

### CONTACT

- ademiralijagic@gmail.com
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- Norway

#### **EXPERTISE**

- Design
- UI/UX
- Design Thinking
- Google Sprint
- Wireframing
- Market research
- Social Media Marketing

#### **TECH SKILLS**

- Figma
- HTML & CSS basics
- Adobe Suite
- Google analytics
- CAD

#### **HOBBIES**

- Cryptocurrencies
- · Vegan bodybuilding
- Meditation
- Renovation & interior design

## **ADEMIR ALIJAGIC**

BACHELOR OF SCIENCE (B.SC.),
MECHANICAL ENGINEERING

University of South-East Norway | 2012 - 2016

MASTER OF SCIENCE (M.SC.),
INNOVATION AND ENTREPRENEURSHIP

University of Oslo | 2016 - 2018

# FOUNDER & CEO STREETS OF OSLO | Nov 2016- Oct 2018

After securing 200.000kr from an investment company, started and ran a designer backpack company. Designed, prototyped, sourced, advertised and sold high quality leather backpacks.

• Branding • Design • E-commerce

# JUNIOR PRODUCT DESIGNER TIETOEVRY | Jan 2019- Aug 2019

Developed and prototyped an app facilitating digital shopping for both end-users and retail businesses.

· Design Thinking · Wireframing · User Research

### PRE-SALES PROJECT MANAGER

TIETOEVRY | Aug 2019- Apr 2020

Developed sales strategies in the field of Robotic Process Automation (RPA). Assisted in bid management and contact with customer base (B2B).

 $\boldsymbol{\cdot} \, \mathsf{Sales} \, \boldsymbol{\cdot} \, \, \mathsf{Product} \, \, \mathsf{Management} \, \boldsymbol{\cdot} \, \mathsf{Customer} \, \, \mathsf{management} \,$ 

#### PERSONAL DEVELOPMENT COACH SELF-EMPLOYED | Apr 2020 - Apr 2021

Created a sales funnel to attract and convert clients using YouTube and Instagram. Coached clients into reaching their objectives through mindset work.

YouTube • Instagram • Educational content

# HEAD OF SALES & MARKETING ARIANE SARTOR COACHING | Apr 2021 - Present

Drove traffic & conversion through organic content creation & SEO (Instagram, TikTok, YouTube, Blog and Podcast), sales page copywriting and email marketing. Tracked performance. Elaborated content calendars for different launches.

• Google Analytics • Copywriting • Organic traffic