# **Project Title - Superstore orders Dataset Analysis**

The dataset contains 51290 rows and 21 columns that will be used in analysing and creating visualisation. The dataset is gotten from kaggle.com/datasets, the dataset is used for analysis and visualisation using pandas, matplotlib and seaborn.

The dataset includes data for sales of multiple products sold by the store with other information related to geography, product categories, subcategories, sales and profits. The course zero to pandas has been so helpful and impactful. I have learnt alot in programing from using the if statement, dictionary, lists, numpy for numerical large data set ,pandas for converting data into tabular form, data cleaning, retrieving of information from a data frame and matplotlib seaborn for ploting of different graphs like bar charts, histogram, heatmap and so on.

## **Downloading the Dataset**

The dataset is downloaded from kaggle using the opendatasets in csv format.

```
In [128]: pip install jovian opendatasets
```

```
Requirement already satisfied: jovian in c:\users\adesoji awobajo\appdata\local
\programs\python\python311\lib\site-packages (0.2.45)
Requirement already satisfied: opendatasets in c:\users\adesoji awobajo\appdata
\local\programs\python\python311\lib\site-packages (0.1.22)
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al\programs\python\python311\lib\site-packages (from jovian) (2.28.1)
Requirement already satisfied: uuid in c:\users\adesoji awobajo\appdata\local\p
rograms\python\python311\lib\site-packages (from jovian) (1.30)
Requirement already satisfied: pyyaml in c:\users\adesoji awobajo\appdata\local
\programs\python\python311\lib\site-packages (from jovian) (6.0)
Requirement already satisfied: click in c:\users\adesoji awobajo\appdata\local
\programs\python\python311\lib\site-packages (from jovian) (8.1.3)
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rograms\python\python311\lib\site-packages (from opendatasets) (4.64.1)
Requirement already satisfied: kaggle in c:\users\adesoji awobajo\appdata\local
\programs\python\python311\lib\site-packages (from opendatasets) (1.5.12)
Requirement already satisfied: colorama in c:\users\adesoji awobajo\appdata\loc
al\programs\python\python311\lib\site-packages (from click->jovian) (0.4.6)
Requirement already satisfied: six>=1.10 in c:\users\adesoji awobajo\appdata\lo
cal\programs\python\python311\lib\site-packages (from kaggle->opendatasets) (1.
16.0)
Requirement already satisfied: certifi in c:\users\adesoji awobajo\appdata\loca
l\programs\python\python311\lib\site-packages (from kaggle->opendatasets) (202
2.9.24)
Requirement already satisfied: python-dateutil in c:\users\adesoji awobajo\appd
ata\local\programs\python\python311\lib\site-packages (from kaggle->opendataset
s) (2.8.2)
Requirement already satisfied: python-slugify in c:\users\adesoji awobajo\appda
ta\local\programs\python\python311\lib\site-packages (from kaggle->opendataset
s) (7.0.0)
```

s) (7.0.0)

Requirement already satisfied: urllib3 in c:\users\adesoji awobajo\appdata\loca l\programs\python\python311\lib\site-packages (from kaggle->opendatasets) (1.2

6.13)
Requirement already satisfied: charset-normalizer<3,>=2 in c:\users\adesoji awo
bajo\appdata\local\programs\python\python311\lib\site-packages (from requests->

jovian) (2.1.1)
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\local\programs\python\python311\lib\site-packages (from requests->jovian) (3.
4)

Requirement already satisfied: text-unidecode>=1.3 in c:\users\adesoji awobajo \appdata\local\programs\python\python311\lib\site-packages (from python-slugify ->kaggle->opendatasets) (1.3)

Note: you may need to restart the kernel to use updated packages.

