

GHALI KETTANI

Worked my way
up to a
supervising

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position within
the first 3

To join a dynamic firm in the field of finance where I can make a significant contribution, increase profitability and

Professional Summary

advance my professional development

months in the
job

Managed a
team of 7 people
Implemented

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Fundamental & Technical analysis

Areas of Expertise

training courses
for new recruits
- speeding
profitability
Expanded sales
to include mass-
market accounts

Sales

Multi-Task Management

Domestic and International Experience

Equity, Bonds, Options...

Strong knowledge of markets and stocks

Wealth Management

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-

Work Experience

Head of Equity Sales

CDG Capital Bourse

- Manage a team of 9 brokers (6 juniors and 3 seniors)
- Solid track record of market share (increased market share from 9.2% in 2008 to 22.6% in 2015)
- In charge of institutional sales
- In charge of foreign clients (mostly GCC, US, UK and South Africa)
- In charge of online brokerage
- In charge of major HNWIs and Family Offices
- Efficient user of Bloomberg, Reuters Eikon, GL Trade, TWS
- Suggest daily trading strategies and technical analysis to determine entry and exit points
- Developed innovative trading strategies to profit from current market conditions
- Generated trading profits that supported the firm's business

Head of Wealth Management

CDG Capital

- In charge of HNWIs and Family Offices
- Increased asset under management from 200 Million MAD to 1.6 Billion MAD
- Managed a team of 6 (4 junior private bankers and 2 senior ones)
- Increased performance of AUM 14% above benchmark (index)

Head of Equity Department

Central Bank of Morocco

- Back, Middle and Front Office
- Financial analysis
- Macro and Micro analysis
- Statistics and analysis of the main financial and economic aggregates

Sales

Best Buy

Managed and maintained network communication database, with emphasis on managing network diagnostic tools for Ethernet, field identification of infrastructure, and inventory control of communication hardware

Network Database
Control Specialist
Arizona State
University

07/2008 to Current Casablanca, Morocco

01/2007 to 06/2008
Casablanca, Morocco

01/2005 to 12/2006
Casablanca, Morocco

07/2004 to 08/2005
Chicago, IL, USA

01/2000 to 05/2003
Phoenix, AZ, USA

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Education

Bachelor of Science: Finance

2003

Arizona State University

Phoenix, Arizona, USA

Graduated Cum Laude, **GPA: 3.52 /4.00**

Work History

Network Database Control Specialist

01/2000 to 05/2003

Arizona State University

Phoenix, AZ, USA

Sales

07/2004 to 08/2005

Best Buy

Chicago, IL, USA

Head of Equity Department

01/2005 to 12/2006

Central Bank of Morocco

Casablanca

Head of Wealth Managment

01/2007 to 06/2008

CDG Capital

Casablanca

Head of Equity Sales

07/2008 to Current

CDG Capital Bourse

Casablanca

Languages

Fluent in English, French and Arabic

Publications

Understanding Addressing in a TCP/IP Network

*LAN WAN Internetworking

*TCT Courseware Materials for Cisco Internetwork Operating System (IOS) V.11.x

Awards received The National Society of Collegiate Scholars

<http://www.maghress.com/fr/financesnews/8021>

References

Available upon request