Gryphon Real Estate Portfolio Summary:



Resale Properties in the Pipeline:12	Long Term Hold Properties in the Pipeline:4
Resale Properties Under Contract:2	Long Term Hold Properties Under Contract:0
Resale Properties in Progress:1	Long Term Hold Properties Purchased: 1
Resale Properties Fully Sold:21	Long Term Properties Fully Sold:
Average Purchase Price of Property:	\$165k
Average Size of Purchased Property:	1350 SqFt
Average Rehab Price of Property:	\$45k
Average Days Held:	95 Days
Average Resale Price of Property:	\$275k
Effective Lead Count:	1.35 Properties
Average Force Appreciation Rate	6%

10502 95th St SW, Tacoma 98498

NWMLS: Procurement 860617, Resale 1105434

Purchased September 2nd 2016, Sold June 16th 2017

Description: Bank owned property in the heart of Lakewood that was purchased, revamped, and made spectacular. Little could be done to trump Gryphons first of many flips to come, as the location and quality cannot be beat. A stone throw from Pierce College Fort Steilacoom, any and all would love to live in this beautiful house.

Before and After



Location



Scope of Work

- Light cosmetic remodel
- New kitchen
- New appliances, flooring, windows
- Bathroom renovation
- Updated shower fixtures, new shower tile
- Updated HVAC system & hot water tank

Project Schedule

Construction process: 278 days Period of time listed: 8 days Total holding period: 287 days

Investment Results

Competing Offers: \$180,000 Purchase Price: \$195,000 Rehab Price: \$28,000

Total Investment Costs: \$223,000

2109 187th St Ct E, Spanaway 98387

NWMLS: Procurement 949004, Resale 1092113

Purchased February 14th 2017, Sold May 30th 2017

Description: Heart of Spanaway home just minutes off of Highway 7 is highly desirable for numerous reasons. This house is perfect for any up-and-coming or a quiet-and-settled down family as the location is key for all.

Before and After



Location



Scope of Work

- Light cosmetic remodel
- New carpet and flooring throughout
- New appliances and windows

- Bathroom renovation
- Updated shower fixtures, new shower tile
- New electrical in kitchen area

Project Schedule

Construction process: 84 days Period of time listed: 9 days Total holding period: 195 days

Investment Results

Competing Offers: \$250,000 Purchase Price: \$255,000 Rehab Price: \$34,500

Total Investment Costs: \$289,000

7311 S M St, Tacoma WA 98408

NWMLS: Procurement 958232, Resale 1157298

Purchased May 30th 2017, Sold August 30th 2017

Description: Bank owned property in South Tacoma renovated to success. New cabinetry, flooring, paint, and carpet throughout. Minutes off the highway makes this beautiful home fit for any and all!

Before and After



Location



Scope of Work

- Junk removal
- Demolition
- New appliances, flooring, windows
- Bathroom and kitchen renovation
- New tile in kitchen and bathroom
- New exterior paint

Project Schedule

Construction process: 82 days Period of time listed: 10 days Total holding period: 92 days

Investment Results

Competing Offers: \$125,000 Purchase Price: \$135,000 Rehab Price: \$42,750

Total Investment Costs: \$177,750

8918 Rose Road, Tacoma WA 98408

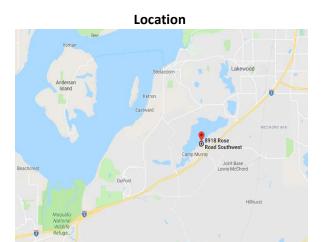
NWMLS: Procurement 1134882, Resale 1199795

Purchased August 8th 2017, Sold May 4th 2018

Description: 4000 Square foot house right on American Lake is made fit for royalty! New flooring throughout, updated ADU in the backyard, and abundance of amenities will make this an easy sale.

Before and After





Scope of Work

- Light cosmetic remodel
- New ADU layout
- New appliances.
- **Project Schedule**

Construction process: 91 days Period of time listed: 178 days Total holding period: 269 days

Investment Results

Competing Offers: \$290,000 Purchase Price: \$305,000 Rehab Price: \$50,000

Total Investment Costs: \$355,000

- New electrical
- New windows and repaired siting

825 Index Ct NE, Renton WA 98056

NWMLS: Procurement 1173106, Resale 1240872

Purchased September 26th, 2017, Sold February 28th, 2018

Description: Heart of Renton property right near all amenities needed to live a fruitful and happy life. New kitchen layout, bathrooms, and the smell of fresh paint will make this purchase one you wont regret!

