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For a financial institution who is looking for a **talented** professional with an extensive **management** experience and **in-depth knowledge** of the fund services industry, I propose to bring my **expertise** and **values** to your organization

- ✓ **Specializes Fund Operations** for Mutual and Alternative Investments (Private Equity, Real Estate and Hedge funds) with strong knowledge of fund taxation
- ✓ **Solves issues, monitors quality of service** to ensure successful implementation in line with service level agreements by managing teams, allocating tasks, setting priorities and objectives
- ✓ **Manages and builds Client Relationship** by providing timely and accurate resolution of client inquiries, attending to client meetings, participating to regulatory and business-related projects
- ✓ **Monitors audit process with Big4 auditors** and tax advisors to ensure timely and accurate completion of financial statement
- ✓ **Assures review and optimization** of procedures, processes, workflow and quality controls through Efficiency Matrix & KPI reporting
- ✓ **Employs negotiation skills**, numeracy and excellent mathematical knowledge
- ✓ **Analytical, process-oriented professional**, copes well under pressure and tight deadlines
- ✓ **Utilizes strong knowledge of financial and capital markets**, financial instruments in their diversity including structured and complex securities as well as in depth knowledge of economics

⇒ Outstanding leadership with strong client management skills

Ensures excellence of services by managing teams, builds relationships that drive efficiency, productivity and enhanced profitability. *Areas of Expertise* include:

✓ Client Management

✓ Project Management

✓ Financial Reporting

✓ Fund Accounting

✓ IFRS, US GAAP, UK GAAP

✓ Team Management

✓ Risk Management

✓ Advanced Excel (VBA)

✓ Custody & Transfer Agency

My goal, take ownership for personal and collective performances, ensure client's satisfaction by promoting my *personal values*:

- Collaboration: build trust, promote teamwork, share expertise and knowledge
- **Diversity**: embrace diversity for innovation, encourage talents
- Excellence: serve with highest standards, commit to the best quality service

EXPERIENCE & NOTABLE CONTRIBUTIONS

01.2017 - Now

• Consultant, Credit Suisse, Zurich, Switzerland
Asset Servicing, Fund Services AG, Zürich, Switzerland

- Assisting the team in optimization of processes, testing and developing NAV process and reporting
- Identifying opportunities to develop and improve operational processes, procedures and SLA's

• Manager Custody, RBC I&TS, Zurich, Switzerland

Transaction Management & Transfer Agency, 9 direct reports

Participation related enhancement projects (EMIR, FATCA), identification of operational risk activity (RCA, KRI) and ensure accuracy of financial transactions and portfolio's holdings

- Monitoring outsourcing project to oversight and offshoring Fund Accounting and Custody services
- Working closely with Legal and Compliance teams on enhancement matters including quality controls, index plausibility checks, KYC/AML, cash management, claims monitoring and invoicing
- ⇒ Successfully implemented new operating model by oversighting operational activities to Malaysia

• Manager Fund Accounting, RBC I&TS, Zurich, Switzerland
Fund Accounting Services, 19 direct reports, CHF 45 billion of AuM

Managing 3 teams (Fund Accountants, Business Analysts & Client Representatives) and ensuring consistency of service by managing relationships with Asset Managers, Portfolios Managers, auditors and other parties

- Managing projects related to client onboarding, fund launching, liquidation, migration, mergers, financial closings and regulatory requirements
- Validating of funds prepared by Fund Accountant including verification pricing, P&L, capital transactions, hedging, asset allocations, cash balances, tax, distribution and fee calculation
- ⇒ Completion of audits for all funds in best timeliness, green ratings from 100% of clients, Employee Award x3

• Assistant Manager, PNC Investment Services (now BNY Mellon), Dublin, Ireland Hedge Fund Accounting Services, 8 direct reports, \$2.7 billion in Assets

Supervising a team of Fund accountants producing NAV's calculations for Irish and Cayman funds

- Successfully migrated a platform of hedge funds by coaching and leading a team to a new accounting system for 3 months in Delaware (USA)
- Ensuring timely and successful completion of audits including preparation of financial statements

• Fund Accountant, BAREP Asset Management (Société Générale), Dublin, Ireland Hedge Funds & Alternative Investments

Calculating and Reporting of Net Asset Values calculations on daily, weekly and monthly basis

- Calculation of Net Asset Value (NAV) by valuing Equities, Fixed Income and Derivatives instruments
- Communicating with parties involved in validation process: Fund Managers, Brokers and Middle Office

Other Experiences

12.2015 – 12.2016 • **Sabbatical break,** Zurich, Switzerland

Full-time father of 2 children of three years and one year old =), intensive German courses

10.2009 – 01.2011 • Associate at SARL JEWEL (LTD), Brest, France

Performing management, purchasing, accounting, budgeting (upscale Restaurant and Furniture shop)

01.2009 – 10.2009 • **Traveler,** South East Asia

10 months of travel for trekking and diving to India, Nepal, Thailand, Laos, Vietnam, Cambodia, Indonesia

EDUCATION

EDUCATION

Level I candidate in the CFA program

(Exam June 2016)

Business School, major Finance & Accounting (MASTER level)

Ecole Supérieure de Commerce (Sup de Co.), La Rochelle, France | 2001 - 2004

Diplome d'Etudes Universitaires Générales (DEUG) of Economic Sciences

University of Western Brittany (UBO), Brest, France | 1998 - 2001

SKILLS, SOFTWARE, LANGUAGES

SKILLS

Communication, Teamwork, Solution-oriented mind, Self-driven, Analytic mind

SOFTWARE

MS Office (VBA), SAP Business Intelligence, SharePoint, JIRA, Bloomberg, Telekurs, Reuters, MultiFonds (Temenos), Advent Geneva, Avaloq

LANGUAGES

French Native Spanish Intermediate English Fluent German Intermediate

PERSONAL INFORMATION

<u>Date of Birth</u>: 30/10/1978 <u>Nationality</u>: French / Spanish <u>Domiciled</u>: Switzerland <u>Working Permits</u>: Swiss (C) / EU

in

https://ch.linkedin.com/in/sebastien-perez-raub-3ab3b129

PHILOSOPHY OF LIFE

"A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty" W. Churchill