[notice] A new release of pip available: 22.3 -> 22.3.1
[notice] To update, run: python.exe -m pip install --upgrade pip

```
In [129]: dataset_url ='https://www.kaggle.com/laibaanwer/superstore-sales-dataset'
```

```
In [130]: import opendatasets as od
          od.download(dataset url)
          Skipping, found downloaded files in ".\superstore-sales-dataset" (use force=Tru
          e to force download)
In [131]: | data dir='./superstore-sales-dataset'
In [132]: import os
          os.listdir(data dir)
Out[132]: ['.ipynb_checkpoints']
In [133]: project name= 'zerotopandas-course-project-starter'
In [134]: pip install jovian
          Requirement already satisfied: jovian in c:\users\adesoji awobajo\appdata\local
          \programs\python\python311\lib\site-packages (0.2.45)
          Requirement already satisfied: requests in c:\users\adesoji awobajo\appdata\loc
          al\programs\python\python311\lib\site-packages (from jovian) (2.28.1)
          Requirement already satisfied: uuid in c:\users\adesoji awobajo\appdata\local\p
          rograms\python\python311\lib\site-packages (from jovian) (1.30)
          Requirement already satisfied: pyyaml in c:\users\adesoji awobajo\appdata\local
          \programs\python\python311\lib\site-packages (from jovian) (6.0)
          Requirement already satisfied: click in c:\users\adesoji awobajo\appdata\local
          \programs\python\python311\lib\site-packages (from jovian) (8.1.3)
          Requirement already satisfied: colorama in c:\users\adesoji awobajo\appdata\loc
          al\programs\python\python311\lib\site-packages (from click->jovian) (0.4.6)
          Requirement already satisfied: charset-normalizer<3,>=2 in c:\users\adesoji awo
          bajo\appdata\local\programs\python\python311\lib\site-packages (from requests->
          jovian) (2.1.1)
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          \local\programs\python\python311\lib\site-packages (from requests->jovian) (3.
          4)
          Requirement already satisfied: urllib3<1.27,>=1.21.1 in c:\users\adesoji awobaj
          o\appdata\local\programs\python\python311\lib\site-packages (from requests->jov
          ian) (1.26.13)
          Requirement already satisfied: certifi>=2017.4.17 in c:\users\adesoji awobajo\a
          ppdata\local\programs\python\python311\lib\site-packages (from requests->jovia
          n) (2022.9.24)
          Note: you may need to restart the kernel to use updated packages.
          [notice] A new release of pip available: 22.3 -> 22.3.1
          [notice] To update, run: python.exe -m pip install --upgrade pip
```

## **Data Preparation and Cleaning**

Data preparation and Cleaning is the process of dealing with messy, disordered data and eliminating incorrect, missing, duplicated values in your dataset.it improves the accuracy of the dataset for analysis in putting in right shape and quality.

```
In [137]: pip install pandas
```

Requirement already satisfied: pandas in c:\users\adesoji awobajo\appdata\local \programs\python\python311\lib\site-packages (1.5.2)Note: you may need to restart the kernel to use updated packages.

```
[notice] A new release of pip available: 22.3 -> 22.3.1
[notice] To update, run: python.exe -m pip install --upgrade pip
```

Requirement already satisfied: python-dateutil>=2.8.1 in c:\users\adesoji awoba jo\appdata\local\programs\python\python311\lib\site-packages (from pandas) (2. 8.2)

Requirement already satisfied: pytz>=2020.1 in c:\users\adesoji awobajo\appdata \local\programs\python\python311\lib\site-packages (from pandas) (2022.6) Requirement already satisfied: numpy>=1.21.0 in c:\users\adesoji awobajo\appdata a\local\programs\python\python311\lib\site-packages (from pandas) (1.23.5) Requirement already satisfied: six>=1.5 in c:\users\adesoji awobajo\appdata\loc al\programs\python\python311\lib\site-packages (from python-dateutil>=2.8.1->pa ndas) (1.16.0)

```
In [138]: import pandas as pd
In [139]: superstoreorders_df =pd.read_csv('SuperStoreOrders.csv')
```

In [140]: superstoreorders\_df

Out	[1/0]	١.
out	[ 140 ]	١.

	order_id	order_date	ship_date	ship_mode	customer_name	segment	state	cour
0	AG- 2011- 2040	1/1/2011	6/1/2011	Standard Class	Toby Braunhardt	Consumer	Constantine	Alg
1	IN-2011- 47883	1/1/2011	8/1/2011	Standard Class	Joseph Holt	Consumer	New South Wales	Austr
2	HU- 2011- 1220	1/1/2011	5/1/2011	Second Class	Annie Thurman	Consumer	Budapest	Hung
3	IT-2011- 3647632	1/1/2011	5/1/2011	Second Class	Eugene Moren	Home Office	Stockholm	Swed
4	IN-2011- 47883	1/1/2011	8/1/2011	Standard Class	Joseph Holt	Consumer	New South Wales	Austr
51285	CA- 2014- 115427	31-12-2014	4/1/2015	Standard Class	Erica Bern	Corporate	California	Uni Sta
51286	MO- 2014- 2560	31-12-2014	5/1/2015	Standard Class	Liz Preis	Consumer	Souss- Massa- Draâ	Moro
51287	MX- 2014- 110527	31-12-2014	2/1/2015	Second Class	Charlotte Melton	Consumer	Managua	Nicara
51288	MX- 2014- 114783	31-12-2014	6/1/2015	Standard Class	Tamara Dahlen	Consumer	Chihuahua	Mex
51289	CA- 2014- 156720	31-12-2014	4/1/2015	Standard Class	Jill Matthias	Consumer	Colorado	Uni Sta

