# JOHN SMITH (MA)

Address: Address, Address, HU2 0FX

Telephone: 07888 888888 Email: email@email.com

**Linked In:** https://uk.linkedin.com/in/fakeaddress

### **EDUCATION**

The University of Example 2011

Master of Arts
History (Merit)

The University of Example 2007 – 2010

**Bachelor of Arts** 

History (2:1)

**Example 6th Form College** 2005 – 2007

#### A Levels

Information Technology (B), History (B), Music Technology (B), English Language (C), General Studies (B)

#### **WORK EXPERIENCE**

Example Company #1 2014 – Present

### **Demand Planner / Team Leader**

- ② Manage the UK logistics department responsible for building and managing a small team of Supply Chain Coordinators
- Manage the supply chain side of the Retail Lighting segment in support of a number of leading UK high-street retailers
- Manage the stock profile of key retail accounts, generating monthly forecasts and project forecasts
- ? Personal KPIs include forecast accuracy, reducing inventory and transport costs
- ? Analyse demand trends and supply constraints and maintain plans accordingly developing dashboards to monitor demand and other analytics
- ② Ensure optimal balance between customer service levels and inventory through the S&OP process
- ? Run monthly trade reviews with account managers to align with future business plans and changing demand
- ② Support the order desk and account managers acting as the gatekeeper between suppliers, factories and the customer service team

## **Example Company #1** 2011 - 2014

#### **Supply Chain Coordinator**

? Raised and processed purchase orders for shipments

- ? Provided front line support for supply queries from the project desk, quotations & account managers
- Managed relationships with various third party suppliers and factories as the main UK lighting representative
- ① Implemented key supply chain improvement projects factory closures / SAP & Oracle integration / forecast accuracy / new product introductions
- Acted as UK gatekeeper for the design-to-order process working with the sales team and factories to set up new product derivations in SAP and approving basic design aspects

#### Example Charity #2 2013

#### **Business Development Volunteer**

- ? Aided the establishment of the UK charity
- ? Developed educational packages and talks in India
- ? Provided research on UK charity legislation
- ? Worked on the development of a new donor database
- ? Advised on future fundraising opportunities

#### **SOFTWARE**

- ? SAP (Advanced)
- ? Microsoft Office (Advanced Excel)
- ? Business Explorer/Analyser
- ? Oracle
- ? Salesforce.com

#### **QUALIFICATIONS / AWARDS**

## Example Company #1 - Employee of the Year 2016

#### **Taking Ownership**

One of four award winners selected annually from the entire Philips Lighting UK staff. Awarded for my role as Logistics team leader - building and training a new team from scratch following a period of severe staff shortages

#### **Project Management – Green Belt** 2015

Six Sigma' project management qualification, focused on team leadership, measuring process efficiency and maintaining success through continuous improvement

# **Example Company #1 – Annual Team Award** 2015

#### **Team Up To Excel**

Recognition for my team following the acquisition of Indal Lighting - visiting European factories to advise on the implementation of SAP and our processes