

Syed Shahid Hussain - cscp

Seasoned Supply Chain Professional

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Riyadh, KSA



Summary:

I am Seasoned Supply Chain Professional having **MBA Supply Chain** along with **APICS Certification CSCP**. Senior-level Supply Chain and Operations leader with extensive experience in creating strategies and leading execution of all global supply chain activities, including procurement, warehousing, logistics & distribution management. Manages and leads cross-functional teams to drive product supply and productivity improvements. Leads risk mitigation, while driving supply chain strategies for end-to-end pipeline management and supply planning. Skilled in negotiation and strategic decision making, perfected by 19 years of experience in leading organizational business units.

Professional Skills:

- Vendor Management
- Material Requirements Planning
- Procurement strategy
- Cost Reduction
- Sourcing and Negotiation
- Multi-plant experience
- Supply Chain Management
- International purchasing
- Inventory analysis
- Product Category Management
- Warehouse Management
- Problem-Solving
- Adaptability and Flexibility

Experience:

Sr. Manager Supply Chain

AlSafi Foods & Beverages Ltd. (Riyadh, KSA)

May 2024 to Current

- Managing complete Procurement (Import & Local) for Direct & Indirect materials according to CAPEX and OPEX.
- Working on to reduce Lead Times of Procurement Process through automation and tech.
- Managing Logistics & Distribution till last mile delivery.
- Managing Supply Chain Budget, Working to reduce Inventory Levels/Working Capitals.
- Working KPIs and SOPs for Procurement, Warehousing & Logistics to achieve company goals.
- Working to enhance the Warehouse throughput by efficient operations planning.
- Managing Supply Demand for HORECA Business and their commercials.
- Working on "Extension of Warehouse Project" (Area 165,000 SQFT).

Head of Supply Chain

Lotte Akhtar Beverages (Pvt.) Ltd. (PepsiCo LHR)

Nov 2021 to Apr 2024

- Managed E2E Supply Chain Process from Procurement to end Distribution (**Materials Demand Planning, Procurement (Import, Local & Consumables), Production Planning, Warehousing (Raw Materials, Packaging Materials & Finished Goods), Primary & Secondary Distribution, Logistics, Toll Manufacturing & Outsourcing and Reverse Logistics**) till last mile delivery.
- Improved E2E Supply Chain Process by 16% and Reduced Working Capitals by 25% for Cash Flow Betterment.
- Developed strong relationships with suppliers for improved collaboration and procurement outcomes. Procurement Savings \$0.56 M for 2023.
- Reduced operational costs by 13% through the optimization of logistics and inventory management systems.
- Improved the Annual maintenance time by 25% through efficient planning of Import and with International suppliers, which helped to complete Annual maintenance before agreed timelines to meet Sales Target

- Collaborated with internal departments such as sales, finance, marketing, and production to align business goals with supply chain objectives.

Warehouse & Logistics Manager

Oct 2019 to Oct 2021

CCL Pharmaceuticals (LHR PAK)

- Supervised 6 staff members directly and 35 indirect, tasked with handling materials management, **Complete Warehouse & Logistics Operations (Stock IN to Stock OUT)** in light of HSE compliance.
- Increased 44% Warehouse Space within available resources by re-engineering of racking system in Warehouse.
- Increased 16% Delivery Efficiency by introducing Master Order Technique to meet daily dispatch plan.
- Reduced 13% freight cost by using bidding technique and hard negotiation with new and existing 3PL logistics partners.
- Comply with laws, regulations, ISO and DRAP Act, 1976 requirements
- Actively listened to customers, handled concerns quickly and escalated major issues to Director Supply Chain.

National Distribution Manager

May 2016 to Sep 2019

Horizon Pharmaceutical (Pvt.) Ltd. (LHR, ISB, KHI)

- Managed complete distribution network having 5 Primary Distributors and 70 Secondary Distributors [**Min Stock Levels, Replenishment, Dispatch Planning, Warehousing, Logistics (Own and 3PL partners), Distributors Orders Payments, Complaints handling**].
- Improved Payment Cycle from monthly to fortnightly, which helped company financials by 37% increased.
- Designed and implemented consignment inventory program designed to minimize inventory exposure and reduced lead time of product to customers \$0.047M monthly inventory reduction.
- Introduced the integration concept among all distributors to get real time sales data for Demand Planning and Production Planning.
- Managed annual freight budget of \$0.75M.
- Managing Toll Manufacturing to meet sales targets and product availability increased by 27% across Retail market.
- Evaluated diverse organizational systems to identify workflow, communication and resource utilization issues.
- Reviewed internal systems and organized training plans to address areas in need of improvement.
- Analyzed key aspects of business to evaluate factors driving results and summarized into presentations.

