# INSIGHTS FROM AIRBNB, NYC PRE COVID PERIOD

FOR DATA ANALYSIS MANAGERS & LEAD DATA ANALYST

### **AGENDA**

- OBJECTIVE
- BACKGROUND
- O DATA UNDERSTANDING, PREPARATION, AND PRE-PROCESSING
- EXPLORATORY DATA ANALYSIS
- KEY FINDINGS
- O APPENDIX:
  - DATA SOURCE
  - DATA METHODOLOGY



#### **OBJECTIVE**

- IMPROVE OUR SHARED UNDERSTANDING ABOUT THE MARKET CONDITION OF AIRBNB COMMUNITY PRE COVID PERIOD
- IMPROVE OUR SHARED UNDERSTANDING ABOUT THE CHALLENGES AND GAP WE FACED DURING OUR RESEARCH PHASE AND DATA PREPARATION
- PROVIDE EARLY RECOMMENDATIONS TO DATA ANALYSIS MANAGERS & LEAD DATA ANALYST

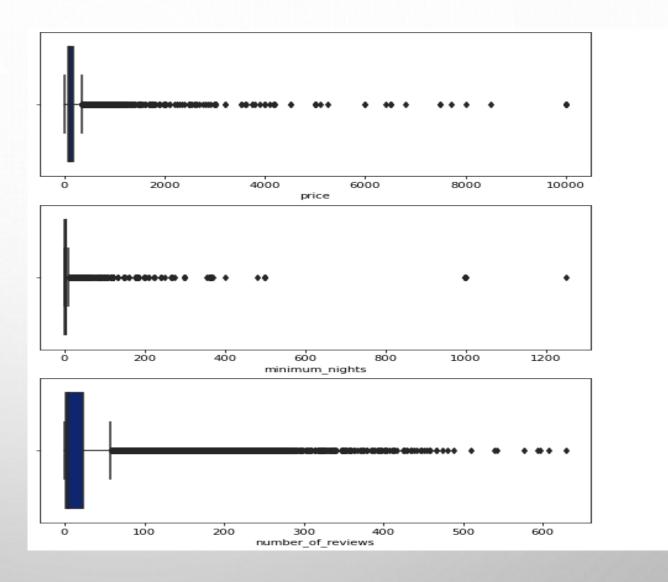


### **BACKGROUND**

- O FOR THE PAST FEW MONTHS, AIRBNB HAS SEEN A MAJOR DECLINE IN REVENUE
- O DUE TO COVID RESTRICTIONS TRAVEL WAS LIMITED
- RESTRICTIONS HAVE STARTED LIFTING AND PEOPLE HAVE STARTED TO TRAVEL MORE AND THUS A THOROUGH ANALYSIS WAS NEEDED TO BE READY TO MITIGATE REVENUE LOSS

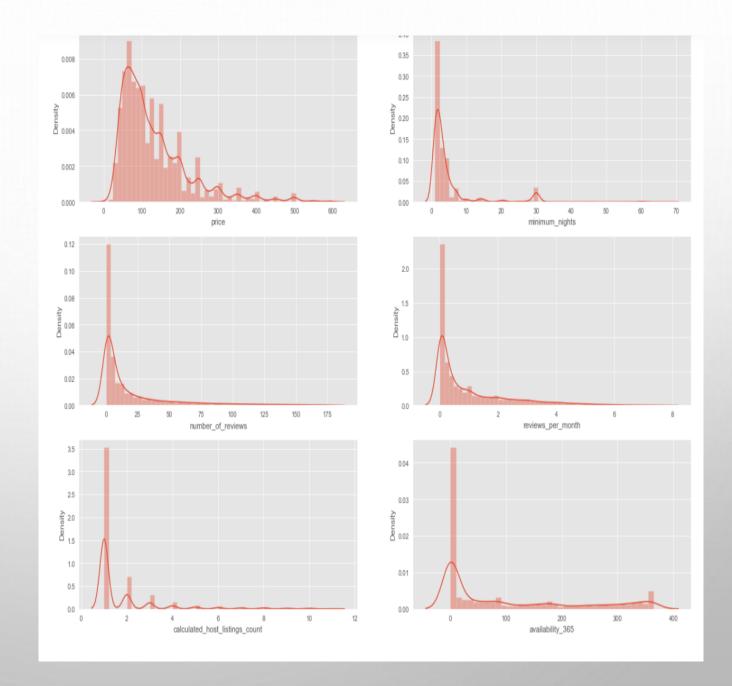
#### DATA UNDERSTANDING, PREPARATION, AND PRE-PROCESSING

- FIRST WE IMPORTED LIBRARIES, READ THE DATA AND CHECKED SHAPE AND SIZE OF THE DATASET AND CHECKED FOR NULL VALUES AND OUTLIERS
- FURTHER, WE HANDLED NULL VALUES OF 2 COLUMNS BY IMPUTING WITH MODE AS NULL VALUES WAS JUST 0.03% AND THEN FOR DATE COLUMN WE CREATED A NEW CATEGORY "NOT REVIEWED" AND FOR OTHER COLUMN WE IMPUTED THE VALUES WITH "ZERO"
- FURTHERMORE WE DEALT WITH OUTLIERS
   BY CAPPING IT