Before and After



Scope of Work

- Light cosmetic remodel
- New Kitchen & Bathroom
- New flooring and countertops throughout

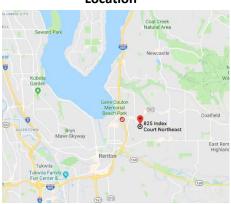
Project Schedule

Construction process: 151 days Period of time listed: 4 days Total holding period: 155 days

Investment Results

Competing Offers: \$270,000 Purchase Price: \$285,000 Rehab Price: \$39,000

Total Investment Costs: \$324,000



- New exterior paint
- Updated shower fixtures, new shower tile

33418 28th Place SW, Fed. Way 98023

NWMLS: Procurement 1185225, Resale 1266669

Purchased September 27th, 2017, Sold August 29th, 2018

Description: Minutes from I-5 in the pulse of Federal Way is the split-entry home of your dreams with a spacious fully fenced back yard, new scraped oak laminate flooring throughout, and a beautiful master bedroom made just for royalty!

Before and After



Scope of Work

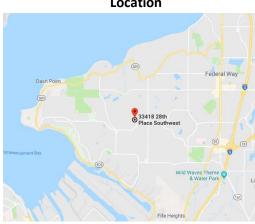
- Light cosmetic remodel
- New Kitchen & Bathroom
- New appliances, flooring, windows
- **Project Schedule**

Construction process: 213 days Period of time listed: 123 days Total holding period: 336 days

Investment Results

Competing Offers: \$280,000 Purchase Price: \$285,000 Rehab Price: \$62,000

Total Investment Costs: \$347,000



- Bathroom renovation
- Updated shower fixtures, new shower tile
- Updated HVAC system & hot water tank

2709 College St SE, Lacey WA 98503

NWMLS: Procurement 1189651, Resale 1228539

Purchased September 29th, 2017, Sold March 20th, 2018

Description: Right in the heart of Lacey is the home of your dreams calling your name! With new fixtures, new appliances, and newly renovated sunroom in the back, anyone would love to call this property theirs!

Before and After



Scope of Work

- Light cosmetic remodel
- New flooring throughout
- New appliances and windows

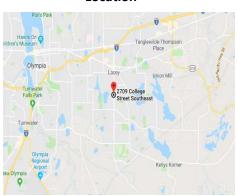
Project Schedule

Construction process: 133 days Period of time listed: 39 days Total holding period: 172 days

Investment Results

Competing Offers: \$185,000 Purchase Price: \$195,000 Rehab Price: \$25,000

Total Investment Costs: \$220,000



- Newly remodeled sunroom
- Updated shower fixtures, new shower tile
- Updated HVAC system & hot water tank

2510 S Cushman St, Tacoma WA 98405

NWMLS: Procurement 1225752, Resale 1336677

Purchased June 4th 2018, Sold October 16th 2018

Description: Property was procured by listing broker within office. Located in the heart of the hill top, the Team was able to reframe the property to add an extra half bath, make the basement more compatible for family living, and added more yard space in the back for further privacy and comfort.

Before and After



Location



Scope of Work

- Reframed basement
- Kitchen remodel
- New appliances, flooring, windows
- Bathroom addition and remodel
- Updated shower fixtures, new shower tile
- New laminate and vinyl throughout
- New electrical wiring
- Updated HVAC system & hot water tank

Project Schedule

Construction process: 84 days Period of time listed: 9 days Total holding period: 195 days

Investment Results

Competing Offers: \$135,000 Purchase Price: \$150,000 Rehab Price: \$59,000

Total Investment Costs: \$209,000



15512 39th Ave Ct E, Tacoma WA 98446

NWMLS: Procurement Off-Market, Resale: 1368518

Purchased August 18th, 2018, Sold October 31th 2018

Description: Procured by broker in the office. Located in Summit, just North of Frederickson, West of Puyallup in a private community. House had same owner for over 30 years and was not taken good care of. Was able to purchase and help relocate owner into new property.

