

NET SALES BY TYPE OF AGREEMENT

million SEK	Apr-Jun 2024	Apr-Jun 2023	Jan-Jun 2024	Jan-Jun 2023	Jan-Dec 2023	Jul-Jun 23/24
Lease agreements	5 845	5 658	10 237	10 145	21 782	21 874
Management agreements	1	2	2	3	8	6
Franchise and partner agreements	6	5	12	11	22	23
Owned	19	27	40	59	123	104
Total	5 871	5 693	10 290	10 218	21 935	22 007
Other	20	17	45	32	75	88
Group adjustments	-20	-17	-45	-32	-75	-88
Group	5 871	5 693	10 290	10 218	21 935	22 007

NOTE 03. Segment disclosures

Apr-Jun million SEK	Sweden		Norway		Finland		Other Europe		Central functions*		Group	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Room revenue	1 319	1 301	1 100	1 019	862	866	857	794	-	-	4 138	3 980
Restaurant and conference revenue	411	425	470	450	349	364	336	320	-	-	1 567	1 559
Franchise and management fees	2	2	4	3	-	-	-	-	-	-	7	5
Other hotel-related revenue	23	22	62	75	36	35	40	16	-	-	160	148
Net sales	1 755	1 751	1 636	1 548	1 246	1 264	1 234	1 130	-	-	5 871	5 693
Internal transactions	-	-	-	-	-	-	-	-	20	17	20	17
Group adjustments	-	-	-	-	-	-	-	-	-20	-17	-20	-17
TOTAL OPERATING INCOME	1 755	1 751	1 636	1 548	1 246	1 264	1 234	1 130	-	-	5 871	5 693
Raw materials and consumables	-105	-111	-142	-137	-96	-106	-72	-72	-0	-0	-415	-426
Other external expenses	-402	-400	-337	-299	-320	-317	-283	-269	207	164	-1 136	-1 120
Employee benefits expenses	-528	-548	-497	-464	-326	-343	-367	-360	-77	-55	-1 795	-1 770
Rental costs	-518	-499	-444	-420	-391	-397	-331	-288	1 072	1 006	-612	-598
Pre-opening costs	-7	-	-	-	-0	0	-4	-2	-	-	-11	-2
Depreciation, amortization and impairment losses	-70	-70	-48	-68	-52	-56	-32	-25	-774	-724	-975	-943
TOTAL OPERATING COSTS	-1 630	-1 628	-1 469	-1 389	-1 185	-1 218	-1 088	-1 017	428	392	-4 944	-4 860
Operating profit/loss	126	123	167	159	61	46	145	113	428	392	927	833
Net financial items	13	6	14	7	-18	-19	-5	-4	-523	-493	-519	-503
Profit/loss before taxes	138	129	181	165	43	27	140	109	-95	-101	408	329

*Central functions here include all effects from group eliminations and IFRS adjustments.

