<Candidate Name>

| By Reseller / Customer ▼ | Countries ▼ | States ▼ | Cities ▼ |

## Column Chart

Show Sales Amount and GM Amount as gray and green columns. Columns should have data labels. Color for the data label of GM Amount must be yellow if GM Percent is less than 10%, and green if GM percent is more than 50%. Filter data to only show data for selected filters in the header.

Show Product Categories along the X axis. Support drill through on the selected category.

GM is Gross Margin, i.e., Sales Amount – Cost Amount

GM Percent is GM Amount / Sales Amount

## Map for Countries / States / Cities

Show bubbles for Sales Amount. Bubble must be yellow if GM Percent is less than 10%, and green if GM percent is more than 50%.

Show amounts for Reseller or Customer geographies, based on the selection above the map.

Filter data to only show data for selected filters in the header

## Crosstab: Products along the rows, Price brackets along columns

Filter data to only show data for selected filters in the header

Drill through products by Category / Subcategory / Model / SKU

List Price Brackets (USD, round prices to the nearest cent to determine which brackets they lie in. Presentation must show them in the following order.):
    0 – 10, 10.01 – 20, 20.01 – 50, 50.01 – 100,
    100.01 – 200, 200.01 – 500, 500.01 – 1000,
    1000.01 – 2000, 2000.01 – 5000

Metrics along the column axis (All amounts must be in USD accounting format):
    Sales Amount, Sales Quantity, Cost Amount, GM Amount, GM Percent (Red if below zero, yellow if less than 10%, green if above 50%),
    AUR (Sales Amount / Sales Quantity), AUC (Cost Amount / Sales Quantity; Red if more than AUR), PPP Sales (Percent Penetration to Parent for Sales Amount)

&lt;Title for selected Product Category&gt;

## Drill through for the product category in column chart

Drill down on Calendar by Year, Quarter, and Month along the Row axis

Metrics along the Column Axis  (All amounts must be in USD accounting format):

Sales Amount, Sales Quantity, Cost Amount, GM Amount, GM Percent  (Red if below zero, yellow if less than 10%, green if above 50%),

AUR (Sales Amount / Sales Quantity), AUC (Cost Amount / Sales Quantity;  Red if more than AUR), PPP Sales (Percent Penetration to Parent for Sales Amount)

Filters from the parent page must be applied to the drill through page