#### **SUMMARY:**

Generating valuable business insights that enable teams across the organization to make informed decisions, such as launching highly targeted marketing campaigns and selecting app features that resonate with users. By analysing user engagement data, teams can continuously monitor the app's performance and identify areas for improvement. These insights also support efforts to enhance the overall user experience, ensuring the app remains competitive and user-friendly. Ultimately, these data-driven strategies contribute to the growth and success of the business by aligning product development and marketing efforts with customer needs and market trends.

#### APPROACH:

Database Creation: The process began with setting up the database in MySQL Workbench, where DDL (Data Definition Language) and DML (Data Manipulation Language) SQL queries provided by the product manager were executed. These queries were designed to create the necessary database structure and populate it with relevant data as per the project's specifications. This step ensured that all required tables, fields, and relationships between data were accurately defined to support further analysis.

Insight Extraction: After successfully establishing the database, the next phase involved extracting meaningful insights. This was achieved by writing and running advanced SQL queries in MySQL Workbench to analyse the data stored in the database tables. These queries focused on identifying trends, patterns, and critical metrics that could drive business decisions. The insights gathered provided valuable information for teams, enabling them to make data-driven decisions to improve the project's outcomes.

### **TECHNOLOGY USED:**

I used MySQL Community Server - GPL and Connector C++ for developing the project. MySQL Community Server is an open-source relational database management system that leverages SQL, providing a reliable and free platform for managing and manipulating structured data.

#### TASK1:

Rewarding Most Loyal Users: People who have been using the platform for the longest time.

# **QUERY USED:**

SELECT id,

username, created \_at

FROM users

ORDER BY created \_at LIMIT 5;

#### **RESULTS:**

The 5 oldest users of the Instagram from the database are-

	id	username	created_at
٠	80	Darby_Herzog	2016-05-06 00:14:21
	67	Emilio_Bernier52	2016-05-06 13:04:30
	63	Elenor88	2016-05-08 01:30:41
	95	Nicole71	2016-05-09 17:30:22
	38	Jordyn. Jacobson2	2016-05-14 07:56:26

#### TASK2:

**Remind Inactive Users to Start Posting:** By sending them promotional Emails to post their first photo.

# **QUERY USED:**

SELECT u.id, u. username, Count(p. user \_id) AS 'no. \_of \_posts' FROM users u LEFT JOIN photos p ON u.id = p. user \_id GROUP BY u.id HAVING Count(p. user \_id) = 0;

The users who have never posted a single photo on Instagram

	id	username	noof_posts
•	5	Aniya_Hackett	0
	7	Kasandra_Homenick	0
	14	Jaclyn81	0
	21	Rocio33	0
	24	Maxwell.Halvorson	0
	25	Tierra.Trantow	0
	34	Pearl7	0
	36	Ollie_Ledner37	0
	41	Mckenna 17	0
	45	David.Osinski47	0
	49	Morgan.Kassulke	0
	53	Linnea59	0
	54	Duane60	0
	57	Julien_Schmidt	0
	66	Mike. Auer 39	0
	68	Franco_Keebler64	0
	71	Nia_Haag	0
	74	Hulda.Macejkovic	0
	75	Leslie67	0
	76	Janelle.Nikolaus81	0
	80	Darby_Herzog	0
	81	Esther.Zulauf61	0
	83	Bartholome.Bernhard	0
	89	Jessyca_West	0
	90	Esmeralda.Mraz57	0
	91	Bethany20	0

**TASK3-Declaring Contest Winner:** The team started a contest and the user who gets the most likes on a single photo will win the contest now they wish to declare the winner.

## **QUERY USED:**

SELECT id,

username

FROM users

WHERE id = (SELECT user\_id

FROM photos

WHERE id = (SELECT photo\_id

FROM likes

GROUP BY photo\_id

ORDER BY Count(photo\_id) DESC LIMIT 1));

## Details of the winner of the contest are



**TASK4- Hashtag Researching:** A partner brand wants to know, which hashtags to use in the post to reach the most people on the platform.

#### **OUERY USED:**

SELECT t.tag\_name,

Count(t.tag\_name) AS "tags count" FROM tags t

INNER JOIN photo\_tags ph

ON t.id = ph.tag\_id

GROUP BY t.tag\_name

ORDER BY Count(t.tag\_name)

LIMIT 5;

The top 5 most commonly used hashtags on the platform are.

	tag_name	tags count
١	smile	59
	beach	42
	party	39
	fun	38
	concert	24

TASK5- Launch AD Campaign: The team wants to know, which day would be

the best day to launch ADs.

# **OUERY USED:**

SELECT Dayname(created\_at) "day of week",

Count(Dayname(created\_at)) "count of users registered" FROM users

GROUP BY Dayname(created\_at)

ORDER BY Count(Dayname(created\_at)) DESC

LIMIT 2;

# Day of the week do most users register on -

	day of week	count of users registered	
•	Thursday	16	
	Sunday	16	

**Insights: investor metrics** 

**TASK1- User Engagement:** Are users still as active and post on Instagram or they are making fewer posts.

## **OUERY USED:**

SELECT (SELECT Count(id)

FROM photos) / (SELECT Count(DISTINCT user\_id)

```
FROM photos) AS Average_posts_per_User,
(SELECTCount(id)

FROM photos) / (SELECT

FROM Count(id)

users) AS Ratio_of_Total_Posts_to_Total_Users;
```

Average user posts and ratio of total posts to total users in Instagram are.

	Average_posts_per_User	Ratio_of_Total_Posts_to_Total_Users
•	3.4730	2.5700

**TASK2- Bots & Fake Accounts**: The investors want to know if the platform is filled with fake and dummy accounts.

## **OUERY USED:**

SELECT id,

username

FROM users

WHERE id IN (SELECT user\_id

FROM likes

GROUP BY user\_id

HAVINGCount(user\_id) = (SELECTCount(id)

FROM photos));

Data of users (bots) who have liked every single photo on the

site (since any normal user would not be able to do this) are :

	id	username
١	5	Aniya_Hackett
	14	Jaclyn81
	21	Rocio33
	24	Maxwell.Halvorson
	36	Ollie_Ledner37
	41	Mckenna17
	54	Duane60
	57	Julien_Schmidt
	66	Mike. Auer 39
	71	Nia_Haag
	75	Leslie67
	76	Janelle.Nikolaus81
	91	Bethany20

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