51290 rows × 21 columns

In [141]: superstoreorders\_df.shape

Out[141]: (51290, 21)

### In [142]: superstoreorders\_df.describe()

#### Out[142]:

	quantity	discount	profit	shipping_cost	year
count	51290.000000	51290.000000	51290.000000	51290.000000	51290.000000
mean	3.476545	0.142908	28.641740	26.375915	2012.777208
std	2.278766	0.212280	174.424113	57.296804	1.098931
min	1.000000	0.000000	-6599.978000	0.000000	2011.000000
25%	2.000000	0.000000	0.000000	2.610000	2012.000000
50%	3.000000	0.000000	9.240000	7.790000	2013.000000
75%	5.000000	0.200000	36.810000	24.450000	2014.000000
max	14.000000	0.850000	8399.976000	933.570000	2014.000000

#### In [143]: superstoreorders\_df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 51290 entries, 0 to 51289
Data columns (total 21 columns):

#	Column	Non-Null Count	Dtype
0	order_id	51290 non-null	object
1	order_date	51290 non-null	object
2	ship_date	51290 non-null	object
3	ship_mode	51290 non-null	object
4	customer_name	51290 non-null	object
5	segment	51290 non-null	object
6	state	51290 non-null	object
7	country	51290 non-null	object
8	market	51290 non-null	object
9	region	51290 non-null	object
10	product_id	51290 non-null	object
11	category	51290 non-null	object
12	sub_category	51290 non-null	object
13	product_name	51290 non-null	object
14	sales	51290 non-null	object
15	quantity	51290 non-null	int64
16	discount	51290 non-null	float64
17	profit	51290 non-null	float64
18	shipping_cost	51290 non-null	float64
19	order_priority	51290 non-null	object
20	year	51290 non-null	int64
dtyp	es: float64(3),	int64(2), object	(16)

memory usage: 8.2+ MB

C:\Users\Adesoji Awobajo\AppData\Local\Temp\ipykernel\_7704\2739567199.py:1: Use rWarning: Parsing dates in DD/MM/YYYY format when dayfirst=False (the default) was specified. This may lead to inconsistently parsed dates! Specify a format to ensure consistent parsing.

superstoreorders\_df['order\_date']=superstoreorders\_df['order\_date'].astype('d
atetime64[ns]')

C:\Users\Adesoji Awobajo\AppData\Local\Temp\ipykernel\_7704\2739567199.py:2: Use rWarning: Parsing dates in DD/MM/YYYY format when dayfirst=False (the default) was specified. This may lead to inconsistently parsed dates! Specify a format to ensure consistent parsing.

superstoreorders\_df['ship\_date']=superstoreorders\_df['ship\_date'].astype('dat
etime64[ns]')

In [146]: superstoreorders\_df.value\_counts()

