
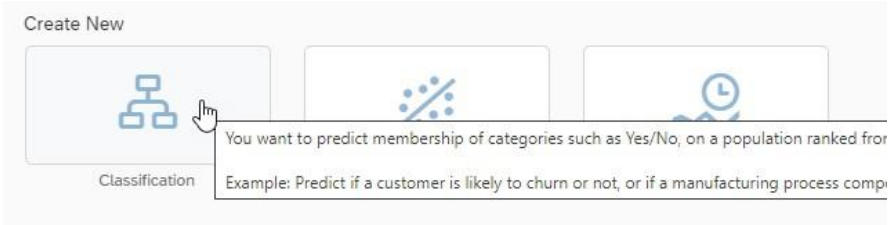
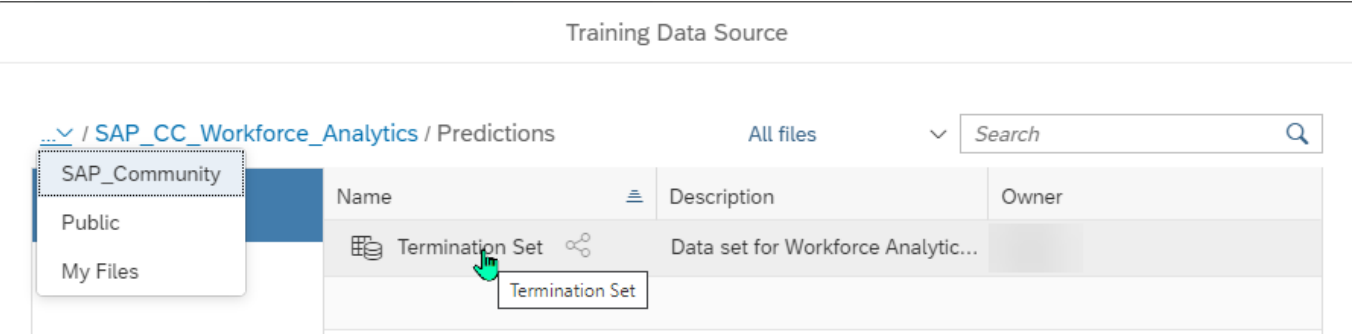







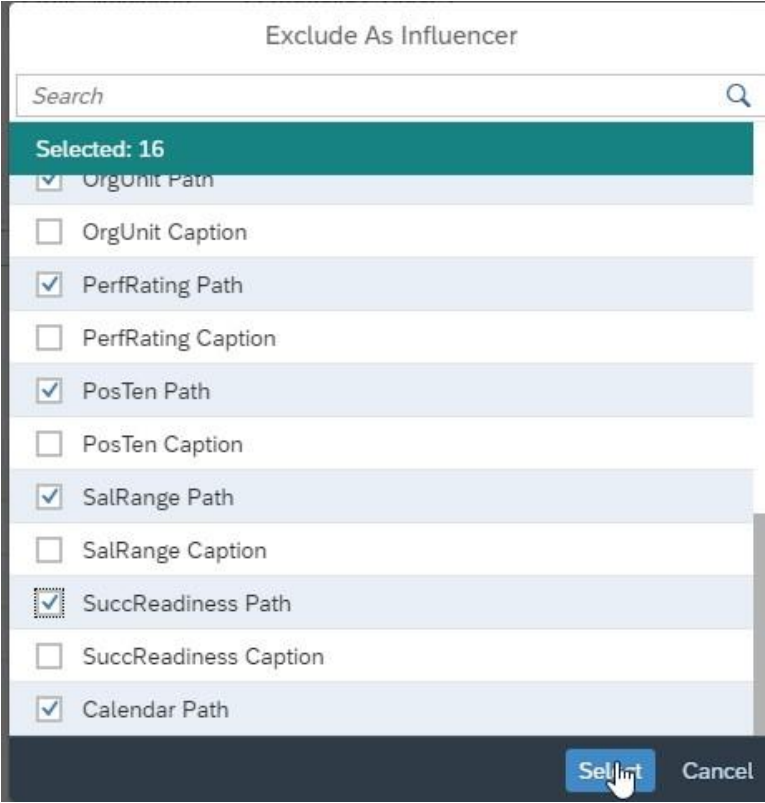


1 Step-by-Step Setup Instructions – for the Predictive Scenario used in scenario 19130

1.	<ul style="list-style-type: none">Click Predictive Scenarios in the SAC Navigation bar.		
2.	<ul style="list-style-type: none">Click Create NewClassificationName the Predictive Scenario, 19130_Terminfluencer		
3.	<ul style="list-style-type: none">Select the Training Data Source		

4.	<ul style="list-style-type: none"> Select Term as the target. 	<p>Training Data Source: * ⓘ</p> <p>Termination Set </p> <p> Edit Column Details</p> <p>▼ Predictive Goal</p> <p>Target: * ⓘ</p> <p>Term </p>	
5.	<ul style="list-style-type: none"> Click the selector for Influencers 	<p>▼ Influencers</p> <p>Exclude As influencer: ⓘ</p> <p>No Column  </p> <p>Limit Number Of Influencers: ⓘ</p>	
6.	<ul style="list-style-type: none"> Select Calendar Path 	<p><input type="checkbox"/> SuccReadiness Caption</p> <p><input checked="" type="checkbox"/> Calendar Path </p>	
7.	<ul style="list-style-type: none"> Next select Calendar Caption 	<p>Selected: 2</p> <p><input type="checkbox"/> Age Path</p> <p><input type="checkbox"/> Term</p> <p><input checked="" type="checkbox"/> Calendar Caption </p>	

8.	<ul style="list-style-type: none">Then select all columns that end with the word Path <p>Once you have selected all columns ending with Path you should see 16 columns selected.</p> <ul style="list-style-type: none">Click the Select button.		

<div>9.</div> <div><div>Click the Train button.</div></div>	<div><div><div><div>▼ Influencers</div><div>Exclude As influencer: ⓘ</div><div>Path x SalRange Path x SuccReadiness Path x</div><div>Limit Number Of Influencers: ⓘ</div><div>Off</div></div><div>Train</div></div></div>																												
<div>10.</div> <div>You should now see this.</div>	<div><div><div>Global Performance Indicators ⓘ</div><div><div>Predictive Power</div><div>Prediction Confidence</div><div>79.87%</div><div>83.85%</div></div></div><div><div>Target Statistics ⓘ</div><table><tr><th>Data Partition</th><th>Target Category</th><th>Frequency</th></tr><tr><td>Training</td><td>1</td><td>36.78%</td></tr><tr><td>Training</td><td>0</td><td>63.22%</td></tr><tr><td>Validation</td><td>1</td><td>35.27%</td></tr><tr><td>Validation</td><td>0</td><td>64.73%</td></tr></table></div><div><div>Influencer Contributions ⓘ</div><table><tr><th>Influencer</th><th>Contribution</th></tr><tr><td>JobFunc Caption</td><td>14.20%</td></tr><tr><td>SalRange Caption</td><td>13.71%</td></tr><tr><td>PosTen Caption</td><td>13.59%</td></tr><tr><td>OrgUnit Caption</td><td>11.59%</td></tr><tr><td>OrgTen Caption</td><td>9.73%</td></tr></table></div></div>	Data Partition	Target Category	Frequency	Training	1	36.78%	Training	0	63.22%	Validation	1	35.27%	Validation	0	64.73%	Influencer	Contribution	JobFunc Caption	14.20%	SalRange Caption	13.71%	PosTen Caption	13.59%	OrgUnit Caption	11.59%	OrgTen Caption	9.73%	<div></div>
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