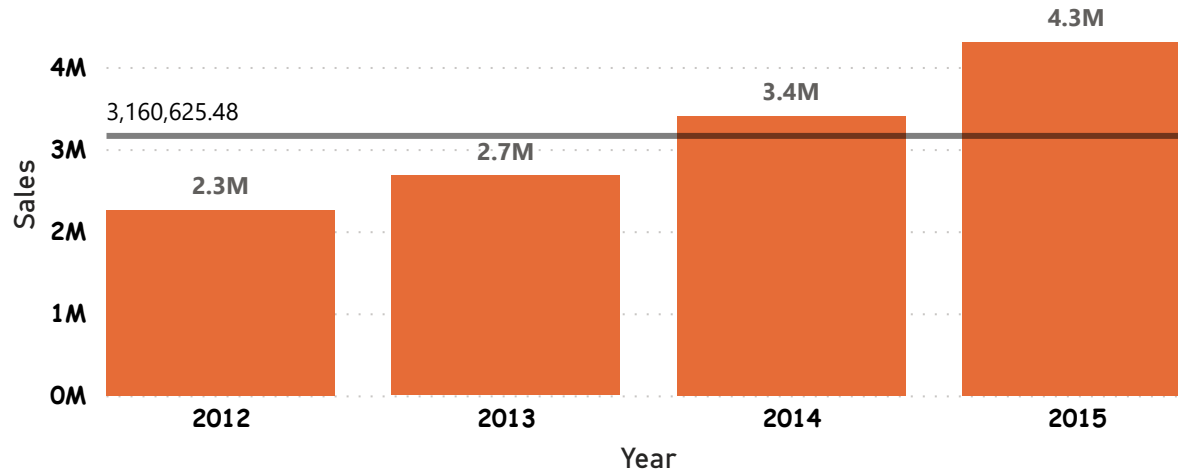
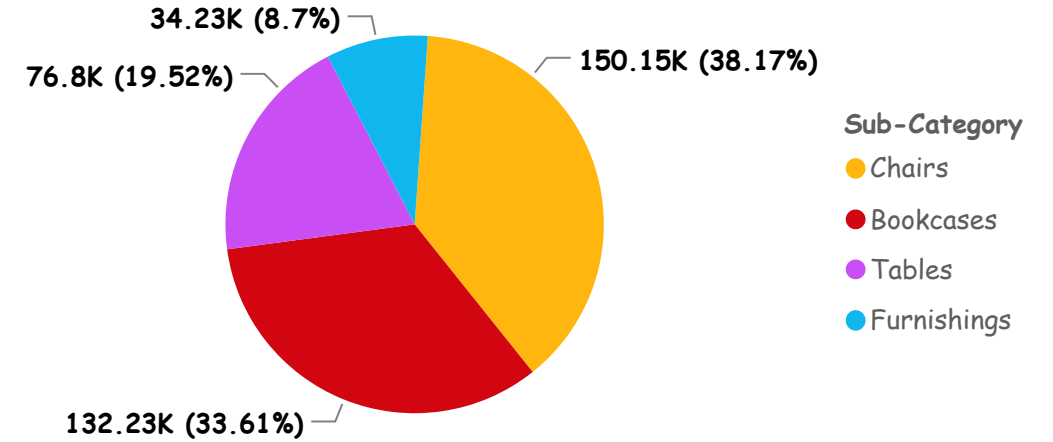


