### **ESTIMATION OF BUSINESS EXPENSES**

#### INTRODUCTION:

Business estimation May be efined as the process of forecaasting the expenses that must be incurred to manufature a product.

These expeses tack into consideration all expenditures involed in design and manufacturing with all the related service facilities such as pattern making, tool making as well as portion of the general administrative and selling business. Business estimates are the joint product of the engineer and the costaccountant.

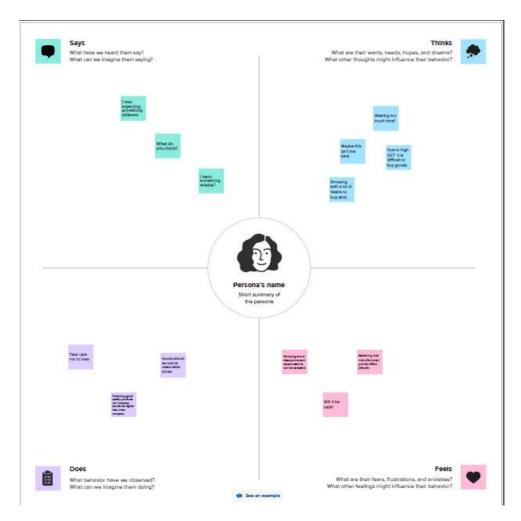
Estimating is the cal ulation of the business which are which are expexted to be incurred in manufacturing a component in advance before the component is actually manufactured.

Costing may be defined as a system of accounts which systematically and accurately records every expenditure in order to determine the business of a product after knowing the different expenses incurred in various department.

## **PROBLEM DEFINITION & DESIGN THINKING**

**PROBLEM DEFINITION:** 

**EMPATHY MAP:**-



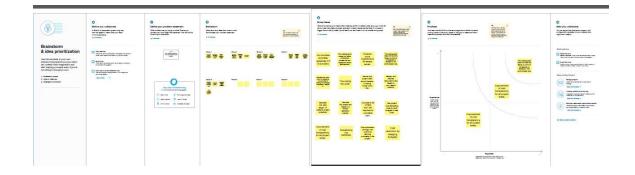
- 1. Low initial estimates.
  - 2. Unexoected technical difficulties.
  - 3. Lack of project scope definition.
  - 4. Specification changes.
  - 5. External factors.

## **DESIGN THINKING:**

Succesful business are making billions by recognizing the value of intergrating "design thinking" into their process.

Great design is simple, beautiful, and easy to use. It creates a sense of purpose and place. It responds to user needs, and it just works. Aside from these charateristics, how can we know whether a design is "good"? Moreover, how can a business know whether the investment of time and money into a design was worth it? The proof in the number. Business have sloely come around to recognize that design can be used as a differentiator to respon to changing trends and consumer behaviors.

## **BRAINSTORMING MAP:-**



#### **RESULT**

Of the 52 business surveyed in the BR+E project, many had positive messages to share abouyt their attiude toward business in Brockton. They indentified the location, cost of business, customer loyalty, quality of life, small town setting, attravtive community and downtown as some of the top advantages to running a business in Brockton.

The BR+E project also indentified a numberr of key areas where we can focus our economic development efforts. The availability of qualified workers, recruitment and employers, teades and related industries, and health care organizations in Brockton.

#### **ADVANTAGES & DISADVANTAGES**

#### **ADVANTAGE:**

ATTRACTING NEW CUSTOMERS in new markets or with new products and services, A large and diverse customer base also helps insulate your business againest over-reliance on a single client.

CREATING ECONOMIES OF SCALE. One of the benfits of expanting a business is spreading the risk of doing business and reducing the negative impact of one product or one poor decision on your business. Operating in multiple markets or productareas also allows you to spread the cost of doing business across more markets or customers and lowers the cost of doing business on a per-custemer basis.

#### **DISADVANTAGES:**

LOSS OF COUTROL. Larger business mean delegating more mangement duties or dividing workloads between differnt locatioms. This potentially can lead to compromised quality and lower staff morale, resulting in higher staff turnover, which in turn can damage your customer relatiomships.

INSUFFICIENT PLANNING is another issue to be mindful of and can also hurt your operations. For example: Your business is taking online orders via your website, but you havent set up ma secure customer database or created a customer consent from for third-party emails. This puts you at risk of being accused of mishandling data and paying hefty fines under GDPR.

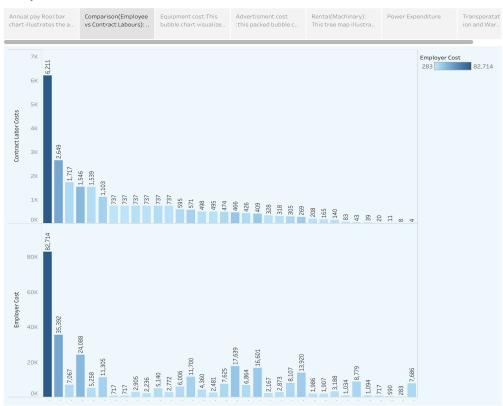
### CONLUSION

Accounding information is summarized in the financial statements, which supply an overview of the finacial activitices of business amoung a period, such as flow as cash, income, and expenses during the year, as well as information about its financial position on a specific date. For example, the amount of cash and inventory at the end of the year. Furthermore, financial statements help owners in evaluating the performance and position of their business which can guide their inverstment decisions. Therfore, accounding can show whether they should invest more in the the business, diversify, or dispose of their investment Accounding also helps organizations to plan thier finances by developing budgets and foreasts. Variance analysis provides a mechanism for the monitoring of expesses incurret by organizations by comparison with the budgeted expenditure. This proses helps organizations in planning their finances ahead and controling any deviations from the budget lastly, accounding is a trustworthy process for

