The Power to Show: Ad Hoc Reporting, Custom Invoices, and Form Letters Daniel O'Connor, SAS Institute Inc.

ABSTRACT

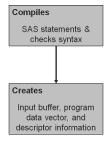
The ability to prepare complex reports and convey your message in a clear and concise manner is an absolute imperative in today's sophisticated business environment. Clearly designed reports can enhance your organization's credibility and reputation. DATA _NULL_ report writing has long been an integral part of the custom report writing offered by SAS®, but with this newly updated ODS Report Writing technology in SAS® 9.2, you will have the ability to produce reports that you have only dreamed about. These new features will allow you to build custom data-centric reports in an easy-to-use object-oriented manner that is fully integrated with the ODS System. This technology is perfectly suited for creating custom invoices, inserting narrative descriptions in a table or document, creating form letters and non-rectangular reports, inserting custom subtotals, and it will address a variety of custom reporting needs

INTRODUCTION

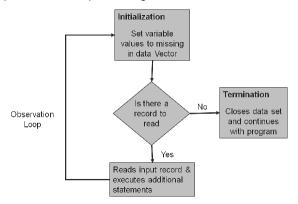
The DATA step is an essential concept in SAS. The DATA step serves many purposes like creating SAS data sets, custom report writing, file management, and information retrieval. The ODS Report Writing Interface will exclusively focus on the custom report writing capabilities. The custom report writing capabilities are also more commonly referred to as DATA_NULL_ report writing which has long been an integral part of the SAS reporting solution. The ODS Report Writing Interface is intended to fully embrace ODS features such as proportional fonts, traffic lighting, using colors, images, Unicode characters, while at the same time providing pixel perfect placement capabilities. This interface is not only fully integrated with all the capabilities of the ODS System, but also takes advantage of the rich programming features that the DATA step offers such as conditional logic, formatting capabilities, by-group processing, arrays, and a wealth of other features. The ODS Report Writing Interface is an object-oriented language that provides you with flexibility and control so that even the most rigid reporting requirements can be met with ease.

DATA STEP PROCESSING

Data step processing has two distinct phases: the compilation phase and the execution phase. The compilation phase checks for syntax of the SAS statements and then compiles them creating the input buffer, program data vector, and descriptor information.



The execution phase is executed once for each input observation that is being processed. The execution phase is further broken down into three categories: the initialization, observation loop, and the termination processing. These three phases are particularly important to the report writing interface as we will see in the following section.



Why is each phase important?

When writing a custom report you often have a heading section at the top, a summary section at the end, and probably a data-centric section in the middle. We are going to organize our ODS report writing code into each of these respective sections so that they are conditionally executed.

OBJECT-ORIENTED CONCEPTS

If you have never used an object-oriented programming language before, you will need to learn a few basic concepts before you can begin writing code.

· What is an object?

It is a self-sufficient module whose purpose is to perform a set of related tasks. By encapsulating common tasks around a common data structure, the architecture promotes code reusability. An object contains both data structures, and application programming interface (API) that know how to perform actions utilizing the common data structures.

What is a method?

It is another name for the objects application programming interface (function definition). A method can define its own required/optional arguments to perform an action (you can think of a method as a verb). A method can be called *only* by its own object. This is one of the main distinctions between a traditional functional paradigm and an object-oriented method paradigm.

What is a class?

A class is a formal declaration of the characteristics (attributes or data structures) and actions (methods) that an object may perform. For example, a class named Cars would consist of characteristics shared by all cars such as make, model, year, color, and manufacturer, and may have the ability to perform actions such as drive, break, honk, or turn (methods). So in our hypothetical class, the action "drive" would be considered a method, and I may want to provide the "drive" method with additional instructions on how to drive. These instructions would be our method arguments such as forward, backward, or speed.

What does it mean to create an instance of a class?

This is the runtime initialization of the class object attributes and methods. Now you can call methods!!!

APPLYING OBJECT-ORIENTED CONCEPTS TO THE DATA STEP

The DATA step has created a new statement that will allow you to create an object of a given class.

declare < class name > < local variable name >;

Here is how you would declare an ODS Report Writing class (odsout) object and assign it to a local variable named "ODS".

```
declare odsout ODS;
```

We have not created a runtime instance (or initialized) of the local variable "ODS" yet. This can be done in two ways. This is really more a personal preference.

```
ODS = _new_ (odsout);
```

Or by combining the declaration:

```
declare odsout ODS();
```

In the previous section, we established that the body of the DATA step is executed once for each input observation during the execution phase. Unlike DATA step variables that can be re-initialized for each input observation, the local object variable "ODS" needs to be initialized only once for the life of the DATA step. Let's instantiate the variable "ODS" on the first input observation as follows.

```
if _n_ = 1 then do;
  declare odsout ODS();
end;
```

USING THE EXECUTION PHASES TO ORGANIZE YOUR OUTPUT

• How can I tell if I am in the initialization execution phase?

When we are executing the observation loop for the first time, then we are in the initialization execution phase. When publishing custom reports, there may be specific method calls that we want to execute only at the beginning. For example, to add a special heading, start a table, or write an introductory paragraph such as

```
if _n_ = 1 then do;
  declare odsout ODS();
  ODS.format_text(data: "You are in the initialization execution phase!!!");
end;
```

How can I tell if I am in the termination execution phase?

When we execute the observation loop for the very last time, then we are in the termination execution phase. Very often, this phase is used to add a special footer, end a table that may have been started during the initialization phase, or summarize a closing argument. To detect the termination execution, phase use the END= data step option.

```
data _null_;
set sashelp.orsales(end=eof);

if eof = 1 then do;
    ODS.format_text(data: "You are in the execution phase!!!");
    ODS.delete();
end;

run:
```

USING DATA STEP BY-GROUP PROCESSING TO ORGANIZE YOUR OUTPUT

One of the purposes of using the ODS Report writing interface is to create custom reports that are dynamically generated from real data such as an invoice. Consider that I have a database of customers that contain invoice information. I want to create an automated DATA _NULL_ program that uses my customer database as an input data set to create one invoice (PDF file) for each customer containing all of the appropriate billing information for that specific customer. By taking advantage of the built in BY-group processing the DATA step provides, this task can easily be accomplished, and the best part is that the data is dynamically driving the generation of the report. Next month when the number of customers has changed, and the account information has changed, the program

continues to produce invoices indefinitely until you want to modify the structure of the report. As a matter of fact, we can use WHERE processing to subset the data to include only those customers that may be 30, 60, or 90 days past due. We will examine a complete invoice example after we complete our introduction of the ODS report writing methods. For a detailed explanation of the DATA step BY-group processing, please see the "BY-Group Processing in SAS Programs" chapter in the SAS Language Reference: Concepts.

• How does BY-group processing aid the ODS Report Writing Interface?

It allows the program to take advantage of additional data-driven built-in logic. The DATA step identifies the beginning and ending of each BY group by creating additional temporary variables: FIRST.<*BY-group variable>* and LAST.< BY-group variable>. During our observation loop processing if we are on the first observation of a BY group, the value of FIRST.
by group variable> will be set to 1. Likewise during our observation loop processing if we are on the last observation of a BY group, LAST.<BY-group variable> will be set to 1. Here is a simple example using some pseudo code to illustrate what BY group processing would look like.

METHOD CATEGORIES

There are various methods that comprise the ODS Report Writing Interface, but they can be broken down into five unique categories of features such as producing text, tables, controlling the page, arranging output (Layout), as well as some more general-purpose methods. We will explore the syntax of each unique category separately first by reviewing the syntax, and then applying the features in an example. Before we get to looking at the specific syntax of a particular method call, let's explore the process of a method call.

Method Process Flow

Output Destinations ODS System HTML RTF ODS Method calls PDF Listing

Up until now, the PROC has been the one driving the ODS system to produce output in each active output destination. The ODS Report Writing interface simply gives the programmer complete access to the ODS System and allows the DATA step to communicate directly with the fundamental pieces of the ODS Architecture. The programmer can use the DATA steps conditional logic to control how to instruct ODS to present the information.

NOT ALL OUTPUT DESTINATIONS ARE CREATED EQUAL

There are various features that the ODS Report Writing interface relies on in order to fully support all of the documented methods; however, not all output destinations support all features. The report writing interface is intended for those ODS destinations that produce high-quality two-dimensional reports. Traditional data _NULL_ report writing interface provides a low-quality fixed column/row (cell) wise reporting interface that is specifically designed to work with the ODS listing destination. You will find that not all destinations support the same set of features, and therefore some methods may have restricted support in some destinations.

TEXT METHODS

Methods in the text category are intended to provide you with the ability to produce high-quality formatted text. Whether publishing a form letter, invoice, or just adding narrative text to the body of your document, you will find an elaborate list of customization features to convey the importance of your message.

Format_text Displays active textNote Displays text as a note

USING TEXT METHODS

The text methods can provide you with a rich set of text-formatting features whether your text is static or being provided from a data source. In the following example, we are going to format text coming from a SAS data set called Brand that has two variables "tagline" and "description," and we are going to display this data set in a non-rectangular manner using our new text formatting methods.



Figure 1.1. Using Text Methods

Let's look at the DATA step-specific portion of the code. The entire program is contained in Appendix 1, Example 1.1.

```
data _null_;
set brand end=eof;
```

Notice that while processing the first observation ($_n$ = 1), I create an instance of the "odsout" class and assign it to the local variable "obj". I also create a note using some static text, and apply some style attributes to customize the font and color. I add an image to my text as well.