### **EXPLORATORY DATA ANALYSIS**

- WE USED DISTRIBUTION PLOT FROM SEABORN FOR NUMERICAL COLUMN
- WE USED COUNT PLOT FROM SEABORN
   FOR CATEGORICAL COLUMN
- O FOR BIVARIATE AND MULTIVARIATE
  ANALYSIS WE USED PIVOT TABLE FROM
  EXCEL AND TABLEAU VISUALISATION

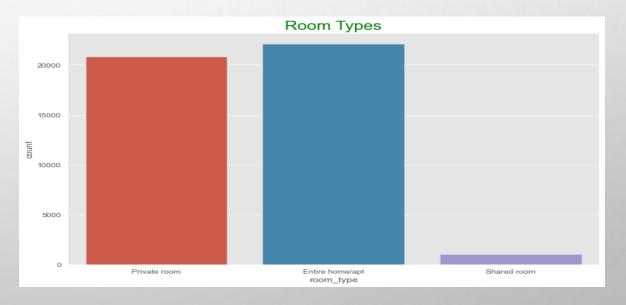


## ROOM TYPE AND NEIGHBOURHOOD DISTRIBUTION

- BROOKLYN, MANHATTAN AND QUEENS ARE DOMINATING WHEN IT COMES TO LISTED HOSTING
- MAJORLY PRIVATE ROOMS OR ENTIRE APARTMENT ARE PROVIDED BY HOST
- ON AN AVERAGE ENTIRE HOME/APT TYPES
  ARE PREFERRED MORE BY THE CUSTOMERS
  FOLLOWED BY PRIVATE ROOMS AND THEN
  THE SHARED ROOMS. MOSTLY BECAUSE THEY
  ARE ALSO AVAILABLE FOR A HIGHER NUMBER
  OF MINIMUM NIGHTS STAY WINDOW
  BOOKING AS COMPARED TO PRIVATE AND
  SHARED ROOMS



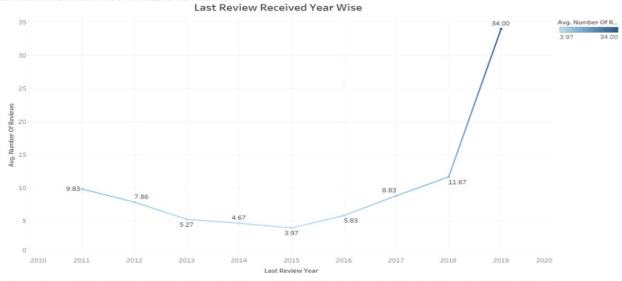




## REVIEW TREND OVER YEAR AND MONTH

- SLOWLY AND GRADUALLY REVIEWS
   STARTED TO BUILD UP AND WAS MOSTLY
   IN 2018 AND 2019
- O 6TH MONTH OF THE YEAR I.E JUNE SEEMS TO RECEIVE MOST OF THE LAST REVIEWS IN ALL YEARS FOLLOWED BY 5TH MONTH





The trend of average of Number Of Reviews for Last Review Year. Color shows average of Number Of Reviews. The marks are labeled by average of Number Of Reviews. The view is filtered on Last Review Year, which keeps non-Null values only.



### **APPENDIX – DATA SOURCE**

- WE CAN ASSUME THAT THE COMPANY USED THE INTERNAL TOOL SUCH AS CRM TO CAPTURE THE DATA
- O HERE IS A SNAPSHOT OF OUR DATA DICTIONARY

Column	Description
id	listing ID
name	name of the listing
host_id	host ID
host_name	name of the host
neighbourhood_group	location
neighbourhood	area
latitude	latitude coordinates
longitude	longitude coordinates
room_type	listing space type
price	
minimum_nights	amount of nights minimum
number_of_reviews	number of reviews
last_review	latest review
reviews_per_month	number of reviews per month
calculated_host_listings_count	amount of listing per host
availability_365	number of days when listing is available for booking



- O DATA UNDERSTANDING, PREPARATION, AND PRE-PROCESSING:
  - READING DATA
  - ASSIGNING CORRECT DATATYPES
  - TREATING MISSING VALUES
  - TREATING OUTLIER
- VARIABLE TRANSFORMATION :
  - VARIABLE TRANSFORMATION AND APPLYING CATEGORICAL VARIABLE TRANSFORMATIONS TO TURN INTO NUMERICAL DATA AND NUMERICAL VARIABLE TRANSFORMATIONS TO SCALE DATA
- EXPLORATORY DATA ANALYSIS :
  - UNIVARIATE ANALYSIS(NUMERICAL AND CATEGORICAL) IN PYTHON
  - BIVARIATE AND MULTIVARIATE ANALYSIS IN EXCEL AND TABLEAU

### TEAM CONTRIBUTION

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