

Yanting Wang

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EXPERIENCE

- 2016.3-2016.11 **Uber Technologies Inc.** Qingdao, China
Operations & Logistics Manager
- Data-driven driver operations management of Uber's ride-sharing business in Qingdao
 - Supply efficiency ranked Global Top 5 in terms of Supply Score
 - **Built pricing and incentive models** to maintain competitive pricing/monitor hourly spending budgets
- 2010.3-2014.7 **Snow Lake Capital Limited** Beijing, China
Consumer & Retail Sector - Associate (2012-2014), Analyst (2010-2011)
- US\$400m hedge fund, seeded by Mr. ZHANG Lei, the Founder of Hillhouse Capital
 - Primary research based, bottom-up investment in HK-, US- and PRC-listed stocks
 - Contributed **positive return of 6%, 2% and 6% for the fund in 2011, 2012 and 2013**
 - Conducted **rigorous fundamental research** of filings study, global peer comparison, interviewing management and industry experts and field studies; **built financial models** to calculate valuation
 - HTHT.US: invested in the stock as a core long position given its low valuation and growth potential brought by business model transition and product differentiation, and contributed 6.5% return for the overall fund in two years (80% on the position)
 - 1112.HK: Tracked the stock as a short target on its unsustainable growth. Built a short position with fundamental change catalysts in 2014 and achieved 30% return on the position within six months
- 2007.12-2010.3 **BDA China Limited** Beijing, China
Consultant (2009-2010), Analyst (2007-2009)
- Investment research for leading private equity and hedge fund investors; No. 1 client being Tiger Global Management
 - Ranked as "**outstanding**" in all semi-annual reviews and got **fast promoted** to Consultant in 1.5 years
 - Conducted primary research to analyze financial and operating metrics of target companies; Presented data, facts and analysis to clients in PPT and Excel formats

EDUCATION

- 2006.9-2007.7 **The London School of Economics and Political Science (LSE)** London, UK
Master of Science in Accounting and Finance
- 2002.9-2006.6 **Central University of Finance and Economics** Beijing, China
Bachelor of Accounting

PERSONAL

- Languages: Chinese (Mandarin) - Native; English - Proficient
- Proficient in financial modeling and analysis; Master of MS Office and Bloomberg

OTHER EXPERIENCE

- 2016.11-2017.1 **TriTra Technologies** Qingdao, China
Co-Founder, bike-sharing start-up company
- Managed the operations of APP-based bike sharing program launch in universities
- 2014.8-2016.2 **Gap Year - Managing a personal stock portfolio with annual return of 20%** Travelling
- Fine-tuned own investment methodology and gained first-hand insights into industry research, investment and portfolio management
 - TAL.US: identified unique competitive advantages in its business model and execution; quantified growth upside by analyzing each of its existing and prospective presence cities; invested in the stock and achieved over 100% return in 18 months

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工作经验

2016.3-2016.11 优步中国

山东青岛

运营经理

- 对优步的供给端-司机群体进行基于大数据分析的运营和管理
- 通过对供给的激励和管理, 青岛优步的供给效率达到全球前五
- **建立价格和激励的数学模型**, 计算并保持定价的优势, 并以小时为单位监控激励的预算

2010.3-2014.7 雪湖资本

北京

消费品和零售行业- 资深分析师(2012-2014), 分析师(2010-2011)

- 对冲基金 (AUM 4 亿美金), 种子投资来自于高瓴资本的创始人张磊先生
- 对港股, 美股, A 股进行基于基本面的一手研究, 自下而上的价值投资
- **在 2011, 2012, 2013 年, 所推荐的股票分别为基金带来 6%, 2%和 6%的正收益**
- 对目标公司和行业进行严谨的基本面研究, 包括公开信息分析, 国际对比, 访谈管理层及行业专家, 实地考察等; 建立财务模型对估值进行分析和预测
- HTHT.US (华住酒店): 确认其由估值水平低、成长空间大(业态加速转型, 产品差异化)带来的投资价值, 推荐成为核心仓位, 在 2 年时间内为基金带来 6.5%的收益 (单一股票回报率 80%)
- 1112.HK (合生元): 由于公司缺乏核心竞争力, 判断其收入增长不可持续, 并将股票作为做空标的的长期关注; 在 2014 年基本面发生负面变化时建立空仓, 在 6 个月内实现 30%的回报

2007.12-2010.3 BDA China Limited (BDA 投资咨询)

北京

咨询师(2009-2010), 咨询助理(2007-2009)

- 为业内领先的私募股权和对冲基金提供研究和投资咨询服务; 第一大客户为老虎环球基金
- 在历次的同级考评中均**表现突出, 被提前半年提升为咨询师**
- 对目标公司的行业、运营和财务数据进行一手研究; 以 PPT 和 Excel 的形式, 将研究所得的数据、事实和分析呈现给客户

教育经历

2006.9-2007.7 伦敦政治经济学院 (LSE)

英国伦敦

金融与会计学 硕士

2002.9-2006.6 中央财经大学

北京

会计学 学士

个人技能

- 语言: 普通话 - 母语; 英文 - 熟练
- 熟练掌握财务模型与分析; 精通 MS Office 软件

其他经验

2016.11-2017.1 北京趣驾科技有限公司

山东青岛

共享单车领域的初创公司, 联合创始人

- 在青岛大学校园推出基于 APP 的共享单车服务; 每辆车每天的使用频次达到行业领先的 6 次

2014.8-2016.2 在间隔年期间, 建立并管理了个人的股票投资组合, 年收益率达到 20%

- 积累了股票研究, 投资和组合管理的一手经验, 调整优化了自己的投资理念和方法
- TAL.US (好未来): 确立公司在商业模式和实际运营中的独特竞争优势; 对公司的已有和潜在城市市场进行逐一分析, 量化公司的成长前景; 在 18 个月内, 投资取得了超过 100%的回报