These FORMAT_TEXT methods are not surrounded by any conditional logic, so they will be executed for each observation in the input data set. We are simply displaying the value of the "tagline" and "description" variables with some custom formatting characteristics. Notice that each FORMAT_TEXT method will produce an entire line in the output. You are free to use DATA step string concatenation, or provide additional formatting through the use of a SAS format.

I want to insert a blank line in between each tagline and description as long as it is not the last observation because that would add a blank line to the end of my report. So here we are using the END= DATA step option to display the blank line only when desired.

TABLE CATEGORY

Methods in this category are intended to create tabular output that consists of row/column headers, and data values in a structured format. PROCs automatically produce tabular output to display the results of the analysis requested, however you only have limited control of the content displayed. Please see "The TEMPLATE Procedure" section in the ODS documentation to learn more about modifying your procedure output. The ODS Report Writing interface provides the ability to create tabular output a single cell at a time while providing an endless number of formatting capabilities. This interface is specifically intended to address the formatting limitations of the TEMPLATE procedure as well as the limitations of the standard report-writing procedures. Before we get to looking at the specific syntax of the table methods, let's examine the anatomy of a table.

• What is a table?

It is a 2-D arrangement of information that is traditionally displayed in a manner in which similar categories or classes of information are displayed in a structured manner (a collection of rows).

· What is a row?

The horizontal dimension of a 2-D arrangement (a collection of cells in the horizontal dimension).

• What is a column?

The vertical dimension of a 2-D arrangement (a collection of cells in the vertical dimension).

What is a cell?

A collection of data, text, or images that can span multiple rows or columns.

What is cell padding?

The thickness on each of the four sides of the cell.

What is cell spacing?

The thickness of the spacing between cells.

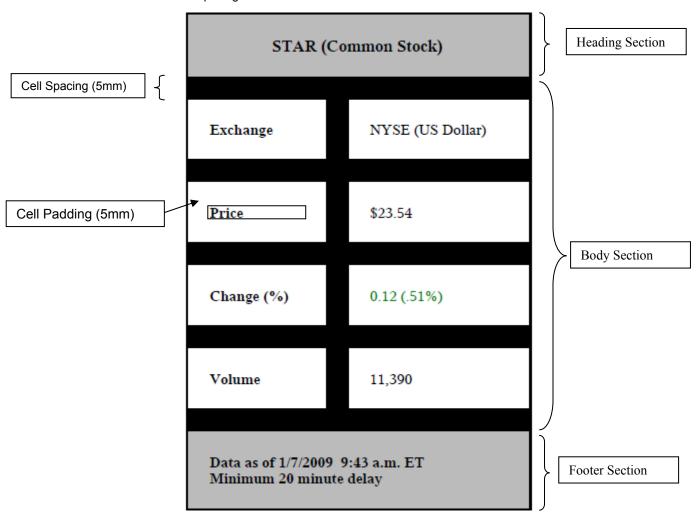


Figure 1.1. The Anatomy of a Table

TABLE SECTION METHODS

• HEAD START Start the Table Heading Section.

HEAD_END End the Table Heading Section.

• BODY_START Start the Table Body (Data) Section.

• BODY_END End the Table Body (Data) Section.

• FOOT_START Start the Table Footer Section.

• FOOT_END End the Table Footer Section.

TABLE METHODS

Data is not always presented in a strict Excel-like fashion (1 observation => 1 row). Often, you may want to show one observation in multiple rows/columns format, or multiple observations in a single row/column format. Once you start a table, you will want to continue using the table methods exclusively until you close the table. The only exception is that FORMAT_TEXT can be used in conjunction with the CELL_START and CELL_END methods as we will see in our following example.

• TABLE_START Start a table.

• TABLE END End a table.

• ROW_START Start a row.

ROW_END End a row.

CELL START Start a cell.

CELL END End a cell

FORMAT CELL A more convenient way to create a cell.

USING TABLE METHODS

The table methods allow you to build a table one cell at a time. This approach is invaluable when a custom table format is desired. In this example, I have hard-coded all of the data values just for convenience, but the data could have been supplied via an input data set. Notice that there is no conditional logic at all and no input data set; therefore, the code is executed just one time.



STAR (Common Stock)	
Exchange	NYSE (US Dollar)
Price	\$23.54
Change (%)	0.12 (.51%)
Volume	11,390
Data as of 1/7/2009 9:43 a.m. ET Minimum 20 minute delay	

Provided to you compliments of SAS 9.2 using ODS Report Writing Interface using Table methods.

Figure 1.2. Using Table Methods

Let's look at the DATA step-specific portion of the code. The entire program is contained in the Appendix 1, Example 1.2.

```
data _null_;
dcl odsout obj();
```

Start a table by giving it a name="Stock" and a label="Stock Quote" which will be the corresponding leaf node name and label that will be used in the DMS Results window as well as in the table of contents. We also specify that the overall table maximum width is 4 inches. If the width was not specified, the table would measure each cell and determine the maximum width for you as long as it does not exceed the physical page restrictions.

Remember, "tables" can contain only "rows," and "rows" can contain only "cells." Once the first row is closed, the maximum number of cells has been determined. In this next section, I start a row and create a single cell. However, notice that I told the cell to span two columns. So, in effect it really is two cells. However, I have allowed the data to be displayed as if it were a single cell.

In rows 2–4, I create two separate cells individually using the FORMAT_CELL method providing various style attribute overrides to control color, font characteristics, and justification. In a more elaborate example, it would be common to use the DATA steps conditional logic to apply different characteristics based on your data values. For example, I may want to conditionally color the change value based on whether it is negative (red), or positive (green).

```
obj.row_start();
   obj.format_cell(data: "Exchange",
                    overrides: "just=left font_weight=bold");
   obj.format_cell(data: "NYSE (US Dollar)",
                    overrides: "just=left");
obj.row_end();
obj.row_start();
   obj.format_cell(data: "Price",
                    overrides: "just=left font_weight=bold");
   obj.format_cell(data: "$23.54",
                    overrides: "just=left");
obj.row_end();
obj.row_start();
   obj.format_cell(data: "Change (%)",
   overrides: "just=left font_weight=bold");
obj.format_cell(data: "0.12 (.51%)",
                    overrides: "just=left color=green");
obj.row_end();
```

In row 5, instead of using the FORMAT_CELL method I use the equivalent CELL_START, FORMAT_TEXT, and CELL_END approach. This is normally unnecessary, but there may be special cases where this approach can be beneficial.

In row 6, I once again instruct the FORMAT_CELL method to span multiple columns, but notice that the text is drawn on two separate lines. The split character argument instructs ODS to perform a new line whenever the provided character is encountered. Notice that the "*" character is not displayed. This is treated as an instruction instead of a literal character. Finally, we close the table by using the TABLE_END method.

PAGE METHODS

Page-related methods control characteristics of the entire page. For example, you can arbitrarily start a new page or modify an existing title or footnote. The TITLE and FOOTNOTE methods will allow you to incorporate a particular data value into your title or footnote. These methods are intended to work similarly to the global TITLE and FOOTNOTE statements available outside the DATA step.

- PAGE Start a new page.
- TITLE Add, delete, or update a title in the system.
- FOOTNOTE Add, delete, or update a footnote in the system.

LAYOUT CATEGORY

When the placement of output on a page necessitates a detailed level of control, you will find that the layout methods may be a more suitable solution. Despite being preproduction in SAS 9.2, you will find many enhanced features that are designed to provide you with unlimited control of your page. Layout has two distinct forms: Absolute and Gridded; both have unique strengths and weaknesses. The most important decision when using ODS Layout is in selecting the type that best suits your report design. ODS Layout is designed to allow nested layouts (containers) to provide endless customization. You are not limited to a single Layout type; a gridded layout can contain absolute layouts, and vice versa. This is where adequate design work will greatly benefit your coding efforts.

NOT ALL OUTPUT DESTINATION ARE CREATED EQUAL

There are a variety of limitations imposed on ODS Layout by the destination itself. For example, the PDF (or PRINTER) destinations are all limited to the physical page size of the piece of paper that we are writing to. In the case of HTML, there really is no concept of a physical page size or an X or Y position because the browser is managing the placement of the output in relation to the size and placement of the browser window. Due to some of these external restrictions that are being imposed on our report design, we may get varying results when using differing output destinations. However, you will find that we will always make an effort to provide the most intuitive defaults when dealing with these limitations and will make every effort to produce reasonably similar-looking output.

ODS LAYOUT TERMINOLOGY, CONCEPTS, AND THINGS TO CONSIDER

Layout Container Is an area that contains a collection of regions. Layouts can contain only regions. Layout

can have a fixed size (like width=3in and height=4in) or can be dynamically sized to

accommodate the child regions.

Region Container Is an area that contains output (like text, tables, graphs),

or nested layout containers. Regions can also have a

fixed size, or may be dynamically sized to accommodate the collection of child output.

Dimension Unit Is a nonnegative number, optionally followed by one

of the following units of measure. A number without a unit of measure will be interpreted as pixels. It is not recommended that you size things in pixels because of adverse dependencies on resolution that can differ

between destinations.

cm centimeters

em standard typesetting measurements unit for

width

ex standard typesetting measurements unit for

height

in inches
mm millimeters
pt a printer's point

Titles & Footnotes Global titles and footnote are placed outside of the outermost layout container.

