

# Southern Prefecture



Loyalty Member Discount

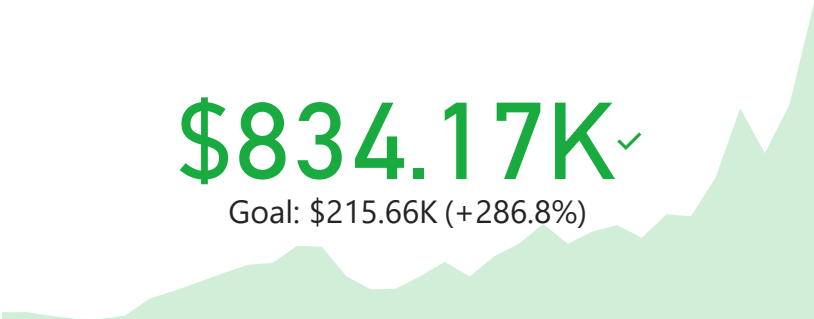
5.0%



Current Month Revenue

\$834.17K✓

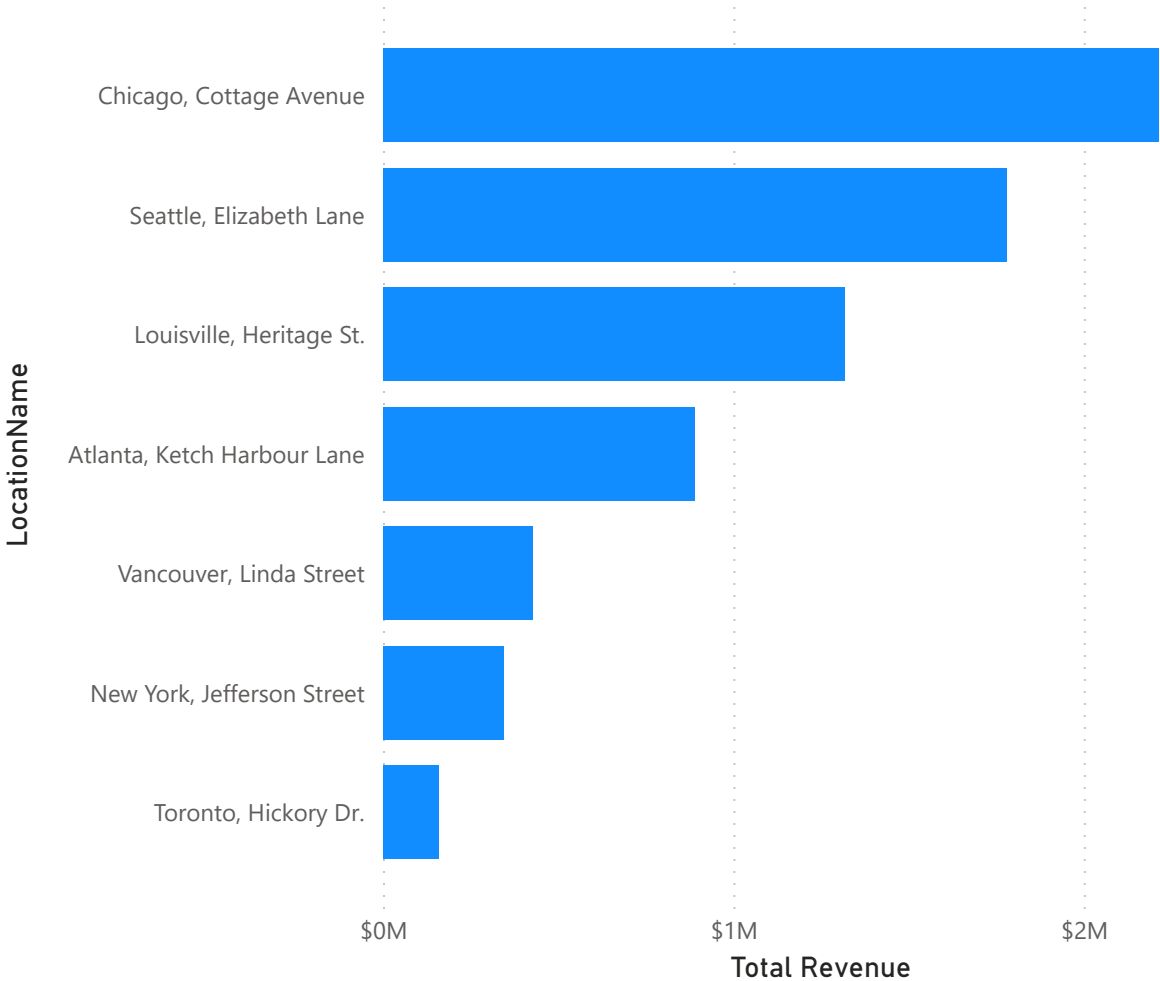
Goal: \$215.66K (+286.8%)



