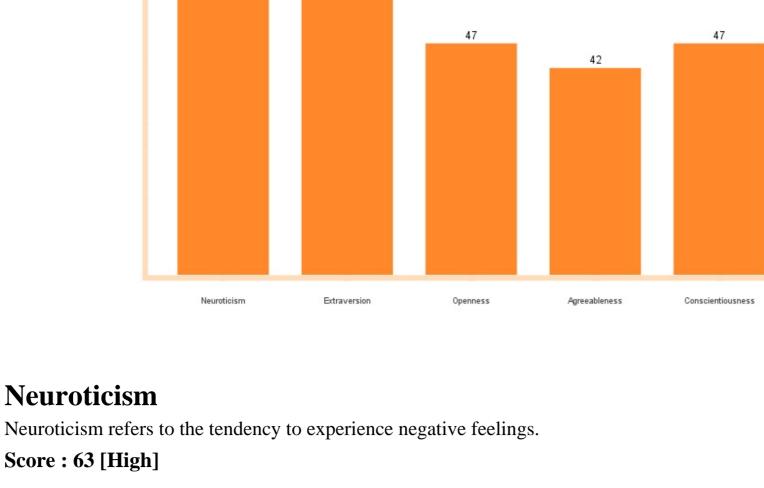


The results show different personality traits such as social competence, ability to work together, orderliness, stress resistance, openness to new ideas and how the person places himself on the scale.

The Results

There are no right or wrong answers. The test shows rather in which environment the person feels and performs best. can strengthen a team should determine which personality traits are most suitable. All the scores are on a scale of 100.

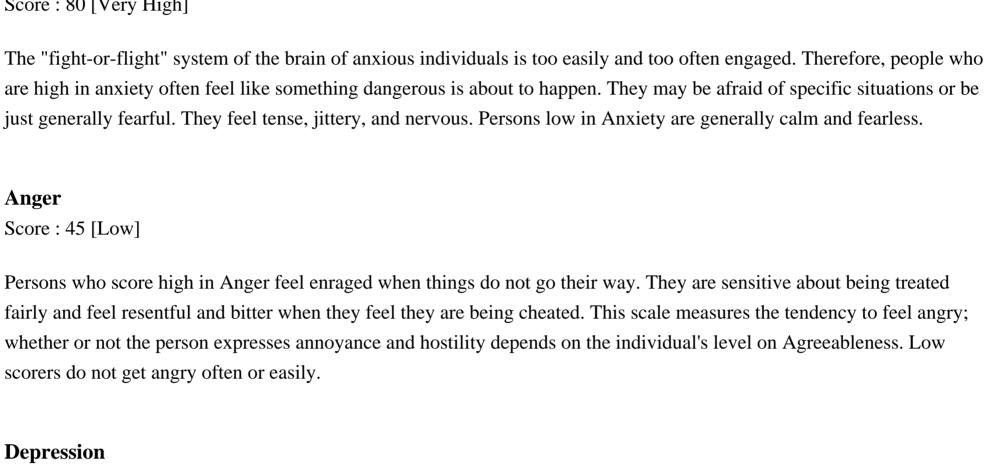
70



thetendency to experience negative feelings. Those who score high on Neuroticism may experience primarily onespecific negative feeling such as anxiety, anger, or depression, but are likely to experience several of these emotions. People high in neuroticism are emotionally reactive. They respond emotionally to events that would not affect mostpeople, and their

63

minor frustrations as hopelessly difficult. Their negative emotional reactions tend to persist forunusually long periods of time, which means they are often in a bad mood. These problems in emotional regulationcan diminish a neurotic's ability to think clearly, make decisions, and cope effectively with stress. Your score is high on neuroticism, you may blame yourself when things go wrong. You might also get frustrated with yourself easily, especially if you make a mistake. Chances are, you're also prone to worrying. But you're likely also more introspective than others, which helps you to examine and understand your feelings. 60 55



