

KAI WEN YONG

Blk 347A, Yishun Ave 11, #03-515, Singapore 761347

Email: kaiwen.yong@gmail.com, Contact Number: (SG) +65 92967303

EDUCATION

Oct 2008-Jul 2011 London School of Economics and Political Science, BSc Economics

- Achieved 1st Class Honours for all 12 modules
- Recipient of Economics Departmental Prize for outstanding merit in degree performance

Jan 2004-Dec 2005 Victoria Junior College, Singapore, GCE A' Levels

- 4 As in Mathematics, Economics, Chemistry and Physics, A2 in General Paper
- Distinction in Chemistry Special Paper and Merit in Physics Special Paper
- Recipient of the Victoria Advisory Committee (VAC) Academic Excellence Award

PROFESSIONAL EXPERIENCE

Apr 2014-Current HSBC (Investment Banking Division, Associate, Singapore)

- Advising a Malaysia based conglomerate in an auction process to dispose of its media business
- Advised Siam City Cement on its acquisition of LafargeHolcim's business in Sri Lanka for US\$400m
- Advised a JV on potential disposal of its Chemicals business in Malaysia
- Advised a Philippines based consumer company on potential acquisition of a Thai business
- Advised a Singapore based Oilfield Services company on disposal of its FPSO business
- Advised PTTEP on its US\$1bn hybrid bond issuance
- Advised KrisEnergy on the establishment of its S\$500m Medium Term Notes Programme

Aug 2011-Apr 2014 HSBC (Investment Banking Division, Oil & Gas, Analyst, London)

- Advised Kuwait Petroleum International on an auction process to acquire over 800 fuel retail sites in Italy from Shell
- Advised CIS major on its US\$300m attempted acquisition of Vostok Energy
- Advised Saudi Aramco on its global Refining & Marketing strategy
- Advised Melrose Resources on US\$500m merger with Petroceltic
- Advised Kazmunaigas on its attempted acquisition of ConocoPhillips' assets in Russia and for Hess's stake in ACG fields in Azerbaijan

Jul 2010-Sept 2010 HSBC (Investment Banking Division, Financial Sponsors Group, Summer Analyst, London)

- Prepared company profiles, sector outlooks, trading and transaction comparables for pitch books, and assisted in DCF and LBO models across a range of industries including business services, TMT, consumer and retail

Aug 2009-Sept 2009 United Overseas Bank Kay Hian (Equity Research, Summer Intern, Singapore)

- Assisted in research of the Asia Pacific aviation industry and building financial models for several airlines

Mar 2008-Jul 2008 Accenture (Customer Relationship Management, Summer Intern, Singapore)

- Conducted research on True Number Portability and identified customer segments for post paid mobile users

Mar 2006-Jan 2008 Ministry of Defence (Human Resource Transformation Programme, Project Assistant, Singapore)

POSITIONS OF RESPONSIBILITY

Sept 2009 LSE-SMU Asia Investment Banking Conference 2009 (Director, Sponsorship)

2008-2009 LSE Business Society (Director, Special Events)

2008-2009 LSE Singapore Society (Head, Career Affairs and Corporate Relations)

SKILLS AND INTERESTS

- **IT Skills:** Bloomberg, Factset, Wood Mackenzie, CERA, Herold, Mergermarket, Factiva, MS Word, MS Powerpoint, MS Excel, MS Outlook
- **Languages:** Fluent in English and Mandarin (Written and Spoken)
- **Interests:** Piano (ABRSM Certified Grade 8), A cappella, Tennis, Travelling