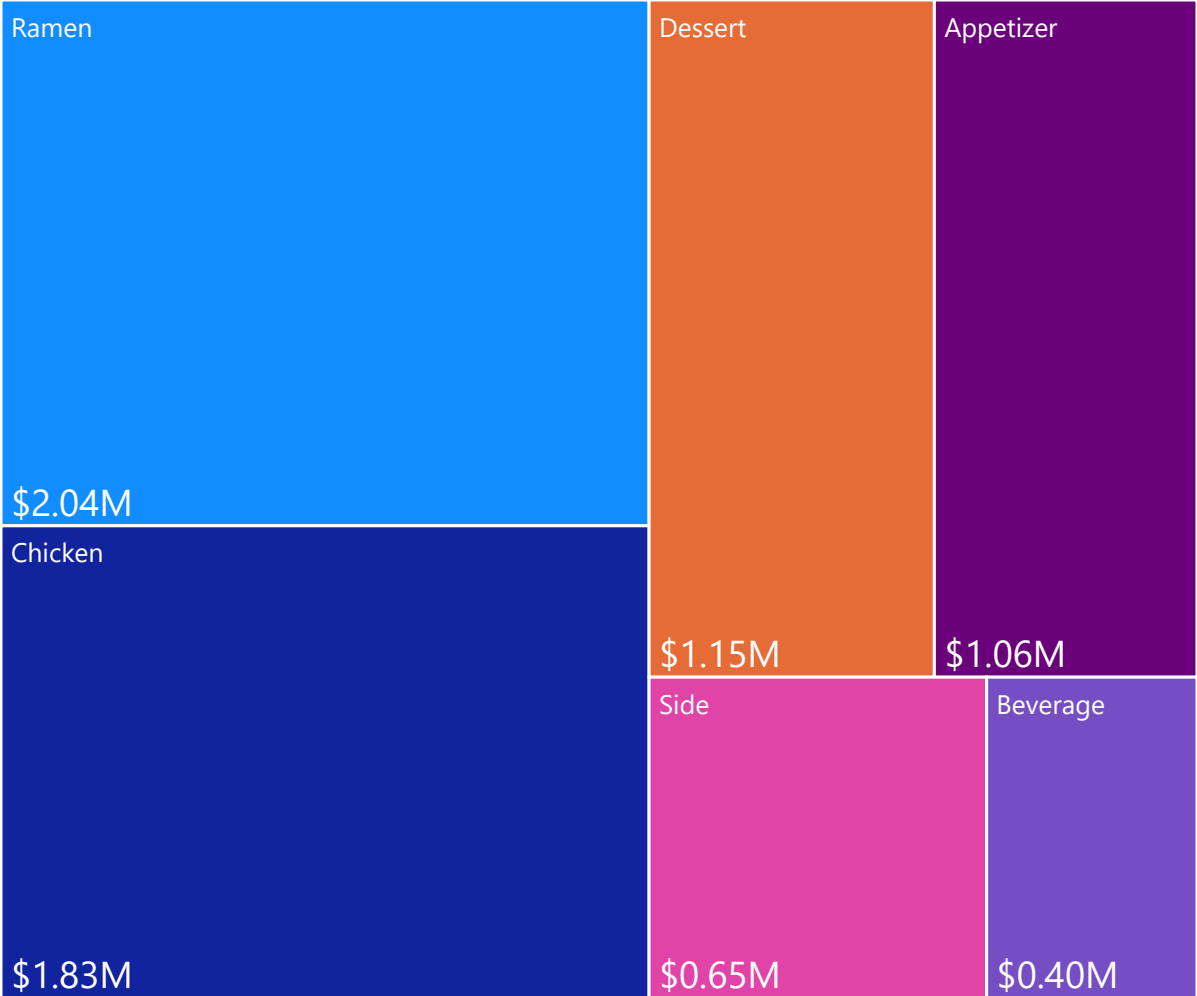
Top Selling Menu Item

Datil Pepper Collard Greens

Total Revenue by LocationName



Total Revenue by Category





CalendarDate

1/1/201912/30/2023

# Louisville, Heritage St.

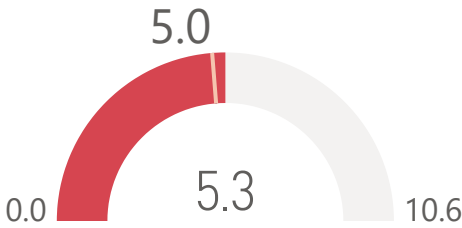
MeasureNames

Average Customer Review

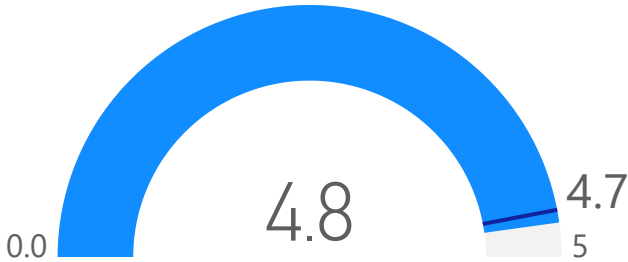
Order Count

Revenue

Average Wait Time

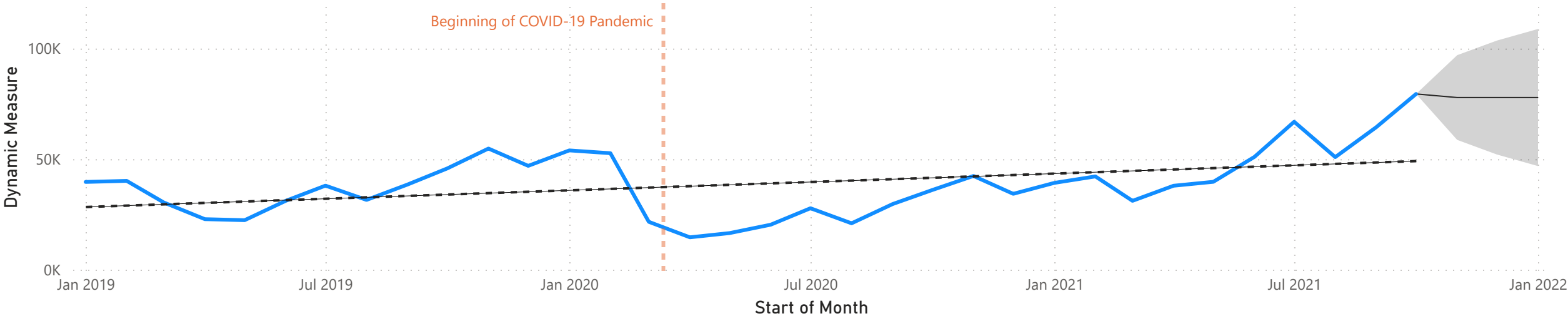


Average Customer Reviews

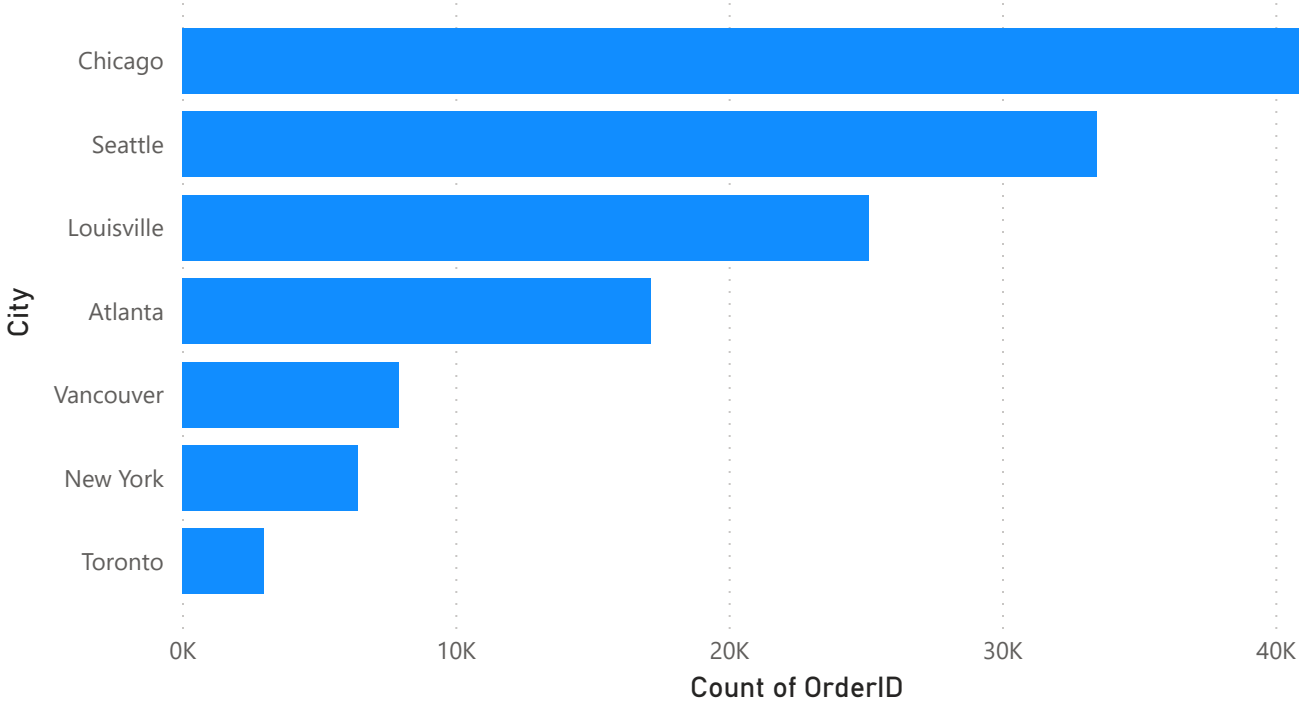


Category	# Items Sold	Total Revenue
<b>Appetizer</b>	<b>15,659</b>	<b>\$196,659.72</b>
Biscuits & Peach Butter	2,964	\$29,291.68
Fried Green Tomatoes	1,815	\$26,891.31
Fried Mac & Cheese	2,192	\$34,639.14
Garlic Chili Edamame	3,458	\$37,558.33
Gyoza	2,988	\$47,258.45
Seaweed Salad	2,242	\$21,020.82
<b>Beverage</b>	<b>15,976</b>	<b>\$73,500.96</b>
Boba Tea	3,565	\$21,101.57
Green Tea	2,123	\$8,375.41
Matcha Tea	2,629	\$12,971.75
Soda	2,684	\$10,586.67
Sweet Tea	2,910	\$14,360.72
Water	2,065	\$6,104.83
<b>Chicken</b>	<b>18,753</b>	<b>\$336,902.13</b>
Kara Age	2,352	\$45,331.79
Katsu Chicken	2,617	\$52,990.21
Kentucky-Style Fried Chicken (2 Piece)	3,681	\$49,098.20
Kentucky-Style Fried Chicken (4 Piece)	3,433	\$66,150.03
<b>Total</b>	<b>103,394</b>	<b>\$1,316,566.29</b>

