

Seng Swee Meng, Robin

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EDUCATION

Nanyang Technological University <i>Bachelor of Business (Banking & Finance)</i> <ul style="list-style-type: none">• Academics: GPA: 4.75 / 5.00 (First Class Honours), Completed CFA Level 3• Honours: Dean's List 2012; Awarded Ngee Ann Kongsi Scholarship (2011 & 2012); selected for Local Exchange to Singapore Management University; Singapore Business Case Competition 2011 Semi-Finalist; Bain & Co Case Challenge 2011 Semi-Finalist	Singapore Jul 2010 – May 2013
ACCA Affiliate <ul style="list-style-type: none">• Ranked 6th in Singapore• P4-Advanced Financial Management (4th Placing Worldwide)	Singapore Jan 2008 – Jun 2010
Hwa Chong Institution, The Chinese High School <i>GCE A-Level / GCE O-Level</i>	Singapore Jan 2001 – Dec 2006

WORK EXPERIENCE

Greenhill & Co. <i>Investment Banking Associate</i> <ul style="list-style-type: none">• Led and completed sale of stake in 6 private equity funds by 2 Asian institutional investors• Completed sale of stake in 15 private equity funds by 2 Asian financial institutions• Completed sale of stake in a mezzanine fund by an Asian insurance company• Completed sale of stake in 14 private equity and real estate funds with valuation of c. \$300m by 2 Asian pension fund• Completed sale of stake in c.40 private equity and real estate funds with valuation of c. \$1 billion by an Asian financial institution• Assisted in the GP restructuring of a portfolio of Indian operating companies from diverse sectors• Participated in a GP restructuring involving a portfolio of Asian-focused real estate companies• Executed the sell-side advisory of 4 portfolios of fund interests with valuation of c. \$2.5 billion• Marketed 2 China-focused venture funds in separate transactions	Singapore Jul 2014 – Current
Standard Chartered Bank Corporate Advisory & Finance <i>Investment Banking Analyst</i> <ul style="list-style-type: none">• Involved in the buy-side advisory of cross-border transaction in Out of Home sector• Involved in the execution of an Indian Business Trust IPO in SGX, placement of shares listed on IDX	Singapore Jul 2013 – Jun 2014
Standard Chartered Bank Corporate Advisory & Finance <i>Investment Banking Summer Analyst</i> <ul style="list-style-type: none">• Conducted research on industries and companies; prepared materials for pitchbooks; performed comparable analysis• Involved in the final execution stage of IPOs; analysed trends of precedent privatisation transactions• Prepared a case study on a completed rights issue	Singapore May 2012 – Jul 2012
HSBC Global Banking Advisory <i>Investment Banking Winter Analyst</i> <ul style="list-style-type: none">• Assisted in the preparation stage of a sell-side advisory deal; performed comparable analysis; selected buyer universe• Conducted research and prepared materials for pitchbooks and client presentations	Singapore Dec 2011 – Jan 2012
Harmony Capital <i>Hedge Fund Analyst Intern</i> <ul style="list-style-type: none">• Performed financial modeling including DCF valuation and comparable analysis• Analysed various industries, designed hedging strategies for trade ideas• Presented to investment committee detailed research reports and investment memos on shortlisted equities in Asia-Pacific markets	Singapore Aug 2011 – Nov 2011
Calamander Capital <i>Private Equity Summer Analyst</i> <ul style="list-style-type: none">• Analysed banking industry in Vietnam; performed valuation and analysis on a commercial bank• Analysed tourism and port industries in Sri Lanka, examined trends in profitability and risks, performed financial modeling; produced buy-side reports on tea estates and hotels; conducted initial due diligence; prepared term sheet	Singapore May 2011 – Jul 2011

OTHERS

Language: Fluent (English, Mandarin, Cantonese), Intermediate (Spanish, Teochew, Thai), Elementary (Bahasa Melayu and Indonesia)
IT: Microsoft Word, Excel (includes financial modeling), PowerPoint, Bloomberg, Thomson Reuters, miscellaneous research mediums
Interests: Reading, Taiji, Yoga, Swimming, Badminton, Chinese Chess