

MARCOS ABREU

I had the opportunity to work as a project manager with different companies and in different business areas, including IT, chemical, oil, government, procurement, financial, insurance, etc. This experience built me a broad view of the field and a strong experience with a focus on communication, prioritization, problem-solving, and solution delivery.

EDUCATION

- 2003
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2002

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MBA - Project Management

ISAE-FGV

Curitiba - PR
- 1991
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1987

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Electrical Engineering

UNICAMP

Campinas - SP
- until date
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2003

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PMP Certification

Project Management Professional

PMI

PROFESSIONAL EXPERIENCE

- until date
|
2021/08

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Exxon Mobil

Change Management Advisor

Curitiba - PR

Responsibilities and Achievements:

- Responsible for Change Management actions for **Supply Chain** new process implementation based on *Data Analytics* and *Machine Learning* practices.
 - Responsible for Change Management actions including structuring a global community of practice, communication, and capability enablement in support to the Credo Inspection Management Software Tool implementation project.
- 2021/07
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2020/11

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G4F Soluções Corporativas

Project Manager

Brasilia - DF

Responsibilities and Achievements:

- Worked as Project Manager consultant for COPEL Electric Energy Co: responsible for organizing activities for Project Management and Change Management for the [Paraná Trifásico](#) Project and the Confiabilidade Total (Total Confiability) Project.

OBJECTIVE

Project Manager

CONTACT

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LANGUAGES

- English
- Spanish
- Portuguese

- 2020/02
|
2016/04

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NTT Data (former FH)

Project Manager

São Paulo - SP

Responsibilities and Achievements:

- Pirapaf Foods: implementation of SAP's B2B, B2C, Sales/CRM, and Marketing solutions, and development of a mobile-PWA application integrated with these solutions.
 - Pearson Education: implementation of SAP's B2B solution, and integration with Salesforce.
 - DPaschoal: implementation of SAP's B2C solution for company 3 websites with Omni-Channel user facility.
 - Leroy Merlin: implementation of SAP's B2C solution to be used in the company's stores.
- 2016/01
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2013/09

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Instituto de Compras Governamentais - ICG (Government Procurement Institute)

Project Manager

São Paulo - SP

Responsibilities and Achievements:

- Government of Mozambique: implementation of procurement integrated solution aligned with new procurement laws and regulations. Responsible for Project Management and Change Management actions.
 - SEBRAE: implementation of Business Intelligence (BI) solution for tracking government procurement indexes.
- 2013/08
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2012/06

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Konsultex

Project Manager

São Paulo - SP

Responsibilities and Achievements:

- PROCERGS: implementation of Content Management System (Alfresco Software) and Business Process Automation System (Bonita Software).
- 2011/11
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2003/06

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PM21

Project Manager

Curitiba - PR

Responsibilities and Achievements:

- Itaipu Technology Center (ITC): project manager for international cooperation project of technology transfer project between ITC and the Sodium Batteries Swiss Company enabling ITC to build sodium batteries.
 - Mapfre Seguros Brasil e Mapfre Seguros Argentina: implementation of Project Management Office to track company IT projects.
 - TRT4: consulting for adoption by the IT department of Agile Practices in software projects.
 - Brazilian Federal Environment Ministry: Reorganization of Pantanal Program enabling working with new finance options, and development of Strategic Plan.
 - Mato Grosso State Government: implementation of Project Management Office.
 - CONPAR: risk management for the expansion project of the Getúlio Vargas Refinery project.
 - Colseguros (Colombia): implementation of software solution for Portfolio Management Risks.

I have experience applying Agile practices in the project organization and have experience using tools such Jira, Confluence, Microsoft's ADO, and practices as Story Mapping.

I have experience with Exploratory Data Analysis with R which I use in my projects developing models in support of the decision taken process. Data-driven tools became an essential tool in many management area.

VOLUNTEER WORK

- 2008
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2007

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Research - The Value of Project Management

Athabasca University

Calgary - CA

Brazilian representative in the "The Value of Project Management" research project conducted by Athabasca University and sponsored by PMI.
- 2016
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2018

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Code-For-São Paulo Brigade

Code-For-All

São Paulo - SP

Volunteer work in the coordination of Code-For-São Paulo Brigade, member of the [Code-for-All](#) international initiative.
- My Change Management knowledge was developed based on the works of [John Kotter](#) and [Kurt Lewin](#), among others. At COPEL, the Change Management was conducted based on the *People Centred Implementation* (PCI) method from the [Change First](#) company. At ExxonMobil, I used the ADKAR model from the [Prosci](#) company.