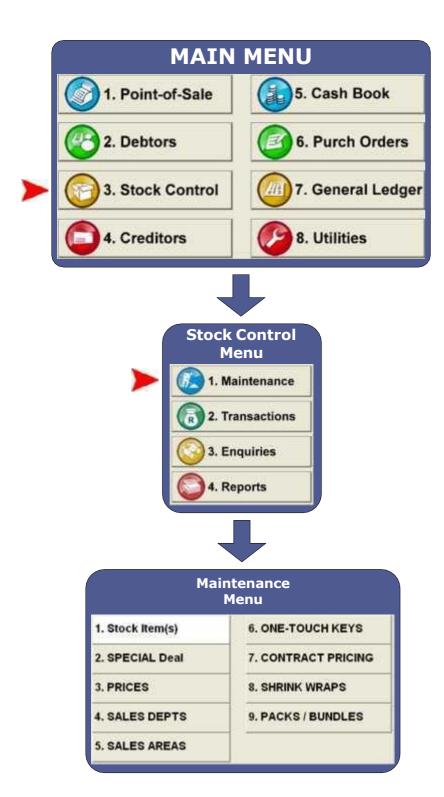


3. Stock Control





Stock Control - Maintenance





1. Maintain Stock Item(s)

Maintain Stock Items Options:

- Preparation of Creditors Accounts
- Creating Sales Departments
- **Stock Item Maintenance**



Preparation of Creditors Accounts:

It is advisable to create the Creditors accounts maintenance (* Please refer to Creditors Maintenance) and Sales Departments, BEFORE preparing the stock file.

1. Creating Sales Departments

(a) From the Main Menu, select



(b) From the Stock Control Menu, select



- (c) From the Maintenance Menu, select **4. Sales Depts**
- (d) At the Department Number prompt, enter a new Department number. Press [Enter]
- (e) At the Department Name prompt, enter a description. Press [Enter].
- (f) At the Insertion prompt, click on
- (g) Click on Exit(Esc) and return to the Stock Control Maintenance Menu.



Stock Item Maintenance

(a) At the Stock Items Maintenance screen, the system will prompt for the following information:

Prompt	Action
Stock Code	Enter a 1-13 alpha numeric number.



1. Maintain Stock Item(s)

Prompt	Action
Item Description	
Department Number	Enter a valid sales department number to which sales of this item will be categorised. Use the select facility to view and select from the current Sales Department listing.
Tax Code	Enter the tax code applicable to this stock item. i.e. $1 = 14\%$ $2. = 0\%.$
	Accpick displays the default tax code: 1 = 14%.
Re-order Quantity	Enter the level at which , or below which, the stock code is to appear on the re-order report.
Supplier Number	Enter a Supplier number or use the select facility to view and select from the current Supplier listing.
Default Selling Quantity	Accpick defaults to 1. Automatic Returns: May be set to -1 when the stock item is an automatic stock return e.g. an empty bottle in a bottle store.
Allow Negative Quantities	If No is selected, Accpick will not allow a stock item with zero quantity on hand to be processed at Point of Sale.
Supplier Code	Enter the Supplier's re-order number or stock code.
Cost Price	Enter the cost price per unit exclusive of vat.
Maximum Discount % Allowed	Enter the maximum discount allowed on the stock item when processed at Point of Sale.

1. Maintain Stock Item(s)



Prompt	Action
Mark-Up%	Enter the desired Mark-up % on each of the selected price levels. This results in an automatic recommended selling price. This is a recommendation only. The selling price can be amended by the operator as necessary. The Mark-Up % will be adjusted accordingly.

- (b) Click on Accept All(CTL-W) to save the stock item's information.
- (c) At the save prompt, enter:

Yes/ No to save

Count to enter quantity on hand for this new stock item

Multi to copy code to multiple companies automatically

Repeat to repeat the information for the next stock item

because it has almost identical information to the

current stock item.

Note: The C and M functions only apply at initial stock capture.

will appear on the top right hand corner when the system recognises an entry as a new stock item.

Modify Mode

Delete(PgDn)

will appear on the top right

hand corner when the system recognises an existing stock code.

To Delete a Stock Item once the Item is displayed: Press Page Down key. Accpick only allows a stock item to be deleted when there is no stock on hand, nor any stock movement for the current period.

(d) Click on Find(ESC) to return to the Stock Control Maintenance Menu.



2. Special Deal Maintenance



Special Deal Maintenance allows the creation of a "special price file" for price changes for a specified period of time.

Special Deal Maintenance Options:

- 1. Individual Stock Items
- 2. Entire Departments



1. Individual Stock Items

- (a) At the Stock Code prompt, enter the stock code or alternatively use the select facility to view the current Stock Code listing. The Stock Code details will be displayed.
- (b) At the Cost Price prompt, enter the "special cost price"
- (c) At the Special Start and End Dates prompts, enter the period for which the special deal will run.
- (d) At the Mark-up % prompt, enter the mark-up percentage amounts. The recommended Selling prices will automatically be displayed; where these are amended the mark up % amounts will automatically be adjusted.
- (e) At the Save prompt, click on Yes
- (f) Click on End(ESC) to return to the Stock Control Maintenance Menu.



2. Entire Departments

Note: It is recommended that a backup be done prior to this process.

- (a) At the Department listing select a department to which the "special pricing" will apply.
- (b) At the Increase / Decrease prompt, enter + to increase all prices or to decrease all prices.



2. Special Deal Maintenance

- (c) At the Percentage / Rand Value prompt, enter P to adjust all prices by a % value or R to adjust all prices by a rand value.
- (d) At the Amount prompt, enter the % amount or rand value amount that the prices have to be adjusted by depending on the selection above.
- (e) At the Select Sales Price level prompt, enter the Sales price levels to which this special deal applies. 1.2.3 for Levels 1,2,3 or 9 for ALL levels.
- (f) At the Special Start and End Dates prompts, enter the period for which the special deal will run.
- (g) At the Continue prompt, click on adjustment.
- (h) Click on End(ESC) to return to the Stock Control Maintenance Menu.



3. Prices

Price Maintenance Options:

- 1. Individual Stock Items
- **⁴** 2. Range of Stock Items

By Department

By Supplier

3. Future Pricing

Set and Maintain

Update and Print

4. Set Maximum Discount

By Department

By Supplier

♠ 5. View Maximum Discounts



1. Individual Stock Items

- (a) At the Stock Code prompt, enter the stock code or alternatively use the select facility to view and select from the current Stock listing. The Stock details will be displayed.
- (b) Accpick allows adjustments to be made to the Cost Price, Mark Up% amounts and the Selling Prices of individual stock items. Make the necessary adjustments to the prices where applicable by clicking on the field and inserting the new price/s.
- (c) At the Save prompt, enter Y. Press [Enter].
- (d) Click on End(ESC) to return to the Stock Control Maintenance Menu.





