BELAND Mathieu

Date of Birth 10 May 1989

Nationality Canadian / French

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PROFESSIONAL EXPERIENCE

2011 - 2016 **TD Securities** Canada

Investment banking division of the Toronto Dominion Bank (5^{th} largest bank in North America, by assets) Investment Banking Associate (2014 - 2016), Investment Banking Analyst (2011 - 2014), **Summer Analyst Internship (2010)**

Quantitative Analysis and Critical Thinking

- Analyzed third party financial reports, evaluated and verified capital structure, calculated financial ratios, documented credit history and produced recommendations for more than 20 clients to help them finance growth and improve their capital structure
- Developed detailed financial models and formulated competitive analysis, precedent transaction, DCF, and LBO models to perform valuation for more than US\$10B potential acquisitions in aerospace, healthcare, renewable energy, food, and security sectors
- Researched more than 15 client industries to find suitable merger and acquisition opportunities, resulting in frequent quality interactions and enhanced relationships with key clients
- Interpreted financial analyses to create more than 200 presentations, and presented conclusions of a 5-person team during calls and meetings with potential clients

Teamwork and Leadership

- Supervised a team of 4 analysts, ensuring timely delivery of a quality product while setting challenging objectives and providing learning and development opportunities
- Co-managed the recruitment, and mentored 4 consecutive summer analysts, who all received and accepted offers for full-time analyst position, becoming valuable contributors in the team
- Spearheaded the Quebec Corporate and Investment Banking Charity Auction fundraising campaign in 2015, helping to raise over US\$750,000 for a number of children's charities
- Led a team that organized the first TD Charity Bowling Tournament, raising more than US\$6,000 for children

Selected Transaction Experience

- Managed financial sponsors' due diligence requests during the sale process of CAE Inc.'s mining division to Constellation Software Inc. for US\$25M
- Acted as contact person for potential buyers and 3rd party service providers, and coordinated the go-shop process for Atrium Innovations Inc. in its privatization by Permira and institutional investors for US\$1.1B
- Initiated frequent industry updates for the management of Garda World Security Corp. in the context of its US\$1.1B privatization by the company's founders and Apax Partners
- Advised Opmedic Group in its US\$33M privatization by its founders, and in its subsequent sale to IntegraMed

EDUCATION

2008 - 2011

2009

INSEAD MBA Class of December 2017 2017

Singapore

Private Equity Club, Global Leadership Club, Fitness Club

GMAT: 730

HEC Montréal Bachelor of Business Administration - Major: Finance Canada

Cumulative GPA: 4.0 / 4.3. "With Great Distinction" citation of excellence

3 scholarships for academic excellence and school community involvement

2010 **National University of Singapore** **Singapore**

International student exchange program

LANGUAGES French (Native), English (Fluent), Spanish (Basic), Mandarin (Beginner)

OTHER EXPERIENCE

2008 - 2011 HEC Montreal Student Investment Fund, Senior Portfolio Manager Canada

Elected by peers as Senior Portfolio Manager. Responsibilities included recruiting and mentoring new members, monitoring the portfolio's performance and reporting to the Board of Directors

Chongqing Technology and Business University ("CTBU") Study and Culture Tour

China

Acted as HEC's ambassador in their first exchange program with CTBU

PERSONAL INTERESTS

- Cycling: traveled by bicycle across Thailand, Malaysia, California, Spain and France
- Ice hockey: member of a team for 8 years