Before and After



Location



Scope of Work

- New siding and roof
- New windows, fixtures, and doors
- Kitchen remodel
- Quartz counter tops
- Stainless steel appliances
- New sewer and rain pipes
- New electrical wiring
- Bathroom(s) remodel
- Complete new landscaping
- New interior and exterior paint
- Quartz counter tops

Project Schedule

Construction process: 20 days Period of time listed: 20 days Total holding period: 76 days

Investment Results

Competing Offers: \$200,000 Purchase Price: \$205,000 Rehab Price: \$31,000 **Total Investment Costs:**

\$236,000



8505 Leona Way SW, Lakewood WA 98499

NWMLS: Procurement 1346445, Resale 1388260

Purchased September 24th 2018, Sold December-19th 2018

Description: Property procured through the NWMLS. Purchased 20% under listing price. Nestled in in between all the key amenities that Lakewood has to offer. Walking distance to bus line, local elementary and high school, and town center. Only 5 minutes off the highway. Perfect location for all starter families.

Before and After



Scope of Work

- Added 100+ SqFt to property
- Reframed entire interior
- New appliances, flooring, windows
- Bathroom remodel

Project Schedule

Period of time listed: 1 days Construction process: 57 days Total holding period: 86 days

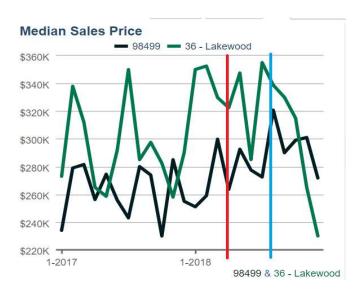
Investment Results

Competing Offers: \$165,000 Purchase Price: \$190,000 Rehab Price: \$46,500

Total Investment Costs: \$236,500



- Landscaping
- New pluming and electrical wiring
- New HVAC system and hot water tank
- Relocated front entrance to add bedroom and more effective Square Footage



3601 S Gunnison St, Tacoma WA 98405

NWMLS: Procurement Off-Market, Resale 1391636

Purchased October 23th 2018, Sold -

Description: Property procured off-market through one of the various ways the Team operates identifying distressed properties. Primitively located in the heart of Central Tacoma, the remodel process drew a lot of eyes to Kensington, prompting many calls, and even some neighbors and transients interested in working with Kensington in the future to buy and sell their homes..

Before and After



Scope of Work

- Rebuilt house from studs up
- New foundation, drywall and siding
- New interior and exterior paint
- New insulation throughout house

Location



- Landscaping
- Maximized space & added 2 beds 2 baths
- New HVAC system and hot water tank
- New plumbing and electrical throughout

Project Schedule

Construction process: 70 days Period of time listed: 1 days Total holding period: 115 days Investment Results

Competing Offers: \$75,000
Purchase Price: \$111,500
Rehab Price: \$52,500
Total Investment Cost:

\$163,000



15411 24th Ave E, Tacoma WA 98445

NWMLS: Procurement 1360970, Resale -

Purchased October 13th, 2018

Description: Property procured through the NWMLS. Purchased 26% below listing price. Located right off of 512 in the heart of Spanaway in walking distance of local elementary schools and high schools. Located in a pocket area where all surrounding houses of are maximum value and are all owner occupied.

Before



Location



Scope of Work

- New roof, dry wall, and siding
- New interior and exterior paint
- Nearly 200 SqFt added to basement
- Added full bath and extra bedroom
- Landscaping
- Maximizing space and creating master suite
- New HVAC system and hot water tank
- New plumbing and electrical throughout

Project Schedule

Construction process: 125 days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$155,000 Purchase Price: \$162,500 Rehab Price: \$59,500

Total Investment Costs: \$222,000

5433 S Warner St, Tacoma WA 98409

NWMLS: Procurement 1293996, Resale -

Purchased November 12th 2018 -

Description: Property procured through the NWNMLS. Purchased 21% under original list price. Located within a mile of 3601 S Gunnison St. Same dimensions and are able to use the sale of 3601 S Gunnison St as a comp to list the property at. Just minutes off of I-5 a short bike ride to the Tacoma Mall, it is the perfect starter home for all families looking to get moved in

Before Location





Scope of Work

- New Sub and Prime flooring throughout
- Extended ceiling for more space.
- New appliances, quartz counter top
- Reframed bathroom to maximize space
- New siding and roof
- New plumbing and electrical throughout
- Landscaping
- New HVAC system and hot water tank

Project Schedule

Construction process: 93 days Period of time listed: 1 days Total holding period: - days

