

# Abraham Paul Jaison

Enthusiastic and driven Master's student with 6 months of retail experience, seeking a Casual Sales Representative role at 4WD Supacentre. Proven ability to deliver exceptional customer service, meet sales targets, and thrive in fast-paced environments. Quick learner with a strong work ethic and a passion for the outdoors. Eager to learn about 4WD products and contribute to the success of the Kilburn store. Available for any shift on all days.

✉ abrahampauljaison2@gmail.com      ☎ 0489209259      📍 184 Walkerville Terrace, Walkerville SA 5081. Australia

## Education

### The University of Adelaide

Master of Artificial Intelligence and Machine Learning Feb 2025 – Nov 2026

### Rajagiri Christu Jayanthi Public School

Year 10 Equivalent (India) Jun 2015 – Apr 2016

Overall GPA: 95.00%

### Rajagiri Christu Jayanthi Public School

Year 12 Equivalent (India) Jun 2017 – Apr 2018

Overall GPA: 88.00%

### Rajagiri School of Engineering and Technology

Bachelor of Technology in Electronics and Communication Jun 2018 – Apr 2022

Overall GPA: 74.70%

## Experience

### HomeStyle Essentials

Sales Associate Aug 2024 – Jan 2025

- Assisted customers with questions and provided product recommendations to enhance their shopping experience.
- Restocked shelves and conducted stock counts regularly to maintain optimal product availability.
- Operated the cash register efficiently and accurately.
- Tracked sales and inventory data to identify trends and improve sales performance.
- Assisted in receiving and storing deliveries, ensuring proper organization of inventory.

### Albin's Glory

Kitchen Hand & Waitstaff Jan 2024 – Jun 2024

- Served guests their food and drink orders promptly providing excellent service
- Answered questions about the menu and provided recommendations.

## Soft Skills

- |                              |                               |                                   |
|------------------------------|-------------------------------|-----------------------------------|
| • Persuasion                 | • Salesmanship                | • Problem-Solving                 |
| • Time Management            | • Customer Service            | • Active Listening                |
| • Building Rapport           | • Positive Attitude           | • Conflict Resolution             |
| • Empathy and Patience       | • Working Under Pressure      | • Friendly and Approachable       |
| • Teamwork and Collaboration | • Strong Verbal Communication | • Adaptability to Different Roles |

## Technical Skills

- |                                     |                                 |                                     |
|-------------------------------------|---------------------------------|-------------------------------------|
| • Product Knowledge                 | • Restocking Shelves            | • Inventory Management              |
| • Stock Receiving & Storage         | • Loss Prevention Awareness     | • Store Cleanliness & Safety        |
| • Cash Handling & POS Operation     | • Merchandising & Display Setup | • Tracking Sales and Inventory Data |
| • Conducting Stock Counts Regularly |                                 |                                     |