Leading Manufacturers & Exporters of Household Textiles Products

PAUL TEXTILES & TOWEL INDUSTRIES

AS AT JUNE 30, 2024

Profit & Loss

| | Note | 2023-24 | 2022-23 |
|--------------------------|------|---------------|---------------|
| | | Rupees | Rupees |
| | | | |
| EXPORT SALE | | 531,673,600 | 458,516,174 |
| LOCAL SALES | | 13,414,694 | 10,605,634 |
| WEAVING SERVICES | | 9,460,533 | - |
| TOTAL SALES | 17 | 554,548,827 | 469,121,808 |
| LESS: SELLING EXPENSES | 18 | (55,217,195) | (49,562,609) |
| NET INCOME FROM SALES | | 499,331,632 | 419,559,199 |
| COST OF CONSUMPTION | 19 | (289,558,689) | (207,681,365) |
| | | 209,772,943 | 211,877,834 |
| DIRECT EXPENSES | 20 | (96,412,261) | (81,454,236) |
| Gross Profit | VI | 113,360,682 | 130,423,598 |
| MANUFACTURING OVERHEADS | 21 | (61,983,548) | (46,380,921) |
| ADMINISTRATIVE OVERHEADS | 22 | (28,759,693) | (17,856,009) |
| TOTAL OVERHEADS | | -90,743,241 | -64,236,930 |
| Income from Operations | | 22,617,441 | 66,186,668 |
| OTHER INCOME | 23 | 16,408,784 | 26,130,376 |
| Taxation | 24 | (8,160,558) | (5,787,567) |
| Profit after taxation | | 30,865,667 | 86,529,477 |

Paul Textiles & Towel Industries

Proprietor

Head Office/Factory: F/143, S.I.T.E., Karachi-75700-Pakistan Tel: (+9221) 32566923 Email: paul@paultextile.com, URL: www.paultextile.com

Leading Manufacturers & Exporters of Household Textiles Products

PAUL TEXTILES & TOWEL INDUSTRIES AS AT JUNE 3, 2024

<u>Balance Sheet</u>

| | Notes | Amount in Rupees 2023-24 | Amount in Rupees 2022-23 |
|--------------------------------------|-------|--------------------------------|--------------------------------|
| EQUITY & LIABILITIES | | | |
| ISSUED, SUBSCRIBED & PAID-UP CAPITAL | | | |
| Capital | 1 | 75,000,000 | 40,000,000 |
| Retained Earnings | 2 | 312,764,277 | 260,743,255 |
| Unappropriated Profit | 3 | 30,865,666 | 86,529,477 |
| Less: Owner Drawings | 4 | (64,278,756) | (30,731,946) |
| | | 354,351,187 | 356,540,786 |
| CURRENT LIABILITIES & PROVISIONS | | THE RESERVE | |
| Trade Payables | 5 | 59,910,353 | 58,938,856 |
| Accrued Expenses | 6 | 10,851,795 | 8,861,997 |
| Short Term Loans - Related Parties | 7 | 16,039,923 | 47,215,098 |
| | | 86,802,071 | 115,015,951 |
| TOTAL | | 441,153,258 | 471,556,737 |
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Plant & Equipment - Net | 8 | 160,032,626 | 122,488,827 |
| | L | 160,032,626 | 122,488,827 |
| CURRENT ASSETS | | | |
| Inventory | 9 | 135,407,112 | 159,921,247 |
| Cash & Bank Balances | 10 | 28,449,071 | 14,053,074 |
| Deposits | 11 | 703,508 | 703,508 |
| Trade Receivables Export | 12 | 21,829,384 | 55,606,061 |
| Trade Receivables Local | 13 | 1,318,688 | - |
| Receivable From Gov. Organizations | 14 | 20,121,762 | 43,481,432 |
| Pre Payments | 15 | 1,006,219 | 331,830 |
| Loans & Advances | 16 | 72,284,887 | 74,970,758 |
| | | 281,120,631 | 349,067,910 |
| Textiles & Towel Industries TOTAL | | 441,153,257 | 471,556,737 |



Leading Manufacturers & Exporters of Household Textiles Products

The Manager Bank Al Habib Limited Philips Ch Branch Karachi. Dated 23.12.2024

Request for LC-Sight Facility Amounting Rs. 13,244,000. A/c. Title Paul Textiles & Towel Industries

Dear Sir.

