Abraham Paul Jaison

Highly motivated Master's student in Artificial Intelligence and Machine Learning at The University of Adelaide, seeking a Lead Generation and Salesperson role at P4B Solar. With experience in customer service, data analysis, and software testing, I am a quick learner, highly adaptable, and possess strong communication and organizational skills. Proficient in Xero, Excel, and Power BI. Eager to contribute to a greener future by generating leads and driving sales. Available to work flexible hours.

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Education

The University of Adelaide

Master of Artificial Intelligence and Machine Learning   *Feb 2025 – Nov 2026*

Rajagiri Christu Jayanthi Public School

Year 10 Equivalent (India)   *Jun 2015 – Apr 2016*
Overall GPA: 95.00%

Rajagiri Christu Jayanthi Public School

Year 12 Equivalent (India)   *Jun 2017 – Apr 2018*
Overall GPA: 88.00%

Rajagiri School of Engineering and Technology

Bachelor of Technology in Electronics and Communication   *Jun 2018 – Apr 2022*
Overall GPA: 74.70%

Experience

HomeStyle Essentials

Sales Associate   *Aug 2024 – Jan 2025*

- Assisted customers with questions and provided product recommendations.
- Restocked shelves and conducted stock counts regularly.
- Operated the cash register.
- Tracked sales and inventory data to improve sales and optimize stock levels.
- Assisted in receiving and storing deliveries.

Gadgeon Smart Systems

Data Analyst   *Jun 2023 – Dec 2023*

- Worked on data visualization and insights generation to drive business value.
- Used Power BI for creating dashboards and analyzing trends.

Soft Skills

- Adaptability
- Problem-Solving
- Positive Attitude
- Attention to Detail
- Strong Verbal Communication
- Goal-Oriented
- Active Listening
- Objection Handling
- Organizational Skills
- Time Management
- Customer Service
- Customer Targeting
- Teamwork and Collaboration
- Excellent Communication Skills

Technical Skills

- CRM
- Power BI
- Microsoft Excel
- Inventory Management
- Xero
- Invoicing
- Data Processing
- System Recommendations
- Sales
- Data Analysis
- Lead Qualification
- Tracking Sales and Inventory Data