## **AtliQ Hardwares**

## **FILTERS**

region	All
division	All

Market Performance
VS Target
All Values in USD

Customer	Net Sales	2019	2020	2021	2021-Target	2021 %
Australia	\$35.6M	\$3.9M	\$10.7M	\$21.0M	-\$2.2M	-1 <mark>0.5%</mark>
Austria	\$3.0M		\$0.1M	\$2.8M	-\$0.3M	-1 <mark>1.7%</mark>
Bangladesh	\$9.7M	\$0.5M	\$2.3M	\$7.0M	-\$0.7M	-1 <del>0.3%</del>
Canada	\$52.0M	\$4.8M	\$12.2M	\$35.1M	-\$5.1M	-14.5%
China	\$29.7M	\$1.4M	\$5.4M	\$22.9M	-\$2.1M	-9 <mark>.0%</mark>
France	\$37.5M	\$4.0M	\$7.5M	\$25.9M	-\$2.2M	-8 <mark>.4%</mark>
Germany	\$19.3M	\$2.6M	\$4.7M	\$12.0M	-\$1.5M	-12.7%
India	\$241.9M	\$30.8M	\$49.8M	\$161.3M	-\$9.6M	<b>-</b> 5. <b>9</b> %
Indonesia	\$27.1M	\$2.5M	\$6.2M	\$18.4M	-\$2.4M	-12.9%
Italy	\$19.1M	\$2.9M	\$4.5M	\$11.7M	-\$1.0M	-9 <mark>.0%</mark>
Japan	\$9.8M		\$1.9M	\$7.9M	-\$0.3M	-4.1 <mark>%</mark>
Netherlands	\$11.6M	\$0.2M	\$3.4M	\$8.0M	-\$0.7M	-8 <mark>2%</mark>
Newzealand	\$13.4M		\$2.0M	\$11.4M	-\$1.4M	-1 <mark>2.3%</mark>
Norway	\$16.2M		\$2.5M	\$13.7M	-\$1.4M	-1 <mark>0.5%</mark>
Pakistan	\$11.0M	\$0.6M	\$4.7M	\$5.7M	-\$0.5M	-9 <mark>.3%</mark>
Philiphines	\$50.9M	\$5.7M	\$13.4M	\$31.9M	-\$2.5M	-7. <mark>8%</mark>
Poland	\$8.4M	\$0.4M	\$2.8M	\$5.2M	-\$0.9M	-18.1%
Portugal	\$16.2M	\$0.7M	\$3.6M	\$11.8M	-\$0.5M	-4.3 <mark>%</mark>
South Korea	\$79.1M	\$12.8M	\$17.3M	\$49.0M	-\$4.4M	-8 <mark>.9%</mark>
Spain	\$14.4M		\$1.8M	\$12.6M	-\$1.8M	- <mark>14.1%</mark>
Sweden	\$2.0M	\$0.1M	\$0.2M	\$1.8M	-\$0.2M	-1 <mark>1.1%</mark>
United Kingdom	\$44.2M	\$2.0M	\$8.1M	\$34.2M	-\$3.0M	-8 <mark>.7%</mark>
USA	\$131.2M	\$11.5M	\$31.9M	\$87.8M	-\$10.2M	-1 <mark>1.7%</mark>
Grand Total	\$883.0M	\$87.5M	\$196.7M	\$598.9M	-\$54.9M	-9.2%