ADITYA GADE

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Salesforce Developer with 3.5+ years of experience delivering Apex, LWC, and Flow-based solutions across Sales, Service, and Financial Services Cloud. Skilled in translating business requirements into maintainable, high-performance applications. Built secure and scalable CRM systems that improved efficiency, reduced manual effort, and supported extensibility through emerging Salesforce capabilities.

EXPERIENCE

Persistent Systems   Pune, Maharashtra

Senior Software Engineer   ***Top Talent FY25*** | *Oct 2024 – Present*
- Led end-to-end digitization of manual loan submissions for a Financial Services client, delivering Enterprise CRM increasing monthly disbursements from Rs.50 Cr to Rs.300 Cr & year-on-year growth from Rs.1000 Cr to Rs.2550 Cr.
- Partnered with architects and product stakeholders to deliver high-visibility releases, ensuring platform stability and scalability during festive cycles with 3x traffic. Reduced loan turnaround time from 1 day to under 30 minutes by automating onboarding and credit assessment workflows using Apex, LWC, and Flows.

Software Engineer   ***2x Bravo Award Q1'24, Q3 '24*** | *Jul 2022 - Oct 2024*
- Developed scalable Loan Origination System features using Apex, LWC, and Flows, as well as Integrated third-party APIs (REST callouts) enabling 80% faster processing for multiple journeys of a Leading Indian Private Sector Bank.
- Automated business logic using Apex triggers and asynchronous processing (Queueable, Batch), reducing manual interventions by 40% and improving operational efficiency across key workflows.
- Designed and implemented a reusable integration framework that standardized error tracking, improved logging, and reduced third-party service onboarding time by 35%, aligning with stakeholder requirements across digital journeys.
- Collaborated directly with clients, product owners, and QA to analyze production issues, ensure UAT readiness, and deploy maintainable solutions via Git and Workbench in agile sprint cycles.

Software Engineer Intern   *Feb 2022 - Jul 2022*
- Enhanced Apex & Flow elements, Salesforce configurations, and UI optimization. Managed rebasing, Sandbox maintenance via Workbench, conducted unit testing to ensure logic integrity across edge cases.
- Achieved 90%+ test coverage through well-structured Apex test classes and robust data handling with optimized SOQL.

TECHNICAL SKILLS

Salesforce Platform: Apex, LWC, Visualforce, SOQL, Flows, REST/SOAP APIs, OAuth 2.0, Agentforce for Developers
Frameworks & Architecture: Trigger Frameworks, Apex Design Patterns, Feature Flagging, Integration Frameworks
Tooling & CI/CD: Git, Bitbucket, Jenkins, Salesforce CLI, VS Code, Developer Console, Workbench, Data Loader, Salesforce Inspector Reloaded
Other Technologies: JavaScript (ES6+), Node.js, HTML/CSS, JSON, XML, Prompt Engineering

PROJECTS

HWRC Resident Booking Application   Semicolons - PSL Hackathon, May 2024
- Built a scalable House Waste Recycling Centre's Resident Booking App on Salesforce using Apex, LWC enhancing digital engagement and streamlining slot booking across 25+ UK council centers.
- Delivered LWC-powered mobile solution for HWRC operatives and programmed booking confirmations via record-triggered flows, improving scheduling efficiency and reducing manual overhead.

OptiServe: NLP Powered Service Line Optimization in Salesforce   Salesforce Days Hackathon, Jun 2023
- **Winner of the Salesforce Days Hackathon FY24**. OptiServe, an AI-powered Salesforce case resolution engine that integrates the ChatGPT, MetaText.AI, and OpenAI APIs for sentiment-based case routing and multilingual support.
- Engineered the full support lifecycle—from case intake to AI-assisted resolution—reducing turnaround time by 40% and improving customer experience through cross-lingual compatibility. Introduced UX Enhancements like text-to-speech based inputs which can show a 15% increase in filing cases

CERTIFICATIONS

- Salesforce Certified Agentforce Specialist (Jan 2025)
- Salesforce Certified Platform Developer I (Feb 2023)
- Salesforce Certified Platform Developer II (Mar 2024)
- Salesforce Certified JavaScript Developer I (Jul 2023)

EDUCATION

Savitribai Phule Pune University   Pune, India
Bachelor of Engineering in Computer Engineering, Honours* in Data Science   *Aug 2018 – Jul 2022*