

# MARCOS ABREU

I had the opportunity to work as a project manager with different companies and in different business areas, including IT, chemical, oil, government, procurement, etc. This experience built me a broad view of the field and a strong experience with a focus on communication, prioritization, problem-solving, and solution delivery.

## OBJECTIVE

Project Manager



## EDUCATION

2003   2002	<b>MBA - Project Management</b> ISAE-FGV	Curitiba - PR
1991   1987	<b>Electrical Engineering</b> UNICAMP	Campinas - SP
until date   2003	<b>PMP Certification</b> <i>Project Management Professional</i>	PMI

## CONTACT

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## PROFESSIONAL EXPERIENCE

until date   2021/08	<b>Exxon Mobil</b> Change Management Advisor Responsibilities and Achievements: <ul style="list-style-type: none"><li>Responsible for Change Management actions for <b>Supply Chain</b> new process implementation based on <i>Data Analytics</i> and <i>Machine Learning</i> practices.</li><li>Responsible for Change Management actions including structuring a global community of practice, communication, and capability enablement in support to the Credo Inspection Management Software Tool implementation project.</li></ul>	Curitiba - PR
2021/07   2020/11	<b>G4F Soluções Corporativas</b> Project Manager Responsibilities and Achievements: <ul style="list-style-type: none"><li>Worked as Project Manager consultant for COPEL Electric Energy Co: responsible for organizing activities for Project Management and Change Management for the <a href="#">Paraná Trifásico</a> Project and the Confiabilidade Total (Total Confiability) Project.</li></ul>	Curitiba - PR

## IDIOMAS

🌐 English  
🌐 Spanish  
🌐 Portuguese

2020/02  
|  
2016/04

### **NTT Data (former FH, current NTT Data)**

Project Manager

📍 Curitiba - PR

Responsibilities and Achievements:

- Pifpaf Foods: implementation of SAP's B2B, B2C, Sales/CRM, and Marketing solutions, and development of a mobile-PWA application integrated with these solutions.
- Pearson Education: implementation of SAP's B2B solution, and integration with Salesforce.
- DPaschoal: implementation of SAP's B2C solution for company 3 websites with Omni-Channel user facility.
- Leroy Merlin: implementation of SAP's B2C solution to be used in the company's stores.

2016/01  
|  
2013/09

### **Instituto de Compras Governamentais - ICG (Government Procurement Institute)**

Project Manager

📍 São Paulo - SP

Responsibilities and Achievements:

- Government of Mozambique: implementation of procurement integrated solution aligned with new procurement laws and regulations. Responsible for Project Management and Change Management actions.
- SEBRAE: implementation of Business Intelligence (BI) solution for tracking government procurement indexes.

2013/08  
|  
2012/06

### **Konsultex**

Project Manager

📍 São Paulo - SP

Responsibilities and Achievements:

- PROCERGS: implementation of Content Management System (Alfresco Software) and Business Process Automation System (Bonita Software).

2011/11  
|  
2003/06

### **PM21**

Project Manager

📍 Curitiba - PR

Responsibilities and Achievements:

- Itaipu Technology Center (ITC): project manager for international cooperation project of technology transfer project between ITC and the Sodium Batteries Swiss Company enabling ITC to build sodium batteries.
- Mapfre Seguros Brasil e Mapfre Seguros Argentina: implementation of Project Management Office to track company IT projects.
- TRT4: consulting for adoption by the IT department of Agile Practices in software projects.
- Brazilian Federal Environment Ministry: Reorganization of Pantanal Program enabling working with new finance options, and development of Strategic Plan.
- Mato Grosso State Government: implementation of Project Management Office.
- CONPAR: risk management for the expansion project of the Getúlio Vargas Refinery project.
- Colseguros (Colombia): implementation of software solution for Portfolio Management Risks.

I have experience applying Agile practices in the project organization and have experience using tools such Jira, Confluence, Microsoft's ADO, and practices as Story Mapping.

I have experience with Exploratory Data Analysis with R which I use in my projects developing models in support of the decision taken process. Data-driven tools became an essential tool in many management area.



## VOLUNTEER WORK

2008  
|  
2007

### Research - The Value of Project Management

Athabasca University

📍 Calgary - CA

Brazilian representative in the "The Value of Project Management" research project conducted by Athabasca University and sponsored by PMI.

2016  
|  
2018

### Code-For-São Paulo Brigade

[Code-For-All](#)

📍 São Paulo - SP

Volunteer work in the coordination of Code-For-São Paulo Brigade, member of the [Code-for-All](#) international initiative.

My Change Management knowledge was developed based on the works of [John Kotter](#) and [Kurt Lewin](#), among others. At COPEL, the Change Management was conducted based on the *People Centred Implementation* (PCI) method from the [Change First](#) company. At ExxonMobil, I used the ADKAR model from the [Prosci](#) company.