

BUSINESS EXPERIENCE

- 2016 MORGAN STANLEY, London, UK**
Associate, Investment Banking Division
- Led carve-out and sell-side process of Delta Retail, a regional multimedia and energy provider owned by Delta NV, the largest utility company in the Netherlands; prepared valuation, built IM and MP, managed DD process and participated to SPA negotiations; asset sold to EQT for ~€500M
 - Assessed strategic vulnerabilities, estimated potential valuation gap and developed activism defense strategy for ~€5Bn European energy company
 - Built staple financing package for a ~€1.5Bn buy-side M&A deal (together with internal Credit team)
- 2015 Summer Associate, Investment Banking Division (FinTech)**
- Part of team leading the IPO of Worldpay, a multi-billion-pound global FinTech company, as Joint Global Coordinator; drafted Analyst Presentation and prospectus and managed analyst Q&A
- 2014 THE BOSTON CONSULTING GROUP, Milan, Italy**
Senior Associate, Consumer Goods and Financial Institutions Practice
- Assessed an Italian bank's CIB division positioning through wallet-sizing analysis and 30+ client interviews; led cross-functional team in portfolio strategy and coverage model redesign
 - Built 3-year strategy and investments plan for a global retail company; built and assessed business cases for entry into new markets and facilitated resource allocation negotiations across projects
- 2012 Associate**
- Built an Excel-based scheduling tool to optimize labor cost for a global travel retailer and supervised roll-out in over 300 stores, resulting in 8% labor cost reduction from previous year
 - Analyzed distributed energy and energy efficiency market in EU countries for a power company, identifying €200M opportunity in underserved hotel segment in Italy and France
- 2011 Visiting Associate**
- Developed extensive comparative study on healthcare system in 5 EU countries, which was widely cited in the press and used by BCG to sell 3 additional projects that earned over €1M
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OTHER BUSINESS EXPERIENCE (MBA INTERNSHIPS)

- 2016 2R CAPITAL, London, UK**
Value fund, European Equities (launch phase)
Equity Analyst (Intern)
- Worked on the setup of the fund, defining strategy and investment philosophy and process
 - Researched and presented investment ideas, applying fundamental analysis to identify undervalued companies based on variant perception vs. market
- 2015 C5 CAPITAL, London, UK**
Specialist technology Private Equity fund, focused on cybersecurity and big data
MBA Intern
- Supported investment team in origination (200+ opportunities identified and screened), portfolio management (5-year strategic plan for a portfolio company) and financial modelling
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EDUCATION

- 2014–16 London Business School**
MBA Degree
- Awarded with Distinction (top 10% of the class); Dean's List; GMAT score: 740 (97th percentile)
- 2009–11 CEMS / Bocconi University (dual degree program), Milan, Italy**
Master of Science in International Management (two-year program taught in English)
- 110/110 summa cum laude; Bocconi Outstanding Scholar, 2010-2011, full merit scholarship
 - Exchange semester at Fundação Getulio Vargas (Sao Paulo, Brazil)
- 2006–09 Bocconi University, Milan, Italy**
Three-Year Bachelor of Business Administration and Management
- 110/110 summa cum laude; Exchange semester at Kenan-Flagler Business School (NC, USA)
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ADDITIONAL INFORMATION

- Co-founded Savik Shuster Studio (www.3s.tv), which produces TV shows in Ukraine (2009); setup operations and launched 2 new shows, contributing to reaching revenues of \$10M/year
- Community: Mentor at Mentors4U (coaching 3 students interested in a career in management consulting), Project Leader for 7-people impact consulting project for Development Media International
- Interests: technology, cinema, film-production, cooking, hiking
- **Languages:** Fluent English, Native Italian, Basic Portuguese
- **Nationality:** Italian, Canadian (dual citizenship)