2. Range of Items

By Department:

- (a) At the Department listing select a department for which price adjustments need to be made.
- (b) At the Increase / Decrease prompt, enter + to increase all prices or to decrease all prices. Press [Enter].
- (c) At the Percentage / Rand Value prompt, enter **P** to adjust all prices by a % value or **R** to adjust all prices by a rand value. Press [Enter].
- (d) At the Cost or Selling Price prompt, enter **C** to adjust all Cost Prices or **S** to adjust all Selling Prices. Press [**Enter**].
- (e) At the Amount prompt, enter the % amount or rand value amount that the prices have to be adjusted by depending on the selection above. Press [Enter].
- (f) At the Select Sales Price level prompt, enter the Sales Price levels to which the adjustments apply. **1.2.3** for Levels 1,2,3 or **9** for ALL levels. Press **[Enter]**.
- (g) At the Continue prompt, click on to confirm the price adjustment/s.
- (h) Accpick will update the prices.
- (i) Click on End(ESC) to return to the Stock Control Maintenance Menu.

By Supplier:

- (a) At the Creditor listing select a Creditor for which price adjustments need to be made.
- (b) At the Account Options prompt, click on **[Yes Correct].**
- (c) At the Increase / Decrease prompt, enter + to increase all prices or to decrease all prices. Press [Enter].
- (d) At the Percentage / Rand Value prompt, enter **P** to adjust all prices by a % value or **R** to adjust all prices by a rand value.
- (e) At the Cost or Selling Price prompt, enter **C** to adjust all Cost Prices or **S** to adjust all Selling Prices. Press **[Enter]**.



- (f) At the Amount prompt, enter the % amount or rand value amount that the prices have to be adjusted by depending on the selection above. Press [Enter].
- (g) At the Select Sales Price level prompt, enter the Sales Price levels to which the adjustments apply. **1.2.3** for Levels 1,2,3 or **9** for ALL levels. Press **[Enter]**.
- (h) At the Continue prompt, click on to confirm the price adjustment/s.
- (i) Accpick will update the prices.
- (j) Click on End(ESC) to return to the Stock Control Maintenance Menu.

Note: Mark up % is not automatically adjusted. Re-index your data in order that the % markup may be adjusted by selecting:



Current Month
5. All Data

Re-indexing is a single user operation.



3 Future Pricing

Accpick allows future prices to be set and then updated on selected stock items. Accpick automatically updates the future prices for the following day when Day End procedures are run. A list of the price changes may be printed. Where Day End is not normally processed, use the "Update" facility (see further).

Set and Maintain Future Prices:

- (a) At the Stock Code prompt, enter the stock code or alternatively use the select facility to view the current Stock Code listing. The Stock Code details will be displayed.
- (b) At the Cost Price prompt, enter the cost price. Press [Enter].
- (c) At the Future Start Date prompt, enter the date from which the new prices are effective.
- (d) At the Mark-up % prompt, enter the mark-up percentage amounts. The recommended Selling prices will automatically



be displayed; where these are amended the mark up % amounts will automatically be adjusted.

- (e) At the Save prompt, click on Yes
- (f) Click on End(ESC) to return to the Stock Control Maintenance Menu.

Update and Print Future Prices:

Select the Update option to automatically update the current stock file with the selling prices prepared in the Set and Maintain section above.

In Set and Maintain where the Future Start Date is set at 01/06/06, then the update facility will be for Prices dated later than 31/05/06 i.e. one day prior.

Set and Maintain Facility:



Update Facility:





4. Set Maximum Discount

By Department:

- (a) At the Department listing select a department for which maximum discounts need to be set.
- (b) At the Maximum Discount % prompt, enter the percentage amount. Press [Enter].
- (c) At the Continue prompt, click on discount adjustment/s.
- (d) Accpick will update the discount %.
- (e) Click on Find(ESC) to return to the Stock Control Maintenance Menu.



By Supplier:

- (a) At the Creditor listing select a Creditor for which price adjustments need to be made.
- (b) At the Account Options prompt, click on [Yes Correct].
- (c) At the Maximum Discount % prompt, enter the percentage amount. Press **[Enter]**.
- (d) At the Specific Department prompt, enter Y/N.
- (e) Yes prompts for the specific department number.
- (f) At the Continue prompt, click on discount adjustment/s.
- (g) Accpick will update the discount %.
- (h) Click on End(ESC) to return to the Stock Control Maintenance Menu.



5. View Maximum Discounts per Supplier

- (a) At the Supplier prompt, enter the supplier number or alternatively use the select facility to view and select from the Supplier listing.
- (b) At the Department prompt, enter \mathbf{Y} es or \mathbf{N} o for a specific department. If Yes , select the required department from the listing.
- (c) Maximum Discount Settings for the selected Supplier will be displayed.



4. Sales Departments



Create a New Sales Department.

- (a) At the Sales Department File Maintenance screen, use the search facility to view your current Sales Department listing. These are displayed in alphabetical order; right click on "Dept" to display in numerical order (1-99). Decide on a Department number and click/press [Escape] twice. Enter the new Department number and press [Enter].
- (b) At the Sales Department Name prompt, type in the new Department name. Press [Enter].
- (c) At the Insertion Option prompt, click on Yes.
- (d) Click to return to the Stock Control Maintenance Menu.



Modify a Sales Department.

- (a) At the Sales Department number prompt, enter the Sales Department number requiring modification or, use the search facility to view and select from your current Sales Department Listing.
- (b) Make the correcting adjustments. Press [Enter].
- (c) At the Replacement request, click on Yes
- (d) Click on Exit to return to the Stock Control Maintenance Menu.



5. Sales Areas



Add a New Sales Area/Salesman

- (a) At the Sales Area / Salesman Number prompt, enter a new Sales Area / Salesman number or alternatively, use the search facility to view your current Sales Area / Salesman Listing. These are displayed numerically (1-99). Right click to display alphabetically. Click/Press [Escape] twice.
- (b) At the Number prompt, press the **[Page Down]** key to allocate the next available Sales Area / Salesman number or enter the number you have selected and press [Enter].
- (c) At the Name prompt, type in the new Sales Area / Salesman name. Press [Enter].
- (d) At the Insertion Option prompt, click on Yes.
- (e) Click on Maintenance Menu. to return to the Stock Control



Modify an Existing Sales Area/Salesman

- (a) At the number prompt, enter the Sales Area / Salesman number requiring modification or, use the search facility to view and select from the current Sales Area / Salesman Listing.
- (b) Make the correcting adjustments.
- (c) At the Replacement request, click on
- (d) Press to return to the Stock Control Maintenance Menu.



6. One-Touch Look-Up Keys

This facility allows one to link the alphabet keys on the keyboard to stock codes for fast access at POS.

Customisation only.

Note: Use Capital Letters only.



Set up

- (a) Press the shift (for capital) + apha key (e.g. A).
- (b) At the Stock Code Prompt, enter the stock code or alternatively use the search facility to view and select from the current Stock Code listing.
- (c) At the Save prompt, enter Yes. Press [Enter].

To view current alpha settings:

Press [?] to display current alpha settings.

To clear all current alpha settings:

Press [-] to clear all alpha settings.



