



## SKILLS:

- Advanced knowledge in SQL, Python, Excel Pivot Tables and CRM.
- Proficient in data visualisation tools like PowerBI and Tableau and cloud-based technologies like AWS/Azure.
- Competence with Microsoft packages and programming languages such as R, SPSS, and SAS.
- Understanding of financial services and applying data solutions to business challenges within B2C/B2B.
- Excellent communication skills in building relationships with clients, colleagues and stakeholders.
- Strong understanding of microeconomics; supply curves, cost estimation and price forecasting

## EDUCATION:

**Bachelor of Science (BSc) |**  
Accounting and Finance 2:1

Additional Modules:

- Mathematics, Economics, Business, Statistics
- Teign Academy A & AS-Level Modules:**
- Math, Geography, Photography, Physics and Chemistry

## CERTIFICATIONS:

- Data Analytics courses  
– May 2024 to present
- Extended Project in Sustainability  
– Teign School Academy
- UK Senior Mathematical Challenge  
– Bronze Award

## Volunteering:

- IVHQ: Animal welfare
- C International: Teaching English

# Adam Shepherd

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<https://adamshepherd36.github.io/>

## PROFESSIONAL SUMMARY:

Highly motivated, goal-oriented and skilled in data analysis, finance, and business optimization. With a strong passionate about delivering data-driven insights and solutions, with a commitment to continuous learning and process improvement. Eager to leverage analytical and problem-solving skills in a dynamic environment to support effective collaboration with clients and stakeholders. Passionate about integrating technological advancements to create innovative and engaging experiences.

## WORK HISTORY:

07/2023 - 05/2024

**Associate Insurance Advisor**  
**The Co-operators | Canada**

Worked with data management systems for one of Canada's top five insurance and finance companies.

- Utilized Excel and Salesforce to optimize data handling, significantly improving efficiency.
- Developed an automated process in Excel for tax year payment inquiries, reducing query resolution time by 40%.
- Managed and refined a contact list of over 1,500 clients, ensuring accurate and timely integration into Salesforce.

04/2023 - 06/2023

**Inventory Analyst**  
**Hammond Paper Company | Canada**

Managing large amounts of data for inventory distribution and integration of new software. Helped in designing and developing data warehouse models to run data pipelines and quality assuring outputs.

- Proven ability to analyse data trends, optimize inventory placement, and ensuring accuracy of data through ETL processes to ensure data quality and consistency.
- Analysed and presented information, with the use of data assessments, trend identification, in-depth examination, drill downs and forecasting.

06/2020 - 11/2021

**Finance Intern**  
**Otter House | UK**

Assisted a team of experts in the finance and analyses of one of the UKs leading giftware wholesalers, acting as a bridge between the technical and non-technical.

- Analyses of financial data for upcoming and ongoing development projects valued at 10 million GBP.
- Aided in financial reporting, forecasting and ensured all financial records and statements are in line with rules,

 Exeter, Devon