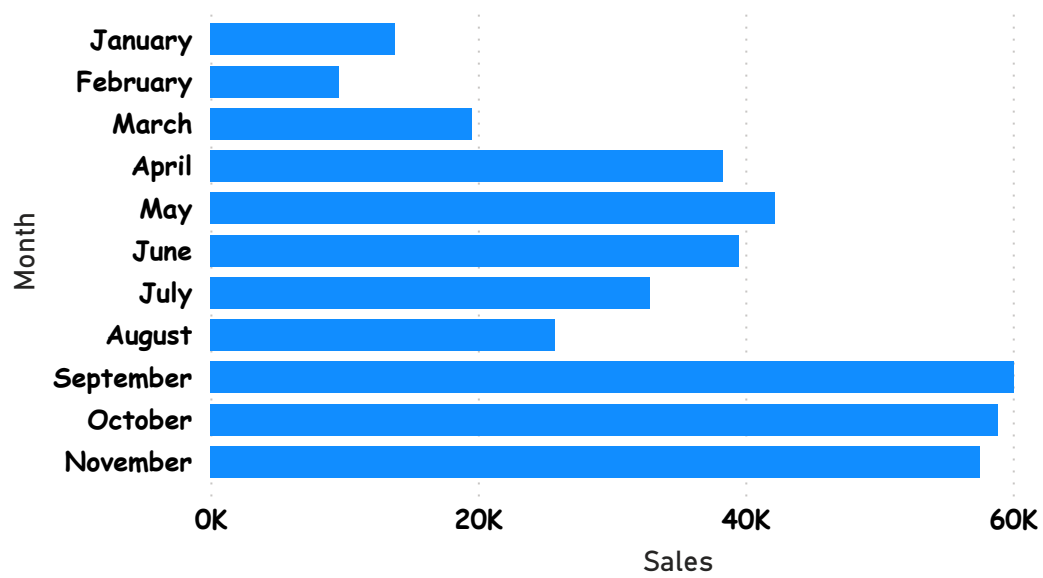
Sales by Year



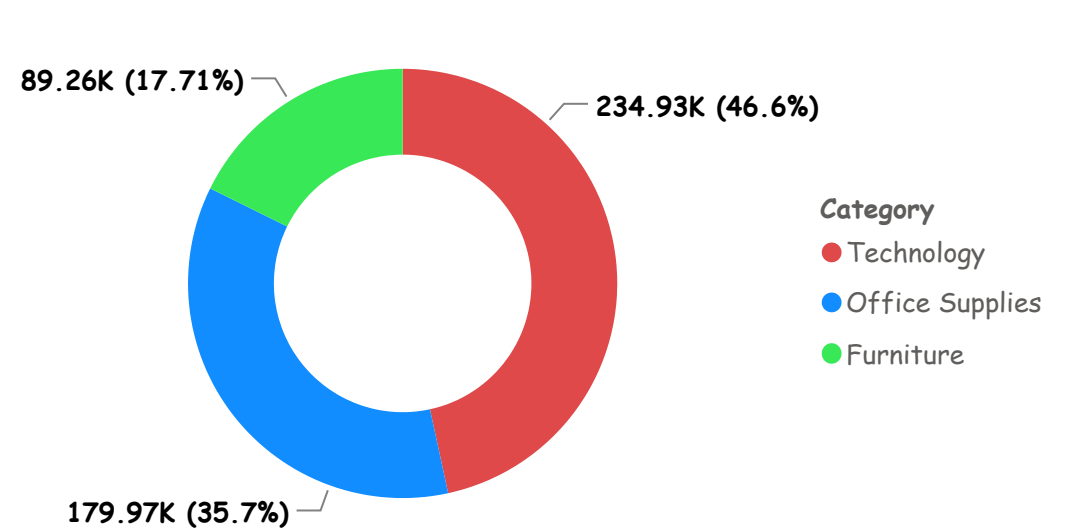
