

National Code: FNS50315 Diploma of Finance and Mortgage Broking Management

CRICOS Course Code: 102368H



This qualification reflects management roles in finance and mortgage broking where work is undertaken independently, through an aggregator, or involves managing a workplace team. Individuals are expected to apply theoretical knowledge and specialised skills in a range of situations and to display initiative and judgement in planning activities. They have autonomy in performing complex technical operations and may be responsible for the work of others within broad but generally well-defined parameters.

Entry Requirements

- Must be 18 years of age on commencement

Academic Requirements:

- Successful completion of Year 12 or equivalent and /or above

English Language (International Students):

- IELTS 6.0 or higher with a minimum score of 5.5 in each band OR
- Equivalent English level scores (e.g. PTE, TOEFL, EAP, CE etc.)

Course Structure

- 4 Terms - 52 weeks (including holidays), 40 contact weeks
- Requires Completing 15 Units of Competency (10 core plus 5 electives)

- BSBRSK401 Identify Risk and Apply Risk Management Processes (Core)
- FNCSUS501 Develop and Nurture Relationships with Clients, Other Professionals and Third-Party Referrers (Core)
- FNSFMB401 Prepare Loan Application on Behalf of Finance or Mortgage Broking Clients (Core)
- FNSFMB402 Identify Client Needs for Broking Services (Core)
- FNSFMB403 Present Broking Options to Client (Core)
- FNSFMB502 Identify and Develop Broking Options for Clients with Complex Needs (Core)
- FNSFMB503 Present Broking Options to Clients with Complex Needs (Core)
- FNSFMB504 Implement Complex Loan Structures (Core)
- FNSFMK505 Comply with Financial Services Legislation and Industry Codes of Practice (Core)
- FNSINC401 Apply Principles of Professional Practice to Work in the Financial Services Industry (Core)
- BSBMGT502 Manage People Performance (Elective)
- BSBMGT517 Manage Operational Plan (Elective)
- BSBSUS501 Develop Workplace Policy and Procedures for Sustainability (Elective)
- BSBLED501 Develop a Workplace Learning Environment (Elective)
- BSBHRM512 Develop and Manage Performance Management Processes (Elective)

Contact Us:

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Why Study at ACHBM?

By gaining expert-level practical knowledge, skills and expertise, you will grow as a professional and have a certification to make you more attractive to prospective interviewers. At ACHBM, we offer the tools to get ahead.

Course Pathways

After successful completion of this qualification, you could obtain positions such as:

Mortgage Broker Credit Assessment Officer

Mortgage Lender/Representative

Customer Service Officer

Course Fees

Tuition Fee: \$15,650 (\$3,912.50 per Term)
Application fees: \$200 * Non-Refundable
Material Fees: \$100 Per term

2020 Term Dates Intake Dates

Term 1	13th Jan to 22nd Mar	13th Jan, 10th Feb
Term 2	6th Apr to 14th Jun	6th Apr, 18th May
Term 3	29th Jun to 6th Sep	29th Jun, 10th Aug
Term 4	21st Sep to 29th Nov	21st Sep, 26th Oct



Australian College of Hospitality
and Business Management