Investment Results

Competing Offers: \$145,000 Purchase Price: \$150,000 Rehab Price: \$42,000

Total Investment Costs: \$192,000

10132 55th Ave E, Tacoma WA 98373

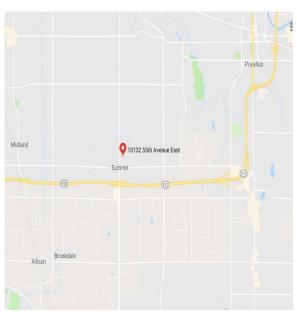
NWMLS: Procurement 1293996, Resale -

*** RESCINDED DUE TO BUSINESS REASONS***

Description: Located right off Highway 512, only half a mile away from the South Hill mall, this on market purchase is a critical stepping stone for the Gryphon Group due it is proximity to other flips, as well as validity of data and work to show that the Team can maximize any opportunity in any location in any circumstances.

Before Location





Reason for Rescinding

The Listing Agent and owner of the property falsely disclosed information about the property and lied about the condition of the house. Before close when the Team did a walk through with the contractor it was apparent the state of condition was wrong, and the house was actually disconnected from the foundation and sliding down the hill.

8516 Leona Way SW, Lakewood WA 98499

NWMLS: Procurement 1319270, Resale -

Purchased December 31st, 2018 -

Description: The Gryphon Team's first long term hold, income producing multifamily. Located right across the street from the Team's previous rehab of 8505 Leona Way SW. Purchased almost 17% below list price. Both units came rented as is, but new tenancy will expect to increase rental income from current \$2,000 a month to almost \$2,7000. Able to utilize and procure more properties for the Team to come.

Before



Location



Scope of Work

- New Sub and Prime flooring throughout
- Extended ceiling for more space.
- New appliances, quartz counter top
- Reframed bathroom to maximize space

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$210,000 Purchase Price: \$225,000 Rehab Price: \$45,000

Total Investment Costs: \$270,000

- New siding and roof
- New plumbing and electrical throughout
- Landscaping
- New HVAC system and hot water tank

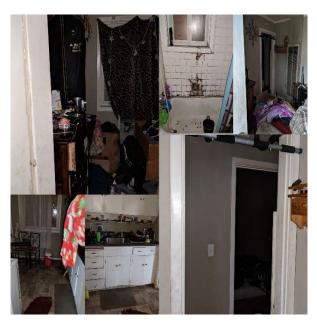
3727 E J ST, Tacoma WA 98404

NWMLS: Procurement 1486030, Resale -

Purchased: July 5th, 2019

Description: One of the many off-market properties the Gryphon Team has purchased using their systems to acquire adverse properties off-market. Right off High Way 7 and I-5 in East Tacoma, the up and coming area has a lot to show with recent surges of high demand and skyrocketing sales prices.

Before Location





- Remove all materials on interior
- Complete kitchen remodel
- New balcony and rood

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$100,000 Purchase Price: \$132,000 Rehab Price: \$40,000

Total Investment Costs: \$172,000

- Reframe first story to add two bedrooms with 2 baths
- New plumbing and electrical throughout
- New HVAC system and hot water tank

8040 S D St, Tacoma WA 98408

NWMLS: Procurement 1395905, Resale -

Purchased April 12th 2019,

Description: Purchased REO through the NWMLS. Purchased within first week of coming active on market. Originally listed for \$176k, the Team was able to acquire for \$162.5k. With that the only concessions were to have the selling brokers put 2% of commission towards close to meet banks minimum acceptable offer. Located in the heart of South Tacoma, right down the street from a quant park, the Team is estimating the resale value of the property to be \$255k.

Before Location



Scope of Work

- New Sub and Prime flooring throughout
- Reframing of interior for maximize space
- New appliances, tile, and flooring
 - **Project Schedule**

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$100,000 Purchase Price: \$110,000 Rehab Price: \$46,000

Total Investment Costs: \$155,000

- New siding and roof
- New plumbing and electrical throughout
- New HVAC system and hot water tank

1719 S Durango St, Tacoma WA, 98405

NWMLS: Procurement 1423167, Resale 1503750

Purchased: March 13th, 2019, Resale: August 9th, 2019

Description: Purchased off-market through local family friends. Homeowning family had multiple offers ranging from \$160k to \$180k, and the Gryphon Group was able to purchase for \$200k and help them relocate. Just minutes off of Highway 16, the buying opportunity is endless.