Revenue



Count of OrderID by City



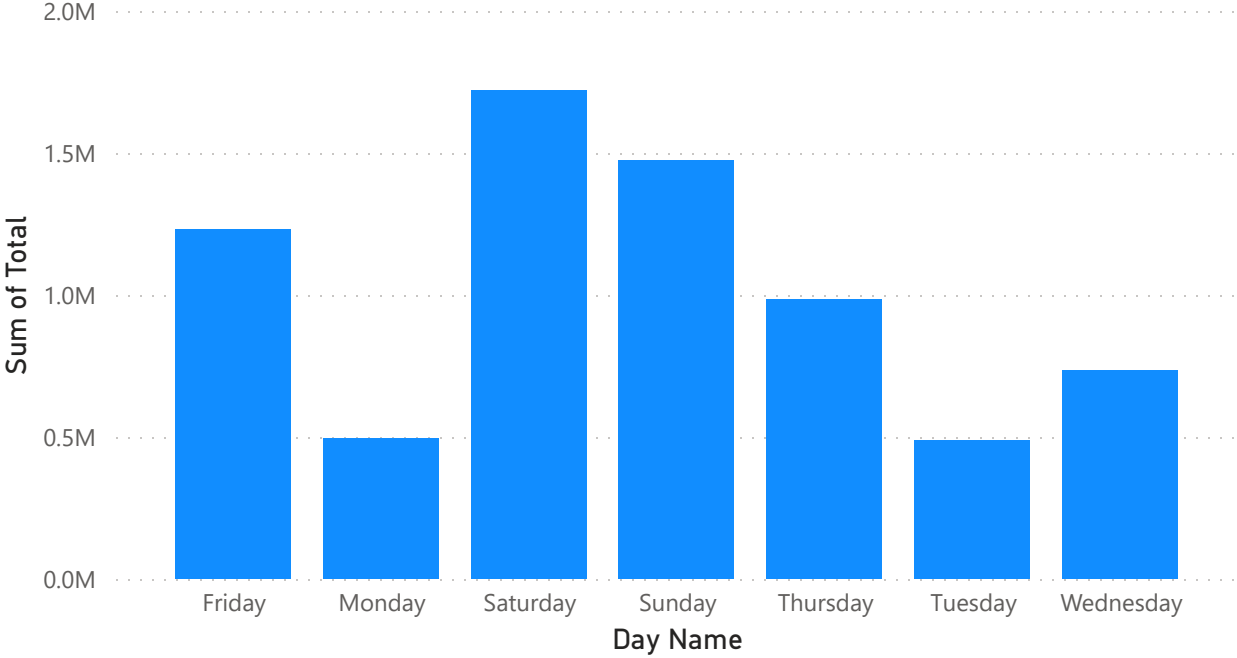
- City
- ☐ Atlanta
- ☒ Chicago
- ☐ Las Vegas
- ☒ Louisville
- ☐ New York
- ☐ Seattle
- ☒ Toronto
- ☐ Vancouver



Category	Sum of OrderQty
<input checked="" type="checkbox"/> <b>Appetizer</b>	<b>44004</b>
<input checked="" type="checkbox"/> <b>Beverage</b>	<b>45214</b>
<input checked="" type="checkbox"/> <b>Chicken</b>	<b>52808</b>
<input checked="" type="checkbox"/> <b>Dessert</b>	<b>53187</b>
Banana Pudding	8395
Green Tea Tempura Ice Cream	8798
Green Tea Tiramasu	10428
Mochi Sampler	9912
Peach Cobbler	9656
Pecan Pie	5998
<input checked="" type="checkbox"/> <b>Ramen</b>	<b>45790</b>
<input checked="" type="checkbox"/> <b>Side</b>	<b>49230</b>
Baked Beans	7831
Datil Pepper Collard Greens	10396
Fried Rice	9354
Mac & Cheese	6385
Sesame Ginger Slaw	7869
Steamed Rice	7395
<b>Total</b>	<b>290233</b>

City	Count of OrderID	Sum of OrderQty
Chicago	41949	174351
Louisville	25106	103394
Toronto	2979	12488
<b>Total</b>	<b>70034</b>	<b>290233</b>

Sum of Total by Day Name



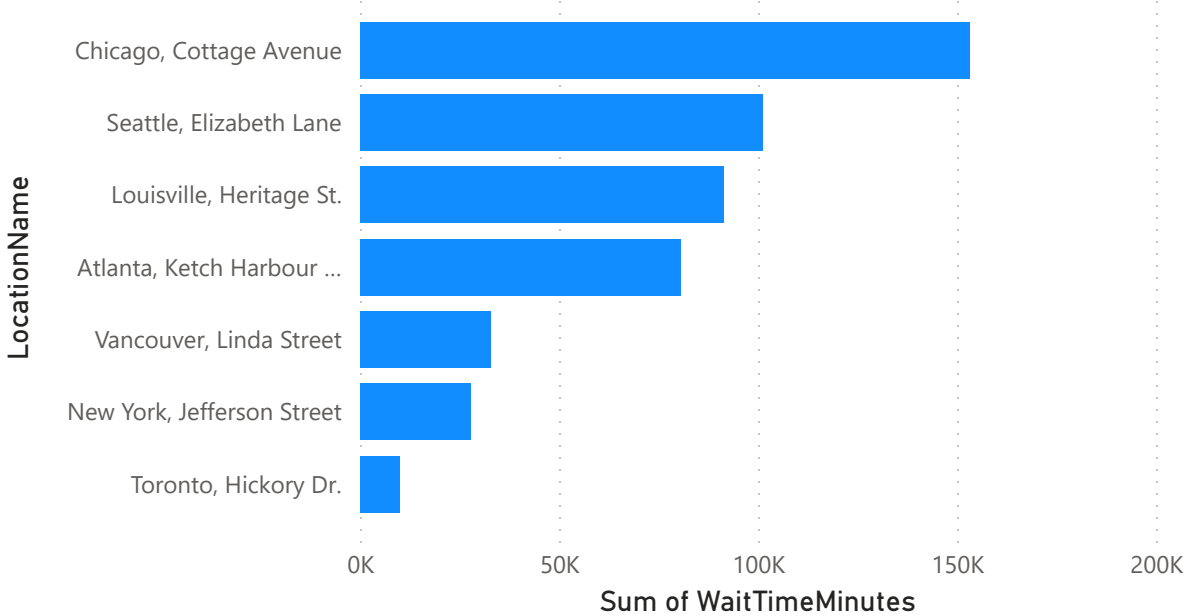
- Day Name
- ☐ Friday
  - ☐ Monday
  - ☐ Saturday
  - ☐ Sunday
  - ☐ Thursday
  - ☐ Tuesday
  - ☐ Wednesday
- ▼

