

Abraham Paul Jaison

Enthusiastic Master's student in Artificial Intelligence and Machine Learning at The University of Adelaide seeking a Sales Consultant role at Eco Tile Factory. With 6 months of retail experience and a strong customer-first approach, I am a quick learner, highly adaptable, and thrive in fast-paced environments. Passionate about interior design and dedicated to providing exceptional customer service, I am eager to contribute to your team and learn about your diverse tile range. Available Mondays, Tuesdays and alternate Saturdays, with flexibility to cover staff leave.

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Education

The University of Adelaide

Master of Artificial Intelligence and Machine Learning

Feb 2025 – Nov 2026

Rajagiri Christu Jayanthi Public School

Year 10 Equivalent (India)

Jun 2015 – Apr 2016

Overall GPA: 95.00%

Rajagiri Christu Jayanthi Public School

Year 12 Equivalent (India)

Jun 2017 – Apr 2018

Overall GPA: 88.00%

Rajagiri School of Engineering and Technology

Bachelor of Technology in Electronics and Communication

Jun 2018 – Apr 2022

Overall GPA: 74.70%

Experience

HomeStyle Essentials

Sales Associate

Aug 2024 – Jan 2025

- Assisted customers with questions, provided product recommendations, and offered design assistance.
- Restocked shelves and maintained attractive displays.
- Operated the cash register and processed transactions efficiently.
- Tracked sales and inventory data to optimize stock levels.
- Assisted in receiving and storing deliveries, ensuring proper handling and organization.

Soft Skills

- Negotiation
- Problem-Solving
- Positive Attitude
- Empathy and Patience
- Strong Verbal Communication
- Sales Skills
- Customer Service
- Design Assistance
- Friendly and Approachable
- Time Management
- Active Listening
- Conflict Resolution
- Teamwork and Collaboration

Technical Skills

- Quoting
- Inventory Management
- Merchandising & Display Setup
- Intermediate Interior Design (Experience or Knowledge)
- Product Knowledge
- Stock Receiving & Storage
- Tracking Sales and Inventory Data
- Restocking Shelves
- Cash Handling & POS Operation
- Customer Relationship Management (CRM)