## **Matthew Ng Tian Ming**

Address: Blk 128 Lorong Ah Soo #06-322 S(530128)

Contact: +65 90663683(HP)

Email Address: Matt\_ng84@hotmail.com Marital Status: Single

#### **Work Experience**

# State Street Bank and Trust Company Global Markets Institutional FX Sales, Vice President

Sep 2010 - Present

Date of Birth: 17/04/1984

- Responsible for pricing and advisory of Spot/Forward, Swaps and Non-Deliverable Forwards both G-10 and EM Currencies
  to clients
- Managed and handled clients from central banks, sovereign wealth funds, non-bank financial institutions across the region.
- Treasury solutions advisory including funding underlying investments, portfolio currency risk management, FX execution and liquidity management
- Provided client advisory and cross sell bank solutions to assist clients manage and improve custodial FX workflow to reduce operational risk
- Involved in E-FX solutions: E-FX distribution, marketing of FX algos and cross selling E-platform (FXC/Currenex)
- Competent in charting and technical analysis for daily trade idea generation, provided daily and weekly market commentaries
- Organized customized product and FX markets training (FX derivatives, E-FX, accessing Asian restricted markets)
- Familiar with various market conventions/regulator guidelines in restricted currency markets
- Managed the onshore SGD forwards exposure and ensured the necessary squaring of deals via money broker and interbank
- Daily position monitoring to ensure FX positions are within tolerance limits, ensured counterparty credit limits are sufficient
- Spearheaded sales initiatives with various internal stakeholders across the bank to build cohesive relationships and indentify new business opportunities with existing and potential clients
- Participated in multiple custodian RFPs, part of deal team to pitch State Street's FX solutions for clients in Asia.
- Involved in discussions for legal/regulatory documentation, new account opening and client on boarding

## JP Morgan Chase Bank

### Treasury Trade Services, Consultant

Mar 2010 - May 2010

- Managed daily payments of confirmed Letters of Credit and export collection and ensured that clients are informed of payments
- In charge of providing letters of acceptance and advice for clients in the event of delayed payment and discrepancies in documents
- Provided support and assisted in daily administrative tasks of the import and export department
- · Reconciled differences and ensured no discrepancies in the daily export and import payments
- Highlighted any differences in payments to respective staff for clarification with clients

# ING Bank N.V. Singapore

Financial Markets, Intern

May 2008 - Aug 2008

- Supported trading desks by managing brokerage agreements. Liaised with traders and brokers to review and update brokerage rates
- Collaborated closely with different departmental stakeholders to formulate a Business Continuity Plan for
- management
- Assisted in a project aimed at facilitating trading by constructing a platform to compare real time market data from
- different brokers
- Conducted due diligence checks on counterparties and clients to ensure banking compliance
- Familiarized the sales team with due diligence procedures when dealing with new clients
- Consolidated the daily Profit & Loss reports of the Asian Branches for management and traders

## **International Monetary Fund & World Bank Group**

Event Facilitator Sep 2006

- Hosted for Singapore to foreign delegates who attended the IMF-World Bank meetings
- · Interacted with delegates from various cultures and nationalities and helped resolve various problems experienced by them

#### **Education and Certification**

#### **Singapore Management University**

Aug 2005 - Jul 2009

-Bachelor of Business Management (Major in Finance & Marketing)

## **Institute of Banking and Finance**

Accredited with passing the Examination on Treasury Activities (MAS Regulatory Exam)

## **Language & Computer Proficiency**

- Competent in Bloomberg, FX connect, FX All, Currenex, Reuters
- · Proficient in research databases such as Thomson Reuters, Euromonitor, GMID and IFR Markets
- Proficient in Microsoft Office suites and SPSS Statistical Software
- Fluent in both English and Mandarin