



region All P&L sub\_zone All By Fiscal Year FY 2021 All values are in USD

Market	Net Sales	COGS	Gross Margin	GM %
Australia	20.99 M	14.1 M	6.9 M	32.9%
Austria	2.84 M	2.0 M	0.9 M	30.1%
Bangladesh	6.95 M	4.5 M	2.4 M	34.5%
Canada	35.06 M	21.7 M	13.4 M	38.2%
China	22.89 M	13.5 M	9.4 M	41.1%
France	25.94 M	14.7 M	11.2 M	43.2%
Germany	12.01 M	8.9 M	3.1 M	26.2%
India	161.26 M	109.7 M	51.6 M	32.0%
Indonesia	18.41 M	11.3 M	7.1 M	38.4%
Italy	11.72 M	8.2 M	3.5 M	30.1%
Japan	7.92 M	4.2 M	3.7 M	46.5%
Netherlands	7.98 M	4.6 M	3.4 M	42.0%
Newzealand	11.40 M	5.9 M	5.5 M	48.2%
Norway	13.68 M	9.6 M	4.0 M	29.5%
Pakistan	5.66 M	3.6 M	2.0 M	36.2%
Philiphines	31.86 M	19.4 M	12.5 M	39.1%
Poland	5.19 M	3.0 M	2.2 M	42.6%
Portugal	11.83 M	6.8 M	5.0 M	42.1%
South Korea	48.97 M	31.4 M	17.6 M	35.9%
Spain	12.62 M	8.4 M	4.2 M	33.1%
Sweden	1.77 M	1.1 M	0.7 M	40.2%
United Kingd	34.15 M	18.7 M	15.4 M	45.1%
USA	87.78 M	55.3 M	32.5 M	37.0%