Sr. Logistics & Warehouse Executive

Oct 2010 to May 2016

Service Sales Corporation Pvt. Ltd. (Servis Shoes Industry)

- Successfully Managed Central Distribution Center (CDC) and Warehouse, product inflow from sources, outflow to 500+ retail outlets and 13 wholesale depots.
- Stock Put away as per Inventory Classification (ABC) to make efficient and effective daily operations.
- Dispatch Order Management (Master Order, Pick & Pack, Consolidation of shipments, Dispatch).
- Manage the Returned Stocks from Market against Customer Claims.
- Monitoring return stock percentage with reverse logistics cost.
- Monitor the product aging report according to FIFO Inventory method and to save extra carrying cost.
- Monitor the space utilization of warehouse to reduce the warehousing cost per month.
- Daily Cycle Count of random SKUs.
- Allocation vs. dispatch vs. receiving lead time comparison to maintain the productivity of warehouse team.
- Coordinate with Planning, Production, Sourcing, and Accounts & Budgeting sections for necessary objective synchronization leading to achievement of company's overall objective.
- Participate in planning function to improve supply chain efficiency & achieving departmental goals & objectives.
- To monitor product delivery accuracy, lead time and maintain overall logistics operations.
- Dealing with Third Party Logistics (3PLs) and logistics operations to deliver the product at 500+ retail outlets, 13 wholesale depots and nationwide institutional sales.

- Provide transportation solutions and support for the supply chain and commercial organizations supporting the needs of the business.
- Lead and support in establishing agreed logistics processes, KPI's and cost reduction targets.
- Manage freight movements and 3rd party logistics (3PL) contractors.
- Constantly monitor internal decision-making processes for transport mode selection and suggest/implement adjustments.
- Implement 3rd party contract management and utilization strategies and report on both qualitative and quantitative performance of contracted parties.
- Maintain up to date contract database of all logistics contracts including proactive alerts and timelines.
- Negotiation of Freight and warehousing cost with 3PLs.
- Monthly Transporters Evaluation Report of Zone Wise according to Agreed Lead Times.
- Responsible for performance assessment, training & development of my team.
- Key member of cross functional team regarding the elimination of ONWAY Inventories.
- Introduce the new horizons of Supply Chain Models for the smooth operations effectively & efficiently.
- Strong follows up on queries and complaints of customers.

Store Officer

Virtual University of Pakistan

Mar 2010 to Oct 2010

Warehouse Coordinator

Mobiserve Pakistan (Pvt.) Ltd

Jun 2009 to Feb 2010

Store Executive Materials & Parts

PEPSI Cola Bottlers Lahore (RBL Private Limited)

May 2005 to Jun 2009

Achievements:

- ✓ **Implementation of Automation in Procurement System** to get the maximum efficiency in complete P2P system and in Custom Duty Taxes at Lotte Akhtar Beverages PepsiCo.
- ✓ I have completed a mega project to establish a centralized mega warehouse in Islamabad to save the distribution cost and other miscellaneous expenses for Horizon Pharmaceuticals (Pvt.) Ltd.
- ✓ I have **introduced the integration concept** among all distributors to get real time data for many others analysis in Horizon Pharmaceuticals (Pvt.) Ltd.
- ✓ I have **decreased all LTL & FTL freight rates** nationwide for SSC business (shoe distribution) by 34% for the year 2015 as compare to 2014 by hard negotiation.
- ✓ I have **saved \$1.81 M** by best negotiating with 3PL transporters as Logistician in SSC for the year 2013.
- ✓ I joined SSC in Oct-2010. There was manual freight forwarding. I have converted this model to computerize since 2011 and now freight is being checked by just one click by applying MS applications.
- ✓ I have **developed online integrated system** with the help of IT department for Warehousing Management System in VU of Pakistan.

Education:

MBA Supply Chain Management

University of Management & Technology (UMT) Lahore
CGPA 3.48

Nov, 2016

Bachelors in Science B.Sc.

Mathematics & Statistics
University of the Punjab (PU) Lahore

Aug, 2004

Certifications:

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|------------------------------------------------------------------|-----------|
| 1. APICS Certification, CSCP | Apr, 2024 |
| 2. Best Support Function Award | Jul, 2020 |
| 3. Internal Auditing Course on ISO 9001, ISO 14001 & OHSAS 18001 | May, 2016 |
| 4. Basic of Business Communication Skills | Jan, 2016 |
| 5. Mastering Time Management | May, 2015 |
| 6. Supply Chain Excellence Award | Nov, 2013 |

Computer Literacy:

- Oracle/ERP/SAP
- Primavera Project Planner
- Inventory WMS (Exceed, Tally)
- MS Office (Word, Excel, Power Point)

Hobbies:

- Playing Cricket
- Music
- Chess
- Driving

Languages:

- English : Advance / Professional
- Arabic : Beginner
- Urdu : Native

Personal:

- Father's Name : Syed Jaffar Hussain
- Date of birth (Self) : August 18, 1983
- Driving License : Yes (Pakistan & Saudi Arabia)
- Marital Status : Married