Name	Count of OrderID
Baked Beans	134972
Banana Pudding	134972
Biscuits & Peach Butter	134972
Boba Tea	134972
Curry Ramen	134972
Datil Pepper Collard Greens	134972
Fire Ramen	134972
Fried Green Tomatoes	134972
Fried Mac & Cheese	134972
Fried Rice	134972
Garlic Chili Edamame	134972
Green Tea	134972
Green Tea Tempura Ice Cream	134972
Green Tea Tiramasu	134972
Gyoza	134972
Kara Age	134972
Katsu Chicken	134972
Kentucky-Style Fried Chicken (2 Piece)	134972
Kentucky-Style Fried Chicken (4 Piece)	134972
Mac & Cheese	134972
<b>Total</b>	<b>134972</b>



Category	Count of OrderID
Appetizer	65457
Beverage	67476
Chicken	78358
Dessert	78975
Ramen	68258
Side	73537
<b>Total</b>	<b>432061</b>

Sum of WaitTimeMinutes by LocationName





LocationName	Order Count	# Days Orders Taken	Orders Per Day
Atlanta, Ketch Harbour Lane	17,127	701	24.4
Chicago, Cottage Avenue	41,949	854	49.1
Louisville, Heritage St.	25,106	1,035	24.3
New York, Jefferson Street	6,433	123	52.3
Seattle, Elizabeth Lane	33,460	610	54.9
Toronto, Hickory Dr.	2,979	31	96.1
Vancouver, Linda Street	7,918	245	32.3
<b>Total</b>	<b>134,972</b>	<b>1,035</b>	<b>130.4</b>

Category	Loyalty Member Revenue	Total Revenue
Appetizer	231,901.35	\$1,062,321.93
Beverage	88,234.04	\$403,178.58
Chicken	399,471.76	\$1,827,958.90
Dessert	255,558.18	\$1,153,853.53
Ramen	443,638.59	\$2,035,409.95
Side	142,212.69	\$646,878.24
<b>Total</b>	<b>1,561,016.61</b>	<b>\$7,129,601.13</b>

LocationName	Appetizer Revenue	Total Revenue
Atlanta, Ketch Harbour Lane	\$131,964.49	\$889,989.75
Chicago, Cottage Avenue	\$329,338.42	\$2,214,348.14
Louisville, Heritage St.	\$196,659.72	\$1,316,566.29
New York, Jefferson Street	\$50,249.99	\$343,704.83
Seattle, Elizabeth Lane	\$267,213.95	\$1,780,158.34
Toronto, Hickory Dr.	\$24,995.66	\$157,324.12
Vancouver, Linda Street	\$61,899.70	\$427,509.67
<b>Total</b>	<b>\$1,062,321.93</b>	<b>\$7,129,601.13</b>