Before



Scope of Work

- Minor repairs throughout
- Complete kitchen remodel
- New balcony

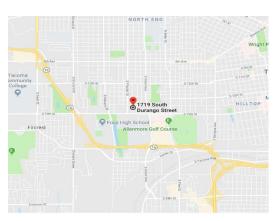
Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$180,000 Purchase Price: \$200,000 Rehab Price: \$47,500

Total Investment Costs: \$247,500



- New siding and roof
- New plumbing and electrical throughout
- New HVAC system and hot water tank

3815 E K St, Tacoma WA 98404

NWMLS: Procurement 1406526, Resale -

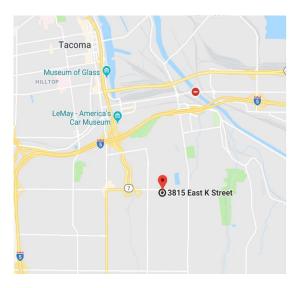
Purchased: March 27th, 2019,

Description: In the up and coming East Tacoma, the one- and one-half story beauty on a quiet lot has a lot to offer with a master upstairs suite with private bathroom. With a large detached garage, private alley access, and direct access to Highway 7, any home buyer with any requirements can find there dream home right here.

Before



Location



Scope of Work

- Remove all materials on interior
- Complete kitchen remodel
- New balcony and rood

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$150,000 Purchase Price: \$165,000 Rehab Price: \$60,000

Total Investment Costs: \$225,500

- Reframe first story to add two bedrooms with 2 baths
- New plumbing and electrical throughout
- New HVAC system and hot water tank

606 E 35th St, Tacoma WA 98404

NWMLS: Procurement Off-Market, Resale -

*** RESCINDED FOR PERSONAL REASONS***

Description: In the up and coming East Tacoma, the one-story shotgun styled house in a quiet neighborhood across the street from the local church has everything to offer. Just minutes off of Highway 7 and Interstate 5, any and all would love to call this cute house their own. T

Before Location





*** REASON FOR RESCINDING ***

The purpose for incompletion of transaction is because the homeowner wished to attempt to speak to a lawyer before foreclosure date, was unable to, and house got foreclosed upon before purchase was able to be completed.

1947 S L St, Tacoma WA 98405

NWMLS: Procurement Off-Market, Resale -

*** RESCINDED DUE TO BUSINESS REASONS***

Description: Located in the heart of the hilltop, only half a mile away from the University of Washington, Tacoma, this purchase is a critical stepping stone for the Gryphon Group due to its proximity to other flips, as well as validity of data and work to show that the Team can maximize any opportunity in any location in any circumstances.

Before



Scope of Work

- Remove all materials on interior
- Complete kitchen remodel
- New balcony and roof

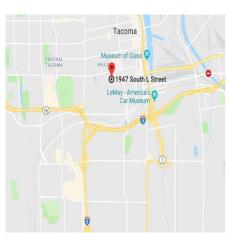
Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$175,000 Purchase Price: \$190,000 Rehab Price: \$245,000

Total Investment Costs: \$235,000



- Add extra bath
- New plumbing and electrical throughout
- New HVAC system and hot water tank

8906 Wadsworth St SW, Lakewood WA 98498

NWMLS: Procurement 1408829, Resale -

*** RESCINDED DUE TO FRAUDULENT LISTING REASONS***

Description: Located in the heart of the Lakewood Tillicum area on the water. Just minutes from the military base gives all the reasons in the world for why any multifamily investor would want to have this three unit building in their portfolio!

Before Location





Reason for Rescinding

The Listing Agent falsely disclosed information of the property to facilitate the sale of it. The agent stated that is was a multifamily and permitted to house three units, when in fact it is only permitted only to hold two units. In addition, the listing agent refused to submit a Form 17 with property disclosure as well, prompting a rescission of the property.

8717 33rd St W, University Place WA 98466

NWMLS: Procurement 1383857, Resale -

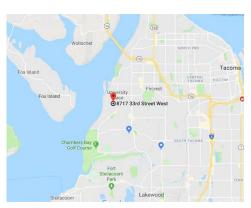
Purchased: June 1st, 2019

Description: Bank owned property in the heart of the highly desirable University Place. Procured as a 2,500 SqFt boarded up property, turned into a 3,000 SqFt palace fit for royalty. Near all the amenities desired, any and all would love to call this beauty theirs.