Out[146]: order id order date ship date ship mode customer name seg ment state country market region product\_id category sub\_category product\_name sales quantity discount profit shipping\_cost order\_priority year AE-2011-9160 2011-03-10 2011-07-10 Standard Class Patrick O'Donnell Con sumer 'Ajman United Arab Emirates EMEA **EMEA** OFF-FEL-10001405 Office Supplies Storage Fellowes File Cart, Industrial -157.08600 5.69 2 0.700 Medium MX-2011-132066 2011-07-07 2011-07-13 Standard Class Charles McCrossin Con Buenos Aires Argentina LATAM Copiers TEC-CO-10002759 Technology HP Copy Machine, Laser 194.0 2 0.402 -123.94488 13.92 Medium 1 2011 Trudy Glocke MX-2011-131933 Con Chile LATAM South sumer Santiago Office Supplies Labels OFF-LA-10001800 Hon Shipping Labels, Laser Pri nter Compatible 53.0 7 0.000 3.64000 2.27 2011 1 MX-2011-131996 porate Holguín Cuba LATAM Caribbean OFF-AR-10002486 Office Supplies Art Sanford Pencil Sharpener, Wate r Color 77.0 4 0.000 22.40000 10.39 High 2011 1 OFF-AR-10002564 Office Supplies Art Boston Pens, Easy-Erase 29.0 3 0.000 0.84000 2.54 High 2011 1 ES-2014-3977451 2014-05-27 2014-05-31 Standard Class Jamie Kunitz Provence-Alpes-Côte d'Azur France EU Central FUR-CH-10002610 Furniture Novimex Swivel Stool, Black Chairs 437.0 3 0.100 -34.02900 18.15 Medium 2014 1 OFF-LA-10001546 Office Supplies Labels Avery Shipping Labels, Adjusta ble 39.0 4 0.000 12.84000 1.58 Medium 2014 2014-08-12 2014-09-12 First Class Steven Roelle Hom e Office Ile-de-France France EU Central OFF-SU-10002379 Office Supplies Supplies Fiskars Letter Opener, High Sp eed 82.0 3 0.000 3.24000 22.91 High 2014 1 Technology TEC-PH-10004915 Phones Nokia Speaker Phone, Cordless 0.150 70.56000 55.31 214.0 2 High 2014 1 ZI-2014-9650 2014-05-21 2014-05-23 Second Class Henry Goldwyn Cor Manicaland Zimbabwe Africa Africa OFF-AVE-10000418 Office Supplies Labels Avery Color Coded Labels, 5000 0.700 -4.80600 0.80 Label Set 4.0 1 High 2014 Length: 48660, dtype: int64

```
In [147]: | superstoreorders_df.nunique()
Out[147]: order_id
                              25035
           order_date
                               1430
           ship_date
                               1464
           ship mode
                                  4
                                795
           customer name
           segment
                                  3
                               1094
           state
           country
                                147
           market
                                  7
           region
                                 13
           product_id
                              10292
           category
                                  3
                                 17
           sub category
                               3788
           product_name
           sales
                                993
           quantity
                                 14
                                 27
           discount
                              24575
           profit
                              10037
           shipping_cost
           order_priority
                                  4
           year
                                  4
           dtype: int64
In [148]: | superstoreorders_df.isnull().sum()
Out[148]: order_id
                                 0
           order date
                                 0
           ship date
                                 0
           ship_mode
                                 0
           customer_name
                                 0
           segment
                                 0
                                 0
           state
                                 0
           country
           market
                                 0
                                 0
           region
           product_id
                                 0
           category
                                 0
                                 0
           sub category
                                 0
           product name
                              2630
           sales
           quantity
                                 0
           discount
                                 0
                                 0
           profit
           shipping_cost
                                 0
                                 0
           order priority
           year
                                 0
           dtype: int64
In [149]: | superstoreorders_df['sales']=superstoreorders_df['sales'].fillna(0)
In [153]: | superstoreorders_df['ship_date'] = pd.to_datetime(superstoreorders_df.ship_date)
```

```
superstoreorders_df['month'] = pd.DatetimeIndex(superstoreorders_df.ship_date).mor
In [155]:
            superstoreorders df['day']= pd.DatetimeIndex(superstoreorders df.ship date).day
In [156]:
            superstoreorders_df['weekday'] = pd.DatetimeIndex(superstoreorders_df.ship_date).v
In [157]:
            superstoreorders df
Out[157]:
                     order_id
                              order_date
                                          ship_date ship_mode
                                                                 customer_name
                                                                                   segment
                                                                                                   state
                                                                                                           cour
                         AG-
                                            2011-06-
                                                        Standard
                        2011-
                  0
                              2011-01-01
                                                                  Toby Braunhardt Consumer
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                        2040
                     IN-2011-
                                            2011-08-
                                                        Standard
                                                                                              New South
                               2011-01-01
                                                                      Joseph Holt Consumer
                                                                                                           Austr
                       47883
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                                                         Second
                  2
                        2011-
                              2011-01-01
                                                                                                           Hung
                                                                   Annie Thurman
                                                                                  Consumer
                                                                                               Budapest
                                                           Class
                                                 01
                        1220
                                                         Second
                     IT-2011-
                                            2011-05-
                                                                                      Home
                  3
                               2011-01-01
                                                                    Eugene Moren
                                                                                               Stockholm
                                                                                                           Swed
                     3647632
                                                           Class
                                                                                      Office
                                                 01
                     IN-2011-
                                            2011-08-
                                                        Standard
                                                                                              New South
                               2011-01-01
                                                                      Joseph Holt Consumer
                                                                                                           Austr
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                         CA-
                                            2015-04-
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                              2014-12-31
             51285
                        2014-
                                                                       Erica Bern
                                                                                   Corporate
                                                                                                California
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                                                 01
                      115427
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                                                                                                 Souss-
                                            2015-05-
                                                        Standard
             51286
                        2014-
                              2014-12-31
                                                                         Liz Preis
                                                                                  Consumer
                                                                                                 Massa-
                                                                                                           Moro
                                                 01
                                                           Class
                        2560
                                                                                                   Draâ
                         MX-
                                            2015-02-
                                                         Second
             51287
                        2014-
                              2014-12-31
                                                                  Charlotte Melton
                                                                                  Consumer
                                                                                                Managua
                                                                                                         Nicara
                                                 01
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                         MX-
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                                                        Standard
             51288
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                              2014-12-31
                                                                   Tamara Dahlen Consumer
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                        2014-
                              2014-12-31
                                                                       Jill Matthias
                                                                                  Consumer
                                                                                                Colorado
                                                           Class
                                                                                                             Sta
                                                 01
                      156720
            51290 rows × 24 columns
```

