

## **LI Zhaoyi**

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RB, 33/F, Tower 8, Le Prime of Le Prestige, Lohas Park, T.K.O

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### **WORK EXPERIENCE**

#### **Haitong International Securities Company Limited**

May 2015 to Present

##### ***Accountant, Management Accounting***

- Provide financial analysis reports to executive management and Board, including periodic financial performance report, cost efficiency analysis, competitor analysis and commentaries
- Coordinate the preparation of the annual budget, liaise with business units in relation to managing their budget, provide variance analysis to budget from the monthly and YTD management and Board reports and provide feedback to business units
- Prepare and provide monthly and year-end profit forecast report
- Advise on the financial implications and consequences of business decisions, identify and report on cost control and revenue improvement opportunities
- Report and improve upon current key performance indicators (KPI), calculate and prepare ROI/ROA schedules for business units
- Analyze financial performance and contribute to medium and long-term business planning, undertake comprehensive analysis of monthly financial reports and isolate opportunities to implement cost-controlling measures
- Prepare comprehensive financial data for senior and executive management to support meeting, roadshow and reporting requirements
- Provide professional judgements on financial matters and advise on ways of improving business performance
- Complete other projects assigned by the management

#### **Deloitte**

Oct 2014 to May 2015

##### ***Associate, International Tax***

- Advise clients on a full spectrum of US income tax services, including planning, research, compliance, provision work, and mergers and acquisitions related activities
- Assist financial institutions such as banks, private equities and trusts on US Foreign Account Tax Compliance Act (FATCA) consulting matters
- Prepare US income tax returns and other information returns for a variety of clients, including US domestic and foreign corporations, partnerships and individuals
- Assist clients in handling inquiries and requests from the IRS
- Update company's tax return preparation spreadsheets and identify tax issues

### **EDUCATION**

#### **The Chinese University of Hong Kong**

Sep 2010 to Jun 2014

Bachelor of Business Administration, Professional Accountancy

With Honors, Second Class Lower Division

IELTS: 7.5

### **QUALIFICATIONS**

**HKICPA (Passed All Exam Papers)**

### **HONORS**

**ACCA Student Ambassador (International), ACCA HK**

Jul 2014

**Scholarships for Outgoing Exchange Students, CUHK**

Jun 2013

### **ADDITIONAL SKILLS**

**Language Skills:** Native Mandarin, Fluent English and Cantonese

**Computer Skills:** SAP, Oracle, Microsoft Office (Word, Excel, Access, PowerPoint), Photoshop

# 李兆旖

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## 工作经历

### 海通国际证券集团有限公司

2015.5 至今

#### 会计, 管理会计部

- 计算各类财务报告指标数据, 准备月度、季度及年度财务分析报告 (包括集团损益及资产负债情况, 财务比率分析, 各部门考核指标 KPI 完成情况及损益表, 财务分析说明等) 予总公司及董事会成员
- 为管理层各项会议准备相关财务数据和分析材料, 如季度董事会、业务回顾及规划会议、战略发展委员会、资产配置委员会等
- 收集市场经济指标及同行券商盈利数据并更新市场数据库, 每季度测算预估同行控股及盈利情况并及时向管理层汇报
- 协调组织各部门制定部门预算及提供假设依据, 审核、汇总并整理分析部门数据, 编制年终预算并就预算指标设定及预算完成情况向总公司汇报沟通。每月监控预算与实际差异并分析原因, 并就预算变动向总公司提交预算修改原因报告
- 准备并即时汇报每月及年底利润预测
- 协助管理层办公室沟通制定各部门考核指标 KPI, 每月计算监控各部门考核指标实际完成情况并向管理层汇报。每月与各部门沟通考核利润, 并处理解答部门的疑问。准备年度和半年度的考核 KPI 回顾会议分析资料, 包括计算并汇报各资金使用部门项目投资回报率 ROI、ROA 的情况
- 在各业务部门与财务部中间建立起财务信息沟通的桥梁, 提供及支持各部门业务管理需要的财务数据, 包括为中期及年度路演材料准备财务数据库及问题库答案, 为企业传讯及投资者关系部针对投资者和分析师的问题提供财务数据和分析解释, 以及为总公司、中证监等机构的询问提供财务数据及分析解释等
- 完成其他管理层下达的任务, 及为跨部门项目协作提供支持

### 德勤会计师事务所

2014.10 ~ 2015.5

#### 咨询顾问, 国际税务部

- 为客户提供全方位的美国税咨询服务, 包括合规申报及纳税、税务咨询、重组并购、尽职调查、税务鉴证、税务内控等
- 协助金融机构, 包括银行、私募基金及信托机构等处理有关外国账户税务合规法案 (FATCA) 的咨询问题
- 为包括美国本土及海外公司、合伙企业、高净值客户在内的客户群进行税务合规申报服务, 包括但不限于准备所得税纳税申报表及相关信息报告, 处理美国税局相关询问及要求等
- 管理并及时更新公司纳税申报信息系统, 及时发现税务问题并提出建议

## 教育背景

### 香港中文大学

工商管理学士学位  
荣誉, 乙等二级  
主修: 专业会计学  
雅思: 7.5

2010.9 ~ 2014.6

## 资格证书

### 香港注册会计师 (已通过所有考试)

## 获奖情况

ACCA 学生大使, ACCA HK

2014.7

香港中文大学交流奖学金

2013.6

## 技能与培训

语言能力: 普通话, 英文及广东话

电脑技能: SAP, Oracle, 微软办公软件 (Word, Excel, Access, PowerPoint), Photoshop