







SAMI ULLAH

B U S I N E S S D E V E L O P E R

CONTACT

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SKILLS EXPERTISE

- Business Development
- Bid Writing
- Project Bidding
- Bid Strategy
- Bid Specifications
- Real-Time Bidding (RTB)
- Market Research
- Sales Strategy
- Growth Strategy
- Business Analysis
- Business Growth
- Customer Satisfaction
- Social Media Marketing
- Email Marketing
- Time Management.
- Leadership.
- Handling Workload.
- Emotional Intelligence.
- Creativity
- Critical Thinking Skills.
- Problem Solving Abilities.
- Challenging Tasks

HOBBIES

- Traveling.
- Cooking.
- Photography.
- Graphic Designing.
- Watching Inspirational Movies.

LANGUAGE

English ● ● ● ●

Urdu ● ● ● ● ● ●

PROFESSIONAL PROFILE

Highly motivated and results-driven business developer with professional experience in B2B sales and account management. Proven track record of developing and maintaining relationships with key clients, driving revenue growth, and exceeding sales targets. Adept at identifying new business opportunities and implementing strategic sales initiatives to achieve business objectives.

EDUCATION

BS Software Engineering

Superior University (2019 - 2023).

- Graphic Designing (Digi Skills).
- Digital Marketing (Digi Skills).
- Freelancing (Digi Skills).
- Project Management.

WORK EXPERIENCE

Magic With WordPress (Oct 2021 - Present)

Business Developer (Remotely)

- My primary focus is on identifying and creating new business opportunities for my company.
- I also play a crucial role in maintaining and growing existing client relationships.

Bi Tech Solutions (Feb 2023 - Dec 2023)

Business Developer

- Creating new business opportunities for my company and growing existing client relationships.

Pak Qarni International (Jul 2021 - Dec 2021)

Business Development Manager

- Conducted market research for the newly launched product and create awareness among the target group.
- Digital Marketing.
- Graphic Designer.

Al Ajmair International (Apr 2021 - Jul 2021)

Business Developer

- Graphic Designer.
- Marketing.