Depression

Anxiety

Anger

initiating activities. Low scorers tend to be free from these depressive feelings. **Self conciousness** Score: 55 [High]

Immoderation

Vulnerability

Score: 60 [High] Immoderate individuals feel strong cravings and urges that they have have difficulty resisting. They tend to be oriented toward short-term pleasures and rewards rather than long- term consequences. Low scorers do not experience strong, irresistible cravings and consequently do not find themselves tempted to overindulge.

groups they like to talk, assert themselves, and draw attention to themselves. Introverts lack the exuberance, energy, and activity levels of extraverts. They tend to be quiet, low-key, deliberate, and disengaged from the social world. Their lack of social involvement should not be interpreted as shyness or depression; the introvert simply needs less stimulation than an extravert and prefers to be alone. The independence and reserve of the introvert is sometimes mistaken as unfriendliness or arrogance. In reality, an introvert who scores high on the agreeableness dimension will not seek others

Your score is high on extraversion, you might consider yourself an extrovert. You might enjoy attention and feel

recharged after spending time with friends. You likely feel your best when in a large group of people. On the other

Extraverts enjoy being with people, are full of energy, and often experience positive emotions. They tend to be

Friendliness

Friendliness Score: 65 [High] Friendly people genuinely like other people and openly demonstrate positive feelings toward others. They make friends quickly and it is easy for them to form close, intimate relationships. Low scorers on Friendliness are not necessarily cold and hostile, but they do not reach out to others and are perceived as distant and reserved. Gregariousness Score: 45 [Low] Gregarious people find the company of others pleasantly stimulating and rewarding. They enjoy the excitement of crowds. Low scorers tend to feel overwhelmed by, and therefore actively avoid, large crowds. They do not necessarily dislike being with people sometimes, but their need for privacy and time to themselves is much greater than for individuals who

Exciteme.

Excitement-Seeking Score: 70 [High] High scorers on this scale are easily bored without high levels of stimulation. They love bright lights and hustle and bustle. They are likely to take risks and seek thrills. Low scorers are overwhelmed by noise and commotion and are adverse to thrill-seeking. Cheerfulness Score: 80 [Very High] This scale measures positive mood and feelings, not negative emotions (which are a part of the Neuroticism domain).

optimism, and joy. Low scorers are not as prone to such energetic, high spirits.

typically score high on Openness to Experience; consequently, this factor has also been called Culture or Intellect. Nonetheless, Intellect is probably best regarded as one aspect of openness to experience. Scores on Openness to Experience are only modestly related to years of education and scores on standard intelligent tests. Another characteristic of the open cognitive style is a facility for thinking in symbols and abstractions far removed from concrete experience. Depending on the individual's specific intellectual abilities, this symbolic cognition may take the form of mathematical,

many visual or performing arts. People with low scores on openness to experience tend to have narrow, common interests. They prefer the plain, straightforward, and obvious over the complex, ambiguous, and subtle. They may regard the arts and sciences with suspicion, regarding these endeavors as abstruse or of no practical use. Closed people prefer familiarity over novelty; they are conservative and resistant to change. Openness is often presented as healthier or more mature by psychologists, who are often themselves open to experience. However, open and closed styles of thinking are useful in different environments. The intellectual style of the open person may serve a professor well, but research has shown that closed thinking is related to superior job performance in police work, sales, and a number of service occupations. Extraverts enjoy being with people, are full of energy, and often experience positive emotions. They tend to be enthusiastic, action-oriented, individuals who are likely to say "Yes!" or "Let's go!" to opportunities for excitement. In groups they like to talk, assert themselves, and draw attention to themselves. Introverts lack the exuberance, energy, and activity levels of extraverts. They tend to be quiet, low-key, deliberate, and disengaged from the social world. Their lack of social involvement should not be interpreted as shyness or depression; the introvert simply needs less stimulation than

an extravert and prefers to be alone. The independence and reserve of the introvert is sometimes mistaken as

Your score on Openness to Experience is low. A low openness score can mean you consider concepts in

sticks to what he or she knows, and prefers less abstract arts and entertainment.

out but will be quite pleasant when approached.

