

Abraham Paul Jaison

Enthusiastic and adaptable Master's student in Artificial Intelligence and Machine Learning at The University of Adelaide, seeking a Part-time Pharmacy Sales Representative role. Possessing excellent communication and interpersonal skills honed through diverse customer-facing roles, including experience in retail sales and hospitality. Proven ability to learn quickly, work independently, and contribute effectively within a team. Eager to apply my skills to promote and represent brands effectively, build strong customer relationships, and exceed sales targets.

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Education

The University of Adelaide

Master of Artificial Intelligence and Machine Learning

Feb 2025 – Nov 2026

Rajagiri Christu Jayanthi Public School

Year 10 Equivalent (India)

Jun 2015 – Apr 2016

Overall GPA: 95.00%

Rajagiri Christu Jayanthi Public School

Year 12 Equivalent (India)

Jun 2017 – Apr 2018

Overall GPA: 88.00%

Rajagiri School of Engineering and Technology

Bachelor of Technology in Electronics and Communication

Jun 2018 – Apr 2022

Overall GPA: 74.70%

Experience

HomeStyle Essentials

Sales Associate

Aug 2024 – Jan 2025

- Assisted customers with questions and provided product recommendations, resulting in increased customer satisfaction.
- Restocked shelves and conducted stock counts regularly to maintain optimal product availability and presentation.
- Operated the cash register accurately and efficiently.
- Tracked sales and inventory data to identify trends and optimize stock levels, contributing to improved sales performance.
- Assisted in receiving and storing deliveries, ensuring timely and organized stock management.

AHS Hospitality, Holiday Inn Express Adelaide City Centre

Room Attendant

Mar 2025 – Present

- Interacted with guests on a daily basis.

Soft Skills

- | | | |
|-----------------------------------|------------------------------|-------------------------------|
| • Persuasion | • Time Management | • Customer Service |
| • Active Listening | • Positive Attitude | • Presentation Skills |
| • Empathy and Patience | • Numerical Proficiency | • Relationship Building |
| • Friendly and Approachable | • Teamwork and Collaboration | • Strong Verbal Communication |
| • Adaptability to Different Roles | | |

Technical Skills

- | | | |
|-----------------------------|------------------------|-------------------------------------|
| • Excel | • CRM Software | • Cash Handling |
| • Data Analysis | • iPad Proficiency | • Product Knowledge |
| • Restocking Shelves | • Inventory Management | • Basic Sales & Upselling |
| • Stock Receiving & Storage | | • Tracking Sales and Inventory Data |