

## Senior Product Manager, Wealth Lending, WM - (1800026053)

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**Job** Private Banking and Wealth

**Primary Location** Greater China and North Asia-Taiwan-Taipei

**Schedule** Full-time

**Global Grade:** Grade 6

**Employee Status** Permanent

**Posting Date** 23/Jul/2018

**Unposting Date** Ongoing

### Ready to take the next step in your career with us?

To us, good performance is about much more than turning a profit. It's about showing how you embody our valued behaviours - do the right thing, better together and never settle - as well as our brand promise, Here for good.

We're committed to promoting equality in the workplace and creating an inclusive and flexible culture - one where everyone can realise their full potential and make a positive contribution to our organisation. This in turn helps us to provide better support to our broad client base.

### The Role Responsibilities

- Define the wealth lending/FX business proposition and scope based on regulations, internal policies and business opportunities
- Plan and direct the development and implementation of lending business to maximize profit in line with overall bank strategies
- Complete and maintain the CA based on Group's PPG and countries' lending scope.
- System development/enhancement for fulfilling lending business needs incl. preparing BRD, UAT, etc.
- Coordinate, develop and build up the end to end process incl. application process, credit approval process, pledge process, drawdown process and monitoring process

- Work with business/CRMs to handle big deal/tailor-made lending/FX request
- Responsible for lending business strategy, product management and sales support;
- Ensure a robust product control and monitoring process and help handle customers' complaints..

## **Our Ideal Candidate**

To establish and develop excellent and admired end to end WM secured lending project processes of all involved lending business activities, we are looking for the talent who is a good team player and has 5yrs above direct experience in wealth or secured lending product management.

### Knowledge

- Solid strategic and operational knowledge of the relevant business, regulatory knowledge
- End-to-end knowledge in the respective areas
- Market and competition knowledge, product knowledge, segment knowledge

### Skills

- Change management skill
- Interpersonal and influencing skill
- Coordination and execution skill
- Collaboration and team work skill, dealing skill with all levels in complex and difficult situation
- Communication and listening skill

### Behaviours

- Team player who shows initiative and assertiveness and team coordination
- Self-motivated with pro-active service attitude
- Enjoy work pressure
- Ability to differentiate grey areas
- Ability to achieve first time resolution

If you're ready to take on your next challenge, apply now.