Title and footnote processing is always done before any output is produced on the physical

page. This is often referred to as page initialization time.

PROCTITLEs PROCTITLEs are placed inside the region adjacent to the PROC output.

GRIDDED LAYOUT

Gridded layout allows you to arrange output in a two-dimensional relative grid structure (like a spreadsheet or piece of graph paper), and is the preferred approach to managing output on the page. Gridded layout is a much simpler mechanism for arranging output. Yet at the same time, it also is a much more powerful alternative than absolute layout. Gridded layout address all of the limitations that absolute layout has to offer such as enforcing automatic alignment of respective grid cells, the ability to have a layout continue onto the next page if necessary, the ability to dynamically compute the size of a grid cell, and the ease in which you can maintain the integrity of the report(or program).

Valid Destinations: HTML and PRINTER destinations.

GRIDDED LAYOUT METHODS

• LAYOUT GRIDDED Create a gridded layout container.

REGION Create a region container.

LAYOUT END
 End a gridded layout container

USING GRIDDED LAYOUT METHODS

When a more detailed level of placement is necessary, the layout methods will be your best solution. In the following example, we will experiment with arranging images and text in a grid-like fashion. Our data is provided from a SAS data set that has three variables: PHOTO (employee photo), NAME (employee name), and BIO (employee biography). Almost any organization has a company employee database. An employee database has unique data characteristics that are less traditional than reporting data sources like inventory levels or sales data. Because of the unique nature of an employee database, traditional reporting approaches are probably not going to be well-suited for presenting this information. The ODS Report Writing interface provides you with the flexibility to address these custom report-writing requirements. Let's take a look at how we generated the following report.





Scott Huntley is the CEO and President of Orion Star, which he co-founded in 1976. Orion leads the industry in innovation with its award-winning recreational and outdoor equipment.

Scott Huntley



Dan OConnor

Dan OConnor is the CIO of Orion Star, which he also helped co-found in 1976. Orion continues to revolutionize the sporting goods and outdoors accessory industry though the adoption of technology to offer the best products at the most affordable price.

Provided to you compliments of SAS 9.2 using ODS Report Writing Interface Gridded Layout features.

Figure 1.3. Using Gridded Layout Methods

Let's look at the DATA step-specific portion of the code. The entire program is contained in the Appendix 1, Example 1.3.

```
data _null_;
set execs end=eof;
```

Notice that while processing the first observation ($_n$ =1) I create an instance of the "odsout" class and assign it to the local variable OBJ, and create a gridded layout that has two columns. I also have instructed the gridded layout to center itself horizontally on the page.

Remember, a "layout" can contain only "regions", and only "regions" can contain output (tables, text, images, or graphs). I create my first region which will correspond to column 1 in my gridded output, and place the current observations of employee photo and name in our first region (column). Notice that I provide a width for the first region which will provide a maximum width for all output that will be rendered. If I had not provided a width for the region it would have measured the employee photo and name and would dynamically size the region to be the maximum width of the two items.

Remember: When in a gridded layout, regions are populated similar to the way a table is produced from left \rightarrow right and top \rightarrow bottom. Therefore, when I create the second region, it is arranged to the right of the first region because my gridded layout is made up of a two-column grid. Notice that I also provide a width for the second region which will provide a maximum width for all of the output rendered. We have established that our gridded layout is structured in two-column grid with the first region having a width of 1.25 inches and a second region having a width of 3.25 inches which means that our entire layout size can now be calculated to be 4.5 inches. In this example, I have set the paper size to be 4 inches tall by 6 inches wide. Therefore to center the layout as specified in our "layout_gridded" method, we will have 0.75 inches to the left of the table as well as 0.75 inches to the right. The really cool thing is that it is all done for you!!

```
obj.region(width: "3.25in");
  obj.format_text(data: strip(bio));
```

After displaying the bio in region 2, I once again take advantage of the END= DATA step option to allow me to insert a blank line between each employee's information unless I am processing the last employee in which case I need to close my gridded layout. You can start to see how the arrangement of your method call really dictates the structure of your output, and how using the DATA step's conditional logic provides you with an almost endless list of possibilities.

```
if eof ne 1 then
   obj.format_text(data: "");
else
   obj.layout_end();
;run;
```

ABSOLUTE LAYOUT

Absolute layout allows you to specify the exact location on the page to place a layout and region container. This approach is very precise, but often somewhat error-prone. The sole responsibility for correctly placing each container falls on the programmer. Often, this creates an overly complicated program because each container needs to be explicitly placed to ensure no overlap, and programmatic alignment is retained. This creates a code management nightmare because, if one containers position is altered, you may need to manually alter all containers to maintain your report's integrity. Absolute layout is also restricted to a single page. If the output is too large to fit in the fixed size container, the output will be discarded, and you will receive a blank region and a warning in your log. With all that doom and gloom out of the way, absolute layout does have its merits. Absolute layout is perfectly suitable for very

static types of output, placing output in a specific location on a pre-printed form, creating cover pages, or precisely placing output in a nested region container.

Valid Destinations: PRINTER destinations only (like PDF, PS, PCL).

ABSOLUTE LAYOUT METHODS

• LAYOUT ABSOLUTE Create an absolute layout container.

REGION Create a region container.

LAYOUT END
 End an absolute layout container.

USING ABSOLUTE LAYOUT METHODS TO CREATE A PROMOTIONAL MAILER

Whether it is a promotional mailer, customer targeted letter, or part of a promotional email campaign, the combination of static content and data-specific content is pervasive in any business today. The ODS Report Writing interface is perfectly suited for producing this type of content. Consider that Orion Star wants to execute a customer loyalty program for all of its current Club Members by sending a "25% off" flyer. Each flyer needs to be individually addressed to each customer, and could be tailored specifically to each customers preferred shopping preference by using the DATA steps conditional logic. However for the purposes of this example I am going to create a generic flyer that creates a separate PDF file for each customer who could be either snail-mailed or e-mailed. Our data is provided from a SAS data set of Orion Star's Club Members and contains "name", "address", "email", and "preferredcategory" variables.



Figure 1.4. Using Absolute Layout Methods

Let's look at the DATA step-specific portion of the code. The entire program is contained in the Appendix 1, Example 1.4. Absolute layout methods are probably the least stable of all of the ODS Report Writing interface.

To create a separate PDF file for each customer in our input database, we need to use a couple of features, the first being the newfile= option on the ODS PDF statement. This tells ODS to create a new pdf file for each By-group (or each customer). To do BY-group processing in the DATA step, vou use the "by name:" statement.

```
ods pdf file="Promotion.pdf" notoc newfile=Bygroup;
data _null_;
set customers end=eof;
by name;
if _n_ =1 then do;
   declare odsout obj();
end:
```

There is one final step in creating a new PDF file for each customer in our input data set, and that is to notify ODS that we are starting a new By-group which can be done by using the OPEN_DIR method with the special BY: 1 argument. I am also creating a directory in my DMS Results window using the NAME and EMAIL data variables.

Creating an absolute layout it easy. Notice that I have not specified a fixed size for my absolute layout so the dimension will be dynamically calculated based on the encapsulated regions; however, I do specify that I want a pixel border around the layout.

```
obj.layout_absolute(overrides: "borderwidth=1");
```

My first absolute region has specified a HEIGHT and WIDTH with additional instructions to change the background color to be "cx494068". We then proceed to insert an image, some static text, and a nested gridded layout.

```
obj.region(width: "2.4in",
          height: "4in",
          overrides: "background=cx494068");
 obj.image(file: "c:\Public\Images\orionstarHeader.jpg");
 obj.format_text(data: "Private Sale",
                overrides: "color=cxbbb2e0 font_size=32pt",
                just: 'c');
 obj.layout_gridded(columns: 3,
                   row_gutter: "1mm",
                   column_gutter: "1mm");
 obj.region();
   obj.format_text(data: "25",
                  overrides: "color=cxbbb2e0 font_size=72pt");
 obj.region();
   obj.format_text(data: "%*off",
                 split: "*",
                  overrides: "color=cxbbb2e0 font_size=32pt");
 obj.region();
   obj.format_text(data: "Now *through *March 25",
                  split: "*",
                 overrides: "color=cxbbb2e0 font_size=10pt");
 obj.layout_end();
 overrides: "color=cxbbb2e0 font_size=12pt width=85pct",
                just: 'C');
 < more... >
```

I Create a second region which contains multiple tables of information. This region contains local store information, store hours, and a special free wrapping service offered to club members only. If this were a real-world example, you almost certainly would use the DATA step's conditional logic to include only those stores that are close to our customer's home address. Unlike our gridded regions that are positioned relative to each other, the programmer is required to specifically place each region at a given location on the page so as to not obscure any other output.

```
obj.region(x: "2.4in",
           width: "1.25in",
          height: "4in",
           overrides: "background=cx494068 borderwidth=1");
 obj.table_start(overrides: "rules=none frame=void cellpadding=0 cellspacing=0");
 obj.row_start();
    obj.format_cell(data: "Pleasant Valley Promenade",
                    overrides: "color=cxbbb2e0 font_size=6pt font_weight=bold");
 obj.row_end();
 obj.row_start();
   obj.format_cell(data: "6204-121 Glennwood ave.",
                    overrides: "color=white font_size=6pt just=left");
 obj.row_end();
 obj.row_start();
    obj.format_cell(data: "Raleigh, NC",
                    overrides: "color=white font_size=6pt just=left");
 obj.row_end();
 obj.row_start();
    obj.format_cell(data: "919.432.0987",
                    overrides: "color=white font_size=6pt just=left");
 obj.row_end();
  obj.row_start();
    obj.format_cell(data: "", overrides:"font_size=6pt");
 obj.row_end();
 < more... >
 obj.table_start(overrides: "frame=box");
 obj.row_start();
    obj.format_cell(data: "Free Gift Wrapping",
                    overrides: "color=cxbbb2e0 font_size=10pt just=center
                              vjust=middle width=1in height=.5in font_weight=bold");
 obj.row_end();
 obj.table_end();
```

The third and final region of this example presents the data specific portion of our promotional flyer. Notice here instead of passing quoted strings of static text I am passing the actual input data variable values. The DATA step also has built in string concatenation logic which also allows us to concatenate the city, state, and zip.

