Feb Oct Jan Mar Apr May Jul Aug Sept Nov Jun Dec Revenue by Year **Total Revenue** Sales Quantity 984.87M 2.43M 2018 2019 2020 ₩.52M 39.45M 40M 38.15M 34.74M 35.11M Revenue By Market Sales Qty by Market 31.30M 31.53M Normalized Amount 35.98M 35.24M 2X 18M 28.04M 32. 26.72M26.38M Delhi NCR 30M Delhi NCR 519.57M 27.71M 26.60M Mumbai **150.08M** Mumbai 383.64K 25.34M 20M 22.56M 23.29M Ahmedab.. 132.31M Nagpur **262.09K** 14.71M Bhopal 58.61M Kochi **255.48K** 10M Nagpur 55.03M Ahmedabad 206.93K Kochi **18.81M** Bhopal 112.74K Chennai 18.04M Hyderabad 77.89K Kanpur 13.58M Chennai 50.49K Top 5 Products by Revenue Top 5 Customers by Revenue Hyderabad 7.44M Lucknow 37.09K Prod040 Electricalsar.. Patna 4.43M Surat **17.10K** Electricalslyt.. 49.64M Prod159 Lucknow 3.09M Kanpur 16.64K Prod065 16.26M Excel Stores 49.12M Surat 2.61M Bhubanes.. 14.98K Premium Sto.. 44.96M Prod018 Bhubanes.. 0.89M Patna 5.51K Nixon 43.89M Prod053 Bengaluru 0.37M Bengaluru **0.41K** 1000K OM 100M 200M 300M 400M

2019

2020

Normalized Amount

Normalized Amount

2017

Sales Qty

Normalized Amount

2018