💊 **Project Name: MediTrack – Smart Chemist Shop Management Platform**

📌 **Project Description**

MediTrack is a Salesforce-based management platform designed for **small to medium chemist shops** to efficiently manage customers, medicine stock, retailers, and orders. The system ensures smooth day-to-day operations by tracking **medicine inventory, expiry dates, and customer orders**, while also automating **alerts and reports** for better decision-making.

The platform provides chemist shop owners with the ability to:

1. **Store and manage customer records** – including their details and purchase history.

2. **Record and manage orders** – linking customers with medicines purchased.

3. **Track stock of medicines** – including batch details, expiry dates, and quantity available.

4. **Maintain supplier/retailer details** – to keep a record of where medicines are procured.

5. **Get automated alerts** – when a medicine is about to expire or when stock levels are running low.

6. **Generate reports and dashboards** – to visualize sales trends, expiring stock, and customer purchase patterns.

📊 **Key Features**

1. **Customer Management**

   o   Store customer details (name, phone, email, address).

   o   View their purchase/order history.

2. **Retailer Management**

   o   Record details of medicine suppliers (name, contact, location).

   o   Track which retailer supplied which medicine batch.

3. **Medicine Inventory Management**

   o   Store medicine details: Name, Batch Number, Price, Quantity, Expiry Date.

   o   Monitor stock availability and expiry timelines.

4. **Order Management**

   o   Create orders for customers with multiple medicines.

   o   Auto-calculate total cost using roll-up summaries.

   o   Track order status (Pending, Completed, Delivered).

5. **Expiry & Low Stock Alerts**

    o   Automatic email alerts for medicines nearing expiry (e.g., 30 days before).

    o   Notifications when stock quantity falls below a threshold (e.g., <10 units).

6. **Reports & Dashboards**

    o   Medicines expiring soon.

    o   Low stock medicines.

    o   Top customers by total purchase.

    o   Retailer-wise supply history.