## The Real Estate Market in Germany

Data have been converted to csv.

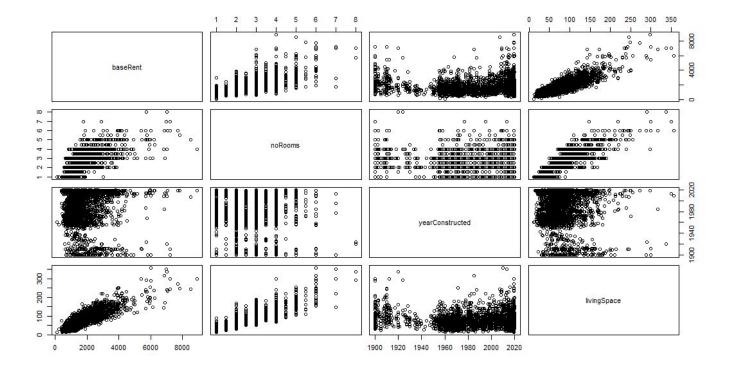
So the first step is to import the data into R studio.

Line 1: MUNICH\_data<- read.csv("MUNICH\_data.csv",stringsAsFactors = FALSE)

Line 2 (determine the dimension of the data): dim(MUNICH\_data)

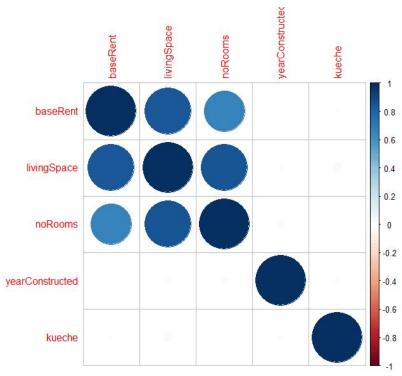
Response: 3111 by 30. (from over 266,000 down to this)

Line 3 (Box plot): pairs(~ baseRent+noRooms+yearConstructed+livingSpace , MUNICH\_data). Response:



Observation: Positive relationship between rent and living space, rooms.

Line 4 (correlation plot without causality): <a href="correlation">corrplot(corr</a>, <a href="method">method</a> = "circle")
Response:



Observation: Not surprising when you look at the box plot.

Now let's start predicting models. We start with the simple multiple linear regression.

```
Line 5 (lin, lin model): regression_2 <- Im(baseRent ~ livingSpace+noRooms+yearConstructed+balcony1+kueche,MUNICH_data)
```

## Response:

```
> summary(regression_2)
lm(formula = baseRent ~ livingSpace + noRooms + yearConstructed +
   balcony1 + kueche, data = MUNICH_data)
Residuals:
   Min 1Q Median 3Q
                              Max
-1765.2 -317.8 -46.2 265.1 3843.5
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
yearConstructed 0.5388
                       0.2872 1.876 0.0607 .
balcony1
          -8.9558 23.7531 -0.377 0.7062
kueche
             -40.8004 18.3689 -2.221 0.0264 *
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '. ' 0.1 ' ' 1
Residual standard error: 500.1 on 3105 degrees of freedom
Multiple R-squared: 0.7108, Adjusted R-squared: 0.7104
F-statistic: 1526 on 5 and 3105 DF, p-value: < 2.2e-16
```

Observation: 71% of the data was captured by the model. For a data set of over 3000, this is very good. But we also see that the forecasting error is 500 Eur/sqm. This is quite a lot and the model needs to be worked on.

Line 6 (log log model): regression\_3 <- Im(log(baseRent) ~ log(livingSpace)+noRooms+yearConstructed+balcony1+kueche,MUNICH\_data)

## Response:

```
> summary(regression_3)
lm(formula = log(baseRent) ~ log(livingSpace) + noRooms + yearConstructed +
    balcony1 + kueche, data = MUNICH_data)
Residuals:
    Min
              1Q
                   Median
                                3Q
                                        Max
-1.46375 -0.18503 -0.00816 0.19914 0.94873
Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
Estimate Std. Error t value Pr(>|t|)
(Intercept) 4.2503191 0.3326714 12.776 <2e-16 ***
log(livingSpace) 0.7815750 0.0203918 38.328
                                               <2e-16 ***
               -0.0108088 0.0095021 -1.138
                                                 0.255
noRooms
yearConstructed -0.0001134 0.0001628 -0.697
                                                 0.486
balcony1
                0.0217575 0.0135501 1.606
                                                 0.108
kueche
               -0.0039313 0.0104026 -0.378
                                                 0.706
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.2839 on 3105 degrees of freedom
Multiple R-squared: 0.6493,
                               Adjusted R-squared: 0.6487
F-statistic: 1150 on 5 and 3105 DF, p-value: < 2.2e-16
```

**Observation:** 65% of the data was captured by the model. But we also see that the forecasting error is 28%.

## Conclusion:

It goes without saying that this is an extremely simple model. We can improve upon our predictions quite a lot with some heavier feature engineering. I encourage those who are interested to try playing around with this data set by including more variables and trying out different model prediction approaches.