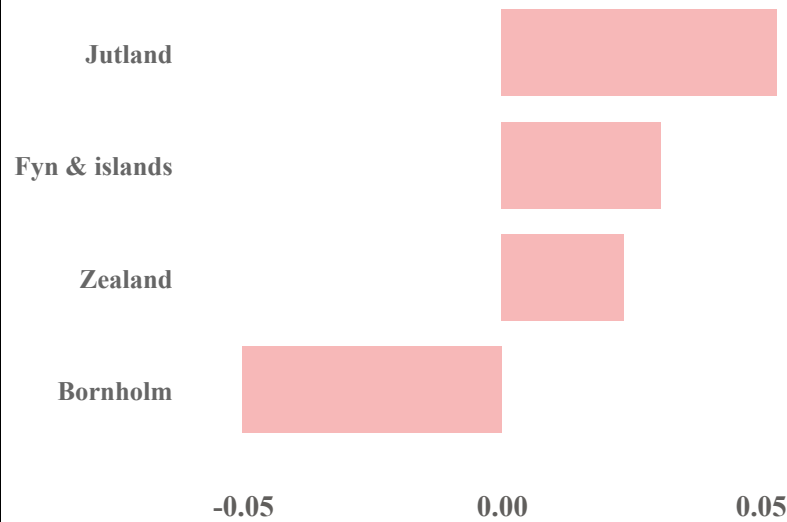


House Marketing Overview

Median Sales Price Change by region



Units Sold

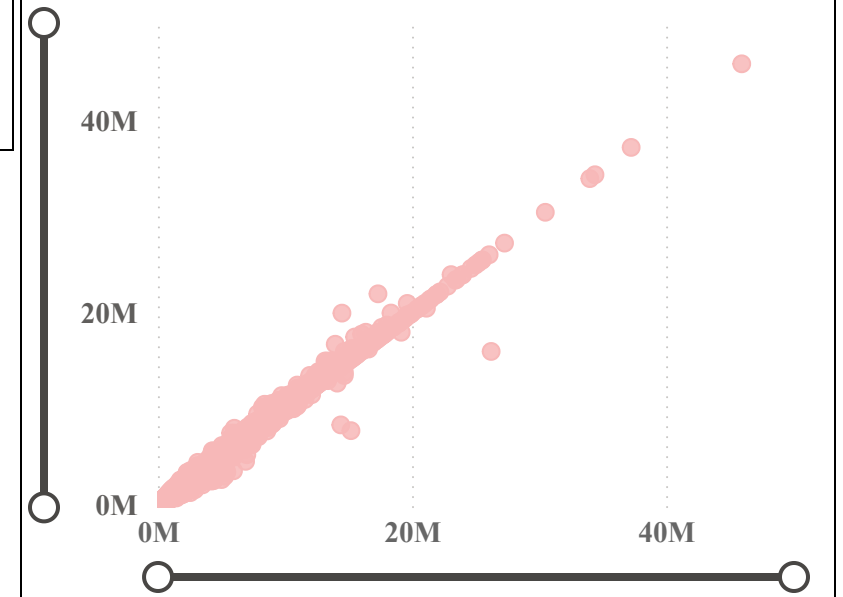
77

12 Month Sales

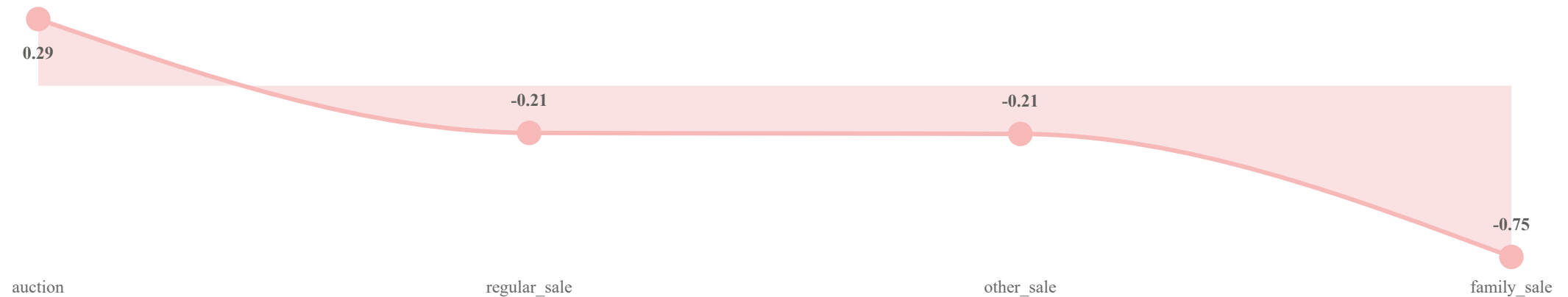
13bn



Offer Price V/s Purchase Price

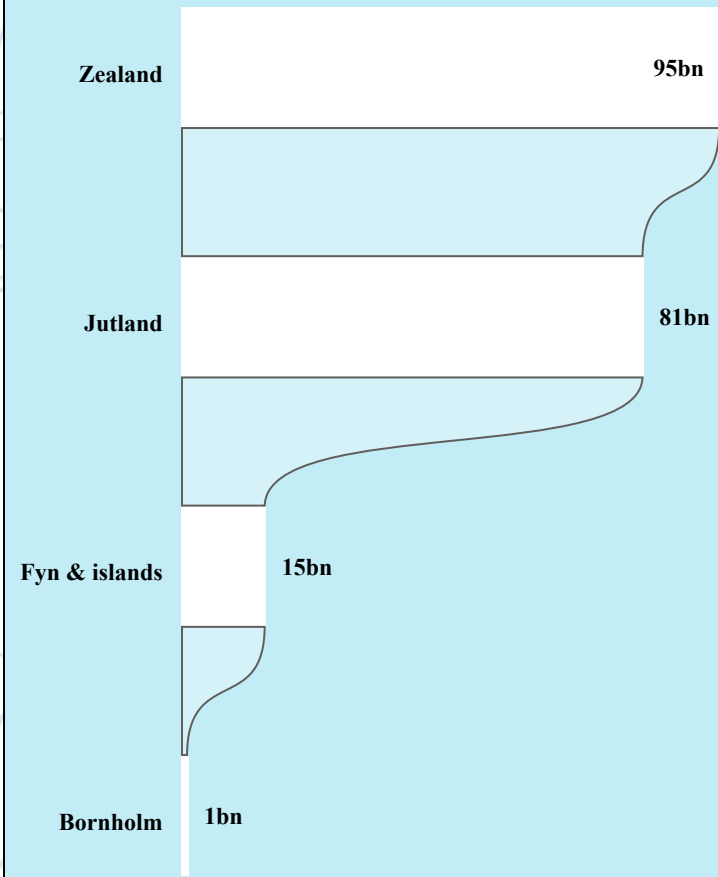


YOY Sales Growth By Sales Type



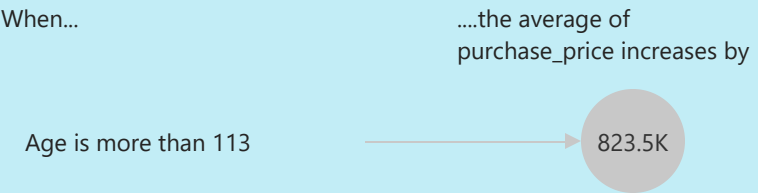
Sales Performance

Sales By Region

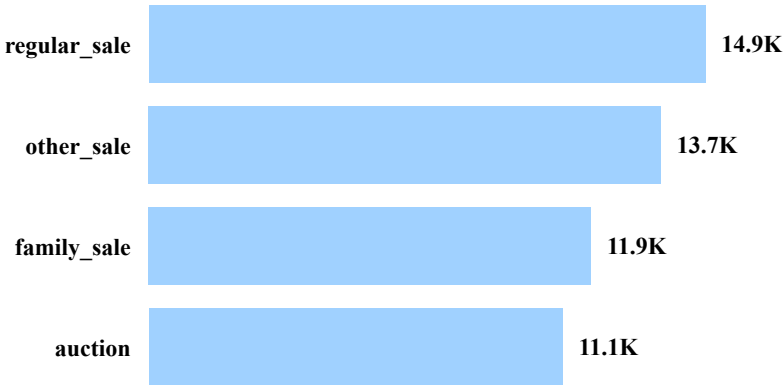


Key influencers Top segments

What influences purchase_price to ?

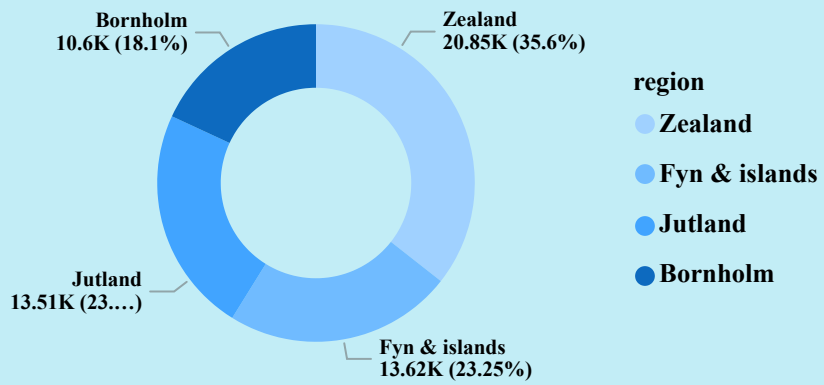


Offer to SQM Ratio by sales_type



Year	Quarter	Month	Day	TotalYTD Sales	Sum of purchase_price
1992	Qtr 1	January	5	1530000	15300
1992	Qtr 1	January	6	4389000	28590
1992	Qtr 1	January	7	4909000	5200
1992	Qtr 1	January	8	7657010	27480
1992	Qtr 1	January	9	12083010	44260
1992	Qtr 1	January	10	12083010	
1992	Qtr 1	January	11	14401010	23180
1992	Qtr 1	January	12	20774247	63732
1992	Qtr 1	January	13	23949247	31750
1992	Qtr 1	January	14	30400344	64510
1992	Qtr 1	January	15	32598054	21977
1992	Qtr 1	January	16	35913054	33150
1992	Qtr 1	January	17	37048054	11350
1992	Qtr 1	January	18	38883054	18350
1992	Qtr 1	January	19	45537572	66545
1992	Qtr 1	January	20	49520781	39832
1992	Qtr 1	January	21	56061781	65410

