

Flora Stekelorom, MBL, CPA

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PROFILE

I am a highly educated young professional well known for my determination, perseverance and reliability. Project management, organisation and team coordination have been key in executing the deals and projects I run. My exceptionally strong technical skills and excellent soft skills have made me stand out professionally. As someone who is trilingual and has lived in five different locations I embrace cultural differences and believe in the power of teamwork. I am seeking a new challenge where I can utilise my financial expertise and business judgment and push myself to new boundaries.

EDUCATION

2012 – 2013	University of New South Wales , Sydney, Australia <i>Master of Business Law (MBL)</i>
2009 – 2011	University of Sydney , Sydney, Australia <i>Bachelor of Commerce (B.Com)</i>
2006 – 2008	Lycée Louis Le Grand , Paris, France <i>Baccalaureate 'Scientific'</i>

EMPLOYMENT

Jul 2014 - Sep 2016	Bank of America Merrill Lynch , Melbourne <i>Investment Banking – Multi Industries</i> <ul style="list-style-type: none">Deals and projects:<ul style="list-style-type: none">Sale of a \$1bn retail companyAcquisition of an ASX 200 healthcare companyAdvised federal government minority acquisition of an ASX 200 companySale of two mine assets of an ASX 200 mining companyIssuance of a \$1.3bn Term Loan B to Aristocrat for the acquisition of VGTDefence mandates of an ASX 200 mining company and an ASX 200 testing, inspection and certification provider
Jun 2013- Jun 2014	Deloitte , Sydney <i>M&A Advisory</i> <ul style="list-style-type: none">Deals and projects:<ul style="list-style-type: none">Sale of Premion to KKR controlled Genesis CareSale of Gloria Jean's to Global Yellow PagesSale of ACTTAB to TabcorpSale of WiseTech Global subsidiary eHealthWise to SMS Pty LtdTransaction option paper for the termination of a media industry joint venturePricing paper for a privately owned real estate services providerIndependent Expert Reports for RHG Limited on its two acquisition proposals from RHG and Pepper Australia, as well as for Greencap Limited on its acquisition proposal from Wesfarmers Industrial and Safety Pty Ltd
Mar 2012- Jun 2013	Allegro Funds , Sydney <i>Private Equity</i> <ul style="list-style-type: none">Deals:<ul style="list-style-type: none">Acquisition of Hastie ServicesAcquisition of BOS International portfolio of corporate loans

- Acquisition of **Darrell Lea**

PROFESSIONAL SKILLS

Business Management	<ul style="list-style-type: none">• Project management, deal planning, and team coordination• Client expectation and relationship management• Implementation of integration initiatives for Merrill Lynch's three Australian offices• Management of dataroom and Q&A processes
Leadership	<ul style="list-style-type: none">• Member of the Culture and Charity Committees (Merrill Lynch)• Member of the PE industry focus group (Deloitte)• Recruitment and interviewing of new employees• Training and mentoring of new staff
Analytical	<ul style="list-style-type: none">• Financial modelling including DCF, LBO, comparables, operating and merger models• Compilation of board presentations, quarterly valuation updates and fundraising documents• Preparation of IMs, teasers, pitches, takeover response manuals and industry analysis• Identification and analysis of potential buyers and competitors
Creative Thinking	<ul style="list-style-type: none">• Origination of new client pitches• Compilation of Private Equity, Media and Consumer Handbooks to map out industry players• Presentation of strategies to deal with potential legislative reforms of Australia's fractured media market

PERSONAL ATTRIBUTES

Languages	<ul style="list-style-type: none">• Tri-lingual in French, English and Polish; proficient in Spanish; beginner in Chinese
Intellectual	<ul style="list-style-type: none">• Early completion of studies at the leading high school in France due to academic acceleration
Creativity	<ul style="list-style-type: none">• I am a passionate and accomplished photographer as a competition winner, with a website that showcases this pursuit• Pianist who has previously performed in the UK, Sydney, Paris and Canada
Leadership	<ul style="list-style-type: none">• As a National Manager of the Oaktree Foundation demonstrating strength of character and resilience was integral to the encouragement and motivation of our volunteers• Co captain of my year in high school• As a scout team leader, I was responsible for the instruction and safe keeping of girls of many different ages• Played basketball in the first division of the in the inter-university competition with The University of Sydney• As the basketball team captain, I led our team to win 5 years in a row in France's division 3 league, and subsequently qualified for Division 2

CERTIFICATIONS

Chartered Professional Accountant (CPA)
Corporate Valuation and Financial Modelling Certificate (Wall Street Prep)

REFERENCES

Available upon request