



Adarsh k l

**Import-Export Professional, Supply Chain Management and Logistics,
Sales and Operations, Digital Marketing**

Phone : +91-8310427818

E-mail : im.adarshkl@gmail.com

IMPORT-EXPORT, SUPPLY CHAIN AND LOGISTICS :

- Understanding of import-export regulations and compliance
- Documentation procedures and customs requirements
- Supply chain operations and logistics management
- Inventory management and procurement processes
- Supplier relationship management

TECHNICAL SKILLS:

- Advanced Computer Skills
- Excel
- Spreadsheet
- PowerPoint
- Windows, Linux, Mac OS
- ERP,TMS and WMS Software knowledge
- MySQL,Oracle DB and PSQl Database
- API
- Jira

SOFT SKILLS:

- Strong analytical and problem-solving abilities
- Attention to detail and accuracy
- Effective communication and interpersonal skills
- Cross-functional collaboration
- Adaptability and quick learning

SUMMARY

Results-driven Software Engineer with 3.7 years of experience in full-stack web development, skilled in backend and various front-end technologies. Seeking to transition into a career in Logistics and Supply Chain Management, Import-Export, Sales and Operations, or Digital Marketing. Passionate about the import-export industry and equipped with a solid understanding of legal and documentation aspects. Completed relevant courses in supply chain management, international trade, sales, and digital marketing, and eager to apply my technical expertise and problem-solving skills to excel in these fields.

IMPORT-EXPORT, SUPPLY CHAIN AND LOGISTICS

- In-depth understanding of import-export regulations and compliance to ensure adherence to legal requirements.
- Proficient in documentation procedures and customs requirements, ensuring accurate and timely completion of necessary paperwork.
- Skilled in supply chain operations and logistics management, optimizing processes to achieve efficient and cost-effective transportation and delivery.
- Knowledgeable in inventory management, implementing strategies to maintain optimal stock levels and minimize holding costs.
- Knowledgeable in procurement processes, including sourcing, supplier evaluation, and negotiation, to ensure quality and timely procurement of goods and services.
- Proficient in supplier relationship management, fostering strong partnerships to enhance operational efficiency and achieve mutual business objectives.

EDUCATION

Bachelor Diploma in Electronics and Telecommunication - 2012

Web Developer Course - 2016.

Oxford Home Study Centre:

Certificate in Supply Chain Management.

Assignment : 1 2 3 4 5

Diploma in Sales and Operations

Assignment : 1 2 3 4 5 6 7 8 9

Warehouse & Material Handling (Short Course)

Assignment : 1

Supply Chain Management (Short Course)

Assignment : 1

Udemy Online Course:

All Export Documentation & Procedures Any Origin.

Logistics Management: International Transport & Shipping

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PROGRAMMING SKILLS:

- HTML5, CSS3, JavaScript
- MySQL, Oracle DB, PostgreSQL
- Ruby and Ruby on Rails
- Version Control (Git)
- Cloud Platforms
- UX/UI Design (Wireframing, Prototyping, Mockup)
- Manual Testing and Bug Fixing

WORK EXPERIENCE

Codekyt Software Pvt Ltd (1/6/2018 to 2/3/2019)

Codekyt Software is a service-based company.

- Developed and maintained a full-stack web application, utilizing Ruby on Rails and Ruby,
- Utilized the chart kick gem to convert database data into graphical charts on a weekly basis for the client f45 challenge.
- Worked on a RESTful API application, leveraging main gems such as rack cors, Httparty, devise, devise_token_auth, and Nokogiri.
- Utilized AWS S3 and Heroku for deployment and hosting of the application.
- Wrote reusable helper functions to avoid code repetitions and improve code maintainability.
- Implemented a RESTful authentication plugin for the authentication and login system of the application.
- Utilized a stack including Ruby (version 2.2), Ruby on Rails (version 5), MySQL, HTML, CSS, JavaScript, and AJAX to build the application.
- Actively participated in status meetings to discuss project progress, updates, and challenges.
- Proposed and implemented new enhancements to improve the functionality and user experience of the existing application.