## **FUTURE SCOPE**

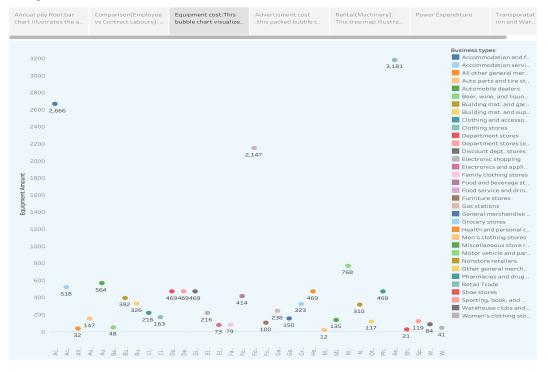
### SHEET1:

### Story 1



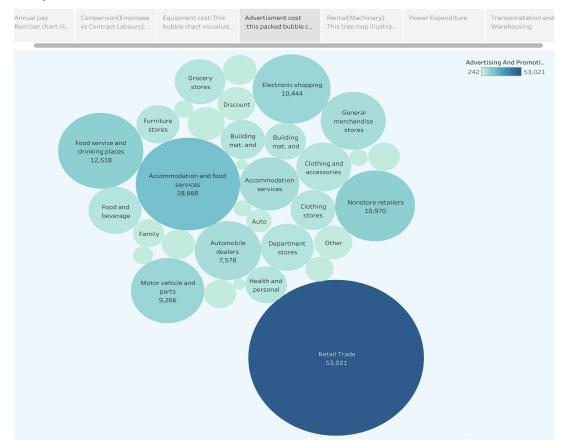
## SHEET2:

### Story 1



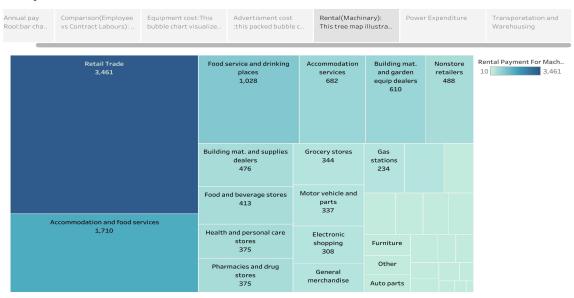
### SHEE3:

Story 1



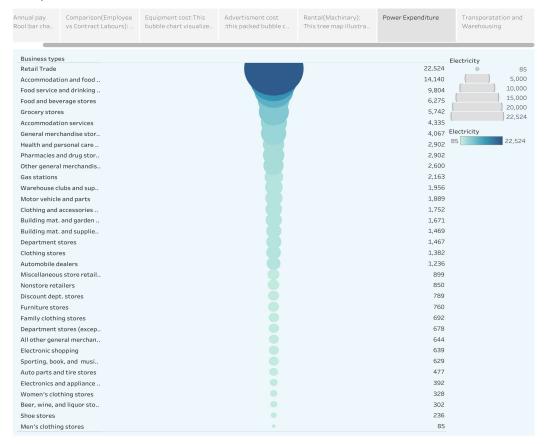
## SHEET4:

### Story 1



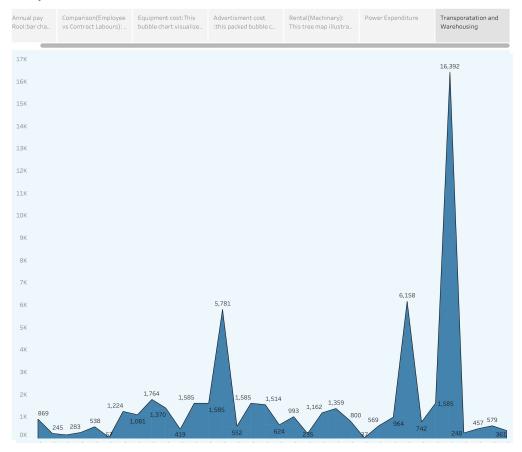
## SHEET5:

### Story 1

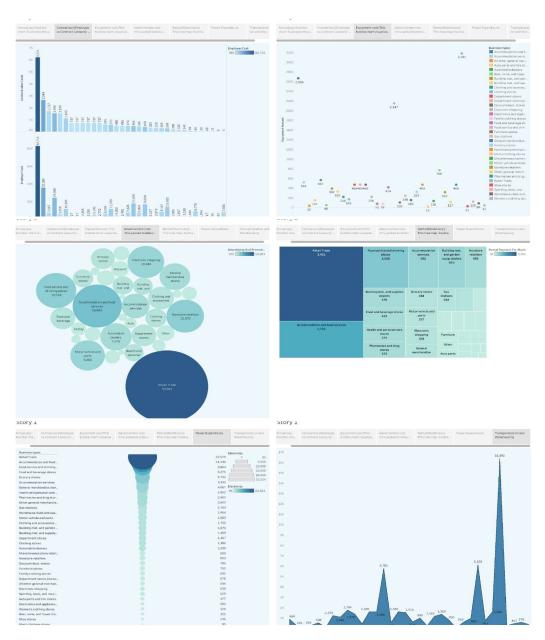


#### SHEET6:

Story 1



## DASHBOARD



# STORY