Fast Access at POS:

- (a) Instead on clicking on INSERT to insert line items, enter your fast access key and the stock details linked to the fast access key will be displayed.
- (b) Continue entering the transaction details.



7. Contract Pricing



Contract Pricing enables Debtors to be linked to contract prices on:

- [↑] specific stock code(s), i.e. per line item
- specific % discount or markup on selected departments
- specific % discount on sales related to specific suppliers
- specific % discount on specific supplier for selected department(s)

The Contract Price will automatically be displayed at POS. The Contract Price takes priority over all master file prices and special-deal pricing.

- (a) At the Account Number prompt, enter the Debtor's account number or alternatively use the search facility to view the current Debtor listing.
- (b) At the Fixed Pricing prompt, enter **Y**es or **N**o.

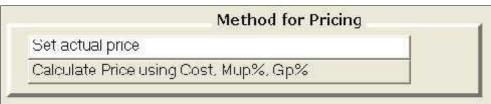
Fixed Pricing

If set to Yes, the POS routines may NOT attract lower or higher discounts than those set in the contract pricing for the customer.



Setting a Price per Line Item (Specific Stock Code)

(a) Insert(+) selects the method for pricing:



Select as required.



7. Contract Pricing

Set Actual Price:

(b) At the Stock Code prompt, enter the stock code or alternatively, at the Description prompt, press the [Page Down] key to view and select from the Stock Listing. Right click to toggle the stock search order by Stock Code, Supplier Code or Stock Description and select required item.

Calculate Price using Cost, Mup% and GP%

Select Stock Code or search by description as indicated above Enter the Mup% - the GP% will automatically appear. Amend the Selling Price if required and save.

(c) At the Exclusive Price prompt, enter the contract price.

Specific Discount/Markup on Selected Department:

Dept%(*) to insert discount % or markup % for specific Department.

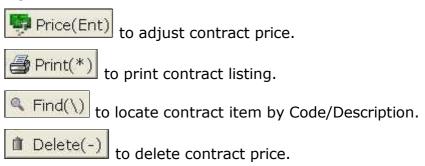
Specific Discount/Markup on Sales from a Specific Supplier:

Supplier to insert discount % or markup % for selected

Specific Discount/Markup on Specific Supplier for Selected Department:

to select Supplier and Department followed by discount % or markup %

Options exist for:





8. Shrink Wraps

Shrink Wrap Options:

- **Shrink Wraps Maintenance**
- View / Print Shrink Wrap Relationships



Where items are bought in bulk and sold in shrinks or units, this facility creates the relationship between the "bulk" and the "shrinks".

A stock code must exist for each type of unit relating to the bulk:

Stock Code	Description	
000-003	BIC PENS 48PACK	
000-005	BIC PENS SINGLE	

Bulk 000-003 Bic Pens 48Pack Shrink 000-005 Bic Pens Single



Shrink Wrap Maintenance

000-005 BIC PENS SINGLE		
000-003 BIC PENS 48PACK		

- (a) At the Shrink Pack Code prompt, enter the shrink pack stock code or alternatively, use the select facility to view and select from the current stock listing.
- (b) At the Bulk Pack Code prompt, enter the bulk pack stock code or alternatively, use the select facility to view and select from the current stock listing.
- (c) At the quantity of Shrink in Bulk prompt, enter the quantity of shrinks in the bulk. To calculate quantity: divide the bulk quantity (48) by the shrink quantity (1) \cdot g. 48 / 1 = 48
- (d) At the Save prompt, click on Yes.



(e) Click on End(ESC) to return to the Stock Control Maintenance Menu.

View / Print Shrink Wrap Relationship

To view / print shrink wrap relationships select:





D. Shrink / Bulks

1. Relationship



9. Packs / Bundles

Packs / Bundles Options:

- Packs / Bundles Maintenance
- **View Compositions of Packs / Bundles**

Where items are grouped together for resale a "finished product" or "recipe" file is created. Any combination of stock items and quantities or part quantities thereof may form part of the finished product maintenance. Stock codes must exist for each of the "ingredients".



Packs / Bundles Maintenance

To Create a New Pack/Bundle:

Step 1 Finished Product Maintenance

Create Stock Code for the finished product.

Step 2 **Ingredient Maintenance**

Insert stock items – "ingredients" – making up the finished product.

Finished Product Maintenance

- (a) At the Stock Control Maintenance Menu, select

 9. Packs/Bundles
- (b) At the Stock Code prompt, enter the stock code to be allocated to the finished product.
- (c) At the Description prompt, enter the description of the finished product e.g. Ration Pack #1
- (d) At the Department prompt, enter the Department number or alternatively use the select facility to view and select from the current Department listing.
- (e) At the Tax Code prompt, enter the tax code. Defaults to Tax Code 1.
- (f) At the Default Selling Quantity, enter the quantity. Defaults to 1.



- (g) At the Supplier Number prompt, enter the Supplier called Internal. (Create a supplier called "Internal" in Creditors.)
- (h) At the Allow Negative Quantity prompt, enter Yes or No.
- (i) At the Maximum Discount % Allowed prompt, enter the discount percentage or alternatively leave blank if no block is required.

Step 2: Ingredient Maintenance

- (j) Click on Insert to insert stock item codes required in the finished product.
- (k) Complete the line item details by entering the stock code, stock description and quantity. Select stock codes from the Stock Code listing by pressing the [Page Down] key at the description prompt.
- (I) Repeat for all stock items making up the finished product.

 The value of each "ingredient" and total cost of the product is displayed.
- (m) Click on the End(ESC) to end ingredient maintenance.
- (n) The cost price of the finished product is displayed.
- (o) At the Update prompt, click on Yes to update.
- (p) At the Markup % and Selling Price prompts enter the required values.
- (q) At the Save prompt, click on Yes.
- (r) Click on End(ESC) to return to the Stock Control Maintenance Menu.

View Packs / Bundles

To view composition of a pack / bundle, select:

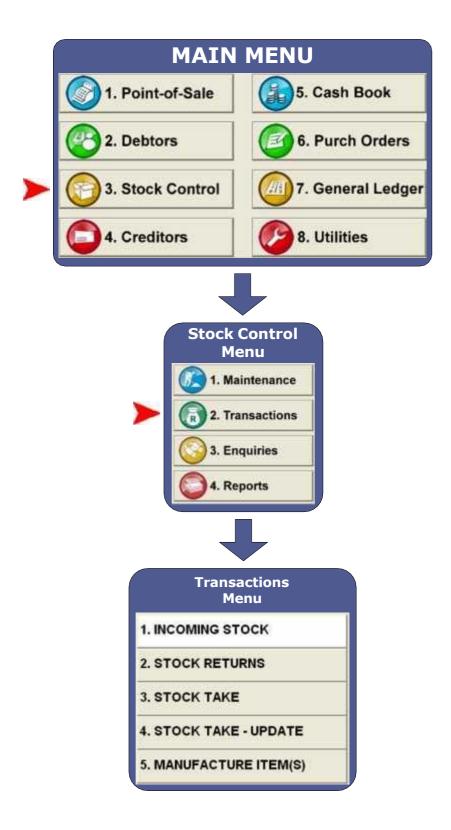


Note: See 3. Stock Control , 2. Transactions

5. Manufacture Items for creation and updating of Finished goods.



Stock Control - Transactions





1. Incoming Stock

Note: Updates Stock only.

