Adam Hunt

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Work Experience

Program Advisor

Institute of Reading Development - Remote
February 2023 to Present

• Remote sales position, inbound calls only
• Pinpoint prospective clients specific needs through extensive discovery, building rapport, staying in control and asking relevant questions
• Set up new accounts, collect payment, manage existing accounts

Line Cook

Applebee's - Maryville, MO
October 2021 to February 2023

Fairly basic line cooking. Preparing food for customers, keeping everything clean and sanitary, follow company guidelines and procedures.

Sales Broker

Treasure Coast Bullion Group - West Palm Beach, FL
January 2017 to April 2020

• Sold precious metals with clients all over the US and Canada by calling accredited investors who have requested information on our services (mostly outbound calls with the occasional inbound)
• Managed multiple client relationships, specialized in educating prospective clients in precious metals investments
• Build rapport and trust with the customer in order to have a full spectrum on their financial portfolio, for the purpose of conveying accurate information regarding how much they should invest
• Open new accounts, collect payment, manage (my) existing accounts as needed

Line Cook

Applebee's - Boynton Beach, FL
February 2016 to September 2017

• Prepare tickets to order following all Applebee's health and safety guidelines and procedures
• Keep a clean and stocked work station
• Constantly communicate and help teammates when possible to keep the kitchen running as smooth as possible

Also worked in the Applebee's here in Maryville for about a year in 2011, worked mostly mid but also broiler and fryers if needed.

Machinist

Benchmark Games - Lake Worth, FL

June 2016 to January 2017

● Programed and set up CNC machines (lathes, vertical mills, lasers) to run different part-specific operations
● Handled up to 3+ machines ensuring tooling placement and finished product quality was accurate and up to standard codes

Education

High School
Maryville High School - Maryville, MO
August 2005 to May 2009