

# Abraham Paul Jaison

Customer-focused and results-driven Master's student in Artificial Intelligence and Machine Learning at The University of Adelaide, seeking a Design Consultant role at King Living. With experience in sales, customer service, and a passion for building relationships, I excel at understanding customer needs and providing tailored solutions. A quick learner and adaptable team player, I am eager to contribute to King Living's success by exceeding sales targets and delivering exceptional customer experiences. Available Tuesday-Saturday.

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## Education

### The University of Adelaide

Master of Artificial Intelligence and Machine Learning

Feb 2025 – Nov 2026

### Rajagiri Christu Jayanthi Public School

Year 10 Equivalent (India)

Jun 2015 – Apr 2016

Overall GPA: 95.00%

### Rajagiri Christu Jayanthi Public School

Year 12 Equivalent (India)

Jun 2017 – Apr 2018

Overall GPA: 88.00%

### Rajagiri School of Engineering and Technology

Bachelor of Technology in Electronics and Communication

Jun 2018 – Apr 2022

Overall GPA: 74.70%

## Experience

### HomeStyle Essentials

Sales Associate

Aug 2024 – Jan 2025

- Assisted customers with questions and provided product recommendations, resulting in increased customer satisfaction and repeat business.
- Restocked shelves and conducted stock counts regularly, ensuring product availability and minimizing discrepancies.
- Operated the cash register efficiently and accurately, processing transactions and providing excellent customer service.
- Tracked sales and inventory data to improve sales and optimize stock levels, contributing to informed decision-making and increased profitability.
- Assisted in receiving and storing deliveries, maintaining organized inventory and efficient stock management.

### AHS Hospitality, Holiday Inn Express Adelaide City Centre

Room Attendant

Mar 2025 – Present

Demonstrated meticulous attention to detail and commitment to maintaining high standards of cleanliness and presentation. Developed strong time management and organizational skills in a fast-paced environment.

### Gadgeon Smart Systems

Data Analyst

Jun 2023 – Dec 2023

- Worked on data visualization and insights generation to drive business value.
- Used Power BI for creating dashboards and analyzing trends.
- Tools/Languages: Power BI (DAX and Power Query), Power Apps, Power Automate, Azure (Data Lake, Azure SQL Database, Synapse Analytics), Python for data visualization.

## Soft Skills

- Problem-Solving
- Active Listening
- Presentation Skills
- Working Under Pressure
- Strong Verbal Communication
- Time Management
- Positive Attitude
- Empathy and Patience
- Friendly and Approachable
- Customer Service
- Conflict Resolution
- Relationship Building
- Teamwork and Collaboration
- Adaptability to Different Roles

## Technical Skills

- Excel
- Data Analytics
- Inventory Management
- Tracking Sales and Inventory Data
- Power BI
- Product Knowledge
- Basic Sales & Upselling
- Data Entry
- Dashboard Creation
- Cash Handling & POS Operation