Sales by Sub-Category

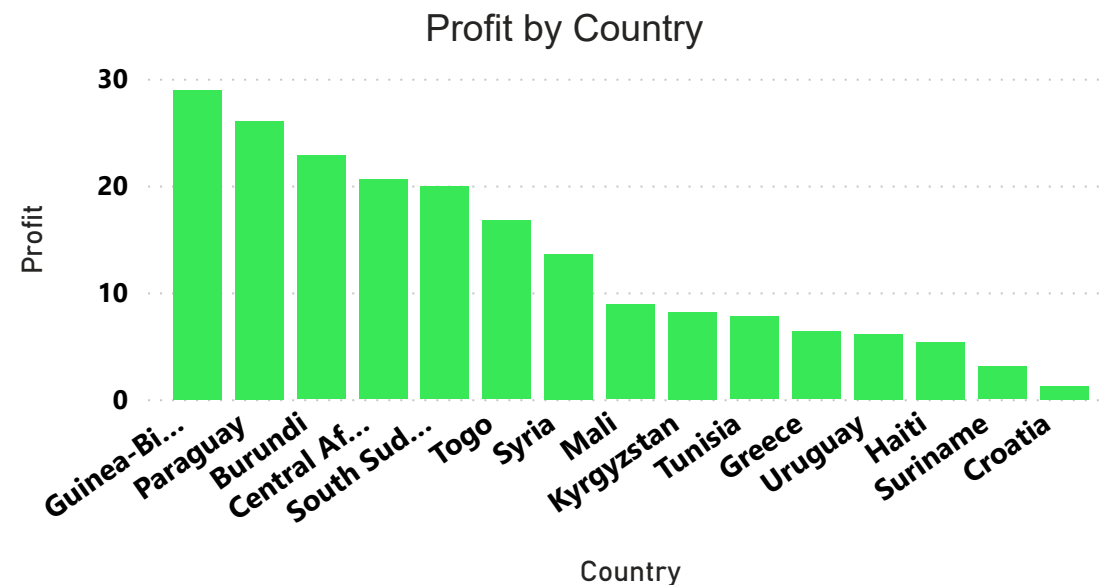
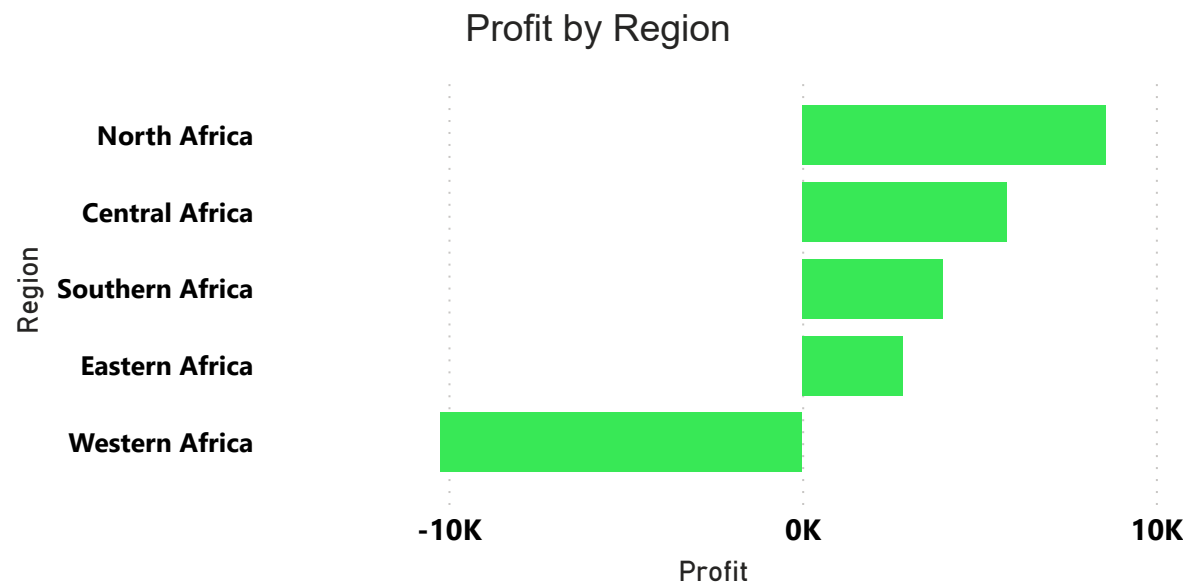