To Update Stock and Creditors use the Creditors Transaction Receiving Stock Items Option.



- (a) At the Invoice Date prompt, enter the invoice date. Suggest date is entered as date on which goods are received into stock. Press [Enter].
- (b) At the Inclusive / Exclusive of Vat prompt, enter [I] or [E] to enter the transactions Inclusive or Exclusive of Vat. Press [Enter] to accept the default selection.
- (c) At the Invoice Number prompt, enter the Supplier's invoice number.
- (d) At the Additional Reference prompt, enter any additional information. Suggestion: Enter Supplier's Name
- (e) At the Goods Received Note screen, click on insert the transaction lines on the Supplier's invoice.
- (f) The stock may be captured by:
 - Stock Code
 - 2. Description.
- (g) At the Stock Code prompt, enter the stock code or alternatively, at the Description prompt, press the [Page Down] key to view and select from the Stock Listing. Right click to toggle the stock search order by Stock Code, Supplier Code or Stock Description.

Note: Once the Stock Code and Stock Description have been entered an information window is displayed on the right hand side listing the Stock Item's current quantity on hand, monthly sales to date and the Supplier's Code.

- (h) At the Quantity prompt, enter the number of units received.
- (i) At the Tax Code prompt, Accpick will default to the tax status for this stock code which was set up in Stock Maintenance. This Tax Code can however be overwritten. Press [Enter] to accept the default tax status.



1. Incoming Stock

(j) Accpick will automatically calculate the unit cost inclusive or exclusive of vat depending on the option selected above. If the Cost Price per Unit displayed is different to the invoice price, enter the new cost price at the Cost prompt. Press [Enter].

Note: New Cost Prices.

When the System registers a new cost price and the Supplier's Maintenance option: Update Selling Price on Stock Receipts, is set to YES, an Update Selling Price prompt will be displayed.



When NOW is selected, a Pricing Update screen is displayed with the new cost price, the current % markup for Selling Price 1,2 and 3. Adjustments to the markup % results in adjustments to the relative Selling Prices and vice versa. Press [Enter] to return to the Goods Received Note screen.

- (k) When all the line items have been entered and the total quantity received, total vat and total inclusive amount on the Goods Received Note balances with the Supplier's invoice, click on End(ESC) to update the Goods Received Note.
- (I) If the Goods Received Note and the Supplier's Invoice do not balance, use the arrow keys to move the incorrect transaction line/s to the top of the listing. Click on Delete(-) to make the correcting adjustments. Once correct, click on to update the Goods Received Note.
- (m) The Update Options Menu will be displayed:





Note: Surcharge.

e.g. Transport Charges

This option allows the Supplier's surcharge to be apportioned to all line items and printed on the Goods Received Note. This amount is exclusive of vat.

(n) Click on Update to update the transaction and display the Print Options Menu.



(o) At the Print Options Menu, click on the required print options:

Selling Price

Selling Price, Markup and Gross Profit %

Selling Price and Gross Profit Value

No print

- (p) The Goods Received Note entry screen will be displayed. Continue entering further invoices by entering the invoice date.
- (q) Once completed click on End(ESC) to return to the Stock Control Transaction Menu.



2. Stock Returns



Note: Updates Stock only

- (a) At the Document Date prompt, enter the date. Press [Enter].
- (b) At the Inclusive / Exclusive of Vat prompt, enter [I] or [E] to enter the transactions Inclusive or Exclusive of Vat. Press [Enter] to accept the default selection.
- (c) At the Document Number prompt, enter the Supplier's Credit Note number.
- (d) At the Additional Reference prompt, enter any additional information.
- (e) At the Goods Returned Note screen, click on insert the transaction line/s on the Supplier's Credit Note.
- (f) The stock may be captured by:
 - Stock Code
 - 2. Description.
- (g) At the Stock Code prompt, enter the stock code or alternatively, at the Description prompt, press the [Page Down] key to view and select from the Stock Listing. Right click to toggle stock search order by Stock Code, Supplier Code or Stock Description.
- Note: Once the Stock Code and Stock Description have been entered an information window is displayed on the right hand side listing the Stock Item's current quantity on hand, monthly sales and the Supplier's Code.
- (h) At the Quantity prompt, enter the number of units to be returned.
- (i) At the Tax Code prompt, Accpick will default to the tax status for this stock code which was set up in Stock Maintenance. This Tax Code can however be overwritten. Press [Enter] to accept the default tax status.
- (j) Accpick will automatically calculate the unit cost inclusive or exclusive of vat depending on the option selected above.

2. Stock Returns

- Stock Control Transactions
- (k) When all the line items have been entered and the total quantity returned, total vat and total inclusive amount on the Goods Returned Note balances with the Supplier's credit note, click on to update the Goods Returned Note.
- (I) If the Goods Return Note and the Supplier's Credit Note do not balance, use the arrow keys to move the incorrect transaction line/s to the top of the listing. Click on

 | | Edit(=) | or | Delete(-) | to make the correcting adjustments.
- (m) Once correct, click on Returned Note.
- (n) The Update Options Menu will be displayed:



- (o) Click on Update to update the transaction and display the Print Options Menu.
- (p) Accpick will update the transaction and display the print options prompt. Click on [Yes] to print the Goods Returned Note.
- (q) Once completed, click on Stock Control Transaction Menu.



3. Stock Take and

4. Stock Take - Update

Stock Take Procedure:

- A Print Stock Take Forms
- **B** Stock Take
- **C** Stock Variance Report
- D Stock Valuation Qty Counted (Optional)
- **E** Daily Backup
- **F** Stock Take Update
- **G** Stock Valuation Report Actual Qty on Hand
- **H** Stock Adjustments Report



A Print Stock Take Forms

(a) Select Stock Control



(b) Select

B. STOCK Take Forms

(c) Select order:

Stock Take Forms		
1. By Department		
2. By Supplier		
3. By Code range		
4. By Description		
5. By Bin Number		
), Return		

(d) Select Report Options: e.g. by Department



Start at Department	
End at Department	999
Spaces between lines	1
Active / Every Item(s) (A/E)	A
New Page / Department (Y/N)	N

Note: We suggest "Active" Items only.

(e) Select Sort order options:





B Stock Take

(a) Select Stock Control



(b) Select



- (c) Select Stock Take Options, according to order of Stock Take Forms printed in A.
- (d) The Stock Code and Stock Item Description is displayed. At the Quantity Counted prompt, enter then quantity counted. Press [Enter] to display the next stock item.
- (e) Repeat for all Stock items.

[Page Down] skips stock items.

[Page Up] to view previous stock item.