We are creating an entire page for each observation processed. I will want to close the absolute layout and directory that was created for this observation so that the next loop through we can start our new flyer for the next club member.

```
obj.layout_end();
obj.close_dir();
;run;
ods pdf close;
```

I used a variety of ODS Report Writing methods in each of these regions to show the flexibility of this programming interface. The absolute layout methods only provided region containers to organize the output that we wanted to display irrespective of whether it was a table, image, text, or another nested layout.

MISCELLANEOUS CATEGORY

OPEN_DIR Insert a custom folder in the table of contents and DMS Results window.

CLOSE DIR Close a custom folder in the table of contents and DMS Results window.

LINE Draw a horizontal line across the page.

IMAGE Insert an image.

HREF Create a URL link that will be taken when the item is clicked.

• DELETE Delete the object.

CREATING A FORM LETTER

The content of a form letter can vary greatly from completely static text to largely data-dependent information. In the following example, I have a good mix of both. Once again, I am using my fictitious Orion Star Sports & Outdoor retailer to create a form letter for a customer loyalty program called the "Orion Star Club" rewards program. The customer will receive one point for every dollar spent, and an additional one point for every dollar spent using his or her "Orion Star Club Visa" card.

This example uses three different data sources that will contribute to the form letter using a single DATA _NULL_ program.

- 1. customer data set that contains name, address, and account number information
- 2. product data set that contains product descriptions, photos, pricing, and product ID information
- 3. transaction data set that contains invoice and purchasing information



Figure 1.5. Creating a Form Letter

Let's look at the DATA step-specific portion of the code. The entire program is contained in Appendix 1, Example 1.5. In this example, I am going to use another object-oriented class called the "data step hash object." For more information on how to use the hash object, please see http://support.sas.com.

Use the DATA Step retain statement to retain summarization information across multiple purchase transactions (observations) to show the monthly accumulated club points for each customer.

```
data _null_;
retain invsum bonus sum clubpoints;
```

On the first input observation, create two hash objects, one with a key index value using the customer's "accountid" to look up customer information and a second one with a key index using the "productid" to look up pricing inventory information for each transaction. This step simply creates the lookup hash object.

```
if _n_ =1 then do;
  declare odsout obj();

length name $20 street $22 city $12 state $3;
  zip=.;
  declare hash customer(dataset: "customers");
  customer.defineKey("accountid");
  customer.defineData("name", "street", "city", "state", "zip", "clubpoints");
  customer.defineDone();
```

Seeing that my input transaction data set shares common variables "accountid" and "productid" with the keys in my lookup hash objects, if I call the find method, it automatically uses the current "account id" value as a lookup. If the "accounted" value is found in the hash object any variables defined using the "defineData" method will be accessible. Use the gridded layout and FORMAT_TEXT methods to display the customer address information, static text information describing the program, and offering a special Visa Application.

```
if customer.find() eq 0 then do;
 obj.layout_gridded(columns: 2);
   obj.region(width: "3.25in");
   obj.format_text(data: strip(street),
                 overrides: "font_size=14pt width=100pct just=left");
   obj.format_text(data: " ");
   obj.format_text(data: put(today(), worddate18.),
                  overrides: "font_size=14pt width=100pct just=left");
   obj.format_text(data: " ");
   obj.format_text(data: "Dear " | strip(name) | ",",
                   overrides: "font_size=14pt width=100pct just=left");
   obj.region();
       obj.image(file: "c:\public\Images\Scenic2.jpg");
    obj.layout_end();
 < more . . .>
```

Here, we are creating a table that shows the customer's previously accumulated club points, as well as any points that have been accumulated during this month's billing cycle with purchase date, invoice number, credited points for each invoice. I also conditionally add a "Bonus Visa Club Point" row to the table if the customer has paid for these items with their Orion Star Cub Visa card. Notice that this is completely conditional based on my input data.

```
obj.row_start();
    obj.format_cell(data: "Date");
    obj.format_cell(data: "Invoice Number");
    obj.format_cell(data: "Additional Club Points");
    obj.row_end();
    end;
end;
```

On the first BY observation of an invoice, I want to clear my retained variable so that I can sum the club points for each invoice.

```
if first.invoice then do;
  invsum=0;
  bonus=0;
end:
```

My transaction dataset only contains the "productid" of the items that was purchased so I have to use my product hash object to look up the product description, and price information so that I can correctly calculate the correct number of club points to credit to the customer. Isn't this cool?!

```
if product.find() eq 0 then do;
  if saleprice ne 0 then
    cost = quantity*saleprice;
  else
    cost = quantity*regprice;
  invsum = invsum + cost;
  sum = sum + cost;
end;
```

If the customer used their Orion Star Club Visa card, calculate the bonus club points.

```
if clubvisa eq 1 then do;
  bonus = bonus + clubvisa*cost;
  sum = sum + clubvisa*cost;
end;
```

When we have reached the last observation for this particular form letter display rows showing the summarized club and bonus points.

```
if last.invoice then do;
   obj.row_start();
     obj.format_cell(data: date,
                     format: "mmddyy10.");
     obj.format_cell(data: invoice);
     obj.format_cell(data: invsum,
                     format: "comma8.");
   obj.row_end();
   if clubvisa eq 1 then do;
     obj.row_start();
       obj.format_cell(data: "Bonus Visa Club Points",
                       column_span: 2);
      obj.format_cell(data: bonus,
                      format: "comma8.");
     obj.row_end();
   end:
end;
```

When we exhausted all the invoices for the current customer, display the "New Club Point Balance", and provide instruction on how to redeem the points.

```
if last.accountid then do;
   obj.row_start();
     obj.format_cell(data: "New Club Point Balance",
                      column_span: 2,
                      overrides: "font_weight=bold font_size=16pt");
     obj.format_cell(data: clubpoints+sum,
                      overrides: "font_weight=bold font_size=16pt",
                      format: "comma8.");
   obj.row_end();
  obj.table_end();
  obj.format_text(data: " ",
                   overrides: "font_size=16pt");
  obj.format_text(data: "How to Redeem Points?",
                  overrides: "background=cxbbb2e0 font_size=20pt");
  obj.format_text(data: "Step-by-step instruction on how to use your Club REWARD Point
to purchase free items.",
                  overrides: "font_size=16pt");
 obj.format_text(data: " ");
obj.format_text(data: "~{style [font_size=20pt
url='http:\\www.orionstar\redeempoints']Learn How!}");
  obj.close_dir();
end;
if end eq 1 then do;
   obj.delete();
   customer.delete();
   product.delete();
end:
; run;
```

CREATING A CUSTOMER INVOICE

Generating invoices can be similar to creating form letters; however, invoices traditionally are much more data-centric, and may take advantage of more elaborate conditional logic. Using the DATA step, you can create a more tailored invoice for each customer. This could also create an opportunity to do some suggestive selling based on the customer's recent purchasing behavior. This is where the DATA step functionality will allow you to be more creative than those traditional canned template approaches and hopefully yield a better ROI on your promotional activities.

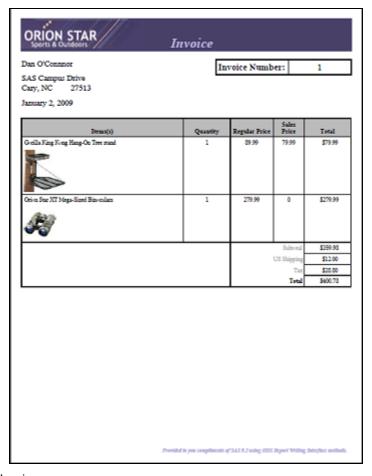


Figure 1.6. Creating an Invoice

Let's look at the DATA step-specific portion of the code. The entire program is contained in Appendix 1, Example 1.6. In this example, I am also going to use the DATA step hash object as I did in Example 1.5. If you would like to see detailed information on how to use the hash object, please see http://support.sas.com. Seeing that I detailed the use of the hash object in Example 1.5, I am also going to eliminate that code from this discussion.