In [158]: import jovian

## **Exploratory Analysis and Visualisation**

Exploratory data analysis and visualisation is the process used by data scientists to analyse,investigate datasets, and summarize their main characteristics, often employing data visualisation methods.

```
In [160]: pip install matplotlib seaborn
```

Requirement already satisfied: matplotlib in c:\users\adesoji awobajo\appdata\l ocal\programs\python\python311\lib\site-packages (3.6.2)

Requirement already satisfied: seaborn in c:\users\adesoji awobajo\appdata\loca l\programs\python\python311\lib\site-packages (0.12.1)

Requirement already satisfied: contourpy>=1.0.1 in c:\users\adesoji awobajo\app data\local\programs\python\python311\lib\site-packages (from matplotlib) (1.0. 6)

Requirement already satisfied: cycler>=0.10 in c:\users\adesoji awobajo\appdata \local\programs\python\python311\lib\site-packages (from matplotlib) (0.11.0) Requirement already satisfied: fonttools>=4.22.0 in c:\users\adesoji awobajo\appdata\local\programs\python\python311\lib\site-packages (from matplotlib) (4.3 8.0)

Requirement already satisfied: kiwisolver>=1.0.1 in c:\users\adesoji awobajo\ap pdata\local\programs\python\python311\lib\site-packages (from matplotlib) (1.4. 4)

Requirement already satisfied: numpy>=1.19 in c:\users\adesoji awobajo\appdata \local\programs\python\python311\lib\site-packages (from matplotlib) (1.23.5) Requirement already satisfied: packaging>=20.0 in c:\users\adesoji awobajo\appd ata\local\programs\python\python311\lib\site-packages (from matplotlib) (21.3) Requirement already satisfied: pillow>=6.2.0 in c:\users\adesoji awobajo\appdata\local\programs\python\python311\lib\site-packages (from matplotlib) (9.3.0) Requirement already satisfied: pyparsing>=2.2.1 in c:\users\adesoji awobajo\appdata\local\programs\python\python311\lib\site-packages (from matplotlib) (3.0.9)

Requirement already satisfied: python-dateutil>=2.7 in c:\users\adesoji awobajo \appdata\local\programs\python\python311\lib\site-packages (from matplotlib) (2.8.2)

Requirement already satisfied: pandas>=0.25 in c:\users\adesoji awobajo\appdata \local\programs\python\python311\lib\site-packages (from seaborn) (1.5.2) Requirement already satisfied: pytz>=2020.1 in c:\users\adesoji awobajo\appdata \local\programs\python\python311\lib\site-packages (from pandas>=0.25->seaborn) (2022.6)

Requirement already satisfied: six>=1.5 in c:\users\adesoji awobajo\appdata\loc al\programs\python\python311\lib\site-packages (from python-dateutil>=2.7->matp lotlib) (1.16.0)

Note: you may need to restart the kernel to use updated packages.

