

ABRAR SHAHRIAR

Sales Associate

Motivated sales associate with 5+ years of experience in retail environments, working both at Bloomingdales and Yves Saint Laurent. Recognized for the ability to provide outstanding customer service, boosting sales and strengthening brand loyalty. Seeking to transfer my high energy and passion for the retail industry to a leading luxury retailer.

☎ 0481730703

✉ abrarshahriar360@yahoo.com

📍 Adelaide, Australia

SKILLS

- ✓ Building client relationships
- ✓ Customer service
- ✓ Interpersonal skills
- ✓ Merchandising
- ✓ Problem-solving
- ✓ Upselling
- ✓ Attention to detail
- ✓ Communication skills
- ✓ Time management

EDUCATION

The University of Adelaide

Bachelor's Degree in Computer Science

Maple Leaf International School

A Levels

Physics A*

Mathematics A*

Chemistry A

GPA 4.0

ATAR - 99.5

Maple Leaf International School

O Levels

7 A*s (GPA 4.0)

PROFESSIONAL EXPERIENCE

Sales Associate

Unimart | 2021 - 2024

- Assist an average of 100 customers per day
- Exceeded monthly sales goals by 10% for six consecutive months, earning Best Sales Associate in 2022
- Guide customers on purchases based on interests, promotions, and other sales
- Perform general store upkeep during store hours and after closing, including cleaning, organizing shelves, and restocking items
- Stock and organize inventory with accuracy and efficiency, completing tasks 10% faster than staff average
- Maintain up-to-date product knowledge and information on brands and product lines

Sales Associate

Pastel Cosmetics | 2019 - 2021

- Provide exemplary customer service by portraying a gracious, friendly and engaging manner
- Anticipate and promptly respond to client needs, adhering to store service experience standards
- Maintained 99% customer service satisfaction score over 13 consecutive months
- Adhere to and apply visual directives, ensuring that store standards are executed daily
- Communicate the brand aesthetic, philosophy and lifestyle to clients