Month Name	Order Count	Order Count - All Locations	Order Count % Of All Locations
January	5,055	9,260	54.6%
February	5,349	9,586	55.8%
March	4,298	7,450	57.7%
April	4,584	7,948	57.7%
May	4,510	7,867	57.3%
June	6,053	10,401	58.2%
July	8,140	15,173	53.6%
August	7,149	12,871	55.5%
September	9,311	16,544	56.3%
October	11,031	22,632	48.7%
November	5,466	8,036	68.0%
December	4,463	7,204	62.0%
Total	75,409	134,972	55.9%

LocationName



Select all	Las Vegas,	Seattle, Elizabeth Lane
Atlanta, Ketch Harbour Lane	Louisville, Heritage St.	Toronto, Hickory Dr.
Chicago, Cottage Avenue	New York, Jefferson Street	Vancouver, Linda Street

Year	Total Revenue	Revenue YTD
[-] 2019	\$942,254.23	\$942,254.23
January	\$39,690.43	\$39,690.43
February	\$40,172.45	\$79,862.88
March	\$30,402.35	\$110,265.23
April	\$22,856.39	\$133,121.63
May	\$22,391.38	\$155,513.01
June	\$31,145.30	\$186,658.31
July	\$74,717.44	\$261,375.74
August	\$94,719.89	\$356,095.63
September	\$117,214.98	\$473,310.61
October	\$140,413.31	\$613,723.92
November	\$161,860.42	\$775,584.34
December	\$166,669.89	\$942,254.23
[+] 2020	\$2,062,679.63	\$2,062,679.63
[-] 2021	\$4,124,667.27	\$4,124,667.27
January	\$247,434.44	\$247,434.44
February	\$263,735.06	\$511,169.50
March	\$231,103.70	\$742,273.20
April	\$291,347.97	\$1,033,621.17
May	\$286,464.35	\$1,320,085.52
Total	\$7,129,601.13	