Imagination

Imagination

Score: 95 [Very High]

Artistic Interests

Score: 45 [Low]

Artistic Interests

Emotionality

unfriendliness or arrogance. In reality, an introvert who scores high on the agreeableness dimension will not seek others

straightforward ways. Others likely see you as being grounded and down-to-earth. You prefer routine over variety,

20

Intellect

Adventurousness

To imaginative individuals, the real world is often too plain and ordinary. High scorers on this scale use fantasy as a way

of creating a richer, more interesting world. Low scorers are on this scale are more oriented to facts than fantasy.

Liberalism

Persons high on Emotionality have good access to and awareness of their own feelings. Low scorers are less aware of their High scorers on adventurousness are eager to try new activities, travel to foreign lands, and experience different things. They find familiarity and routine boring, and will take a new route home just because it is different. Low scorers tend to **Intellect** Score: 20 [Very Low] Intellect and artistic interests are the two most important, central aspects of openness to experience. High scorers on Intellect love to play with ideas. They are open-minded to new and unusual ideas, and like to debate intellectual issues. They enjoy riddles, puzzles, and brain teasers. Low scorers on Intellect prefer dealing with either people or things rather than ideas. They regard intellectual exercises as a waste of time. Intellect should not be equated with intelligence. Intellect is an intellectual style, not an intellectual ability, although high scorers on Intellect score slightly higher than low-Intellect individuals on standardized intelligence tests. Liberalism Score: 25 [Very Low]

45 30 25 25 Trust Morality Altruism Cooperation Modesty Sympathy **Trust**

High scorers on this scale see no need for pretense or manipulation when dealing with others and are therefore candid,

frank, and sincere. Low scorers believe that a certain amount of deception in social relationships is necessary. People find

it relatively easy to relate to the straightforward high-scorers on this scale. They generally find it more difficult to relate to

the unstraightforward low-scorers on this scale. It should be made clear that low scorers are not unprincipled or immoral;

Altruistic people find helping other people genuinely rewarding. Consequently, they are generally willing to assist those

who are in need. Altruistic people find that doing things for others is a form of self-fulfillment rather than selfsacrifice.

Low scorers on this scale do not particularly like helping those in need. Requests for help feel like an imposition rather

Individuals who score high on this scale dislike confrontations. They are perfectly willing to compromise or to deny their

own needs in order to get along with others. Those who score low on this scale are more likely to intimidate others to get

they are simply more guarded and less willing to openly reveal the whole truth.

70

Conscientiousness Conscientiousness concerns the way in which we control, regulate, and direct our impulses. **Score** : 47 [Low] Conscientiousness seems to be fundamentally related to impulse control, or our ability to stop ourselves from doing what might be fun or appealing in the moment in order to pursue a more important long-term goal. We more often refer to this as willpower in everyday language. Impulse control is associated with the frontal lobe of the brain, where our highest

levels of thinking take place. The frontal lobes govern high-level planning, problem-solving, judgement, and other

animalistic impulses sent by the rest of the brain ("There's food there! Eat it!") and modulate them to suit our more

complex plans and goals ("I'm not going to eat this donut because I am trying to lose weight."). In one brain imaging

more active in people high in Conscientiousness.

and go about tasks in a haphazard manner.