Counting from Multiple Locations:

Where there are multiple locations from which stock quantities for a specific item are to be counted, the system allows for this condition with the following prompt at the second and subsequent entries:



"Previous Quantity counted = x''

"To add this quantity to quantity, press +"

"To replace with new Quantity, press [Enter]"



C Stock Variance Report.

This will report on the quantities and values of all items counted where the stock quantity counted is not equal to the computer's quantity on hand.

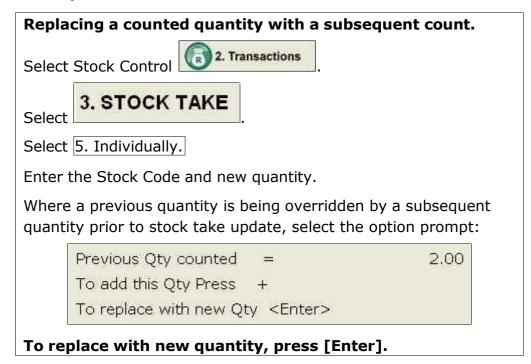
(a) Select Stock Control



(b) Select

E. STOCK Variance

- (c) Select Report Order, Department Order and Sort Order.
- (d) Check report for all variances. Make the necessary correcting adjustments:





D Print Stock Valuation of Quantity Counted (Optional).

This is important for obtaining a Stock Valuation where Stock Take Update is effected AFTER TRADING or where input needs to be verified..

(a) Select Stock Control





(b) Select

D. STOCK Valuation

(c) Select 2. Quantity Counted.

Valuation Options				
1	Actua	l Qoh		
2.	Qty C	ounte	d	
3	All Va	lues		

E Daily Back Up

Note: Make sure ALL users have logged out of Accpick.

Invoke the Back Up procedure by clicking on the Accpick Backup icon on the Desktop.



F Stock Take Update.

Replaces the quantity on hand on the computer with the quantity counted.

This should only be effected once the final stock variance report has been successfully extracted.

- (a) Select Stock Control
- 2. Transactions
- (b) Select 4. Stock Take Update.
- (c) Select Stock Take Options:



1. Before Trading

Where Stock Take has been performed and no trading has taken place since the Stock Take.

The Stock Take Update will update all stock records accessed in the stock take routine; i.e. physical stock counted becomes the new stock-on-hand.



Reset negative values to zero?: Yes or No depending on your requirements. Suggest NO as these ought to be analysed.

Set items not counted to zero? Yes or No. Suggest No.

2. After Trading

Where stock has been performed at a specific date, but not yet captured in the system, and there has been trading since Stock Take.

The Stock Take Update will update all stock records accessed in the Stock Take routine i.e. physical stock counted becomes the new stock-on-hand **at a specified date.**

Note: Should you require a Stock Valuation of the quantity
Counted this must be printed before the AFTER
TRADING UPDATE.

(a) Select Stock Control



- (b) Select **D. Stock Valuation**
- (c) Select 2. Quantity Counted
- (a) **Reset negative values to zero?: Y**es or **N**o depending on your requirements. Suggest NO as these ought to be analysed.
- (b) **Set items not counted to zero?: Y**es or **N**o. Suggest No.

Date of first working day AFTER STOCK COUNT
Time that Trading Started

(c) At the prompts, enter the first working day after stock count and the time trading started. This will insert the stock count to just prior to the time and date entered and re-adjusts all subsequent stock movement to arrive at the current stock holding.

G. Print Stock Valuation Report:



H. Print a Stock Adjustment Report:





4. Stock Adjustments by Quantity

Stock Item Adjustment

This facility allows a stock take update on a selected item without going through the process of a stock count.

All adjustments processed in this manner report to the Stock Adjustment Report.



4. STOCK TAKE - UPDATE

.3 Item Adjustment

Note: Recommend that this procedure, as with all Stock Take update procedures, be password controlled.



5. Manufacture Item(s)

This procedure updates stock of manufactured goods (bundle codes) and depletes the stock of the ingredient codes.

The Packs / Bundles Listing is displayed.



- (a) Locate the required Pack/Bundle using <a> Locate(\))
- (b) Use the and to move the Pack / Bundle to the top of the listing.
- (c) View the ingredient details:

 Click Item to Manufacture(+).

Press [M] to manufacture this item.
Enter quantity manufactured
Option to warn on items out of stock
Enter the Date of manufacture
Press [Escape] and [M] to confirm manufacture
Option to print list of ingredients used.

- (d) Click on End(ESC) to return to the Stock Control Maintenance Menu.
- (e) Details are recorded in the Stock Movement Enquiry. To view:

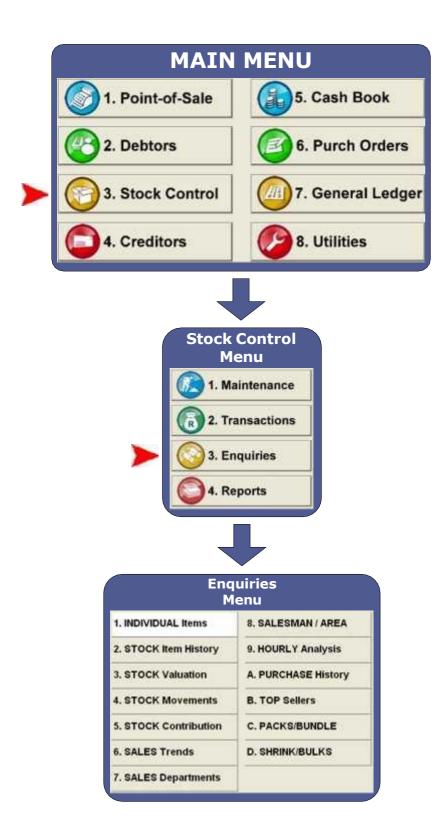
Select: Stock Control

4. Stock Movements

3. Enquiries



Stock Control - Enquiries





1. Individual Stock Item(s)

Current vs Archive Enquiries

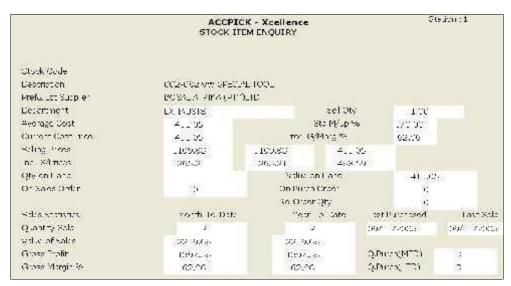
Data Status
C:\TEST

On the Enquiries Menu, the Data Status window will indicate from which directory the enquiries are being extracted.

The default directory is the current directory.

Click on the Quick Functions drop down menu at the top of the screen to access archive directories

Individual Stock Item Enquiry.



Individual Stock Item Enquiry will detail the following information:

Stock Code Quantity on Hand and Value **Stock Description** thereof Preferred and Last Supplier Quantity on Sales Order and Department Purchase Order Sales Statistics for MTD and YTD: Average Cost **Current Cost Price** Sales Quantity, Standard Mark up % **Gross Profit Value** Selling Price – exclusive and Gross Profit % inclusive Date Stock last purchased and Projected Gross Profit Margin. last Sold



1. Individual Stock Item(s)

Next(Pg Dn) Previous(Pg Up) to view previous stock item or the following stock item as per the stock listing.

stock code by: Date, Time, Transaction Type, Debtor, Quantity, Unit Cost Price and Unit Selling Price.