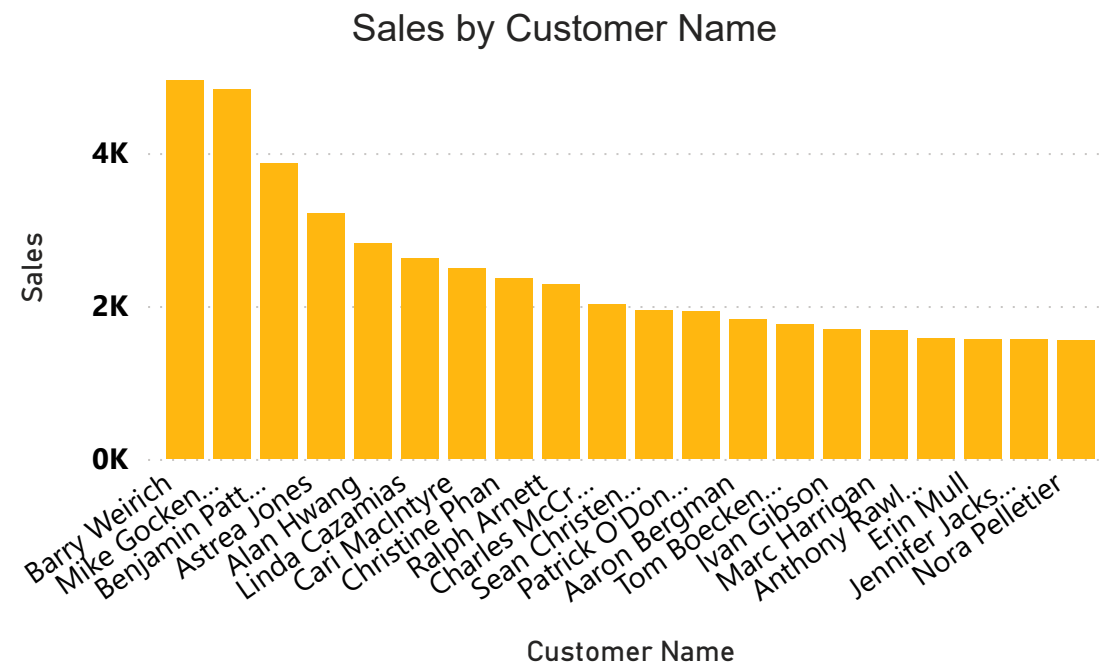
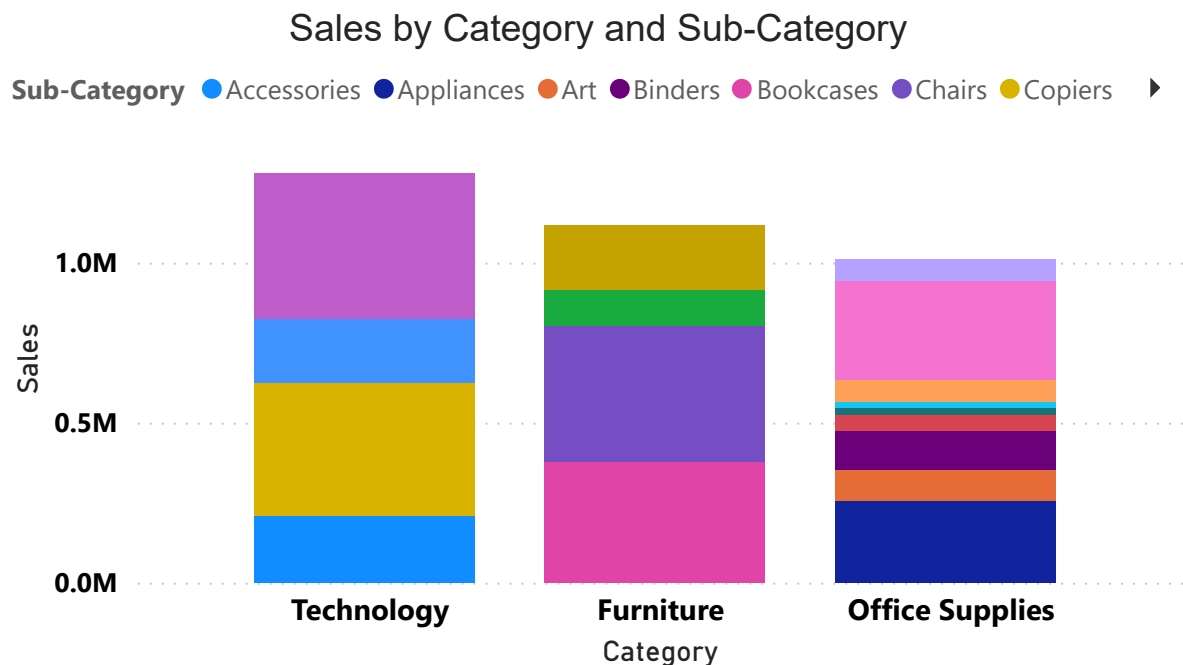


