## Hamza Ahmad

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Are you struggling to find and connect with potential customers for your business?

Ready to level up your game and boost your cash flow?

Meet me, your lead generation expert. I understand your needs and have the strategies to make your business thrive. Imagine this: you have a great product or service, but you're having trouble reaching the right audience. That's where I come in. I keep things simple. We'll identify your ideal customers, grab their attention, and turn them into loyal fans. I'm not into quick fixes. I'm all about building a strong foundation for your business's long-term success. Whether you're a startup looking to make waves or an established player wanting more, my lead generation skills can make it happen.

#### My Skills and Expertise:

- Verified Leads and Prospects building by using the Sales Navigator and Email Finding tools.
- Proficient in the usage and management of Google Spreadsheets and SEO-based research.
- Organizational Skills which help me with efficient workload management.
- · Good Communication skills, Both written and verbal
- Quality analyst of large data sets Why Choose Me?
- Individuals/Businesses like you often struggle to find the right partners and turn leads into loyal customers. What I bring to the table is a customized plan to help you with lead generation tailored to your specific goals.
- We'll work closely together to pinpoint your ideal customers and then create a plan to reach them effectively.
- I'll assist you in setting up a sales funnel that brings in the cash, using both smart inbound and outbound strategies.
- I'm all about the numbers, so we'll constantly analyze data to ensure your campaigns are delivering the best results.
- We're not just going for quick wins here; we're laying the groundwork for long-term business growth that'll have you saying "Ka-ching!" Every project is a canvas, and I paint with passion, precision, and purpose. Let's collaborate to turn your vision into a masterpiece of success. Together, we'll reach new heights and achieve extraordinary results

Thanks,

Hamza Ahmad

## Work Experience

### **Data Enrichment specialist**

Lead studio
December 2023 to Present

#### **Prospect Researcher**

ProspectROI June 2021 to November 2023

#### **Sales Manager**

Zmectr Research and Deveopment December 2020 to March 2021

#### **Lead Generation Specialist**

ProspectROI June 2017 to January 2019

#### Education

# Bachelor's degree in Geographic Information Science in Geographic in Geographic Information Science in Geographic Information Science

University of Peshawar 2018 to 2023

#### Diploma in Computer Science in Computer Science in Computer Science

September 2015 to October 2017

#### Skills

- Lead Generation Analysis (5 years)
- Sales lead list (5 years)
- Data Analytics (5 years)
- Sales Lead Lists (5 years)
- Data Entry (6 years)
- LinkedIn lead generation (6 years)
- Microsoft Excel
- Market Research (5 years)
- Microsoft Office Links (4 years) Links https://www.linkedin.com/in/hamza-ahmad-295386200 https://www.linkedin.com/in/hamza-ahmad-295386200?jobid=1234&lipi=urn%3Ali%3Apage
- list building (5 years)
- lead generation (6 years)
- Customer service (1 year)
- Social Media Lead Generation (5 years)
- B2B lead generation (6 years)
- E-mail list building (6 years)
- leads list Product Display LinkedIn leads (3 years)
- Web Scraping (5 years)
- B2B Marketing (3 years)

# Links

https://www.linkedin.com/in/hamza-ahmad-295386200

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