I hereby request you to please grant us LC (sight) one off facility with the following terms

Amount: USD 47,300.00

Tenor:

Sight

D 1 1 1000/ C

Product: 100% Cotton Yarn 16 Single

Beneficiary: MIRVIZYON TEKSTIL MEDIKAL ITHALAT VE IHRACAT SAN. LTD.STI

Security:

5% Cash Margin

HS Code: 520512

Shipment Date: 30 Days after opening LC

Expiry: 80 to 90 Days 31.03.2025

Import Duty: Nil due to EFS license holder Advising Bank: QNB FINANSBANK A.S. Country of Origin: TURKMENISTAN

Any charges in this regard may please be debited from my above-mentioned account.

Looking forward for your positive reply.

Thanking you

Yours truly,

For PAUL TEXTILES & TOWEL INDUSTRIES

Manzar Qayyum Paul

(Proprietor)



Leading Manufacturers & Exporters of Household Textiles Products

Date:23.12.2024

The Manager Bank AL Habib Limited Philips Ch. Branch Karachi

Dear Sir,

Re: Declaration Under Prudential Regulation for Small Enterprises (SE)

I/We refer to the banking facility(ies) requested for by me/us and enclose my/our Balance sheet as desired by you.

I/We confirm that;

- My/our total accommodation ie borrowing and other facilities (including Fund and Non Fund Based) from all banks and financial instituion including your bank, do not exceed Rs 25 Million (Rupees Twenty Five Million only).
- 2. My/our total accumulated Fund Based/Non Fund Based clean exposure from all Banks and Financial Institution, including your Bank, does not exceed Rs 25 million(Rupees Twenty Five million). This however, does not include clean consumer financing limits such as credit cards and personal Loan etc.
- 3. I/We undertake that the requested facility(ies) will be utilized for the purpose as stated in my/our letter of request for facility(ies).
- 4. There is no existence of any interest between me/us and any of the BAHL director, major shareholder holding 5% or more of the share capital of the bank or its Chief Executive, or an Employee or any dependent family member of these persons.

5.

I/We further undertake to maintain the above confirmations given by me/us ,so the SBP prudential Regulations stand complied with.

I/We would also like to confirm that the above declarations are correct and are in conformity with the Books of Accounts maintained by me/us.

Yours faithfully

Paul Textiles & Towel Induffes

Leading Manufacturers & Exporters of Household Textiles Products

Date:23.12.2024

The Manager Bank Al Habib Limited Philips Ch. Branch Karachi.

Dear Sir,

IRREVOCABLE AUTHORITY TORECOVER ACCRUED MARK UP / COMMISSION

WHEREAS at my/our request you have allowed to me/us various funded & Non-funded facilities on mark up / commission basis.

AND WHEREAS I/We understand that the accrued mark up will be debited to a separate nominated mark up account for your accounting purposes.

I/We hereby agree and undertake to pay the mark up / commission on the aforesaid finance at the end of each quarter or as and when debited.

I/We further undertake to make available sufficient funds in my / our aforesaid account so that the mark up / Commission may be recovered by you within the limit sanctioned/ or facilities granted to me/us.

That in the event of my/our failure to pay the mark up / Commission as aforesaid on the date, I / We hereby irrevocably authorize you to recover the amount of the mark up / Commission payable by me / us by debiting the same in my / our Running Finance Account and / or Current / Saving Account maintained with you without any prior notice or reference to me / us. Any amount(s) debited to my/our account as aforesaid shall not be questioned or challenged by me / us and the Bank shall not be liable for the same on any ground whatsoever except due to the genuine error/s if any.

That the authority conferred upon you by virtue of this instrument shall be in addition to and not in derogation or substitution of any agreement and instrument signed by me / us from time to time in connection with the above mentioned facilities.