Sales by Month

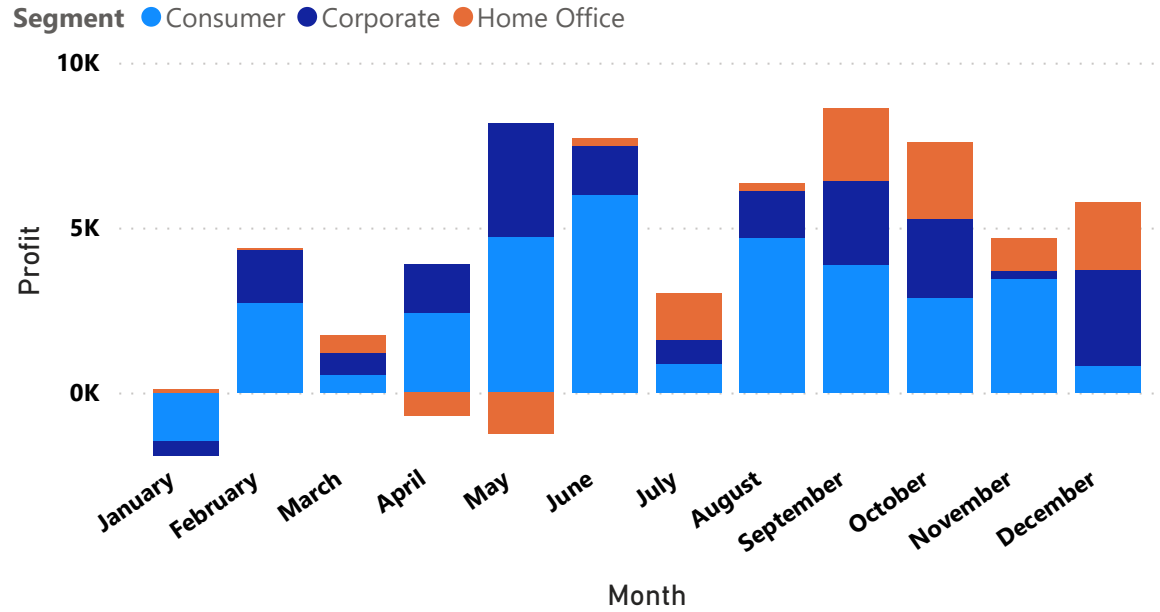


Profit by Category

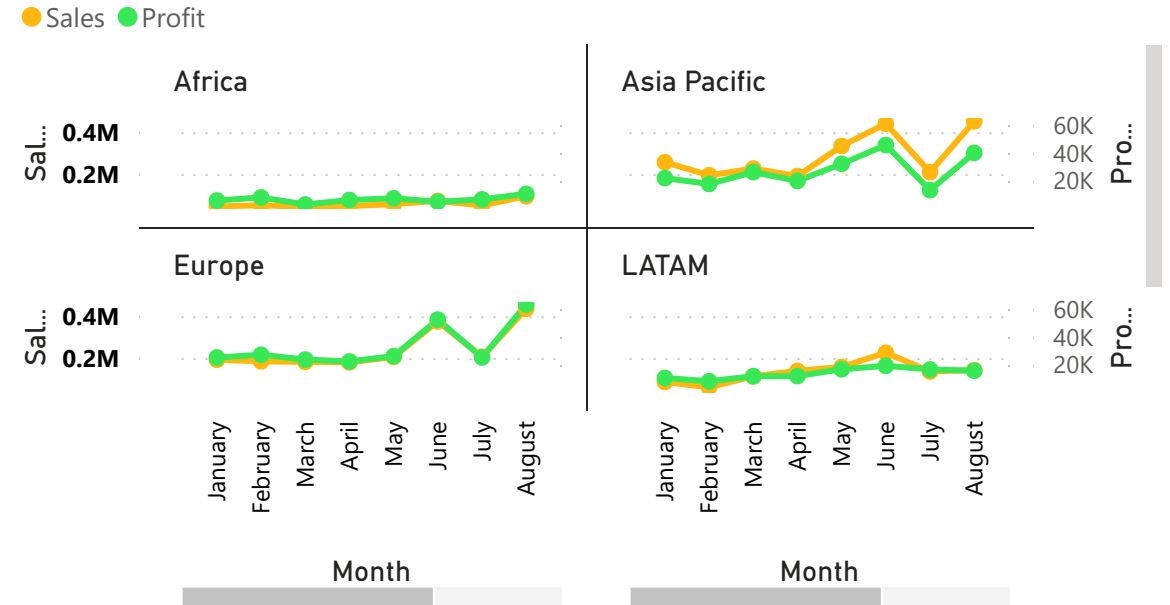




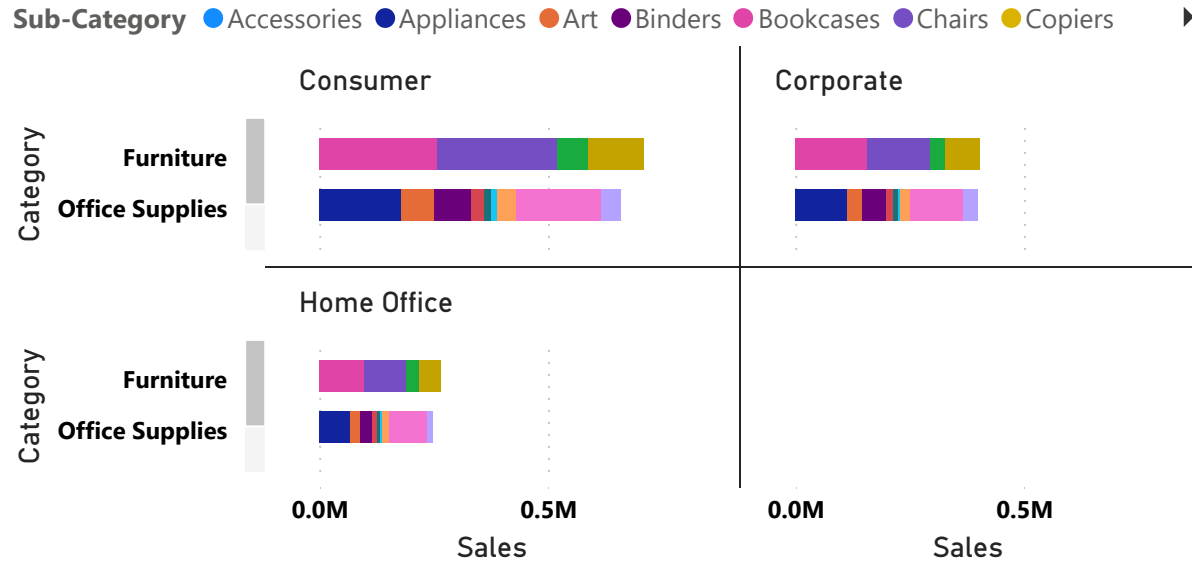
Profit by Month and Segment



