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# ALLISON K. WILLIAMS

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## Full-Stack Web Development after thirteen years of People Development.

**THE CODING BOOT CAMP AT UNC-CHAPEL HILL** GRADUATING 8/11/18  
HTML • CSS • JAVASCRIPT • BOOTSTRAP • GIT • C# • FIREBASE • API • JSON • NODE.JS  
• MYSQL • ASP.NET

**NC JOINT UNDERWRITING ASSOCIATION** PRESENT  
Designing and implementing new operating system for company use. NC Property Insurance Licensure received in April 2017.

**CENTRAL NC AREA REGIONAL DIRECTOR, INTERVARSITY** 2012-2016  
Multi-site manager across 4 locations in the Triangle and Charlotte. Accountable for all key performance indicators and operational metrics across team.

- Managed annual budget of \$550,000.
- Increased overall size 62% at one site.
- Never had an account end the fiscal year in deficit.
- Increased alumni giving by 66% across all supervised sites.

**DUKE UNIVERSITY CAMPUS DIRECTOR, INTERVARSITY** 2007-2012  
Coordinated weekly meetings of 150-200 students. Fundraised annual budget of \$55,000.

- Chief event planner for 18 weekend training conferences.
- Awarded sole Campus Director on National Strategic Planning Committee.

**EAST CAROLINA UNIVERSITY CAMPUS DIRECTOR, INTERVARSITY** 2004-2007  
Communicated regularly with network of 200+ donors. Fundraised annual budget of \$40,000. Managed relationship between ECU and InterVarsity.

**UNC-ASHEVILLE CAMPUS INTERN, INTERVARSITY** 2003-2004  
Completed 10-month intensive training program. Designed mentorship training curriculum and trained 7 new leaders. Fundraised annual budget of \$30,000.

**RANDOLPH-MACON COLLEGE, B.A.** ENGLISH 2003  
Graduated with Honors GPA 3.62  
Phi Beta Kappa  
4 year starter, Basketball