Relyon Softech Pvt Ltd (1-9-2019 to 30-5-2020)

Relyon is a product-based company product like (Saral Pay Pack and Saral TDS)

- Worked on Bug fixes for the Saral pay pack and Saral TDS application.
- Implemented AJAX to enable dynamic updating of specific parts of the page, avoiding the need for full page refresh.
- Created reusable partials for blocks of HTML code to improve code maintainability and reusability.
- Developed and applied Cascading Style Sheets (CSS) to enhance the visual presentation of views/layouts as required.
- Collaborated with models to establish associations between database tables and optimize data retrieval and manipulation.
- Utilized a stack consisting of Ruby (version 2.1), Ruby on Rails (version 5.1), MySQL, HTML, CSS, JavaScript, and Git.
- Leveraged Git and GitLab repositories for version control and collaboration with the development team.
- Developed JavaScript functions as needed to enhance the interactivity and functionality of the application.

Larsen & Toubro Infotech (9-6-2021 to 1-01-2023)

LTI is an MNC company that collaborates with USA clients, including Invesco, FM Global, and MSCI.

Invesco Project (9 Months)

- Engaged in reverse engineering the Invesco application, analyzing code, understanding business logic, and assessing functionality.
- Made API calls and crafted SQL queries to support application requirements.
- Adhered to Agile software development methodology and SCRUM practices.
- Tech Stack: Ruby (version 2.7), Ruby on Rails (version 6), MySQL, API, Mulesoft.

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DIGITAL MARKETING SKILLS:

- Content Marketing
- Search Engine Optimization (SEO)
- Web design
- Email Marketing & Newsletters
- Google Adwords
- Social Paid Advertising
- Social Media Marketing
- Designing (Banners, Posters, and Flyers)

WORK EXPERIENCE

Larsen & Toubro Infotech (9-6-2021 to 1-01-2023)

MSCI Project (6 Months)

- Collaborated on bug fixes for the MSCI application.
- Implemented numerical star ratings, scopes for filtering, and a search function for rendering ESG data.
- Followed Agile software development methodology and SCRUM practices.
- Tech Stack: Ruby (version 2.1), Ruby on Rails (version 5.4), Oracle DB, HTML, CSS, JavaScript, Git.

FM Global Project (4 Months)

- Worked on the admin panel to display administrative data related to funds, balances, and withdrawals.
- Implemented a seed data function using the Faker Gem.
- Employed Agile software development methodology and SCRUM practices.
- Tech Stack: Ruby (version 2.4), Ruby on Rails (version 6), MySQL, Gems, HTML, CSS, JavaScript, Git.

DIGITAL MARKETING

- Proficient in planning and executing successful SEO, social media, display advertising, and email marketing campaigns.
- Experienced in creating, building, and maintaining a strong social media presence.
- Skilled at identifying trends and industry insights to allocate and optimize marketing budget effectively.
- Utilize search analytics to provide strategic guidance to content creators, enhancing performance on Google, Instagram, Facebook, Twitter, Pinterest, and company websites.
- Proficient in designing eye-catching promotional items such as banners, posters, and flyers for effective ad promotion.

SALES AND OPERATIONS

- Sales Strategy: Understanding of techniques and plans used to drive sales and achieve revenue targets.
- Operations Management: Knowledge of managing day-to-day operations to ensure efficiency and effectiveness.
- Customer Relationship Management (CRM): Skills in managing and analyzing customer interactions and data throughout the customer lifecycle.
- Data Analysis: Ability to interpret and use data to make informed business decisions.
- Process Improvement: Understanding of methods to improve business processes to increase efficiency and quality.
- Team Collaboration: Ability to work effectively with others in a team setting.
- Time Management: Skills in managing one's time effectively to maximize productivity.
- Problem Solving: Ability to identify problems and find effective solutions.