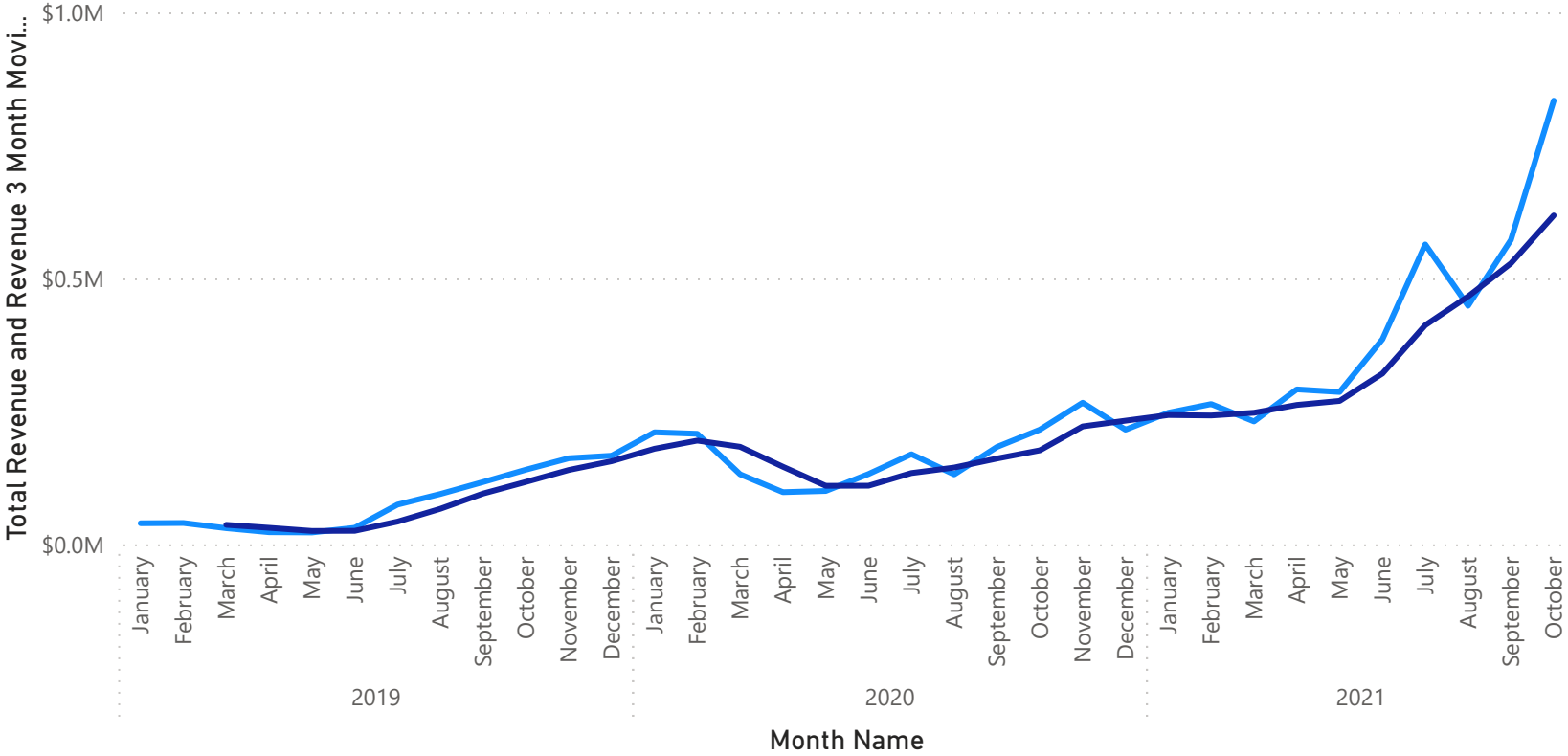


Year	Total Revenue	Revenue Previous Year	YOY Revenue Delta
⊕ 2019	\$942,254.23		
⊖ 2020	\$2,062,679.63	\$942,254.23	118.9%
January	\$210,670.66	\$39,690.43	430.8%
February	\$207,872.83	\$40,172.45	417.5%
March	\$131,723.43	\$30,402.35	333.3%
April	\$98,127.11	\$22,856.40	329.3%
May	\$100,391.30	\$22,391.38	348.3%
June	\$132,260.40	\$31,145.30	324.7%
July	\$169,402.35	\$74,717.44	126.7%
August	\$131,498.52	\$94,719.89	38.8%
September	\$183,214.12	\$117,214.98	56.3%
October	\$215,657.79	\$140,413.31	53.6%
November	\$266,291.96	\$161,860.42	64.5%
Total	\$7,129,601.13	\$7,129,601.13	0.0%



Total Revenue and Revenue 3 Month Moving Average by Year and Month Name

● Total Revenue ● Revenue 3 Month Moving Average



LocationName	Sum of UnitPrice	Sum of OrderQty	LineTotatSum	Total Revenue
Atlanta, Ketch Harbour Lane	692,877.17	70041	\$900,332.09	\$889,989.75
Chicago, Cottage Avenue	1,726,413.07	174351	\$2,240,092.99	\$2,214,348.14
Louisville, Heritage St.	1,022,739.83	103394	\$1,331,638.06	\$1,316,566.29
New York, Jefferson Street	268,417.70	26929	\$347,771.71	\$343,704.83