Use the DATA Step retain statement to retain summarization information across multiple purchase transactions (observations) so that we can display all the items purchased, price, shipping, and total for each invoice.

```
Data _null_;
retain foundcustomer sum shipping;
< more ... >
```

We are using the same input data set as in example 1.5 that contains product sales information for this month's billing cycle for each invoice.

```
set transactions end=eof;
by invoice;
```

On the first observation of a new invoice transaction, I want to clear my retained variables so that I can accurately compute product sales information for each product purchased on this particular

Display customer address information, an invoice number table, and heading information for the products purchased.

```
obj.layout_gridded(columns: 2);
      obj.region(width: "4.5in");
        obj.format_text(data: strip(name),
                        overrides: "font_size=14pt width=100pct just=left");
        obj.format_text(data: strip(street),
                        overrides: "font_size=14pt width=100pct just=left");
        obj.format_text(data: strip(city) || ", " || state || " " || zip,
                        overrides: "font_size= 14pt width=100pct just=left" );
        obj.format_text(data: " ");
        obj.format_text(data: put(date, worddate18.),
                        overrides: "font_size=14pt width=100pct just=left");
      obj.region();
        obj.table_start();
          obj.row_start();
            obj.format_cell(data: "Invoice Number:",
                            overrides: "font_size=16pt font_weight=bold");
            obj.format_cell(data: invoice,
                            overrides: "width=1.5in font_size=16pt");
          obj.row_end();
        obj.table_end();
    obj.layout_end();
    obj.table_start(overrides: "width=100pct");
      obj.head_start();
        obj.row_start();
          obj.format_cell(data: "Items(s)",
                          column_span: 2);
          obj.format_cell(data: "Quantity");
          obj.format_cell(data: "Regular Price");
          obj.format_cell(data: "Sales Price");
obj.format_cell(data: "Total");
        obj.row_end();
      obj.head_end();
  end;
end;
```

For every product purchased, add a row to the table describing the item, showing the catalog photo, quantity purchased, price information, and total cost.

```
if ( foundcustomer eq 0 ) and (product.find() eq 0 ) then do;
  if saleprice ne 0 then
    cost = quantity*saleprice;
  else
    cost = quantity*regprice;
  sum = sum + cost;
  shipping = shipping + additionalshipping;

obj.row_start();
  obj.format_cell(data: item,
```

```
column_span:2,
                     inhibit: "B",
                     overrides: "just=left");
     obj.format_cell(data: quantity,
                     inhibit: "B");
     obj.format_cell(data: regprice,
                     inhibit: "B");
     obj.format_cell(data: saleprice,
                     inhibit: "B");
     obj.format_cell(data: put(cost, dollar10.2),
                     inhibit: "B");
   obj.row_end();
   obj.row_start();
     obj.format_cell(data: " ",
              column_span: 2,
               overrides: "preimage='c:\public\Images\" || photo || "' just=left" );
     obj.format_cell(data: " ");
     obj.format_cell(data: " ");
     obj.format_cell(data: " ");
     obj.format_cell(data: " ");
   obj.row_end();
end:
```

When we have reached the final observation for this invoice, display the Subtotal information, additional shipping expense, tax, and grand total.

```
if last.invoice then do;
  obj.row_start();
    obj.format_cell(data: " ",
                   column_span: 3,
                   row_span: 4 );
    overrides: "just=right color=darkgray");
    obj.format_cell(data: put(sum, dollar10.2));
 obj.row_end();
 obj.row_start();
    obj.format_cell(data: "US Shipping",
                      column_span: 2,
                                 overrides: "just=right color=darkgray",
                   inhibit: "TB");
    obj.format_cell(data: put(shipping, dollar10.2));
 obj.row_end();
 obj.row_start();
    obj.format_cell(data: "Tax",
                   column_span: 2,
                    overrides: "just=right color=darkgray",
                   inhibit: "TB");
    tax = sum*.08;
    obj.format_cell(data: put(tax, dollar10.2));
 obj.row_end();
 obj.row_start();
    obj.format_cell(data: "Total",
                   column_span: 2,
                   overrides: "just=right font_weight=bold");
    obj.format_cell(data: put(sum+tax+shipping, dollar10.2));
 obj.row_end();
 obj.table_end();
 obj.close_dir();
end;
< more ... >
; run;
```

CONCLUSION

The ODS Report Writing Interface extends SAS report writing capabilities to address custom report writing capabilities. It is fully integrated with ODS features such as proportional fonts, traffic lighting, using colors, images, and unicode characters. The interface provides pixel-perfect placement capabilities while at the same time taking advantage of the rich programming features that the DATA step offers. With the flexibility of the DATA step and enhance ODS reporting features available, even the most rigid reporting requirements can be met with ease.

ACKNOWLEDGMENTS

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REFERENCES

"Getting Started with the DATA Step Hash Object" by Jason Secosky and Janice Bloom; 2007; SAS Institute Inc. http://support.sas.com/rnd/base/datastep/hash-getting-started.pdf

CONTACT INFORMATION

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APPENDIX 1 EXAMPLES

options nodate nonumber;