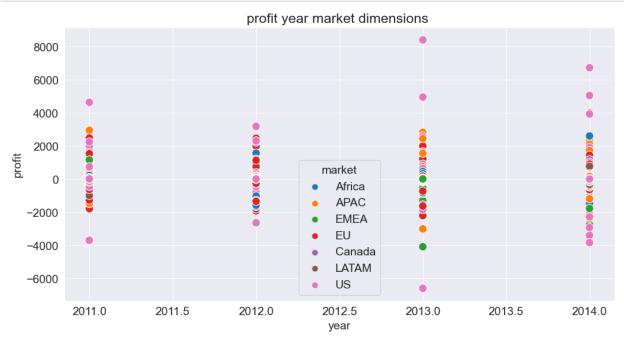
```
[notice] A new release of pip available: 22.3 -> 22.3.1
[notice] To update, run: python.exe -m pip install --upgrade pip
```

```
In [161]: import seaborn as sns
   import matplotlib
   import matplotlib.pyplot as plt
   %matplotlib inline

   sns.set_style('darkgrid')
   matplotlib.rcParams['font.size']=14
   matplotlib.rcParams['figure.figsize']=(9,5)
   matplotlib.rcParams['figure.facecolor']='#00000000'
```

### TODO

# Which market made the highest profit per year

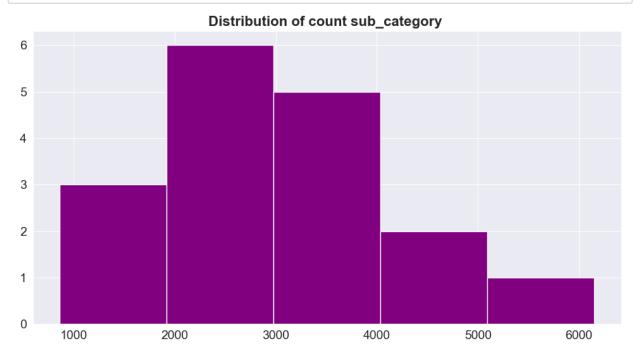


This is a scatter plot graph that shows the profit made by each market and the year using a seaborn which indicates each market with a identification of colours which made it unique. From the graph, it is shown that US made more profit in 2011, 2012,2013 and in 2014.

### **TODO**

which sub\_category of goods was mostly demanded for

```
In [163]: plt.figure(figsize=(12,6))
    plt.title('Distribution of count sub_category ',fontsize=16,fontweight='bold')
    plt.hist(superstoreorders_df.sub_category.value_counts(), bins=5, color='purple')
    plt.show()
```



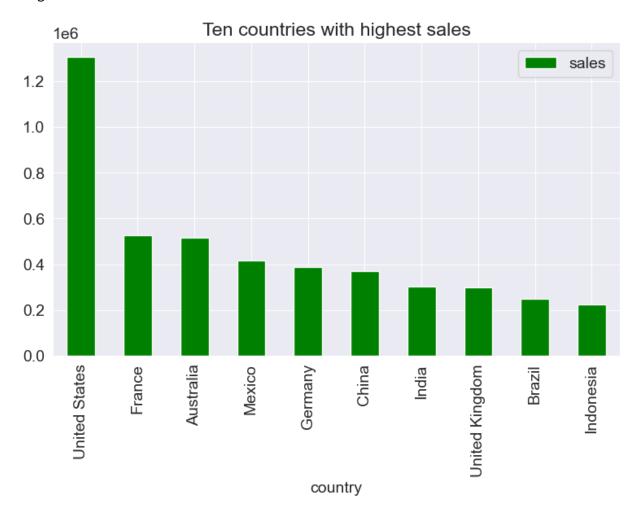
This is a histogram that shows the distibution value count of sub\_category into five bins. from the graph plot above it shows that the highest count is between 2000-3000

## **TODO**

## which top ten countries made most sales

```
In [164]: plt.figure(figsize=(12,6))
    superstoreorders_df.groupby('country')[['sales']].sum().sort_values('sales',ascer
    plt.title('Ten countries with highest sales');
```

<Figure size 1200x600 with 0 Axes>



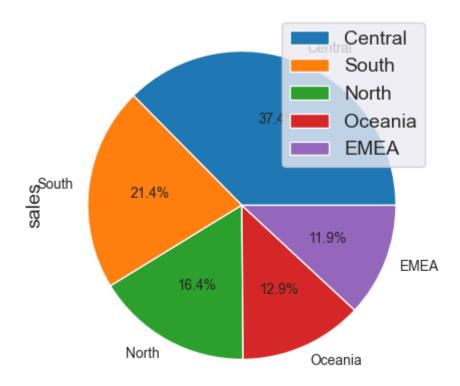
This is a bar plot, that shows the ten top countries with highest sales. from the graph above indicates that UNITED STATE made more sales than other countries.