Self-Efficacy

study, people high in Conscientiousness showed a higher level of activation in the frontal lobes when doing a task that

required them to control their behavior. This suggests that the brain areas that are responsible for controlling impulses are

People who are low in Conscientiousness are less interested in long-term goals and more interested in responding to

Conscientiousness tend to abandon plans easily when something more attractive arises. They are often disorganized

25

Self-Discipline

25

Cautiousness

the moment. They are more fun-loving than hardworking, and are easily distracted. People low in

50

Dutifulness

Achieveme.

important cognitive abilities. The frontal lobes are the part of the brain that make us uniquely human; they take the more

Self-Efficacy Score: 80 [Very High] Self-Efficacy describes confidence in one's ability to accomplish things. High scorers believe they have the intelligence a sense that they are not in control of their lives. **Orderliness** Score: 65 [High] keep lists and make plans. Low scorers tend to be disorganized and scattered. **Dutifulness** Score: 50 [Neutral]

be too single-minded and obsessed with their work. Low scorers are content to get by with a minimal amount of work, and might be seen by others as lazy.

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Neuroticism Score: 63 [High] Freud originally used the term neurosis to describe a condition marked by mental distress, emotional suffering, and aninability to cope effectively with the normal demands of life. He suggested that everyone shows some signs of neurosis, but that we differ in our degree of suffering and our specific symptoms of distress. Today neuroticism refers to reactions tend to be more intense than normal. They are more likely to interpret ordinary situations asthreatening, and

Score: 80 [Very High]

enthusiastic, action-oriented, individuals who are likely to say "Yes!" or "Let's go!" to opportunities for excitement. In out but will be quite pleasant when approached.

Extraversion

Score : 70 [High]

score high on this scale. **Assertiveness** Score: 70 [High] High scorers Assertiveness like to speak out, take charge, and direct the activities of others. They tend to be leaders in

Openness

Openness to experience concerns people's willingness to try to new things, their ability to be vulnerable, and their capability to think outside the box. **Score** : 47 [Low] Open people are intellectually curious, appreciative of art, and sensitive to beauty. They tend to be, compared to closed people, more aware of their feelings. They tend to think and act in individualistic and nonconforming ways. Intellectuals

Persons who score high on this scale typically experience a range of positive feelings, including happiness, enthusiasm,

High scorers on this scale love beauty, both in art and in nature. They become easily involved and absorbed in artistic and natural events. They are not necessarily artistically trained nor talented, although many will be. The defining features of this scale are interest in, and appreciation of natural and artificial beauty. Low scorers lack aesthetic sensitivity and interest in the arts. **Emotionality** Score: 55 [High] feelings and tend not to express their emotions openly. Adventurousness Score: 45 [Low] feel uncomfortable with change and prefer familiar routines.

A person with high trust assumes that most people are fair, honest, and have good intentions. Persons low in trust see others as selfish, devious, and potentially dangerous. Morality Score: 30 [Low]

Altruism

Score: 70 [High]

Cooperation

their way.

Modesty

Score: 25 [Very Low]

than an opportunity for self-fulfillment.

Score: 45 [Low]

can make excellent scientists, critics, or soldiers.

about what others think of you.

65

Orderliness

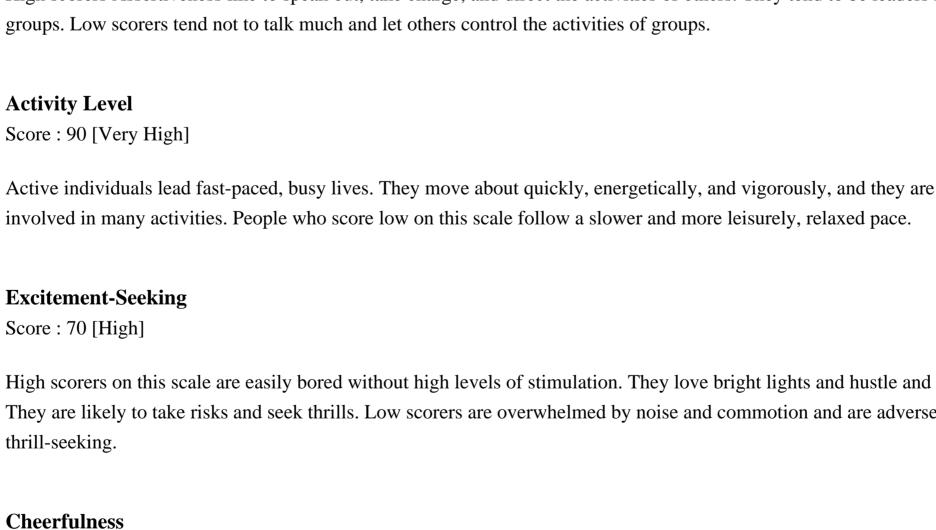
them on track toward their lofty goals. They often have a strong sense of direction in life, but extremely high scores may