Example 1.1 Using TEXT Methods

```
ods listing close;
options nodate nonumber;
ods escapechar="~";
options papersize=(6in 4in);
data brand;
length tagline $24 description $128;
input tagline $24. / description $128.;
datalines:
Our Mission
To deliver the best quality sporting equipment, accessories, and outdoor equipment for
all seasons at the most affordable prices.
Our Vision
To transform the way the world purchases sporting and outdoor equipment.
Our Values
Customer focused, Swift and Agile, Innovative, Trustworthy
Our Goal
To grow sales by 15% annually while also improving profit margin through innovative
thinking and operational efficiencies.
title "~{style [preimage='c:\images\orionstarHeader.jpg' width=100pct
background=cx494068 color=cxbbb2e0 font_size=24pt just=left] Our Company}";
footnote "~{style [font_size=10pt just=right color=cxbbb2e0]Provided to you
compliments of SAS 9.2 using ODS Report Writing Interface using Text methods.}";
ods pdf file="text.pdf" notoc;
data _null_;
set brand end=eof;
if _n = 1 then do;
  declare odsout obj();
  obj.note(data: "Our Brand...",
           overrides: "preimage='c:\images\star.gif'
                       font_style=italic
                       font_size=12pt
                                     font_weight=bold
                       color=cxbbb2e0",
           just: "L");
obj.format_text(data: tagline,
                overrides: "background=cx494068
                            color=cxbbb2e0
                            font_size=12pt
                            font_style=italic
                            width=2.5in",
                just: "C");
obj.format_text(data: description,
                overrides: "background=cxbbb2e0
                            font_style=italic
                            font_size=8pt
                            width=2.5in",
                iust: "C");
if eof ne 1 then
  obj.format_text(data: " ",
                  overrides: "height=1mm");
; run;
ods _all_ close;
Example 1.2
             Using Table Methods
ods listing close;
```

```
ods escapechar="~";
options papersize=(6in 4in);
title "~{style [preimage='c:\images\orionstarHeader.jpg' width=100pct
background=cx494068 color=cxbbb2e0 font_size=32pt just=left]}";
footnote "~{style [font_size=10pt just=right color=cxbbb2e0]Provided to you
compliments of SAS 9.2 using ODS Report Writing Interface using Table methods. }";
ods pdf file="stockquote.pdf";
data _null_;
dcl odsout obj();
obj.table_start(name: "Stock",
                label: "Stock Quote",
                overrides: "width=4in");
obj.row_start();
obj.format_cell(data: "STAR (Common Stock)",
                column_span: 2,
                              "backgroundcolor=cx494068 color=white");
                 overrides:
obj.row_end();
obj.row_start();
obj.format_cell(data: "Exchange",
                overrides: "just=left font_weight=bold");
obj.format_cell(data: "NYSE (US Dollar)",
                overrides: "just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Price",
                overrides: "just=left font_weight=bold");
obj.format_cell(data: "$23.54",
                overrides: "just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Change (%)",
overrides: "just=left font_weight=bold");
obj.format_cell(data: "0.12 (.51%)",
                overrides: "just=left color=green");
obj.row_end();
obj.row_start();
obj.cell_start();
obj.format_text(data: "Volume",
                overrides: "just=left font_weight=bold");
obj.cell_end();
obj.format_cell(data: "11,390",
                overrides: "just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Data as of 1/7/2009 9:43 a.m. ET *Minimum 20 minute delay",
                column_span: 2,
                 split: '*',
                 overrides: "font_size=10pt just=left");
obj.row_end();
obj.table_end();
run;
ods all close;
Example 1.3
             Using Gridded Layout Methods
ods listing close;
options nodate nonumber;
ods escapechar="\sim";
options papersize=(6in 4in);
data execs;
length photo $64 name $32 bio $256;
input photo $64. / name $32. bio $256.;
datalines:
c:\images\scott.jpg
Scott Huntley
```

```
Scott Huntley is the CEO and President of Orion Star, which he co-founded in 1976.
Orion leads the industry in innovation with its award-winning recreational and
outdoor equipment.
c:\images\dan.jpg
Dan OConnor
Dan OConnor is the CIO of Orion Star, which he also helped co-found in 1976. Orion
continues to revolutionize the sporting goods and outdoors accessory industry though
the adoption of technology to offer the best products at the most affordable price.
title "~{style [preimage='c:\images\orionstarHeader.jpg' width=100pct
background=cx494068 color=cxbbb2e0 font_size=32pt just=left] Our Founders}";
footnote "~{style [font_size=10pt just=right color=cxbbb2e0]Provided to you
compliments of SAS 9.2 using ODS Report Writing Interface Gridded Layout features. }";
ods pdf file="founders.pdf" notoc;
data _null_;
set execs end=eof;
if _n_=1 then do;
   dcl odsout obj();
   obj.layout_gridded(columns: 2,
                      overrides: "just=center");
obj.region(width: "1.25in");
obj.image(file: photo,
         overrides: "just=left width=100pct");
obj.format_text(data: strip(name),
          overrides: "just=left width=100pct");
obj.region(width: "3.25in");
obj.format_text(data: strip(bio));
if eof ne 1 then
   obj.format_text(data: "");
else
  obj.layout_end();
; run;
ods _all_ close;
Example 1.4
             Using Absolute Layout Methods
title;
ods listing close;
options nodate nonumber;
ods escapechar="~";
options papersize=(6in 4in);
options topmargin=0in bottommargin=0in leftmargin=0in rightmargin=0in;
proc format;
value categoryfmt
1 = "Hunting"
 2 = "Dog"
3 = "Sports"
 4 = "Children"
 5 = "Fresh Water Fishing"
6 = "Salt Water Fishing"
7 = "Camping"
other ="";
data customers;
format preferredcategory categoryfmt.;
input name $20. email $24. street $22. city $12. state $3. zip preferredcategory;
cards:
Dan O'Connnor Dan.OConnor@sas.com SAS Campus Drive Cary NC
27513 0
```

```
Scott Huntley
                    Scott.Huntley@.sas.com 105 Windward Way Raleigh NC
27615 3
David Kellev
                    David.Kelley@sas.com
                                             507 Down Patrick Lane
                                                                   Garner
                                                                              NC
27644 5
Wayne Hester
                    Wayne.Hester@sas.com
                                             201 Gucci Boulevard
                                                                    Cary
                                                                              NC
27513 7
Tim Hunter
                    Tim.Hunter@sas.com
                                             95 Wild Ranch Road
                                                                    Taos
                                                                              MM
89875 6
Eric Gebhart
                    Eric.Gebhart@sas.com
                                             99 Sea Scape Island
                                                                   Charleston SC
83478 2
Darylene Hecht
                    Darylene.Hecht@sas.com
                                            300 Vintage Drive
                                                                      Sonoma CA
67676 4
Kevin Smith
                    Kevin.Smith@sas.com
                                             28901 Pop Circle
                                                                   Miami
                                                                              FL
30497 1
run;
proc sort data=customers; by name;run;
*title:
*footnote "~{style [font_size=9pt just=right color=cxbbb2e0]Provided to you
compliments of SAS 9.2 using ODS Report Writing Interface and Absolute Layout
methods.}";
ods pdf file="Promotion.pdf" notoc newfile=Bygroup;
data _null_;
set customers end=eof;
by name;
if _n_ =1 then do;
  declare odsout obj();
end;
obj.open_dir(name: name,
             label: email,
             by: 1);
obj.layout_absolute(overrides: "borderwidth=1");
overrides: "background=cx494068");
  obj.image(file: "c:\Public\SGF 2009\Orion Star
Info\or_internal\orionstarHeader.jpg");
  obj.format_text(data: "Private Sale",
                  overrides: "color=cxbbb2e0 font_size=32pt",
                  just: 'c');
  obj.layout_gridded(columns: 3,
                     row_gutter: "1mm",
                     column_gutter: "1mm");
  obj.region();
  obj.format_text(data: "25",
                  overrides: "color=cxbbb2e0 font_size=72pt");
  obj.region();
  obj.format_text(data: "%*off",
                            split: "*",
                            overrides: "color=cxbbb2e0 font_size=32pt");
  obj.region();
  obj.format_text(data: "Now *through *March 25",
                            split: "*",
                            overrides: "color=cxbbb2e0 font_size=10pt");
  obj.layout_end();
  obj.format_text(data: "your entire purchase *when you bring this card",
                  split: "*",
                            overrides: "color=cxbbb2e0 font_size=12pt width=85pct",
                  just: 'C');
  obj.format_text(data: "Excludes previously discounted items, layaways and prior
sales. Cannot be combined with any other offer.",
```

```
overrides: "color=cxbbb2e0 font_size=4pt width=85pct",
                  just: 'c');
 obj.format_text(data: " ");
 obj.format_text(data: "No payments for 12 months*",
                  overrides: "width=100pct font_size=10pt background=white
color=cx494068 just=center");
 obj.format_text(data: "*on purchases over $500 with your Orion Start preferred
Account. The Orion Star Preferred Account is subject to credit approval as determined
by the lender Outdoors Bank, Burlington, Vermont, is available to qualified US
residents, and is governed by Vermont and Federal Law. The promotion End Date for
this offer is the last day of the calendar month which is twelve months from the date
of purchase. If balance is not paid in full by the Promotion End Date show on your
billing statement, Finance Charges will accrue from the transaction date at an ANNUAL
PERCENTAGE RATE of 21.99%. A minimum Finance Charge of $2.00 will apply. Offer valid
in Orion Star stores only and expires 3/31/2009.",
                  overrides: "color=cxbbb2e0 font_size=4pt width=85pct",
                  just: 'c');
obj.region(x: "2.4in"
           width: "1.25in",
                height: "4in",
           overrides: "background=cx494068 borderwidth=1");
obj.table_start(overrides: "rules=none frame=void cellpadding=0 cellspacing=0");
obj.row_start();
obj.format_cell(data: "Pleasant Valley Promenade",
                overrides: "color=cxbbb2e0 font_size=6pt font_weight=bold");
obj.row_end();
obj.row_start();
obj.format_cell(data: "6204-121 Glennwood ave.",
                overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Raleigh, NC"
                overrides: "color=white font_size=6pt just=left");
obj.row end();
obj.row_start();
obj.format_cell(data: "919.432.0987",
                overrides: "color=white font_size=6pt just=left");
obi.row end():
obj.row_start();
obj.format_cell(data: "", overrides:"font_size=6pt");
obj.row_end();
obj.row_start();
obj.format_cell(data: "The streets at Southpoint",
                overrides: "color=cxbbb2e0 font_size=6pt font_weight=bold");
obj.row_end();
obj.row_start();
obj.format_cell(data: "3454 Executor Way",
                overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Durham, NC",
                overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "919.320.6238",
                overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Crabtree Valley Mall",
                overrides: "color=cxbbb2e0 just=left font_size=6pt font_weight=bold");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Raleigh, NC",
```

```
overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "919.432.0987",
               overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Store Hours",
               overrides: "color=cxbbb2e0 font_size=6pt just=left font_weight=bold");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Monday - Saturday",
               overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "10am - 8pm",
               overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Sunday",
               overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "Noon - 5pm",
               overrides: "color=white font_size=6pt just=left");
obj.row_end();
obj.row_start();
obj.format_cell(data: "");
obj.row_end();
obj.table_end();
obj.table_start(overrides: "frame=box");
obj.row_start();
obj.format_cell(data: "Free Gift Wrapping",
               overrides: "color=cxbbb2e0 font_size=10pt just=center vjust=middle
width=1in height=.5in font_weight=bold");
obj.row_end();
obj.table_end();
obj.region(x: "1.9in",
          width: "2.75in",
          height: "4in");
 overrides: "color=cx494068 font_size=36pt");
obj.format_text(data: " ");
 obj.format_text(data: name);
 obj.format_text(data: street);
 obj.format_text(data: strip(city) || ", " || state || " " || zip);
obj.layout_end();
obj.close_dir();
; run;
ods pdf close;
title:
footnote;
```

