

## XAVIER DONG XIAOPENG

Email: [xiaopeng.dong@u.nus.edu](mailto:xiaopeng.dong@u.nus.edu)

Mobile number: (65) 9663-7735

### EDUCATION

#### National University of Singapore (NUS) Business School

Singapore

*Bachelor of Business Administration (Accounting), Finance Specialization*

Aug 2012 – Present

- Cumulative Average Points (CAP): 4.2 / 5.0 (Second Upper Class Honors)
- Expected date of graduation: May 2017

#### Richard Ivey School of Business, University of Western Ontario, Canada

London, Ontario, Canada

*NUS Student Exchange Program*

Jan 2014 – May 2014

- Learnt Value Investing under Dr. Athanassakos George, the Bruce Greenwald of Canada
- Performed industry and company analysis, applied Net-Asset-Value and Earning-Power-Value based valuations on four US and Canadian companies, recommended one buy

### WORK EXPERIENCE

#### Amundi Asset Management Singapore/NUS Business School

Singapore

*Field Service Consulting Project Consultant*

Aug 2015 – Apr 2016

- Helped the client predict future favorability of investment landscape and policy change in the Chinese bond market by studying Chinese macroeconomic environments, analysing policy development trends over the last 30 years. Comparing risk-return profile of the Chinese bond market against other developed and developing countries
- Recommended trading strategies in corporate bond market by performing multiple-regression model to identify factors contributing to the pricing differential between bonds issued by the same corporate in the onshore and offshore markets
- Presented findings and recommendations to 20+ people from multi-seniority, multi-functional groups in the client company including the Head of Asia Bond Market, and obtained very positive feedback; produced a 124-page report
- Awarded A+ (top 5% of the honours degree cohort) by our project supervisor, Dr Zhang Weina, the research director of Asia Centre for Social Entrepreneurship and Philanthropy. Our research findings are now in the progress of publication

#### Seatown Holdings International (A fund manager under Temasek Holdings)

Singapore

*Investment Intern*

Aug 2015 – Dec 2015

- Pitched investment ideas to the portfolio managers and the investment committee by first researching, building financial models and analysing the underlying equities. The investment ideas included 1) Long JS:SP & Short JM:SP 2) Long THBEV:SP, 3) Long HMSP:IJ and 4) short CIMB:MK.
- Assist the portfolio managers in generating investment ideas and carrying out industry analysis and equity valuation
- Aside from desktop research, also held multiple calls with sell-side analysts and attended two economist's conferences

#### Pangolin Investment Management (A hedge fund)

Singapore

*Investment Research Intern*

Feb 2015 – May 2015

- Conducted equity research with a focus on major ASEAN markets. Qualitatively and quantitatively analysed listed firms, built financial models, forecasted earnings, reconstructed three financial statements, computed valuations and formulated investment thesis
- Analysed two firms and proposed a buy for SSG:SP and a fair value for AEON:MK.
- Gained industry insights by conversing with four managements from CENT: SP, SARINE: SP, TELE: IJ and DCC: TB.

### ORGANISATIONAL AND COMMITTEE EXPERIENCE

#### NUS Investment Society

Singapore

*Senior Fundamental Analyst*

Aug 2014 – Aug 2016

- Invited to give a presentation to more than 100 audiences on fundamental investment approach
- Performed industry research on grocery retail sector and benefited more than 30 analysts

#### NUS NUSSU Volunteer Action Committee

Singapore

*Charity Fiesta 2013 Marketing & External Relationship Director*

Nov 2012 – Jan 2013

- Communicated and coordinated with over 27 companies for sponsorship, successfully secured Causeway Point as venue sponsor and a \$2000 sponsorship from Lee Foundation Singapore

### SKILLS AND ADDITIONAL INFORMATION

- Award and title: CFA Research Challenge 2017 NUS Round Winner
- Financial analysis skills: completed 2-day Investment Banking Workshop covering technical concepts including financial statement analysis and valuation such as discounted cash flow, public comparable and precedence transaction analysis
- Value investing: attended 2-days Benjamin Graham Centre - Value Investing Conference in Toronto, spoke with fund managers such as Mohnish Pabrai from Pabrai Investment Funds and Richard Lawrence from Overlook Investments
- Databases and terminals: Bloomberg, Capital IQ, Business Monitor International, Frost & Sullivan, Euromonitor
- Proficiencies: proficient in English and **Mandarin** both orally and in writing; proficient in VBA programming language
- Interest: backpacked Eastern Europe for three months in 2012 and South America for two months in 2014