Hist Purchases(H) to view purchase history of the selected stock code by Month and Total Value.



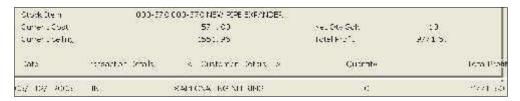
2. Stock Item History



- (a) At the Stock Code prompt, enter the Stock Code or alternatively use the search facility to view and select from the current Stock listing.
- (b) At the "To and From" Date prompts, enter the required dates. Archives are scanned for the selected dates requested.
- (c) At the Sales or Purchase History prompt enter S for Sales history and P for Purchase history.
- (d) Sales

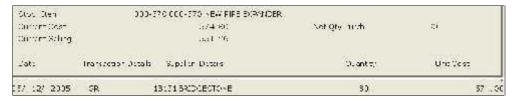
If Sales is selected, the system prompts for sales history

- for a specific Debtor or across all Sales,
- from a specific Salesman / Sales Area or across all Salesmen / Sales Areas.
- (e) The Sales History for the selected stock code will be displayed by Date, Transaction details, Customer Details, Quantity and Total Profit.



(f) Purchases

If Purchases is selected, the purchase history for the selected stock code will be displayed by Date, Transaction Details, Supplier Details, Quantity and Unit Cost.



- (g) Use the listings. to navigate through the
- (h) Click on Enquiries Menu. to return to the Stock Control



3. Stock Valuation

The system prompts for:

- Stock Valuation for Quantity on Hand or Quantity Counted
- Option to Scroll through the entire stock file (S) or view totals only (T).
- Quantity Selection: All Stock Items (A), skip zero stock quantities (S) or view negative quantities only (N).
- Order Selection: Where Scroll is selected, select Code or Description order.
- Stock Valuation for a specific Department or for All stock items.

Scroll Stock File Option:

Scroll though entire stock file displays the stock holding by stock code, description, quantity on hand, average/last cost price and value of quantity on hand.

	ACCPIC HICK H	Sair 1		
::sd/	lesentar-	Obylon Hand	Acc CAlifo	valus on Hana
2	J'E≎U:	-0 50	C. 30C	1111
550	BALANCE GTANDARD	-1€	0,000	1111
ge.	94 in Arthritis (C.)	*	84,070	50 4
3050	PARTHER YEAR & CARACT	*	D46, 570	2 6 53
3000	BACTTER Y-300 GABAT	2	257, 200	507 00
5-08	94 H 37 6 D 34 A	8	a(0), 58(0)	630,74

View Totals Option:

View Totals option displays total quantity and total value:

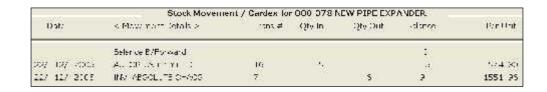
Total Qty	631
Total Value	453309.85



4. Stock Movements

The system prompts for:

- Stock Code
- Specific Start and End Dates.



Stock Movement Enquiry displays the Item Description, Transaction Date, Movement Details, Transaction Number, Quantity In, Quantity Out, Quantity Balance and Value per Unit.

Balance Brought Forward is the opening stock balance in units, at the beginning of the month: thereafter stock balance in chronological order:

- Stock received via Stock or Creditors
- Stock returned via Stock or Creditors
- ⁴ Stock sold
- Sales returns
- Stock count updated by station number
- → Stock used in bundle/pack number
- Stock issued from bulk item number
- Stock issued to and from lay-byes
- ⁴ Stock issued to and from job cards
- Stock issued to and from RFC's
- (a) Use the and keys to navigate through the Listing.
- (b) Use the \(\bigcirc \text{Locate(\\)} \) to find stock movement by date.
- (c) Click on Print(*) to Print Listing.
- (d) Click on Exit(Esc) to return to the Stock Control Enquiry Menu.



5. Stock Contribution

Stock Contribution Options:

- Departmental Sales and Stock Holding
- **→** Sales Units by Department
- Sales Units by Supplier



Departmental Sales and Stock Holding

The system prompts for:

- → Cost (C) or Selling Price (S) Valuation
- for Include (Y) or Ignore (N) Negative Cost Quantities

	ACCPICK - Xcellence Departmental Sales & Stock Holding		Stoner 9	
kkere Department/errikker	Velte Sod	% of Teta	Value or Hand	76 of Total
to siedeks	6.16	5660	bisadd	0,000
012 EXHAUGTS	0.00	6, 30	12330, 20	3, 57
0. 3 BOS4FADC ASCHON	0,000	0,00	0.00	0.000
DI GV JOHANS	C 3:	3, 00	3,00	0,00
0 / Dwit4h	90,000	4.77	696 - 14	45,600

Department Sales and Stock Holding lists the Departments, Total Value Sold, % of Total Value Sold based on selected reporting of (C) or (S) and, Value on Hand and % Total of Value on Hand.

- (a) Click on Next Screen to navigate through the listing.
- (b) Total Value Sold and Total Value on Hand are displayed at the end of the listing.
- (c) Click on Print(*) to Print Listing.
- (d) Click on Exit(Esc) to return to the Stock Control Enquiry Menu.



5. Stock Contribution



Sales Units by Department

Unit Sales by Department				
Department.	Quent w	Velue	Oroga Prolit	02%
5/YTTERCEO	€. 9	1535. ₹€	\$1.00	37.57
804.8 B	14.10	14580000	GOV Strait	306,04
TOWSAN	f. 0	650.72	15 5, 1€	23, 49
111CS / 0.00 PMD	96.0	(989)/3,190	11707,590	24. 16:
THRES HIGHTRUCK (KFLY)	€. 0	11 75.00	3025,00	33.77
1710 S. 1488 SH 1	480.0	7397-0136	2277 . 44	304,702

Unit Sales by Department displays Departments, Quantity Sold, Value, Gross Profit and GP%.

- (e) Use the and keys to navigate through the listing.
- (f) Toggle Display(Tab) to view listing by
 Quantity, Gross Profit and Gross Profit %,
 Quantity, % of Total Value
 Quantity, Value, Gross Profit and % of Total Gross Profit
- (g) Click on Print(*) to Print Listing.
- (h) Click on Exit(Esc) to return to the Stock Control Enquiry Menu.



Sales Units by Supplier

Unit Sales by Supplier				
Super	Quarnity	Vedica :	Direct Profit	14.5%
RCS4LA P. AT 131 ID.	1 4:	129 5.66	977/90/8013	500,000

Unit Sales by Supplier displays Supplier, Quantity Sold, Value, Gross Profit and GP%.