Before



Location



Scope of Work

- New siding and roof
- Kitchen and living room demolition
- New foundation

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$250,000 Purchase Price: \$275,000 Rehab Price: \$85,000

Total Investment Costs: \$360,000

- Almost 500 SqFt added to master bedroom
- New kitchen
- New electrical throughout house

5820 108th St SW, Lakewood WA 98499

NWMLS: Procurement Off-Market, Resale -

Purchased: August 19th, 2019

Description: Off-Market property near the highly desirable Lakewood Town Center, adjacent to local elementary school, and minutes off of I-5. In prime location to stores, amenities, high way access, and top tier employers, this house most definitely wont last long!

Before



Scope of Work

- New exterior paint and roof
- New kitchen layout
- Basement remodel

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$200,000 Purchase Price: \$215,000 Rehab Price: \$45,000

Total Investment Costs: \$260,000



- New plumbing and sewer
- New interior paint and vinyl
- New landscaping

824 E Harrison, Lakewood WA 98499

NWMLS: Procurement Off-Market, Resale -

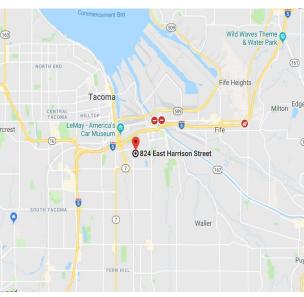
Purchased:

Description: Off-Market property near the highly desirable Lakewood Town Center, adjacent to local elementary school, and minutes off of I-5. In prime location to stores, amenities, high way access, and top tier employers, this house most definitely wont last long!





Location



Scope of Work

- New electrical
- Kitchen and living room remodel
- Fixed roof

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$200,000 Purchase Price: \$215,000 Rehab Price: \$45,000

Total Investment Costs: \$260,000

- New landscaping
- New bathroom layout
- New paint and carpet in designated areas

1647 E 34th St, Tacoma WA 98404

NWMLS: Procurement Off-Market, Resale -

Purchased:

Description: Off-Market property near the highly desirable Lakewood Town Center, adjacent to local elementary school, and minutes off of I-5. In prime location to stores, amenities, high way access, and top tier employers, this house most definitely wont last long!

Before Location

Scope of Work

- New electrical
- Kitchen and living room remodel
- Fixed roof
 - **Project Schedule**

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$150,000 Purchase Price: \$155,000 Rehab Price: \$40,440

Total Investment Costs: \$195,440

- New landscaping
- New bathroom layout
- New paint and carpet in designated areas

9012 26th Ave S, Lakewood, WA 98499

NWMLS: Procurement Off-Market, Resale -

Purchased:

Description: Off-Market property near the highly desirable Lakewood Town Center, adjacent to local elementary school, and minutes off of I-5. In prime location to stores, amenities, high way access, and top tier employers, this house most definitely wont last long!

Before Location

Scope of Work

- New electrical
- Kitchen and living room remodel
- Fixed roof

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$150,000 Purchase Price: \$155,000 Rehab Price: \$40,440

Total Investment Costs: \$195,440

- New landscaping
- New bathroom layout
- New paint and carpet in designated areas

11307 Park Ave S, Tacoma WA 98498

NWMLS: Procuement, Resale -

Purchased June 28th, 2019, October 25th, 2019

Description: Purchased short sale through the NWMLS. Purchased after nearly one year of short sale approval process. Remodel time took less than 3 months and over \$40k was made during that time.

Before Location

Scope of Work

- New Sub and Prime flooring throughout
- Reframing of interior for maximize space
- New appliances, tile, and flooring

Project Schedule

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$220,000 Purchase Price: \$223,000 Rehab Price: \$45,000

Total Investment Costs: \$268,000

- New siding and roof
- New plumbing and electrical throughout
- New HVAC system and hot water tank

11709 Valley Ave E, Puyallup WA 98498

NWMLS: Procuement, Resale -

Purchased

Description: Purchased off-market property in the up and coming Puyallup Valley area.

Before Location

Scope of Work

- New Sub and Prime flooring throughout
- Reframing of interior for maximize space
- New appliances, tile, and flooring
 - **Project Schedule**

Construction process: - days Period of time listed: - days Total holding period: - days

Investment Results

Competing Offers: \$160,000 Purchase Price: \$180,000 Rehab Price: \$79,000

Total Investment Costs: \$259,000

- New siding and roof
- New plumbing and electrical throughout
- New HVAC system and hot water tank