Example 1.5 Creating Form Letters

```
ods listing close;
options nodate nonumber stimer fullstimer;
ods escapechar="~";
options papersize=letter;
options topmargin=0in bottommargin=0in leftmargin=0in rightmargin=0in;
proc format;
value prodstate
1 = "Back Order"
2 = "Special Order"
other = "Regular Inventory";
value categoryfmt
 1 = "Hunting"
 2 = "Dog"
 3 = "Sports"
4 = "Children"
 5 = "Fresh Water Fishing"
6 = "Salt Water Fishing"
 7 = "Camping"
other =" ";
run;
data customers;
format preferredcategory categoryfmt.;
input name $20. email $24. street $22. city $12. state $3. zip preferredcategory
accountid clubpoints;
cards;
Dan O'Connor
                  Dan.OConnor@sas.com SAS Campus Drive Cary NC 27513
0 1234567
Scott Huntley
                    Scott.Huntley@.sas.com 105 Windward Way
                                                                   Raleigh NC
27615 3 9857954
David Kelley
                   David.Kelley@sas.com
                                            507 Down Patrick Lane Garner
27644 5 4382743
                 1256
                                            201 Gucci Boulevard
Wayne Hester
                   Wayne.Hester@sas.com
                                                                  Cary
                                                                             NC
27513 7 3485944
                  653
Tim Hunter
                   Tim.Hunter@sas.com
                                            95 Wild Ranch Road
                                                                  Taos
                                                                             NM
89875 6 3294746
                   77
Eric Gebhart
                   Eric.Gebhart@sas.com
                                            99 Sea Scape Island
                                                                  Charleston SC
83478 2 9087450
                  943
                   Darylene.Hecht@sas.com
                                            300 Vintage Drive
                                                                            CA
Darylene Hecht
                                                                     Sonoma
67676 4 4987654
Kevin Smith
                   Kevin.Smith@sas.com
                                            28901 Pop Circle
                                                                  Miami FL
30497 1 8734902
                  444
run:
data inventory;
format productstatus prodstate.;
input item $64. photo $24. itemno instock productstatus regprice saleprice
additionalshipping;
datalines;
Gorilla King Kong Hang-On Tree stand
                                                               treestand.jpg
89783483
         34 0
                  89.99
                          79.99 12.00
Orion Star XT Mega-Sized Binoculars
                                                              binoculars.jpg
87634893 134 0 279.99
                           0.00 0.00
Night Owl Night Scope
                                                              nightowl.jpg
           0 1 199.99
                           0.00 0.00
37274307
                                                               trainingcollar.jpg
Super Doggy Yapper Stopper
87393444 222 2
                  79.99
                           0.00 0.00
Neoprene Flotation Vest
                                                              vest.jpg
77439843
          66 0 34.99
                           0.00
                                 0.00
                                                              mallard.jpg
Dead Duck Retriever Trainers
33348484 256 0 44.55 0.00 0.00
```

```
Spilding Wood Baseball Bat
                                                                baseball_bat.jpg
                          29.99 0.00
98457897 934 0
                  34.99
Foam Football
                                                                football.jpg
59498478 342 0
                 12.99
                           0.00 0.00
Super Start First Base Glove
                                                                baseballglove.jpg
                            0.00 0.00
98754598 232 0
                  42.50
Little Princess Water proof Radio
                                                                 radios.jpg
54987430
           5 0
                  25.99
                            0.00 0.00
Big Bubba Sonar
                                                                sonar.jpg
98745878 55 2 549.99 0.00 9.00
data transactions;
format date mmddyy10.;
input invoice accountid itemno quantity date:mmddyy10. clubvisa;
datalines;
      1 1234567 89783483 1 01/02/2009 1
      1 1234567 87634893 1 01/02/2009 1
      2 1234567 37274307 1 01/05/2009 0
      3 3294746 98745878 1 01/25/2009 0
      4 9857954 59498478 3 01/23/2009 0
      5 9857954 98457897 1 01/30/2009 0
      5 9857954 98754598 6 01/30/2009 0
      6 4987654 54987430 4 01/04/2009 1
      7 9087450 87393444 1 01/14/2009 1
      8 3485944 33348484 2 01/14/2009 0
      9 3485944 77439843 1 01/26/2009 0
; run;
proc sort data=transactions; by accountid invoice; run;
title "~{style [preimage='c:\Public\SGF 2009\Orion Star
Info\or_internal\orionstarHeader.jpg' width=100pct background=cx494068 color=cxbbb2e0
font size=24pt just=left| Preferred Club Member | ";
footnote "~{style [font_size=9pt just=right color=cxbbb2e0]Provided to you compliments
of SAS 9.2 using ODS Report Writing Interface methods.}";
ods pdf file="Example1.5.pdf" notoc newfile=Bygroup;
data _null_;
retain invsum bonus sum clubpoints;
if _n_ =1 then do;
 declare odsout obj();
 length name $20 street $22 city $12 state $3;
 declare hash customer(dataset: "customers");
 customer.defineKey("accountid");
 customer.defineData("name", "street", "city", "state", "zip", "clubpoints");
 customer.defineDone();
 length item $64;
 itemno=.; instock=.; productstatus=.; regprice=.; saleprice=.; additionalshipping=.;
 declare hash product(dataset: "inventory");
 product.defineKey("itemno");
 product.defineData("item", "instock", "productstatus", "regprice", "saleprice",
"additionalshipping");
 product.defineDone();
end:
set transactions end=eof;
by accountid invoice;
if first.accountid then do;
 sum=0:
 obj.open_dir(name: "Invoice",
               label: "Invoice for Customer " | accountid,
               by: 1);
 if customer.find() eq 0 then do;
```

```
obj.layout_gridded(columns: 2);
        obj.region(width: "3.25in");
        obj.format_text(data: strip(street), overrides: "font_size=14pt width=100pct
just=left");
       obj.format_text(data: strip(city) || ", " || state || " " || zip, overrides:
"font_size= 14pt width=100pct just=left" );
       obj.format_text(data: " ");
          obj.format_text(data: put(today(), worddate18.), overrides: "font_size=14pt
width=100pct just=left");
       obj.format_text(data: " ");
obj.format_text(data: "Dear " || strip(name) || ",", overrides:
"font_size=14pt width=100pct just=left");
      obj.region();
          obj.image(file: "c:\public\Images\Scenic2.jpg");
      obj.layout_end();
      obj.layout_gridded(columns: 2);
        obj.region(width: "5.25in");
         obj.format_text(data: "~{style [font_size=14pt width=100pct]As a preferred
Club Member you receive special membership benefits such as special promotions, member
discounts, free 1 year warranty on all purchases, as bonus points that can be redeemed
obj.layout_gridded(overrides: "background=cxbbb2e0");
                obj.region(overrides: "background=_undef_");
                  obj.format_text(data: "See what being a preferred Club Member is all
about.",
                             overrides: "font_size=20pt font_weight=bold
width=100pct");
                     obj.format_text(data: "You are pre-approved for our new ~{style
[font_weight=bold]Orion Star Club Visa} card.",
                            overrides: "just=left font_size=14pt width=100pct");
             obj.format_text(data: " ");
            obj.format_text(data: "1. A low 8.9%APR",
                            overrides: "just=left font size=12pt width=100pct");
             obj.format_text(data: "2. Get double membership points when using your
Orion Star Club Visa card.",
                             overrides: "just=left font_size=12pt width=100pct");
             obj.format_text(data: "3. Get Exclusive access to offers not available to
general public",
                             overrides: "just=left font_size=12pt width=100pct");
             obj.format_text(data: " ");
                     obj.href(data: "~{style [font_size=20pt]Apply Today}".
                             href: "http:\\www.orionstar.com\visaapplication");
    obj.layout_end();
obj.region(width: "2.5in");
             obj.format_text(data: "Enjoy your Preferred membership",
                        overrides: "color=cx494068 font_size=16pt font_weight=bold
width=100pct",
              just: "L");
obj.format_text(data: " ");
              obj.format_text(data: "Special Promotions",
                        overrides: "color=cx494068 font_size=14pt width=100pct",
                        just: "L");
         obj.format_text(data: " ");
              just: "L");
         obj.format_text(data: " ");
              obj.format_text(data: "FREE 1 year warranty",
                        overrides: "color=cx494068 font_size=14pt width=100pct",
         just: "L");
obj.format_text(data: " ");
              obj.format_text(data: "FREE Items",
                        overrides: "color=cx494068 font_size=14pt width=100pct",
                         just: "L");
         obj.format_text(data: " ");
```

```
obj.layout_end();
       obj.format_text(data: " ");
    obj.table_start(overrides: "width=100pct");
        obj.row_start();
                obj.format_cell(data: "Current Club Point Balance",
                           column_span: 2,
overrides: "font_weight=bold font_size=16pt");
                obj.format_cell(data: clubpoints,
                           format: "comma8",
                           overrides: "font_weight=bold font_size=16pt");
              obj.row_end();
        obj.row_start();
                obj.format_cell(data: "Recent Purchases",
                                 column_span: 3 );
              obj.row_end();
        obj.row_start();
                obj.format_cell(data: "Date");
             obj.format_cell(data: "Invoice Number");
                obj.format_cell(data: "Additional Club Points");
           obj.row_end();
   end;
end;
if first.invoice then do;
   invsum=0:
   bonus=0;
end:
if product.find() eq 0 then do;
   if saleprice ne \bar{\mathbf{0}} then
      cost = quantity*saleprice;
   else
      cost = quantity*regprice;
   invsum = invsum + cost;
   sum = sum + cost;
end;
if clubvisa eq 1 then do;
  bonus = bonus + clubvisa*cost;
  sum = sum + clubvisa*cost;
end;
if last.invoice then do;
   obj.row_start();
     obj.format_cell(data: date,
                      format: "mmddyy10.");
     obj.format_cell(data: invoice);
     obj.format_cell(data: invsum,
                      format: "comma8.");
   obj.row_end();
   if clubvisa eq 1 then do;
     obj.row_start();
       obj.format_cell(data: "Bonus Visa Club Points",
                           column_span: 2);
          obj.format_cell(data: bonus,
                           format: "comma8.");
     obj.row_end();
   end;
end;
if last.accountid then do;
   obj.row_start();
     obj.format_cell(data: "New Club Point Balance",
                      column_span: 2,
                      overrides: "font_weight=bold font_size=16pt");
```

```
obj.format_cell(data: clubpoints+sum,
                       overrides: "font_weight=bold font_size=16pt",
                       format: "comma8.");
   obj.row_end();
  obj.table_end();
  obj.format_text(data: " ",
                   overrides: "font_size=16pt");
  obj.format_text(data: "How to Redeem Points?",
                   overrides: "background=cxbbb2e0 font_size=20pt");
obj.format_text(data: "Step-by-step instruction on how to use your Club REWARD Point to purchase free items.",
                   overrides: "font_size=16pt");
  obj.format_text(data: " ");
obj.format_text(data: "~{style [font_size=20pt
url='http:\\www.orionstar\redeempoints']Learn How!}");
  obj.close_dir();
end;
if end eq 1 then do;
   obj.delete();
   customer.delete();
   product.delete();
end;
; run;
ods pdf close;
title;
footnote;
```

