#### Year

### **Business Performance Insights – Superstore**

2014

2015

□ 2016□ 2017

2.30M

Total Sales Total Profit

286.40K

Profit Margin %

0.12

300K

AOV

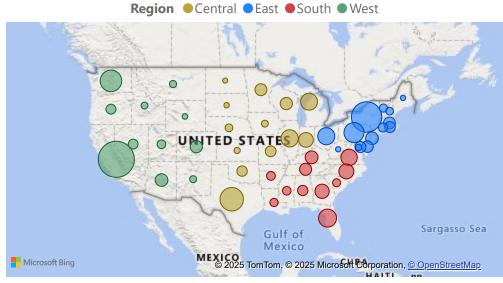
458.61

Product Name	Total Sales	Total Profit	Profit Margin %
Canon imageCLASS 2200 Advanced Copier	61,599.82	25,199.93	0.41
Cisco TelePresence System EX90 Videoconferencing Unit	22,638.48	-1,811.08	-0.08
Fellowes PB500 Electric Punch Plastic Comb Binding Machine with Manual Bind	27,453.38	7,753.04	0.28
GBC DocuBind P400 Electric Binding System	17,965.07	-1,878.17	-0.10
GBC DocuBind TL300 Electric Binding System	19,823.48	2,233.51	0.11
GBC Ibimaster 500 Manual ProClick Binding System	19,024.50	760.98	0.04
Hewlett Packard LaserJet 3310 Copier	18,839.69	6,983.88	0.37
High Speed Automatic Electric Letter Opener	17,030.31	-262.00	-0.02
HON 5400 Series Task Chairs for Big and Tall	21,870.58	0.00	0.00
HP Designjet T520 Inkjet Large Format Printer - 24" Color	18,374.90	4,094.98	0.22
Total	2,44,620.20	43,075.06	0.18

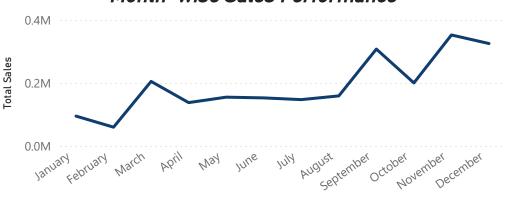
#### Regional Sales Distribution by Category



#### Geographic Distribution of Sales and Profitability



#### Month-wise Sales Performance

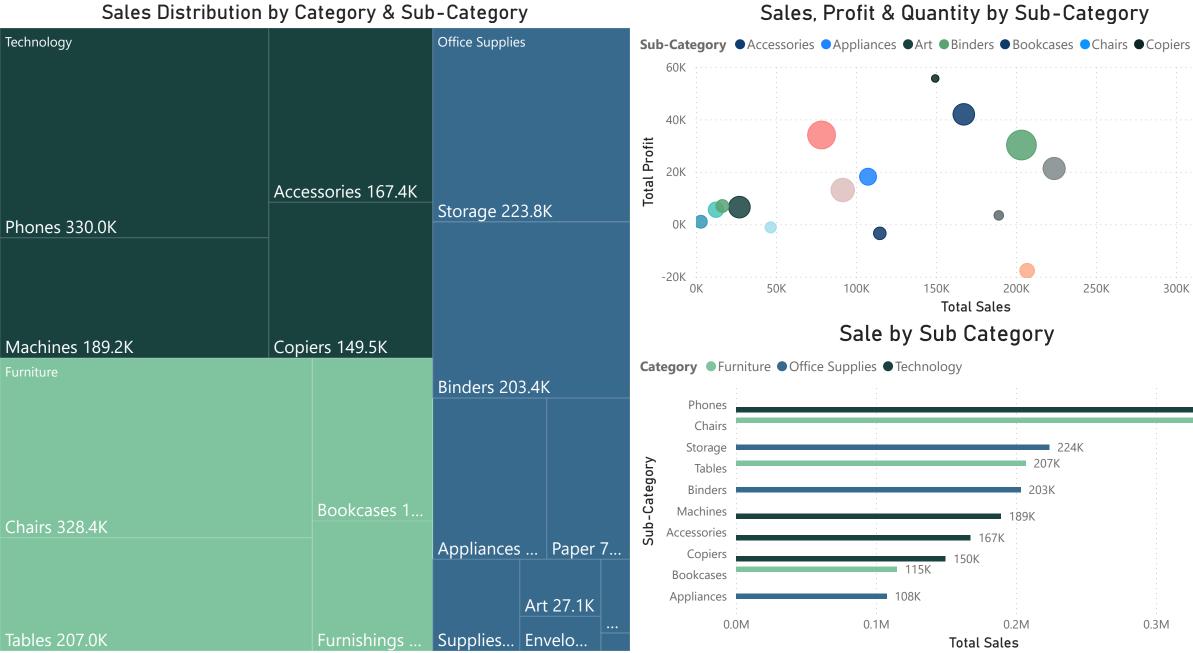


MonthName

# **Product Analysis**

350K

Sales Distribution by Category & Sub-Category



## **Time & Trend**

