彭璐

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工作经历

02.2016 - 02.2017 **Groupon**

电子商务/新加坡

高级财务计划及分析 (经理级别)

亚太地区(包括新加坡/香港/马来西亚/澳大利亚/新西兰/日本等)

- 主持编制并合并亚太及欧洲区域月度/季度/年度管理报表, 预算及预测
- 成本分析,控制及追踪,有效与各部门沟通预算使用状况,并及时更新预算
- 分析亚太及欧洲区域人力资源与成本,为公司人事变动决策提供支持
- •配合芝加哥总部,参与年度预算和月度预测,督促公司决策的有效执行
- 预测销售业绩,分析营销/销售费用/投资回报率,设定并分析销售人员关键 绩效指标
- 协助亚太及欧洲区域财务总监进行其它相关财务计划分析工作

07.2014 - 01.2016 新加坡邮政(SingPost)

物流,零售,电子商务/新加坡

财务经理,集团财务计划与分析

- 分析集团公司收入, 利润及利润率, 建立并跟踪子公司关键业绩指标
- 建立集团公司全面预算管理体系,制定并完善全面预算管理制度和流程,设 计全面预算管理模板,为董事会,审计委员会准备财务报告与财务分析
- 分析月度/季度/年度业绩, 并跟踪预算其执行情况, 对比实际和预算的差异
- 建立成本费用分析的财务模型,提供成本费用节约控制方案
- 协助资金部门进行现金流分析与资金安排计划

10.2013 - 07.2014 **ABB**

电机,能源,自动化/新加坡

财务核算及财务分析,亚太地区财务共享服务中心

- 负责马来西亚国家月度/季度/年度财务核算 (US GAAP)
- 审阅财务报表,管理报表及财务披露
- 协助公司内部控制审计
- 标准化亚太地区管理报表,提高管理报表准确性及有效性

05.2013 - 09.2013 赛诺菲 (Sanofi)

医药/新加坡

财务分析与财务控制,实习(硕士学位必修学分)

- 实习得分: A⁺ (财务经理)
- 分析, 跟踪生产计划效率, 评估生产变更对财务影响
- 创立生产效率分析模型,对生产效率进行情景测试与敏感性测试
- 监督生产计划,参与管理生产周例会,报告进度,评估生产延迟对财务影响
- 执行生产效率年度预算

03.2010 - 06.2011 香港置地(Hongkong Land)

房地产/中国

高级会计,财务

- 建立财务模型,分析潜在投资项目现金流量,利润,投资回报率及投资回报 周期,协助管理层投资决策
- 为引进人民小学入住项目,策划设立人民小学基金会,并成功对其捐赠3亿人民币,为公司节税
- 参与土地招投标,协助资金注入,税收筹划

08.2006 - 05.2009 普华永道(PwC) 高级审计师, 审计

会计师事务所/中国

- 为上市公司执行年度法定审计
 - o上市公司审计准则包括: 美国会计准则, 国际会计准则及中国会计准则
 - o上市公司审计客户包括医药(拜尔),电讯(中国联通),IT(菲尼克斯 半导体),能源(CLP Group)以及制造业(康明斯)等
- •参与重庆机电股份有限公司上市审计,其于2008年在香港交易所成功上市
- 为多个美国上市公司执行萨班斯内控审计,并提供内控改进建议
- 作为项目负责人,带领团队执行审计,保证报表准确合规,识别项目审计风险,评估风险并控制风险,编制审计报告

教育背景

08.2012 - 01.2014 ESSEC 法国高等商学院(欧洲顶级商学院)

巴黎-新加坡

- 金融硕士
- 2013 荣获 ESSEC 最高荣誉优秀毕业生
- 2012 荣获 AXA 奖学金

09.2002 - 06.2006 重庆大学 / 本科 / 工程管理

中国

• 2006年重庆市优秀毕业生

06.2017 Chartered Financial Analyst (CFA) Institute

新加坡

• 通过 CFA 一级和二级

语言与计算机

- 中文母语 英文流利
- 微软证书 Microsoft Office Excel 专家
- 擅长 Excel, Word, PPT
- 熟悉财务/业务系统 SAP, ABACUS, Hyperion, BPC, Business Warehouse (BW), SmartView, Anaplan, NetSuite, Tableau, SalesForce, Xero

兴趣爱好

• 跑步,游泳,徒步和烹饪

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WORK EXPERIENCE

02.2016 - 02.2017 **Groupon**

e-Commerce / Singapore

Senior Financial Analyst, Regional FP&A, Commercial Finance, APAC

- Prepared and consolidated monthly management reports for FP&A cycle including budget, forecast and variance reviews (APAC & EMEA)
- Worked with head of HR and analyzed weekly headcounts, open positions and resignations to make and assess business strategy (APAC & EMEA)
- Worked with country financial directors for adjustments to comply with HQ (Chicago) plan (APAC)
- Analyzed SG&A and marketing expense, and distributed the monthly analysis to heads of departments (APAC)
- Calculated monthly sales commission and tested the impact of sales commission plans (APAC)
- Supported CFO for various ad-hoc analysis regarding the company's strategy and restructuring (APAC)
- Supported monthly forecast on Shopping Business Line (EMEA)