- (a) Use the and keys to navigate through the listing.
- (b) Toggle Display(Tab) to view listing by
 Quantity, Value, Gross Profit and Gross Profit %,
 Quantity, Value, % of Total Value
 Quantity, Gross Profit and % of Total Gross Profit
 Quantity and % of Total Quantity
- (c) Click on Print(*) to Print Listing.
- (d) Click on Exit(Esc) to return to the Stock Control Enquiry Menu.



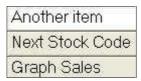
6. Sales Trends



- (a) At the Stock Code prompt, enter the Stock Code or alternatively use the search facility to view and select from the Stock listing.
- (b) The Monthly Statistics for the selected Stock Code will be displayed showing Quantity, % of Total Quantity, Value Sold, % of Total Value, Profit and % of Total Profit.



(c) The system will prompt for:



(d) Click on Menu. to return to the Stock Control Enquiry

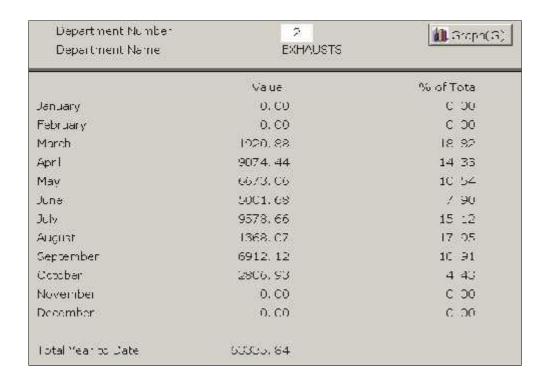


7. Sales Departments

View monthly sales analysis and year-to-date performance of selected departments. This is a calendar month analysis.



- (a) At the Department Number Prompt, enter the Department number or use the search facility to view and selected from the Department listing. To view total for ALL Departments, press the page down key at the department prompt.
- (b) The Sales Totals with the proportionate % of the total sales ratio will be displayed for the selected department.



- (c) Use the Graph(G) facility to display a graphical representation of the data.
- (d) Click on Exit to return to the Stock Control Enquiry Menu.



8. Salesman / Area Enquiry

View month-by-month and year-to date performance of selected Salesmen/Areas.



- (a) At the Salesman Number Prompt, enter the Salesman number or use the search facility to view and selected from the Salesman listing.
- (b) The Sales Totals with the proportionate % of the total sales ratio will be displayed for the selected Salesman.

Salesman Number Salesman Name	4 MARTIN	
	Value	% of Total
January	C. 00	0, 00
February	C. 00	0.00
March	c. 00	0.00
∧pri	c. 00	0, 00
May	c. 00	0.00
June	4122, 80	1.77
July	81618, 17	35, 00
August	53141.30	27, 08
Septen ber	80591.28	34, 36
October	3690,75	1. 38
November	0.00	0.00
December	C, 00	0.00
Total Year to Date	230164, 30	

- (c) Use the Graph(G) facility to display a graphical representation of the data.
- (d) Click on Exit to return to the Stock Control Enquiry Menu.

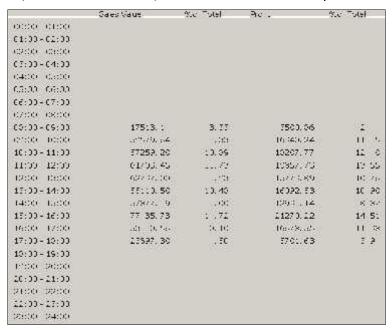


9. Hourly Analysis

View hourly sales values for all stock



- (a) At the Start and end Date prompts, enter the date range for the selected month.
- (b) An hourly analysis of stock sales is displayed showing Sales Value, % of Total Sales, Profit and % of Total profit.



(c) The Total Sales Value, Total Profit Value and the Gross Profit for the period is displayed on the right and side of the screen.



- (d) For a graphical representation of the data click on Graph.
- (e) To print, click on print.
- (f) Click on Exit to return to the Stock Control Enquiry Menu.



A. Purchase History



- (a) At the date prompts, enter the selected date range or alternatively press [Enter] to accept the default dates. Date range will default to the earliest and latest date on current transaction file.
- (b) At the Scroll / Total prompt, select **S** to view detailed listing or **T** to view totals only.
- (c) All stock purchases for the selected period will be displayed by date, transaction number, stock item details, exclusive value, tax value and inclusive value. Total Purchase Values inclusive and exclusive of tax will be displayed at the end of the listing.

Date	Irratsoction #	Stock from Settle	Villa	87/	nduswe yang
owAprywood	46000	9800 (CSV 8.5 H 9)	548,00	2190 232	7.08,707
02/09/2005	522	202-136 TOWOTA 77-6	531.00	74.3	505, 74
омбересов.	4,000	2007-940 MI PO DISC 2018 F	30,000	107 46	0.46
02/09/2005	522	720-1 0 TOWOTA 70-00	100,00	14 00	11 .00
00/02/2006	45,275	8 25 90 (1941 A) 494	100% ac	1.62 95	1745.45
02/09/2005	522	CCC-300 FIFE CUTTER	253.CC	7€ 02	299,01
ийгүлэг.	9.497	000000 APMSTPORG	065,000	14 78	14,000
23/09/2005	= €77	202-035161.20 93-	32 .00	45 38	359.7€
estay ace.	477	22 949 M FC D % 7 18 1	39, ();	13 40	D , 4 0
	Terror	15 %	2 12.50	137.75	2786 25

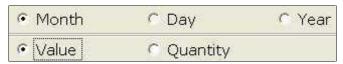
- (d) Click on Print(*) to print the listing.
- (e) Click on Exit to return to the Stock Control Enquiries Menu.



B. Top Sellers



(a) At the prompts, select the required options to base sales performance on i.e. Month, Day or Year and Value or Quantity.

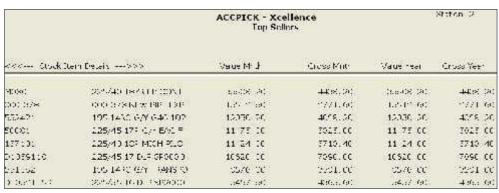


(b) At the Options prompt, select the category for which to extract top sellers - all items, a specific department or a specific supplier.



Where the "Quantity" option is selected, the system prompts to view Quantity on Hand.

(c) A list of Top Sellers will be displayed in descending order by Stock Code, Description, Total Sales Value for the Month, Gross Value for the Month, Total Sales Value for the Year and Total Gross Value for the Year.



- (d) At the Options prompt, click on further items down the listing or to view view to print the listing.
- (e) At the Print Options prompt, click on the required option no print, print or print with quantity on hand value.



C. Packs / Bundles



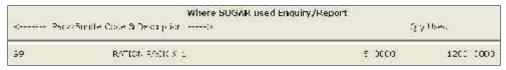
(a) At the Pack / Bundle Options prompt, select the required option.



(b) 1. Composition will display the ingredient stock items making up a specific Pack / Bundle. Click on to view ingredient stock item listing.

