



Muhammad Moiz

Business Developer | Software Engineer

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Professional Experience

- 09/2023
Lahore, Pakistan **Business Developer Representative, RootPointers**
As a Business Development Representative at RootPointers, I led our technical bidding efforts on Upwork, leveraging multiple profiles to amplify our outreach and project acquisition. Through strategic planning and a focus on results, I consistently secured projects aligned with our expertise, fueling the company's growth and enhancing our industry reputation. My contributions were instrumental in positioning RootPointers as a formidable competitor, demonstrating our prowess in technical bidding and client acquisition.
- 08/2023 – 09/2023
Lahore, Pakistan **Business Developer Intern, Dejure Technologies**
During my tenure as a Business Developer Intern at Dejure Technologies, I demonstrated my ability to bring in leads from diverse global markets across various industry verticals. Leveraging platforms such as Telegram, LinkedIn, and Upwork, I effectively identified and engaged with potential clients and prospects, contributing to the company's business growth and market expansion. My work involved building and nurturing valuable connections, highlighting the organization's services, and driving opportunities for collaboration on a global scale.

Education

- 10/2019 – 07/2023
Lahore **BS Software Engineering, University Of Central Punjab**
- Lahore, Pakistan **O Levels, Lahore Grammar School**

Skills

Upwork Bidder • Business Developer • Email Marketing • Cold Calling

Languages

English

Urdu

Interests

Cricket

Music