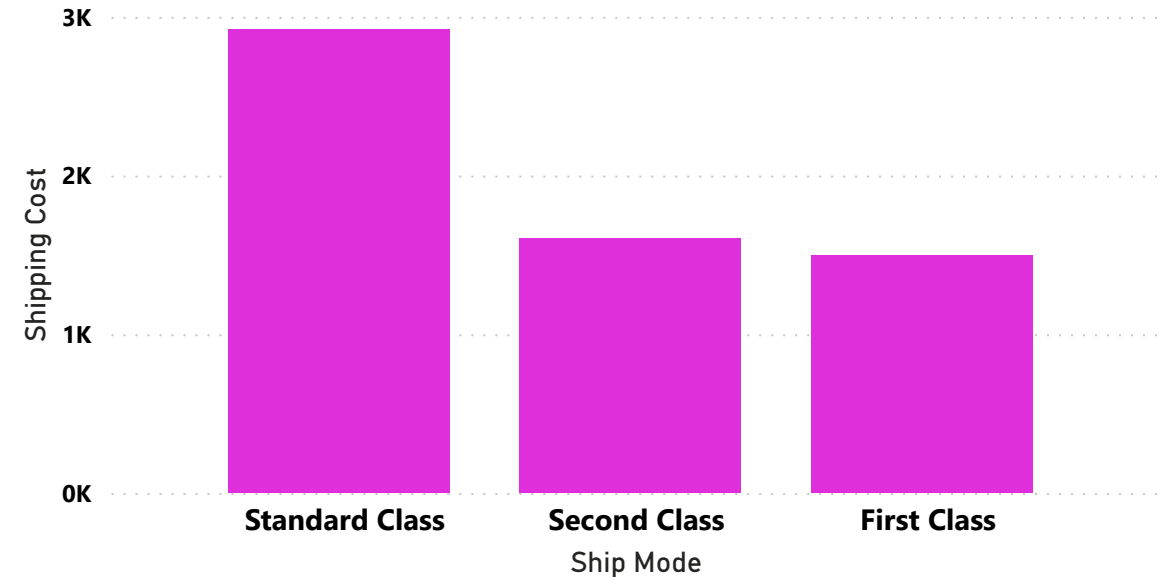
Sales and Profit by Month and Market



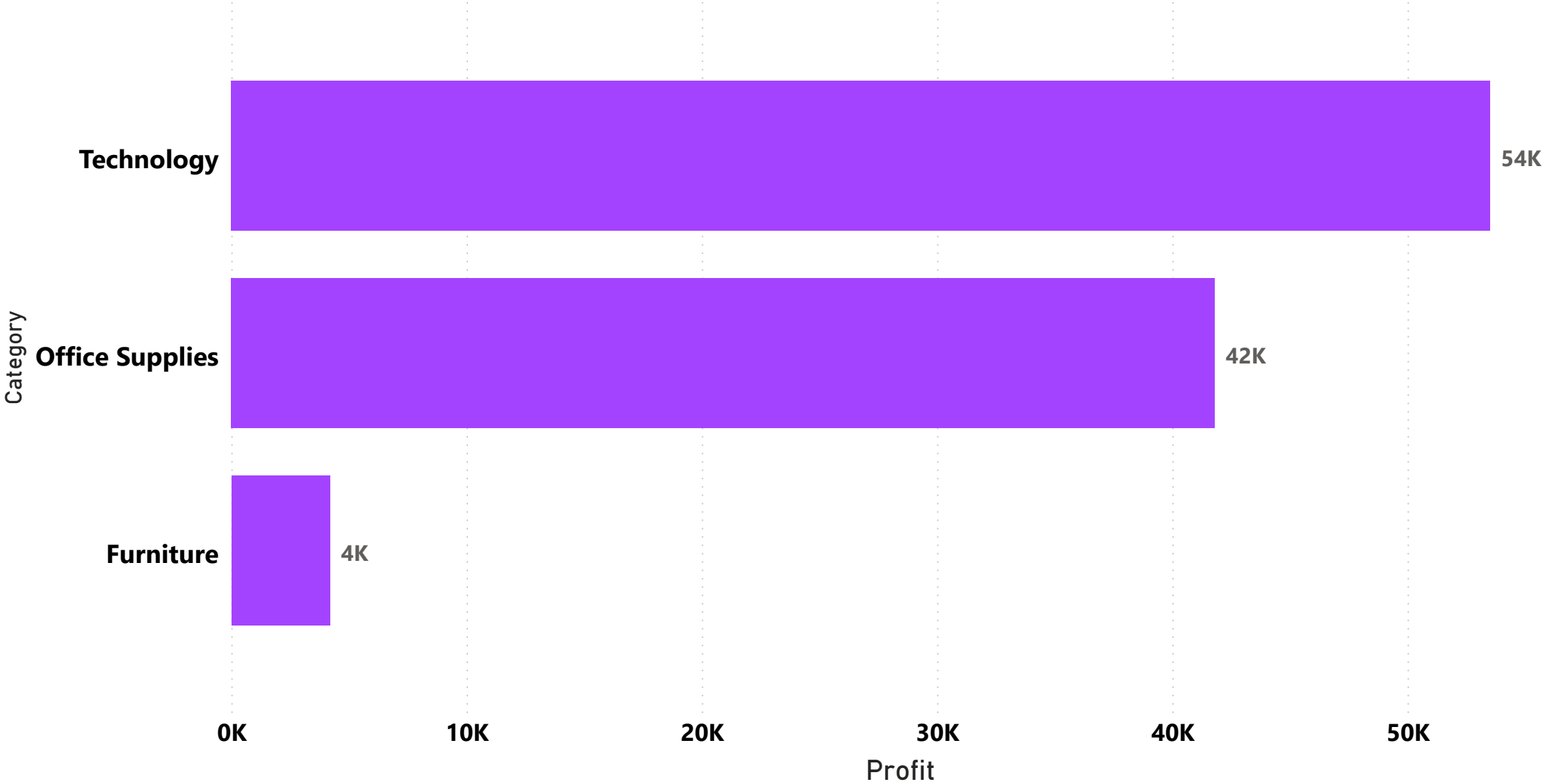
Sales by Category, Sub-Category and Segment



