#### **ABRAHAM OF LONDON**

# Entrepreneur Survival Checklist — When the Week Turns

A blunt triage list to steady the franchise—cash, covenant, cadence. Abraham of London — 13 Oct 2025



## Entrepreneur Survival Checklist — When the Week Turns #

<PullLine subtle>When the storm hits, focus on the three C's: Cash, Customers, Covenants. Everything else is secondary.</PullLine>

### Triage #

- 1. Cash today / this month / next month.
- 2. **Customers** who must not churn; call them.
- 3. **Covenants** bank, board, suppliers: align the story.

<Rule />

#### Stabilise #

- Freeze non-essential spend.
- One truth page for team + board.
- Daily 15-minute stand-to: risks, owners, decisions.

<Rule/>

#### Exit the Storm #

- Retrospective: what mechanism failed?
- Add the missing guardrail to the playbook.

<Note tone="key" title="Action"> Printable checklist included in the full download. Use it to check your vitals daily. </Note>