Yours faithfully,

Andrew

Head Office/Factory: F/143, S.I.T.E., Karachi-75700-Pakistan Tel: (+9221) 32566923 Email: paul@paultextile.com, URL: www.paultextile.com

Loan Application Form for Small Enterprises

Date: 23.12.2024

"I/We hereby apply to avail financing (new/rollover/enhancement) at your branch. Our particulars are provided as below:

| L. B | usiness | Stat | us | | | | | | | | | | |
|-----------------|---|---------------------------|--|-----------------------|--|-----------------------|--------------|-----------------------------|---------|--|---|---|--|
| Pi | ropriet | orshi | p 🄀 | Part | nership[| | Pvt. Ltd | Compa | ny | Other | | and a second | |
| 2. B | usiness | s Nati | ure | | _ | | | | | | | | |
| | | | ınufactur | ing | ∠ Agr | iculture[| S | ervices | 70.5 | Trading [| | Other | |
| | usiness | 100 | | :1 0 | Taural Inc | No of | omnlau | | 98 | | -300-T-1002 | | |
| | | | No. of employees Annual Sales (Rs.) | | | 500 to 600 Million | | | | | | | |
| asiness i | usiness Phone No. 021-32566923 | |) | Date of Establishment | | | | | | | | | |
| nail Ado | drace | | accounts@ | - Opaulte | ovtilo com | Date of Establishment | | | | | Bank Al Habib | | |
| | Sept. 18 U. Bartel | | 43, SITE | | | | ain Business | | Dank | Nume | | 1162-0981- | |
| 31116337 | Addies | 3. 1 - 1 | 45, 511 | Karac | | Accour | | | A/c No. | | 000406-01-0 | | |
| ısiness | nramic | oc. | Owned/ | A R | ented□ | Accoun | ccount | | | of A/C ope | ning | 09.12.2014 | |
| ational | | | OWINCE | | Спсац | Registr | ation N | 0 | Date | or A, c opc | 111111111111111111111111111111111111111 | 03.12.2014 | |
| applica | | | 0295620 | 7-9 | | (if appl | | J. | | | | | |
| | | | tion of b | | | | | | | | | | |
| . O lame | Owners/Partners/Shareholders Dene Address Contact | | | t Details CNIC No | | Status in Business | | Shareholding | | | | | |
| | | F.4 | 42 CITE | | C II N | | 0200 | | 6.1 | 0 = | | (%) | |
| Manzar | Daul | 1 | L43, SITE Cell No rachi Tel No | | 02221 | | | | Owner |] | 100% | | |
| Qayyum Paul Kar | | Kai | aciii | | Email: | | | paul@paultex tile.com | | Partner | | | |
| | | | equeste | | | | | | | | | | |
| Type | | An | mount Tend | | nor Purpose | | se | e Securit Nature, Particula | | ty/Collateral | | Repayment Frequency (Monthly/Quarterly) | |
| Facility | | | | | | | | | | | | | |
| Import L.C. USD | | USD | 47,300 | Sight | | Raw Material | | | | ~ | Own Source | | |
| N | /larket | Infor | mation | | | | | | | | | | |
| Suppliers | Name | | Terms of Trade (Cash or Credit Based) | | Relationship since (No of years) | | Customers | Name | | Terms of Trade (Ca or Credit Based) | ash | Relationship since (No of years) | |
| Sup | | Cash (Credit Tenor | | 3500 | | | Cust | | | Cash (%): Credit (%): Tenor: | | | |
| | | al indi | icators (a | amoui | nt in Rs) | 10 S - 17 | | | | | | | |
| Asset | S | | | | | | | Reve | nue | | | | |

Expenses

Liabilities



| Borrowings | NIL THE RESERVE OF THE PARTY OF | |
|------------|--|--|

Undertaking

- I/ we certify and undertake that the information furnished above is true to the best of my knowledge. I/ we also authorize the bank/ DFI or its duly appointed agent to contact anyone to obtain reference and to verify the information provided by me/ us in this application.
- I/ we agree that the submission of above information and the loan application form is not approval of finance and I shall have no right whatsoever to claim for finance before any forum, in case the finance is declined/ rejected by competent authority of the bank/ DFI.

I/ we undertake that the loan will be utilized for the same purpose as specified above in the Loan Application Form.

Paul Textiles & Torrellosstries

BORROWER'S SIGNATURE & STAMP

| Checklist | 1 | × | Not Applicable | | |
|---|---|-------|------------------|--|--|
| Partnership deed, Form H and partnership resolution if applicable | | | as all Chann | | |
| Copy of Borrower's CNIC | | | - 2000 P | | |
| (sole proprietor, partners, director (s)) | | | | | |
| Recent net worth statement/tax returns | | | | | |
| Business Account Statement (1-2 years) | | | X | | |
| stock report | | BIGTY | Tyrior le ration | | |