Example 1.6 Creating an Invoice

```
title;
ods listing close;
options nodate nonumber stimer fullstimer;
ods escapechar="~";
options papersize=letter;
options topmargin=0in bottommargin=0in leftmargin=0in rightmargin=0in;
proc format:
value prodstate
1 = "Back Order"
2 = "Special Order"
other = "Regualr Inveentory";
value categoryfmt
1 = "Hunting"
2 = "Dog"
3 = "Sports"
4 = "Children"
 5 = "Fresh Water Fishing"
6 = "Salt Water Fishing"
7 = "Camping"
other =" ";
run;
data customers;
format preferredcategory categoryfmt.;
input name $20. email $24. street $22. city $12. state $3. zip preferredcategory
accountid clubpoints;
cards;
Dan O'Connor
                  Dan.OConnor@sas.com SAS Campus Drive
                                                                  Cary NC 27513
0 1234567
           256
                    Scott.Huntley@.sas.com 105 Windward Way
                                                                    Raleigh
Scott Huntley
                                                                              NC
27615 3 9857954
David Kelley
                   David.Kelley@sas.com
                                            507 Down Patrick Lane Garner
27644 5 4382743
                 1256
Wayne Hester
                                            201 Gucci Boulevard
                   Wayne.Hester@sas.com
                                                                   Cary
                                                                             NC
27513 7 3485944
                  653
                   Tim.Hunter@sas.com
Tim Hunter
                                            95 Wild Ranch Road
                                                                   Taos
                                                                             NM
89875 6 3294746
Eric Gebhart
                   Eric.Gebhart@sas.com
                                            99 Sea Scape Island
                                                                   Charleston SC
83478 2 9087450
                   Darylene.Hecht@sas.com
                                            300 Vintage Drive
                                                                     Sonoma CA
Darylene Hecht
67676 4 4987654
                10503
Kevin Smith
                   Kevin.Smith@sas.com
                                            28901 Pop Circle
                                                                   Miami
                                                                             FL
30497 1 8734902
                  444
run;
data inventory;
format productstatus prodstate.;
input item $64. photo $24. itemno instock productstatus regprice saleprice
additionalshipping;
datalines:
Gorilla King Kong Hang-On Tree stand
                                                               treestand.jpg
         34 0 89.99
                          79.99 12.00
89783483
Orion Star XT Mega-Sized Binoculars
                                                               binoculars.jpg
87634893 134 0 279.99
                           0.00 0.00
Night Owl Night Scope
                                                               nightowl.jpg
37274307
          0 1 199.99
                           0.00 0.00
Super Doggy Yapper Stopper
                                                               trainingcollar.jpg
87393444 222 2 79.99
                           0.00 0.00
Neoprene Flotation Vest
                                                               vest.jpg
77439843 66 0 34.99
                           0.00 0.00
```

```
Dead Duck Retriever Trainers
                                                                mallard.jpg
33348484 256 0 44.55
                            0.00 0.00
Spilding Wood Baseball Bat
                                                                baseball bat.ipg
98457897 934 0
                 34.99
                           29.99 0.00
Foam Football
                                                                football.jpg
59498478 342 0
                  12.99
                            0.00 0.00
Super Start First Base Glove
                                                                baseballglove.jpg
                            0.00
98754598 232 0
                  42.50
                                  0.00
Little Pricess Water proof Radio
                                                                radios.jpg
54987430
          5 0
                  25.99
                            0.00 0.00
Big Bubba Sonar
                                                                sonar.jpg
98745878 55 2 549.99 0.00 9.00
data transactions;
format date mmddyy10.;
input invoice accountid itemno quantity date:mmddyy10. clubvisa;
datalines;
      1 1234567 89783483 1 01/02/2009 1
      1 1234567 87634893 1 01/02/2009 1
      2 1234567 37274307 1 01/05/2009 0
      3 3294746 98745878 1 01/25/2009 0
      4 9857954 59498478 3 01/23/2009 0
      5 9857954 98457897 1 01/30/2009 0
      5 9857954 98754598 6 01/30/2009 0
      6 4987654 54987430 4 01/04/2009 1
      7 9087450 87393444 1 01/14/2009 1
      8 3485944 33348484 2 01/14/2009 0
      9 3485944 77439843 1 01/26/2009 0
:run:
proc sort data=transactions; by invoice; run;
title "~{style [preimage='c:\Public\SGF 2009\Orion Star
Info\or_internal\orionstarHeader.jpg' width=100pct background=cx494068 color=cxbbb2e0
                               Invoice}";
font_size=24pt just=left]
footnote "~{style [font_size=9pt just=right color=cxbbb2e0]Provided to you compliments
of SAS 9.2 using ODS Report Writing Interface methods.}";
ods pdf file="Example1.6.pdf" notoc newfile=Bygroup;
data _null_;
retain foundcustomer sum shipping;
if _n_ =1 then do;
 declare odsout obj();
 length name $20 street $22 city $12 state $3;
 zip=.;
 declare hash customer(dataset: "customers");
 customer.defineKey("accountid");
 customer.defineData("name", "street", "city", "state", "zip");
 customer.defineDone();
 length item $64 photo$24;
 itemno=.; instock=.; productstatus=.; regprice=.; saleprice=.; additionalshipping=.;
 declare hash product(dataset: "inventory");
 product.defineKey("itemno");
 product.defineData("item", "instock", "productstatus", "regprice", "saleprice",
"additionalshipping", "photo");
 product.defineDone();
end:
set transactions end=eof;
by invoice;
if first.invoice then do;
 sum=0;
 shipping=0;
  foundcustomer = customer.find();
 if foundcustomer eq 0 then do;
```

```
obj.open_dir(name: "Invoice",
                label: "Invoice (Number=" | strip(invoice) | | ") for customer " ||
strip(name),
               by: 1);
    obj.layout_gridded(columns: 2);
         obj.region(width: "4.5in", overrides: "just=left");
        obj.format_text(data: strip(name), overrides: "font_size=14pt width=100pct
just=left");
           obj.format_text(data: strip(street), overrides: "font_size=14pt width=100pct
iust=left");
        obj.format_text(data: strip(city) || ", " || state || " " || zip, overrides:
"font_size= 14pt width=100pct just=left" );
        obj.format text(data: " ");
           obj.format_text(data: put(date, worddate18.), overrides: "font_size=14pt
width=100pct just=left");
     obj.region();
           obj.table_start();
                obj.row_start();
                  obj.format_cell(data: "Invoice Number:",
                                      overrides: "font_size=16pt font_weight=bold");
                     obj.format_cell(data: invoice,
                                      overrides: "width=1.5in font_size=16pt");
                obj.row_end();
              obj.table_end();
       obj.layout_end();
       obj.format_text(data: " ");
       obj.format_text(data: " ");
       obj.table_start(overrides: "width=100pct");
         obj.head_start();
         obj.row_start();
           obj.format_cell(data: "Items(s)",
                         column_span: 2);
              obj.format_cell(data: "Quantity");
              obj.format_cell(data: "Regular Price");
obj.format_cell(data: "Sales Price");
obj.format_cell(data: "Total");
         obj.row_end();
         obj.head_end();
  end:
end;
if (foundcustomer eq 0) and (product.find() eq 0) then do;
   if saleprice ne 0 then
      cost = quantity*saleprice;
   else
      cost = quantity*regprice;
   sum = sum + cost;
   shipping = shipping + additionalshipping;
   obj.row_start();
     obj.format_cell(data: item,
                      column_span:2,
                      inhibit: "B",
overrides: "just=left");
        obj.format_cell(data: quantity,
                      inhibit: "B");
        obj.format_cell(data: regprice,
                      inhibit: "B");
        obj.format_cell(data: saleprice,
                      inhibit: "B");
        obj.format_cell(data: put(cost, dollar10.2),
                      inhibit: "B");
   obj.row_end();
   obj.row_start();
```

```
obj.format_cell(data: " ",
                        column_span: 2,
                     overrides: "preimage='c:\public\Images\" | photo | "'
just=left" );
     obj.format_cell(data: " ");
     obj.format_cell(data: " ");
     obj.format_cell(data: " ");
     obj.format_cell(data: " ");
   obj.row_end();
end:
if last.invoice then do;
  obj.row_start();
    obj.format_cell(data: " ",
                      column_span: 3,
                    row_span: 4 );
    obj.format_cell(data: "Subtotal",
                       column_span: 2,
                                  overrides: "just=right color=darkgray");
      obj.format_cell(data: put(sum, dollar10.2));
  obj.row_end();
  obj.row_start();
   obj.format_cell(data: "US Shipping",
                      column_span: 2,
                                  overrides: "just=right color=darkgray",
                    inhibit: "TB");
      obj.format_cell(data: put(shipping, dollar10.2));
  obj.row_end();
  obj.row_start();
  tax = sum*.08;
    obj.format_cell(data: "Tax",
                       column_span: 2,
                                 overrides: "just=right color=darkgray",
                    inhibit: "TB");
      obj.format_cell(data: put(tax, dollar10.2));
  obj.row_end();
  obj.row_start();
    obj.format_cell(data: "Total",
                       column_span: 2,
                                  overrides: "just=right font_weight=bold");
      obj.format_cell(data: put(sum+tax+shipping, dollar10.2));
  obj.row_end();
  obj.table_end();
  obj.close_dir();
end;
if end eq 1 then do;
   obj.delete();
   customer.delete();
   product.delete();
end;
; run;
ods pdf close;
title;
footnote;
```