	P	acks / Bundles Items Enquiry		
« S)	os Itali Desais	Cost of Len	Sel Fr	ite 1
. 4. 4	1541 CH (40K #	(24%) (10)	1087	4000
Ir greater C	te als	Ç y Krad	So Sod	≅-t. Cos
92	FLOUR	5. CC 3C	250.00	1250.00
91	6. QAR	S. CCOC	200.00	1200.00

(c) 2. Where Used will display all packs / bundles where a specific stock item is located. At the Stock Code prompt, enter the 'ingredient' stock code and a listing of pack / bundles using the 'ingredient' stock code will be displayed.



- (d) Click on Print(*) to print the listings.
- (e) Click on Exit to return to the Stock Control Enquiries Menu.



D. Shrink Wrap / Bulk



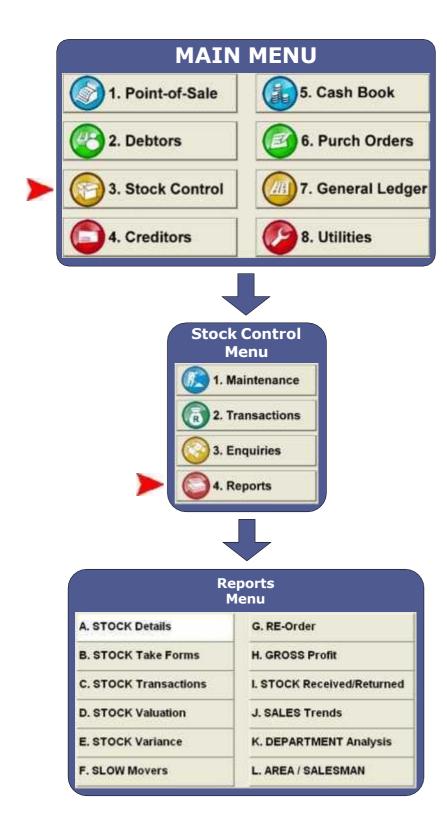
- (a) At the Shrink Options prompt, select the required option:
 - 1. Relationship will display the quantity of shrinks in each bulk
 - 2. Bulk Sales will display the bulk item sales history by supplier or by department.



- (b) Click on Print(*) to print the listings.
- (c) Enter Start andd Stop Code Range to print.
- (d) Click on Kexit to return to the Stock Control Enquiries Menu.



Stock Control - Reports





Reports

On the Stock Control Reports Menu, the Data Status Window will indicate from which directory the reports will be extracted.

The default directory is the current directory.

Data Status

Current Files
C:\TEST

Click on the Quick Functions drop down menu at the top of the screen to access archive directories.

For reports to print, the printer needs to be on-line.

The following reports are available for printing:

Reports	Report Options
A. Stock Details	List Stock Details by: 1.Department 2.Supplier 3.Code Range 4.Descriptor 5.Contracts
	Select Report Options: Start at and End At Codes for Department, Supplier and Stock Cost Price – Last / Ave/ Neither. Selling Price – 1/2/3/All/Special/Future Inclusive/Exclusive of Vat New Page per Depart/Supplier Y/N Print Markup and GP % Y/N Include Supplier Name Y/N Which Codes – Own / Supplier/Both Which stock Items – All/Only those with Quantities Select sort order options by: Description Stock Code Supplier Code



Reports	Report Options
B. Stock Take	Select Report Format:
Forms	1.Department
	2.Supplier
	3.Code Range
	4.Descriptor
	5.Bin Number
	Select Report Options:
	Start and End Ranges for Departments, Suppliers
	and Stock Codes
	Space between line
	Active /Every Item A/E
	New Page / Department Y/N
	Select sort order options:
	Description
	Stock Code
	Supplier Code
C. Stock	Select Report Format:
Transactions	1. Detailed
	2. Total Quantities – by Supplier or Department
	3. Special Deals – Detailed or Consolidated
	4. Stock Adjustments – Quantity or Price
	Select Report Options:
	Start and End Dates
	Start and End Codes
	Detailed or Totals Only
	Select possible report formats from the listing.
D. Stock	Select Valuation Options:
Valuation	1.Actual Quantity on Hand
	2. Quantity Counted
	Select Sort Options:
	1. Department
	2. Stock Code
	3. Description
	4. Supplier
	5. Bin #



Reports	Report Options
	3. All Values i.e. on Hand, On Jobs, Laybyes and RFC's - department range for Detailed or Totals only.
	Select Report Options: Print Zero Holding Y/N Start at and End at Range for Department, Stock Code, Supplier and Bin Number. Date to print on Report New Page per Dept Y/N
E. Stock Variance	Select Report Order: 1. Department 2. Supplier 3. Code Range 4. Description 5. Bin #
	Select Report Options: Costing Method – Last/ Average/ Selling Price 1/2/3 Print Items with Quantity on Hand but not yet counted Date on Report.
	Select Sort Order Options: Department Department + Code Department + Supplier Code Department + Supplier Number + Description Department + Description
F. Slow Movers	Select Report Options: Enter Date for Last Sale Search Start At and End At Range for Department and Supplier Print if Quantity on Hand is Zero Y/N Print in Code or Description order C/D Consider Date Last Purchased Y/N
G. Re-Order	Select Re-order Options: 1. Items Below Re-Order 2. Historiccal Statistics



Reports	Report Options
	1. Items Below Re-order Level Select Supplier Type – Preferred or Last Press [Page Down] at the Supplier Number to select order by Description, Stock Code, Supplier Code or Department Ignore items with Zero Quantity on Hand Y/N Ignore Items where Quantity on Hand = re-order level Y/N Consider Sales and Purchase Order Quantity. Date on Report
	2. Historical Statistics. Select by: 1. Supplier 2. Department Ignore Non Active Items Y/N Number of Lines between Report Options:
	4 Month Sales 3 Month Sales + Average Sales + recommended re- order 12 Month Sales Values
H. Gross Profit	Select Report Format: 1. Detailed – for selected Department Range 2. Totals Only – Current or for Past 12 months,
I. Stock Received / Returned	Received / Returned Options: 1. By Date Start and End Dates Range Report Type: Received or Returned Report Type: Detailed or Totals Only For Specific Supplier (Y/N) Transaction Number to Print: Internal GRN Number or Supplier Invoice Number. 2. By Department Received/Returned, Print to Printer or File



Reports	Report Options
	3. By Supplier and Department
	Net purchases - Detailed or Totals only
	Print to Printer or File
J. Sales Trends	Report Format:
	1. By Department
	2. By Supplier
	3. By Code Range
	Select Report Options:
	Select required range
	Date on Report
	Report based on Quantity, Value or Profit.
	Report based on Quantity, value of Front.
K. Department Analysis	Report lists sales for the month and % of total sales
	Report Options:
	Select Department Range
	Date to print on Report
	Print Zero Department Sales (Y/N)
L. Salesman /	Report Format:
Area	1. Year – to – Date
	2. Detailed Analysis:
	Report Options:
	For selected area and dates
	Detailed or Totals Only
	Sort and Total by Department
	Option to include GP
	Cash/Account/Both