### **TODO**

# which top 5 region has the highest and lowest percentage of sales

```
In [174]: plt.figure(figsize=(30,30))
    superstoreorders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sum().sort_values('sales',ascenders_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sales']].sort_df.groupby('region')[['sa
```

<Figure size 3000x3000 with 0 Axes>

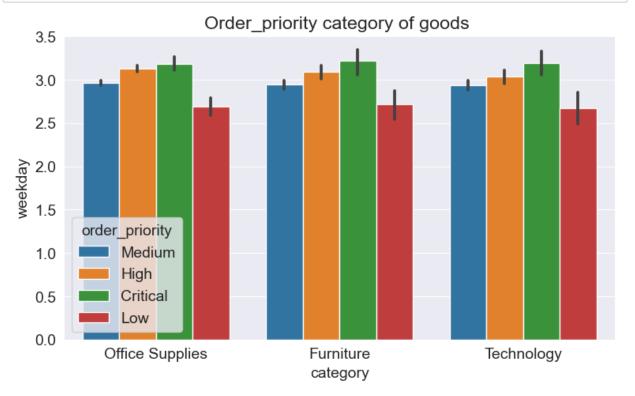


This is a pie chart that shows the percentage of sales of top Five regions. The graph shows CENTRAL has the highest percentage of sales and EMEA has the lowest.

### **TODO**

## what is the order priority of each category of Goods

In [175]: sns.barplot(x='category',y='weekday',hue='order\_priority',data=superstoreorders\_c
plt.title('Order\_priority category of goods ');



This graph shows the order priority of category of goods per week using a bar chart with seaborn. The graph shows averagely which category of goods is mostly ordered.

```
In [176]: import jovian
In [178]: jovian.commit()
```

<IPython.core.display.Javascript object>

[jovian] Updating notebook "adetounawobajo026/zerotopandas-course-project-start er" on https://jovian.ai/ (https://jovian.ai/)
[jovian] Committed successfully! https://jovian.ai/adetounawobajo026/zerotopand

as-course-project-starter (https://jovian.ai/adetounawobajo026/zerotopandas-course-project-starter)

Out[178]: 'https://jovian.ai/adetounawobajo026/zerotopandas-course-project-starter'

## **Asking and Answering Questions**

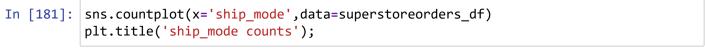
### TODO-

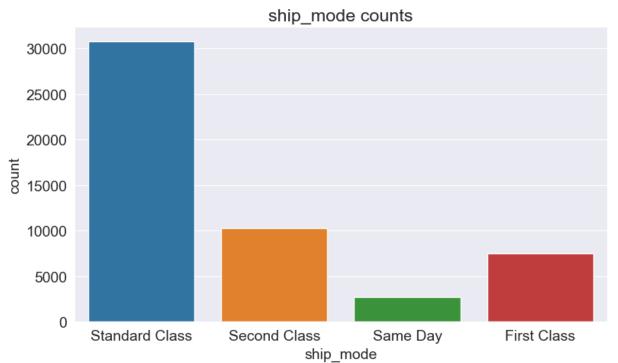
we have gain several insights on the sales store orders data frame by exploring columns from the dataset.,let's ask five questions and provide answers to them using pandas, seaborn and matplotlib for graphs, data cleaning when necessary.

# Q1: TODO- what is the percentage of Grossprofit?

finding the grossprofit percentage from the data frame using pandas by summing the profit and dividing the summing of the sales multiply by 100 and placing in two decimal place.

## Q2: TODO - Which ship mode is mostly used



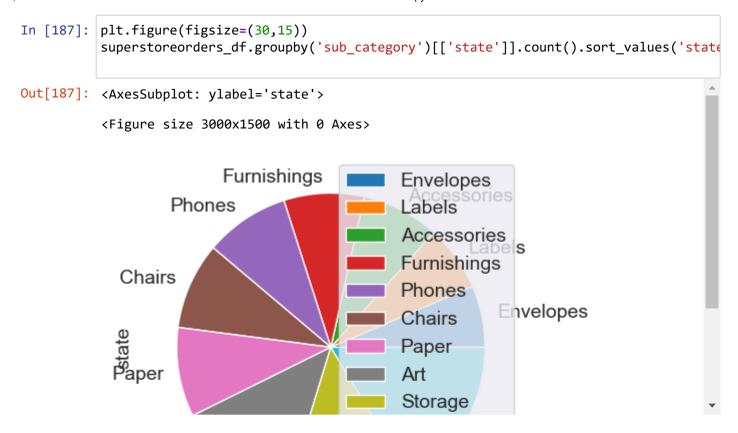


This graph shows that STANDARD CLASS shipmode is mostly used. seaborn is used here to make the graph look more beautiful and presentable by writing one line of code to count the number of times each ship mode is been used.

