



## **AURELIUS CAPITAL GROUP**

### **DETAILED FEE SCHEDULE & COMPENSATION SOP**

Effective Date: [Insert Date]

Applies To: Commercial Real Estate Origination & Strategic Introductions

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#### **I. COMPENSATION PHILOSOPHY**

Aurelius Capital Group (“ACG”) is compensated only when value is created. The firm does not charge retainers, upfront fees, consulting fees, or hourly charges.

This structure ensures:

- Zero cost to asset owners unless a transaction closes
  - Full alignment with platform and capital partner incentives
  - No compensation for unexecuted or theoretical opportunities
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#### **II. SCOPE OF COMPENSATION**

ACG compensation applies exclusively to transactions where:

- ACG directly originated or introduced the asset
- A transaction results in economic liquidity or capitalization
- The transaction is executed by licensed third-party counterparties

Compensation applies regardless of whether the transaction is structured as:

- Token issuance
- Capital raise
- Structured equity placement
- Partial sale or fractionalization
- Hybrid capitalization event

### III. CASH SUCCESS FEE (PRIMARY COMPENSATION)

#### Standard Fee Range

2.0% – 4.0% of the gross transaction value

#### Fee Determination Factors

The exact fee is determined based on:

- Asset readiness and documentation quality
- Structural complexity
- Number of counterparties involved
- Speed of execution
- Degree of coordination required

#### Typical Application

- 2.0% – 3.0%  
Clean, well-prepared assets with straightforward structures
- 3.0% – 4.0%  
Complex transactions requiring multi-party coordination, accelerated timelines, or structural remediation

#### Payment Trigger (Non-Negotiable)

The cash success fee becomes earned, due, and payable only upon a Successful Transaction, defined as:

Any event resulting in realized liquidity or capitalization attributable to ACG's introduction.

No transaction = no fee.

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#### IV. LONG-TERM ALIGNMENT PARTICIPATION (OPTIONAL, SECONDARY)

In addition to, or in lieu of, a portion of the cash success fee, ACG may retain a minor, non-controlling allocation in the transaction.

##### Typical Allocation Range

0.5% – 2.0% of post-issuance equity or tokenized units

##### Purpose

- Maintain long-term alignment
- Participate in asset performance
- Signal confidence in transaction quality
- Reduce immediate cash burden where appropriate

##### Key Rules

- Always non-controlling
  - No governance override rights
  - No management authority
  - Fully disclosed and documented prior to closing
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#### V. HYBRID COMPENSATION STRUCTURES

Hybrid structures combine:

- Reduced cash success fee
- Retained equity or token allocation

##### When Hybrid Structures Are Used

- Asset owners seeking to preserve cash
- Long-term ownership strategies
- Multi-transaction partnerships
- Strategic alignment with platforms

### Example Hybrid Structure

- Cash fee: 2.0%
- Token allocation: 1.5%

Hybrid structures are agreed explicitly in writing prior to execution.

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## VI. ILLUSTRATIVE TRANSACTION ECONOMICS (NON-BINDING)

Example: \$2,000,000 Commercial Property

Component	Assumption	Value
Asset Value	Reference Property	\$2,000,000
Cash Success Fee	2.5%	\$50,000
Token / Equity Allocation	1.0%	\$20,000
Total Initial Economic Participation	Cash + Exposure	\$70,000

### Notes:

- Cash fee is payable at close
  - Token allocation represents long-term upside, not immediate liquidity
  - Final economics subject to executed agreements
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## VII. PAYMENT MECHANICS & TIMING

- Cash success fees are paid:
    - At transaction close, or
    - Concurrent with capital disbursement
  - Payment is made by:
    - Asset owner or
    - Issuing entity
    - As specified in executed documentation
  - No escrow or custody by ACG
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## VIII. EXCLUSIONS & DISCLAIMERS

ACG does not:

- Custody funds or assets
- Issue tokens or securities
- Provide legal, tax, or investment advice
- Act as a regulated financial intermediary

All regulated functions are performed by licensed third parties.

This document is informational and does not constitute an offer or commitment.

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## IX. VALIDITY & MODIFICATION

This Fee Schedule:

- May be customized per transaction
  - Supersedes informal discussions
  - Must be referenced in executed agreements to apply
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## X. FEE & PAYMENT PROCESS FLOWCHART

Below is the logical flow, written so it can be turned directly into a visual diagram:

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### ACG FEE & PAYMENT FLOW

None

**[Asset Sourced by ACG]**



**[Asset Passes ACG Screening SOP]**



**[Mandate / Engagement Confirmed]**



**[Fee Structure Agreed in Writing]**



**[Asset Introduced to Selected Partner(s)]**



**[Partner Due Diligence & Structuring]**



**[Transaction Executes]**



**[Liquidity / Capitalization Event]**



**[Cash Success Fee Paid at Close]**



**[Optional Token / Equity Allocation Issued]**



**[Post-Transaction Review & Partner Feedback]**

## **XI. WHY PARTNERS TRUST THIS STRUCTURE**

- **No hidden fees**
  - **No misaligned incentives**
  - **No premature compensation**
  - **Clear payment triggers**
  - **Clean audit trail**
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## **FINAL POSITIONING STATEMENT**

“Aurelius Capital Group is compensated only when a transaction successfully closes. Our fee structure is designed to align incentives across asset owners, platforms, and capital partners while preserving transparency, discipline, and execution certainty.”

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