07.2014 - 01.2016 **SingPost**

Logistics, Retail and e-Commerce / Singapore

Finance Manager, Financial Analysis and Management Reporting

- Oversaw the group's full P&L including revenue, cost and margins by industry, product, business unit, subsidiary and country
- Created financial models to analyze various cost saving initiatives in the group
- Developed key performance indicators (KPIs) and trend analysis with recommendations to assist in improving cost efficiencies in the organization
- Consolidated forecast and budget from all business units and subsidiaries, conducted the preparation and roll-up of the company budget and monthly forecast and provided variance analysis to identify areas of concern
- Designed, published and distributed customized periodical flash reports, management reports and performance report to GCFO, BOD and audit committee
- Built reporting tools for the FP&A department
- Assisted with cash flow analysis and treasury analysis
- Assisted in group long run planning for the next 5 years
- Provided financial supports to IT projects for Singpost transformation

10.2013 - 07.2014 **ABB**

Power and Automation Technology / Singapore

Accounting Center Analyst, Shared Accounting Services

- In Charge of monthly, quarterly and yearly financial closing for Malaysia Reporting (US GAAP)
- Reviewed and validated journal entries and reconciled BS, P&L and CF
- Prepared timely and accurate reporting package and associated disclosures
- Assisted with internal audit, annual statutory audit under US GAAP and SOX audit
- Identified best practice for the standardization within shared accounting services

05.2013 - 09.2013 Sanofi Aventis

Pharmaceutical / Singapore

Intern in Finance and Controlling (compulsory for master graduation)

- $\underline{\mathbf{A}}^+$ internship performance evaluated by Finance & Controlling manager at Sanofi
- Analyzed financial data and identified the production trends that may affect costs
- Designed financial models for scenario test and sensitivity test on the production yield
- Evaluated production efficiency by variance analysis versus budget and forecast, created yield reports and presented in the weekly management meeting
- Conducted 2014 annual budget and forecast on yield

03.2010 - 06.2011 Hongkong Land

Real Estate / China

Senior Accountant, Finance and Accounting

- Built financial models to analyze various investment strategies and business opportunities
- Performed financial analysis on full P&L, profitability of residential properties and foreign capital injection
- Provided project and operational analysis to GM and CFO on Renmin Primary School Education Fund and HKL donation project (CNY 300 Million) and this project successfully attracted a famous primary school to build its campus in the company's residential property, Yorkville
- In charge of financial closing for HKL Chongqing Office and conducted budget and forecast for JV companies and HKL Chongqing Office
- Assisted in capital planning for project finance and tax planning for project company

08.2006 - 05.2009 PricewaterhouseCoopers

Financial Services / China

Senior Associate of Assurance Service, Audit

- Conducted statutory audits for listed companies under different accounting standards (US GAAP, IFRS and PRC GAAP)
- Led team in projects across various industries, such as pharmaceutical (Bayer), telecom (China Unicom), IT (Phoenix Semiconductor), oil & energy (CLP Group) and manufacturing (Cummins)
- Participated in the IPO project of CQME (stock code: 2722), which was successfully listed in HK Exchange in 2008
- In charge of audits under Sarbanes-Oxley (SOX) for China Unicom and Phoenix Semiconductor
- Tested internal controls for clients and provided the best solutions for their process improvement
- Ensured the accuracy and transparency of financial statements, identified key risks, evaluated pivotal issues, raised audit adjustments and drafted audit reports

EDUCATION

08.2012 - 01.2014 ESSEC Business School (Top Tier Business School in Europe) Paris-Singapore

- Master Degree in Finance
- Graduated summa cum laud (with the highest honor)
- The Excellence Scholarship by AXA Private Equity M & faat & ESSEC Business School

09.2002 - 06.2006 Chongqing University / Bachelor Degree in Engineering

China

• The Excellent Graduate by Chongqing Municipality Government

06.2017 Chartered Financial Analyst (CFA) Institute

Singapore

• CFA Level III Candidate, Passed CFA Level I & II

LANGUAGES AND COMPUTER SKILLS

- Fluent in English / Chinese native speaker
- Microsoft Certificate Microsoft Office Specialist Expert for Office Excel
- Proficient in Excel, Word, PPT
- Sound knowledge of SAP, ABACUS, Hyperion, BPC, Business Warehouse (BW), SmartView, Anaplan, NetSuite, Tableau and SalesForce

• Jogging, swimming, hiking and cooking