# Q3: TODO-Which Top Ten customers made the highest profit

Retrieving of the top ten customers with the highest profit from the dataframe using pandas groupby and sort values to place according to the highest customer and profit. From the information retrieved, it is shown that TAMARA CHAND is the customer with the highest profit.

## Q4: TODO- What Ten state has the most used subcategory from the least



This is a pie chart that shows the least of ten sub category of goods.in this pandas is used to group and sort each columns from the dataframe and then plot the pie chart.

# Q5: TODO- Which Ten product name has the highest sales

```
In [188]:
             superstoreorders df.groupby('product name')[['sales']].sum().sort values('sales'
Out[188]:
                                                                 sales
                                               product_name
                                  Eldon File Cart, Single Width
                                                              31319.0
                                 Rogers File Cart, Single Width
                                                              22645.0
                                  Tenex File Cart, Single Width
                                                              20778.0
                                 Smead File Cart, Single Width
                                                              20775.0
              Office Star Executive Leather Armchair, Adjustable
                                                              19355.0
                                  Fellowes Lockers, Industrial
                                                              19172.0
                                    Smead Lockers, Industrial
                                                              18648.0
                                  Hewlett Copy Machine, Color
                                                              16849.0
                                         Rogers Lockers, Blue
                                                              16494.0
                                 Fellowes Lockers, Wire Frame
                                                             16470.0
```

Retrieving of the top ten product with the highest sales from the dataframe using pandas groupby and sort values to place according to the highest product\_name and sales.From the information retrieved, it is shown that ELDON FILE CART,SINGLE WIDTH is the Product\_name with the highest sales.

### Inferences and Conclusion

These are some of the inferences from the analysis. Here is a summary of them: . The market is not too competitive in nature based on the fact that, from the scatter plot graph above shows that a particular market took the lead throughout the years and profit made is high. . Even in the country and the region only one particular country has the highest sales, the competition is low. the remaining countries and regions are struggling to get there. .There is demand for all the sub\_category of goods in a margin of minimal level ,almost at the same level . .The order priority of each category are in average level, actually almost the same level . .There is a high gap between the ship mode mostly used, it is the standard class that is the mostly used ship mode from the rest. . The profit made by each customer is competitive. There is a little margin between them . . There is also high competition between each sales of product name.

### **References and Future Work**

Check out the following resources to learn more about the dataset and tools used in this notebook:

- . Opendatasets python library: <a href="https://github.com/jovianML/opendatasets">https://github.com/jovianML/opendatasets</a> (<a href="https://github.com/jovianML/opendatasets">https://github.com/jovianML/opendatasets</a>)
- . superstore sales dataset: <a href="https://www.kaggle.com/laibaanwer/superstore-sales-dataset">https://www.kaggle.com/laibaanwer/superstore-sales-dataset</a> (<a href="https://www.kaggle.com/laibaanwer/superstore-sales-dataset">https://www.kaggle.com/laibaanwer/superstore-sales-dataset</a>)
- . Pandas user guide: <a href="https://pandas.pydata.org/docs/user\_guide/index.html">https://pandas.pydata.org/docs/user\_guide/index.html</a> (<a href="https://pandas.pydata.org/docs/user\_guide/index.html">https://pandas.pydata.org/docs/user\_guide/index.html</a>)
- . Matplotlib user guide <a href="https://matplotlib.org/3.3.1/users/index.html">https://matplotlib.org/3.3.1/users/index.html</a> (<a href="https://matplotlib.org/3.3.1/users/index.html">https://matplotlib.org/3.3.1/users/index.html</a>)
- . Seaborn user guide & tutorial: <a href="https://seaborn.pydata.org/tutorial.html">https://seaborn.pydata.org/tutorial.html</a>)
  <a href="https://seaborn.pydata.org/tutorial.html">(https://seaborn.pydata.org/tutorial.html</a>)

As a next step, you can try out a project on another dataset of your choice: <a href="https://www.kaggle.com/datasets?fileType=csv">https://www.kaggle.com/datasets?fileType=csv</a> (<a href="https://www.kaggle.com/datasets]</a> (<a href="https://www.kaggle.com/datasets

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