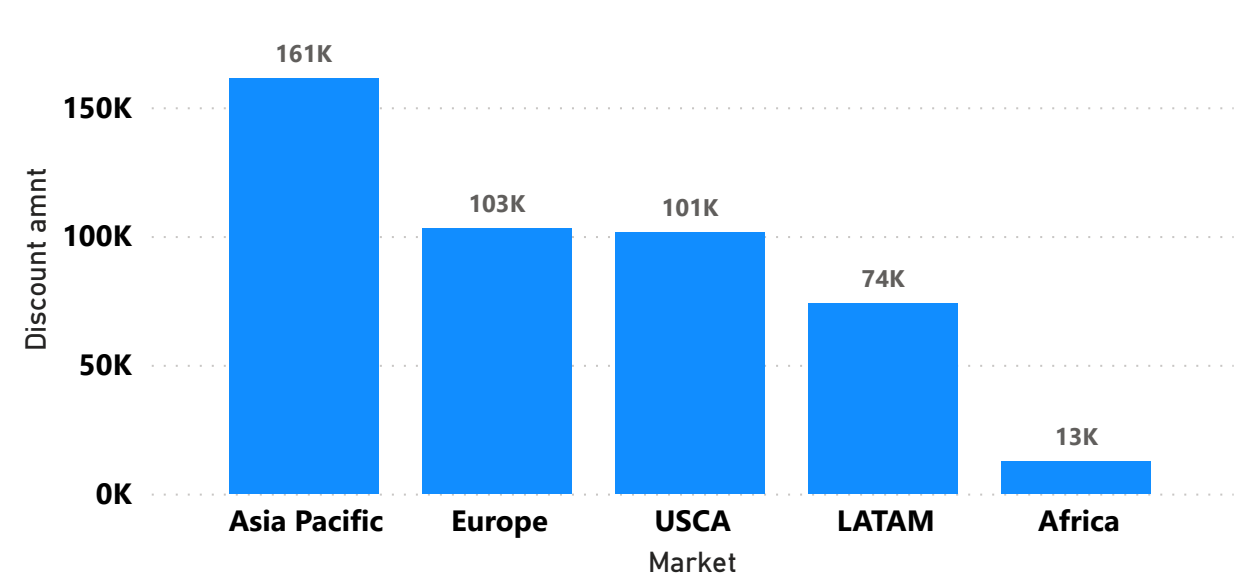
Shipping Cost by Ship Mode



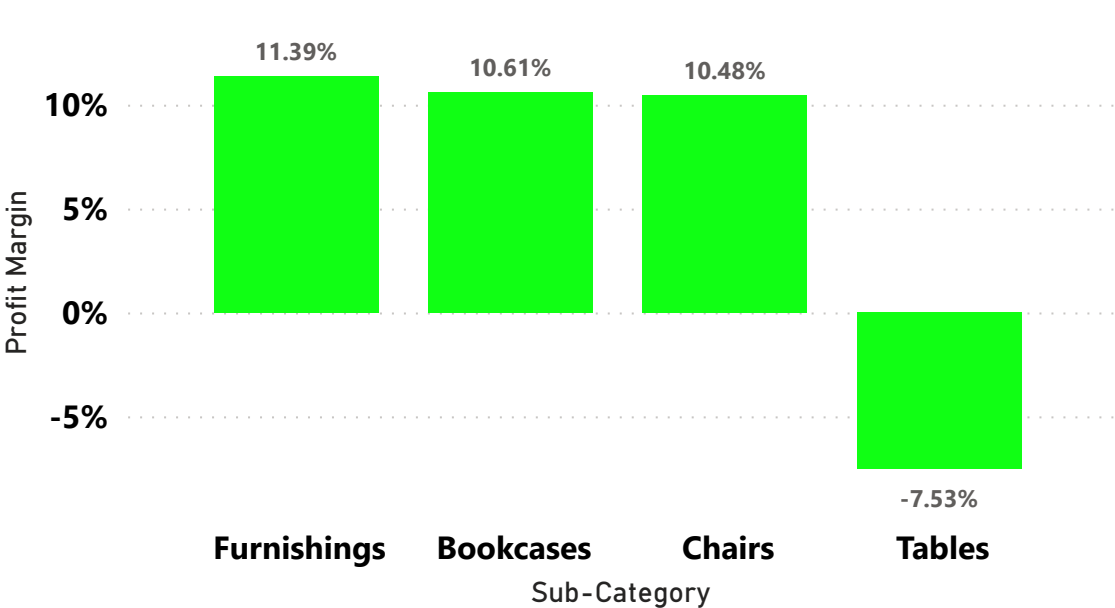
Profit by Category



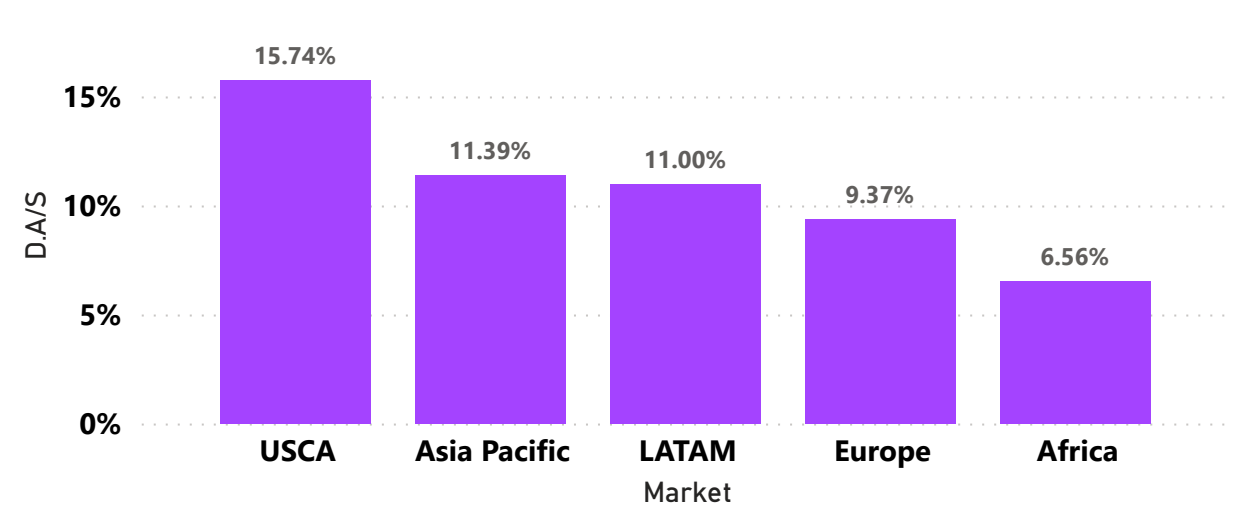
Total Discount Amount by Market



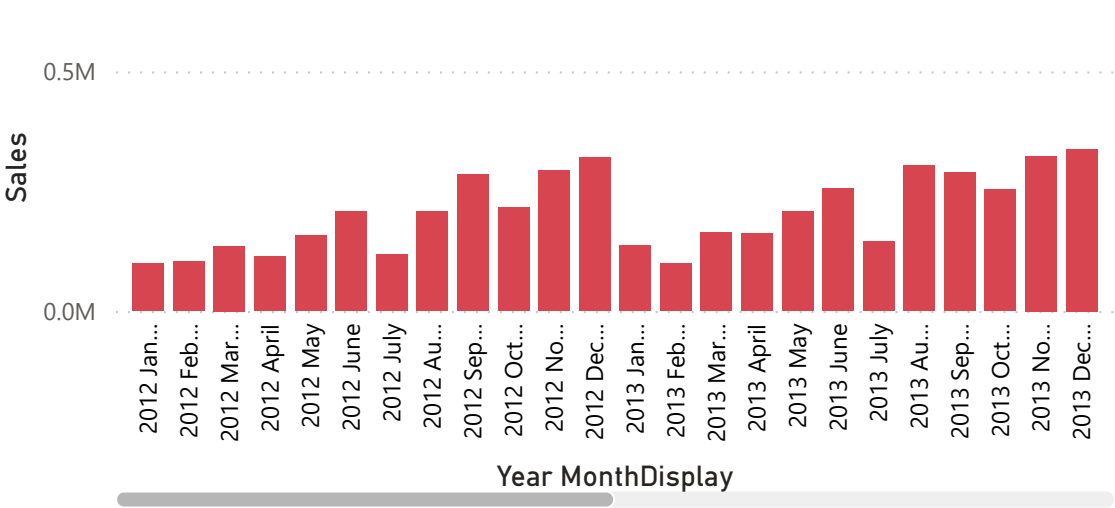
Profit Margin by Sub-Category



Discount-Sales Ratio for each Market



Sales by Year MonthDisplay



Month	Segment	Profit
January	Home Office	16,113.10
February	Home Office	12,572.88
March	Home Office	16,643.47
April	Home Office	7,935.14
May	Home Office	17,579.35
June	Home Office	17,521.34
July	Home Office	15,287.94
August	Home Office	26,494.77
September	Home Office	33,027.32
October	Home Office	35,582.41
November	Home Office	40,667.22
Total		1,467,457.29

Month	Consumer	Corporate	Home Office
January	40,308.85	17,018.51	
February	33,364.73	26,994.67	
March	54,148.86	21,081.25	
April	36,610.91	29,276.37	
May	59,688.44	29,702.26	
June	84,340.30	42,743.13	
July	33,055.83	28,181.93	
August	76,145.53	51,953.14	
September	92,450.24	44,228.26	
October	74,881.12	48,440.36	
November	82,779.11	52,536.11	
Total	749,239.78	441,208.33	27,743.14