

RESUME

CAREER PROFILE

An experienced **Senior Investment Professional** with over 10 years of progressive experience in the Banking/Investment industry. Key areas of expertise includes: **FX, Treasury and International Capital Markets, Trading, Risk Management & Control, Policy Implementation, Structured Derivatives Product Marketing, Market Segmentation, Origination and Syndication of Bonds, International Private Banking, Financial Planning and Business Development.**

A proven track record in linking corporate vision to the delivery of desired results through people empowerment and the effective use of resources, processes and technologies. Demonstrated ability to plan, develop and manage investment portfolios in excess of \$37 million with a keen focus on maximizing gains while maintaining appropriate risk tolerance levels.

A strong motivator and team player with effective leadership, communication, decision making, problem solving and interpersonal skills, together with a bottom-line corporate focus and a results-driven attitude.

ACCREDITATION/LICENSES/EDUCATION

2007	Licensed Financial Planner
2006	Licensed Investment Representative with Options (Ontario)
2004	Canadian Investment Manager Designation (CIM)
Active	Fellow of the Canadian Securities Institute Designation (FCSI)
2003	B.A Degree in Business Administration (Gujarat University)

PROFESSIONAL EXPERIENCE

RBC WORLD MARKETS, Toronto, Ontario

Senior Regional Director, Financial Risk Management and Control, 2008 - Present

- Direct and manage all aspects of project development and implementation (OMARK) for front-line and back office FX, Treasury and Derivatives Products reporting system
- Oversee the Senior Risk Policy Setting Committee (Markets and Trading Risks), providing guidance in the formulation of market risks reporting guidelines and procedures with emphasis in interest rates risk (DV01) and volatility risks (vol, delta, and convexity) for Interest Rate Swaps, Interest Rate Options, Swaptions and Currencies options
- Coordinate trading positions with 200 Traders on a daily basis to analyze and measure risk exposures against compliance guidelines

Selected Accomplishments

- Contributed to a \$3 million savings in interest rate options trading by identifying a Trade Cheater and taking the appropriate actions
- Prevented a \$2 million potential risk by identifying a system reporting violation
- Introduced eight high-profile business clients to traders, resulting in \$11 million in revenue

ICICI WORLD MARKETS, Mumbai, India

Associate Director, Capital Markets, 2004 - 2008

- Directed market development initiatives for all Financial Risk Management and Structured Derivative Products
- Managed 50 key clients consisting of government agencies, institution and corporate entities
- Expanded market share of Derivative Products within five provincial/state markets
- Provided Financial Risk Management solutions for institutional and corporate borrowers including FRAs, FSAs, interest rate swaps, currencies swaps, interest rate options, swaptions, currencies options and commodities swaps

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