Seattle, Elizabeth Lane	1,387,793.42	140190	\$1,800,510.60	\$1,780,158.34
Toronto, Hickory Dr.	122,864.63	12488	\$159,009.12	\$157,324.12
Vancouver, Linda Street	332,515.07	33517	\$432,405.33	\$427,509.67
<b>Total</b>	<b>5,553,620.89</b>	<b>560910</b>	<b>\$7,211,759.90</b>	<b>\$7,129,601.13</b>



Name	Total Revenue	Menu Item Ranked By Revenue
Baked Beans	\$88,378.86	30
Banana Pudding	\$193,980.81	17
Biscuits & Peach Butter	\$160,204.14	20
Boba Tea	\$117,163.80	27
Curry Ramen	\$504,770.26	1
Datil Pepper Collard Greens	\$119,329.49	25
Fire Ramen	\$472,051.35	2
Fried Green Tomatoes	\$140,501.27	22
Fried Mac & Cheese	\$181,497.69	18
Fried Rice	\$134,852.96	23
Garlic Chili Edamame	\$207,245.57	16
Green Tea	\$46,381.16	35
Green Tea Tempura Ice Cream	\$176,205.25	19
Green Tea Tiramasu	\$228,560.80	13
Gyoza	\$256,836.18	11
Kara Age	\$239,311.86	12
Katsu Chicken	\$286,228.91	7
Kentucky-Style Fried Chicken (2 Piece)	\$267,157.98	10
Kentucky-Style Fried Chicken (4 Piece)	\$250,057.04	4
Total	\$7,129,601.13	1



Total Revenue and % Revenue From Top 10 Menu Items by LocationName

