

ANURADHA SANJAY PATIL

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PROFESSIONAL SUMMARY

Practising Business Analysis with over 2 years of rich experience in business analysis and research analysis. Excellent at stakeholder engagement, identifying business process improvements, and analyzing customer needs. Well-versed in requirement gathering with a strong commitment to driving business growth and achieving organizational goals.

CORE QUALIFICATION

- Business Analyst having 2+ years of experience delivering successful IT Project(s).
- Requirement Gathering, scope analysis, documentation, and supporting the team in SDLC.
- Good exposure of handling BA tools such as Jira, Confluence, Trello, Bizagi Modeler, Star UML, Balsamiq, EdrawMax, and Microsoft Office for Project documentation and Execution.
- Strong experience in preparing, reviewing, and modifying documents like Business Requirement Documents (BRD), Test Case Scenario, User Stories, PRD, and many more.
- Good exposure on ERP and CRM modules.
- Created Wireframe to capture requirements and guided the designing team (UI-UX) to ensure better user experience.
- Strong Interpersonal skills in stakeholder conflict resolution and negotiation to handle change requests.

KEY SKILLS

- ☐ **Elicitation techniques:** Story boarding, Interviews, Requirements Workshops, Focus Groups, Observation, Surveys
- ☐ **Requirements Analysis:** Requirements verification, validation, prioritization, change management, gap analysis, impact analysis
- ☐ **Requirements Modelling:** Flow charts, process models, use case diagram, data flow diagram, ERD, UI mock-ups, personas
- ☐ **Documentation techniques:** BRD, FRD, Data Dictionary, Use Case Specifications, User Stories, etc.
- ☐ **Interpersonal:** Stakeholder management, guiding the team of developers & testers, negotiation, conflict resolution
- ☐ **Communication:** Excellent written, verbal, and non-verbal communication, and very good presentation skills
- ☐ **Research Analyst Skills:** Competitive analysis, SWOT analysis, Company Profiling, Qualitative, Quantitative, Primary, and Secondary research

TOOLS AND METHODOLOGY

BA Tools	MS Office, MS Excel, Bizagi Modeler (process modelling), Star UML, Balsamiq(wireframes), EdrawMax (flowcharts), Trello, Jira, etc.
Methodology	Agile (Scrum), Waterfall, Hybrid

PROFESSIONAL EXPERIENCE

Business Analyst, Maximize Market Research (Research Analyst)

May 2022 - Present

- Analysed Current state of the organisation (As-Is Document) and defining future state (To-be document)
- Engaged with the different business stakeholders regarding requirement gathering for creating current state document, analysing with the team and creating process flow diagram
- Gathered information for analysing current state by interviewing and observation technique
- Prepared SWOT Analysis document and empathy mapping for defining future state
- Conducting review meeting for ensuring stakeholder satisfaction and timely delivery of solution
- Assessment of Vendor for providing software solution to automate the process
- Creating user manual, documents and presenting in front of the Vendor for providing software solution

- Contributed in preparing business requirement document (BRD) and functional requirement document (FRD)
- Managing and updating team's daily tasks using Trello board

EDUCATION:

Qualification	University/Institute/Board	Year	Marks
M.Tech	Kit College of Engineering, Kolhapur	2019-2021	CGPA 8.65
B.E	Bharati Vidyapeeth College of Engineering, Kolhapur	2014 -2017	75%
Diploma	Dr.D.Y.Patil College of Polytechnic	2010- 2014	62%
Class 10 th	Oriental English Academy	2009- 2010	65%