

WON SEUK JANG

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+971-56-557-7322 | bomflhy@gmail.com | Korean Citizen; Singapore Permanent Resident (PR) ; UAE Work Visa holder

PROFESSIONAL EXPERIENCE

GATEWAY PARTNERS

Singapore / Dubai

Vice President; Private equity firm based in Singapore and Dubai with AUM of c.USD 800 mn

2015-Present

Joined a newly established regional PE fund focused on Southeast Asia, South Asia, Africa and the Middle East; First financial close in Apr-2015; Executed three investments during the first 10 months with ~US\$ 120 million capital deployed (based in Singapore); Relocated to Dubai office in Sep-16 to set up a deal team focusing on Africa / Middle East opportunities

- Alcazar Energy Partners, a renewable energy development company focusing on the Middle East, Turkey and Africa (“META”) region; Co-investment with IFC and Mubadala Infrastructure Partners for Series-A equity raising
- PT Indomarco Prismatama (“Indomaret”), Indonesia’s largest mini-market and convenience stores network operator; Co-investment with TPG and Northstar Group in the form of convertible bond with put option
- Export Trading Group (“ETG”), a leading agricultural commodity trader in Africa, in the form of mezzanine facility with call option for underlying shares in pledge

STANDARD CHARTERED BANK

Singapore

Associate Director, Chemicals & Refining Team (Investment Banking Division)

2009-2014

Engaged in origination and execution of deals in downstream refining and chemicals sector in Asia; Contributed to setting up the Refining Practice and sector expertise within the team; Top-rated performer in five consecutive years

Selected M&A and Capital Market Transaction Experiences:

- Petron Corp’s US\$600 million acquisition financing for Esso Malaysia downstream business in 2012
- Essar Energy’s US\$1.35bn acquisition financing for Shell’s Stanlow refinery in UK in 2011
- Jurong Aromatics Corporation’s US\$1.5 billion project financing for senior and subordinated debts in 2011
- Aditya Birla Group’s US\$900mn acquisition of Columbian Chemicals in 2011
- Standard Chartered Private Equity’s INR500mn strategic investment in PI Industries in 2010

MORGAN STANLEY

Hong Kong, SAR

Summer Associate, Investment Banking Division

Summer, 2008

- Assisted in execution of Tong Yang Life IPO, the first IPO of Korean life insurance company; helped documentation of institutional and retail selling memorandum, offering circular and investors presentations
- Executed pre-IPO due diligence of USD500mn oil & gas company in China, reviewed regulatory requirements for dual-listing in Hong Kong and U.S, and provided daily equity market updates for transaction

BAIN & COMPANY

Seoul, Korea

Associate Consultant, M&A Practice

2006-2007

Engaged in a buy-side strategic advisory for Korean conglomerate to acquire a leading construction company for USD6.6bn in cash, from due diligence to execution and post-acquisition integration for 18 months; The largest auction deal in 2006

- Built 10-year financial projection model of target company; used for DCF valuation to determine the bid price for auction
- Led six senior employees from acquiror to review target company’s profitability and growth potential by performing in-depth industry analysis; output incorporated in valuation modeling
- Collaborated with investment bankers to engage equity sponsors by pitching on road show to 15+ financial sponsors; efforts resulted in raising USD3.8bn (58% of total consideration), from 11 financial sponsors

BOOZ ALLEN HAMILTON

Seoul, Korea

Consultant, Strategy Practice

2003-2005

Engaged in 8 projects across 7 industries including financial services, energy and power, media and entertainment, industrials, high technology and logistics, from vision and strategy set-up to operational improvement

- Built financial projection model for USD250mn technology company under acquisition consideration by USD15bn conglomerate in Korea, analyzed target’s business model and evaluated synergy potential
- Analyzed Korean logistics market and 5-year growth potential for USD80bn global logistics company in U.S; presented results to corporate strategy group executives to determine location for East Asian regional hub

EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, USA

- Master of Business Administration (MBA), Major in Finance

2007-2009

YONSEI UNIVERSITY

Seoul, Korea

- Bachelor of Business Administration; Bachelor of Arts in Economics; GPA 3.7/4.0 (Highest Honor)
- Michigan State University, Exchange student (2001); GPA 4.0/4.0 (Dean’s List)

1996-2003

ADDITIONAL INFORMATION

- **Military Service (1997-2000):** Presidential Security Force, Republic of Korean Air Force (Seoul Airport)
- **Certification:** Passed U.S CPA exam in 2002 (Delaware, average score 97.2/99)
- **Interests:** Fitness (qualified personal trainer); golf (USGA handicap 10.2)