tasks-even tasks they want very much to complete. Cautiousness Score: 25 [Very Low] Cautiousness describes the disposition to think through possibilities before acting. High scorers on the Cautiousness scale take their time when making decisions. Low scorers often say or do first thing that comes to mind without deliberating alternatives and the probable consequences of those alternatives.

(common sense), drive, and self-control necessary for achieving success. Low scorers do not feel effective, and may have Persons with high scores on orderliness are well-organized. They like to live according to routines and schedules. They This scale reflects the strength of a person's sense of duty and obligation. Those who score high on this scale have a strong sense of moral obligation. Low scorers find contracts, rules, and regulations overly confining. They are likely to be seen as unreliable or even irresponsible. **Achievement-Striving** Score: 40 [Low] Individuals who score high on this scale strive hard to achieve excellence. Their drive to be recognized as successful keeps **Self-Discipline** Score: 25 [Very Low]

Anxiety Depression Immoderation Vulnerability

Extraversion is marked by pronounced engagement with the external world.



logical, or geometric thinking, artistic and metaphorical use of language, music composition or performance, or one of the

Psychological liberalism refers to a readiness to challenge authority, convention, and traditional values. In its most extreme form, psychological liberalism can even represent outright hostility toward rules, sympathy for law-breakers, and love of ambiguity, chaos, and disorder. Psychological conservatives prefer the security and stability brought by conformity to tradition. Psychological liberalism and conservatism are not identical to political affiliation, but certainly incline individuals toward certain political parties. **Agreeableness** Agreeableness reflects individual differences in concern with cooperation and social harmony. Score: 42 [Low]

Agreeable people are considerate, friendly, generous, helpful, and willing to compromise their interests with others'.

Agreeable people also have an optimistic view of human nature. They believe people are basically honest, decent, and

with others' well-being, and therefore are unlikely to extend themselves for other people. Sometimes their skepticism

about others' motives causes them to be suspicious, unfriendly, and uncooperative. Agreeableness is obviously

trustworthy. Disagreeable individuals place self-interest above getting along with others. They are generally unconcerned

advantageous for attaining and maintaining popularity. Agreeable people are better liked than disagreeable people. On the

other hand, agreeableness is not useful in situations that require tough or absolute objective decisions. Disagreeable people

You score is low in agreeableness. A low agreeableness score may mean you tend hold grudges. You might also be

less sympathetic with others. But you are also likely avoid the pitfalls of comparing yourself to others or caring

Score: 25 [Very Low] High scorers on this scale do not like to claim that they are better than other people. In some cases this attitude may derive from low self-confidence or self-esteem. Nonetheless, some people with high self-esteem find immodesty unseemly. Those who are willing to describe themselves as superior tend to be seen as disagreeably arrogant by other people. **Sympathy** Score: 60 [High] People who score high on this scale are tenderhearted and compassionate. They feel the pain of others vicariously and are easily moved to pity. Low scorers are not affected strongly by human suffering. They pride themselves on making objective judgments based on reason. They are more concerned with truth and impartial justice than with mercy.

Self-discipline-what many people call will-power-refers to the ability to persist at difficult or unpleasant tasks until they are completed. People who possess high self-discipline are able to overcome reluctance to begin tasks and stay on track despite distractions. Those with low self-discipline procrastinate and show poor follow-through, often failing to complete

CONTACT

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