

Maqsood Ahmed

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Born 1987

PERSONAL PROFILE:

- ✓ Decisive and results driven, creative problem solver.
- ✓ Extremely reliable and dependable, have good communication skills.
- ✓ Great team leader, quick learner and possess strong analytical thinking abilities.
- ✓ Sales and negotiation specialist, capable of multitasking.
- ✓ Responsible and have entrepreneurial spirit.

PROFESSIONAL EXPERIENCE:

Progressive Marketing Upwork Proposals

1 Years BDM Experience

I have worked with agencies that offer 360-degree Digital Marketing services.

- ✧ My bid acceptance rate is good.
- ✧ Achieve a high bid acceptance rate for Full-stack Digital Marketing proposals
- ✧ Successfully managed Upwork profiles from scratch

Code Aligned Upwork Proposals

3 Years BDM Experience

I have worked with agencies that offer different types of software development services.

- ✧ My bid acceptance rate is good.
- ✧ Experienced in writing proposals for different technologies
- ✧ .Net Full-Stack, Android/IOS, Xamarin, .Net MUAI, Salesforce and YII

DW Mart Manager Sales & Purchase

3 Years Management Experience

- ✧ Deciding on FIFO & LIFO systems.
- ✧ Responsible for creating display and different section layout.
- ✧ Vendor selection, price negotiation,& maintaining choice.
- ✧ Designing promotion campaign,USPs & sale discount offers
- ✧ Competitor analysis, price compatibility,vendor awareness.
- ✧ LMT deals

**Friends Mart
Manager Procurement**

3 Years Management Experience

- ✧ Deciding on FIFO & LIFO systems.
- ✧ Responsible for creating display and different section layout.
- ✧ Vendor selection, price negotiation, & maintaining choice.
- ✧ Designing promotion campaign, USPs & sale discount offers
- ✧ Competitor analysis, price comparability, vendor awareness.
- ✧ LMT deals

**Bilal Enterprises
Marketing Manager**

2 Years marketing & sales experience

- Regular Market visits for Purchasing imported cosmetic products.
- Frequently meeting with Wholesalers.
- Work under High stress environment and multitasking.
- Negotiating volume and price deals with distributors.

**Muslim International (Tripple EM)
Area Sales Manager**

3 Years marketing & sales experience

- Managing area from Wah Cantt to Gilgit.
- Motivating sales team and preparing FAQ's.
- Daily follow up with SO's and DSR's.
- Checking Distributor inventory on FIFO method.
- Monthly claims.
- Ensure pushing product into Region.

EDUCATION:

Punjab University, Lahore
BBA

2008

COMPUTER SKILLS:

Microsoft Outlook
Microsoft Office

HOBBIES:

Jogging, Gardening & Football.