Average Price SQM by region



House Type Analysis

Area

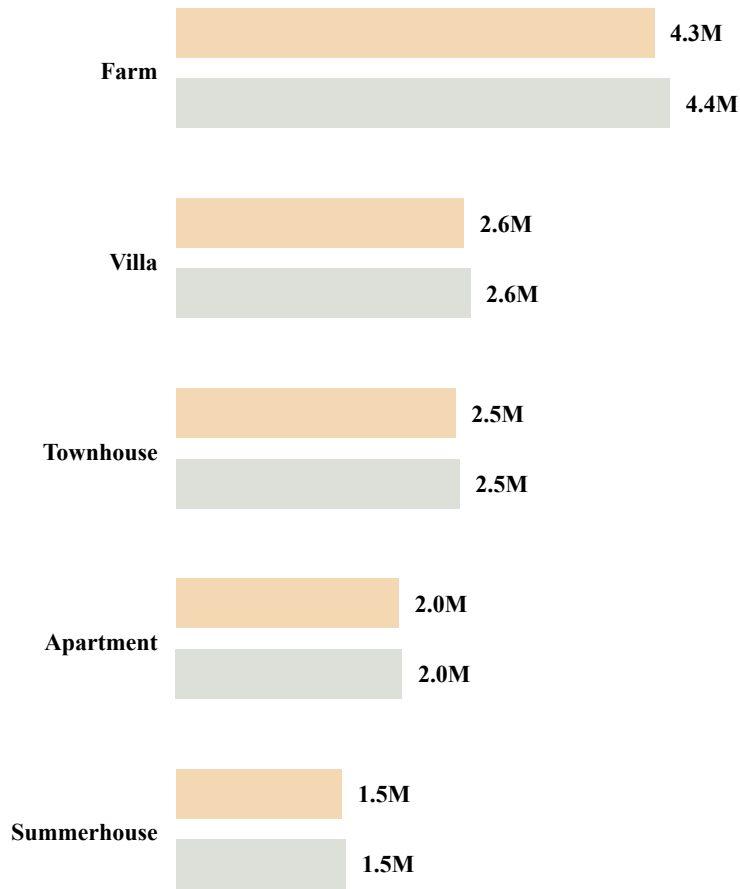
North Zealand

Sales Type

All

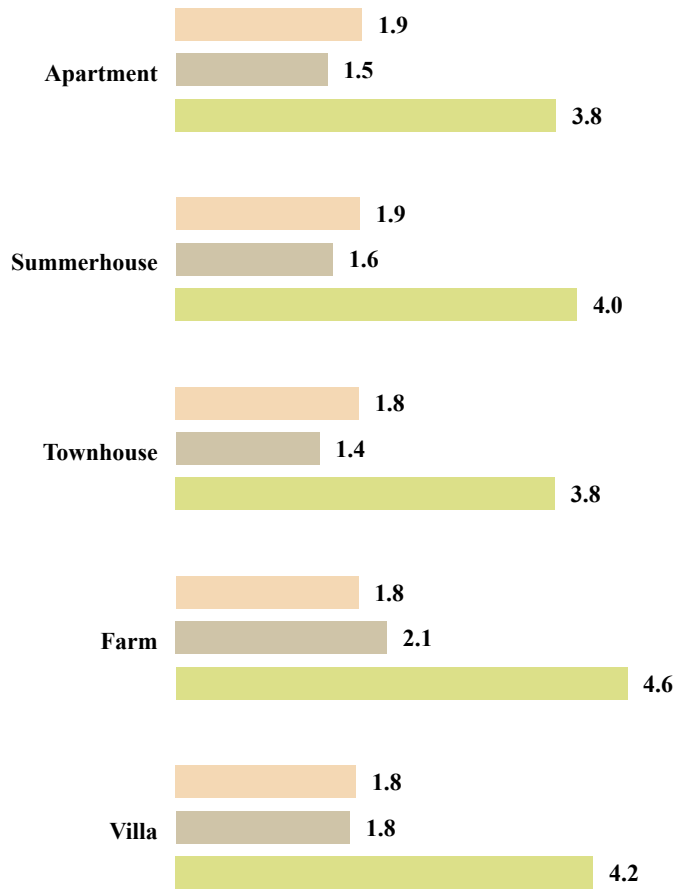
Average Offer Price/Purchase Price by House Type

Offer Price Purchase Price



Average Inflation/Interest/Yield by House Type

Inflation Interest Yield



Average SQM/SQM Price by House Type

SQM SQM Price

