

NGUYEN HUONG VAN

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PERSONAL SUMMARY

Huong Van is Senior Associate with KPMG Singapore's Financial Services Advisory team. Prior to joining KPMG Singapore, Huong Van was part of KPMG Vietnam's Deal Advisory and Audit Financial Services team where she has conducted financial due diligence and audit engagements exclusively for clients in the financial services sector (banking, capital markets and insurance).

Huong Van possesses strong organizational and analytical skills with a can-do attitude and ability to work independently. Highly motivated, detail-oriented, hard-working and dedicated to the cause. Responds to challenges with determination and focus.

Huong Van is proficient in Excel and analytics tools such as Power BI and Tableau.

CORE COMPETENCIES

Due Diligence	Corporate Finance	Financial Modelling
Data Processing & Analysis	P&L Analysis	Accounts Reconciliation
Report Writing	Process Improvement	Business Partnerships

ACADEMIC QUALIFICATIONS

- CPA Australia - Associate member
- Master in Management of Banking and Finance - Université libre de Bruxelles
- Bachelor of Business (Economics and Finance) - Royal Melbourne Institute of Technology

PROFESSIONAL EXPERIENCE

KPMG Singapore

August 2015 – present

Senior Associate - Financial Risk Management – Management Consulting

- Managed all aspects of client engagement execution and delivered agreed project outputs that exceed client expectations in terms of time, quality and cost
- Compiled clear and concise oral and written reports
- Supervised and reviewed the work of junior team members, providing coaching and support to them and managing their performance
- Contributed towards the technical, industry and consulting capability of the Finance Services Advisory Team.
- Proactively engaged with clients to build effective relationships during on-going assignments and continue to maintain relationships with clients to win more engagements
- Used commercial awareness to identify consulting opportunities in target accounts
- Key projects involved:
 - **Cost Allocation and Profitability Analysis:** Reviewed and validated the cost allocation methodology, conducted subsequent service-level profitability analysis and built underlying model for the largest ASEAN Stock Exchange. The project enabled the client to make strategic pricing and other commercial decisions as well as facilitate regulatory discussions
 - **Profit & Loss reconciliation:** Reconciled the trading room profit (loss) and position reports to back office and accounting records for one of Thailand's largest banks. This included a review of valuation methods, trading and reporting systems and processes of front, middle and back offices
 - **Internal Audit:** Served a 5-month secondment in 2016 to the Group Audit division of one of Singapore's largest banks for 2 internal audit reviews of Group Finance – Shared Services and Group Finance Architecture Programme. Also led the internal audit review of Treasury functions for a leading oil and gas company in Singapore

KPMG Vietnam

September 2011 – August 2015

Senior Associate – Financial Due Diligence – Deal Advisory

- Actively conducted a number of acquisition due diligence engagements. Analysed target company's financial statement information including income statement, balance sheet, cash flow and key operational data. Synthesized and converted the data into meaningful information to drive historical and projected financial and operating trends, quality of earnings and working capital considerations, and potential liabilities and risks which impact valuation and negotiation of target management.
- Key transactions include:
 - A Japanese bank's acquisition of interests in a Top 3 state-owned bank in Vietnam

- Goldman Sachs's examination of financial health of a major commercial bank in Vietnam to ensure its financial guarantee for a Construction Joint Stock Company in connection with its proposed financing transaction
- A leading Korean based insurance company's intended investment in a non-life insurance business in Vietnam.
- A Japanese based electric power company on the contemplated acquisition of a minority interests in a local hydropower company
- A Thailand based investment company on its contemplated acquisition of majority equity in a local real estate company
- A Top 3 Japanese aluminum group in connection with the completion of its investment in an aluminum can producer in Vietnam
- One of the world's largest vehicle manufacturer in Japanese with its attempted acquisition of 60% equity interest in a local company engaging in the manufacturing and processing of motorbike parts
- A leading Vietnam investment corporation on its intention to be strategic shareholder of one of the largest state-owned textile and garment company in Vietnam
- A Top 5 local investment company in its contemplation to subscribe for a controlling stake in a local company engaging in real estate, hotel and tourism services

Audit Senior – Audit Financial Services

- Took lead in external audit engagements as the Senior-in-charge for major financial institutions
- Developed audit programs and tested procedures aligned to risk and test objectives
- Conducted detailed credit reviews on individual loans to customers, comprising the qualitative and quantitative assessment of individual loans, the compliance of transaction documents, covenants, reporting requirements and the accurate computation of loan loss provision, collateral amount and the corresponding interest income in accordance with Vietnam Accounting Standards ("VAS") and International Financial Reporting Standards ("IFRS")
- Ensured audit conclusions are based on a complete understanding of the processes, circumstances and risk
- Communicated findings and corresponding recommendations to business stakeholders and risk owners
- Supervised and guided junior members in the audit and reviewed audit deliverables
- Produced the Report on Internal Control over Financial Reporting in accordance to State Bank of Vietnam (SBV)'s requirements
- Clients portfolio across financial services sector in both Vietnam and Laos markets include:
 - Major local banks: Joint Stock Commercial Bank for Foreign Trade of Vietnam ("Vietcombank"), Vietnam Bank for Agriculture and Rural Development ("Agribank"), Military Commercial Joint Stock Bank ("MB"), Vietnam Technological and Commercial Joint Stock Bank ("Techcombank"), Vietnam International Commercial Joint Stock Bank ("VIB"), Maritime Commercial Joint Stock Bank ("MSB")
 - Branches of foreign banks: Bank of Tokyo-Mitsubishi UFJ ("BTMU"), Australia and New Zealand Banking Group ("ANZ"), Taipei Fubon Bank
 - Joint venture banks: Lao Viet Bank in both Laos operations and Hanoi branch
 - Securities companies: Vietnam Securities Corporation, CIMB – Vinashin Securities Limited Liability Company ("CVS").

REFERENCE

Tran Dinh Vinh

Audit Partner - Head of Financial Services, KPMG Vietnam

Patrick Thompson

Associate Director – Management Consulting, KPMG Singapore