

Europass Curriculum Vitae



Personal Information

Name and Surname	Roberto Mariani
Address	Flat 8, 4/F, Midland Centre, 328 Queen's Rd. Central, Sheung Wan, Hong Kong , HK SAR
Mobile	HK:+852.5613.1803 ITA +39.349.4742681
E-mail	robymariani85@gmail.com
LinkedIn	roberto-mariani/it
Nationality	Italian
Date of Birth	October 7 th , 1985
VAT n	IT-08901280969

Work experiences

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| Dates | • 01/2017 – present date |
| Occupation | <u>Dottore Commercialista – Chartered tax and accountant – Account Manager</u>
Based in Hong Kong, coordination of the internal functions to provide the service to a portfolio of local companies and branches owned by Italian investors.
-administrative outsourcing; -accounting & reporting; -tax compliance; -payroll & MPF;
-corporate secretary; -bank relationship assistance, -visas applications. |
| Name of employer | People & Projects Limited, www.pndp.net – Hong Kong, HK SAR. |
| Dates | • 07/2015 – 12/2016 |
| Occupation | <u>Dottore Commercialista - Tax and accounting services, auditing</u>
Tax and accounting services released to a portfolio of SPVs, multinationals and local branches of foreign entities (holdings mainly located in US, UK, Luxembourg and Netherlands):
-accounting and registers compliance; -VAT and Withholding liquidation; -financial statements & approval package; -quarterly reports in local gaap to parent companies/funds; -VAT yearly return; -direct taxes returns; -yearly VAT operation transmission; -Withholding return;
-property taxes; -VAT credit refund; -rents and location agreements; -soft claims and appeals to Authority/Tax commission; -corporate books. |
| Name of employer | TMF Group – Italian division, www.tmf-group.com – Milan, Italy
International professional group - Tax, accounting and payroll, company secretary. |
| Dates | • 01/2013 – 07/2015 |
| Occupation | <u>Dottore Commercialista - Tax and accounting services, auditing</u>
Tax and accounting services released to a portfolio composed of individuals, professionals and small corporates:
-accounting; -financial statements; -VAT settlement ;-direct/indirect taxes
-intrastat / blacklist / annual VAT & tax returns; -rents & locations agreements
-small company M&A; -budgeting & forecasting; -investment NAV evaluation
-cash flow statement; -anatocism & usury; -failure procedures assistant. |
| Name of employer | Studio Ribis & Partners, www.studioribis.it – Milan, Italy
Professional studio - Tax, accounting and commercial law consultancy. |

Dates	• 09/2009 – 11/2012
Occupation	<u>Sales assistant</u> Sales assistant during foreign exhibitions and support in the economic missions abroad. Casablanca and Rabat (Morocco) - 2012; Muskat (Oman) - 2011; Mumbai (India) - 2011; Kiev (UA) - 2010; Abu Dhabi and Dubai (UAE) - 2010; New York (USA) - 2010; Almaty (Kazakhstan) - 2009; Moscow (RU) – 2009.
Name of employer	Anacleto Mariani S.r.l., www.anacletomariani.it – Milan area, Italy Luxury Interior Design, Furniture Export.
Education and training	
Qualification awarded	January 2015 • <u>State habilitation of Chartered Tax and Accountant (Italian CPA)</u> Training and exam – Università degli Studi dell'Insubria – Varese, Italy www.uninsubria.it
Postgraduate course	October 2014 • <u>Short master in corporate analysis, budgeting and cash flow statements</u> Chartered accountants national association – Monza, Italy www.odcmb.it
Postgraduate course	October 2013 - June 2014 • <u>Technical analysis of financial markets</u> S.I.A.T. Italian society of technical analysis – IFTA Italy – Milan www.siat.org ; www.ifta.org
University degree	October 2009- July 2012 • <u>MSc, Markets and International Strategies</u> <u>Dissertation:</u> Marketing Metrics, Statistics and Performance, new index-linked insurance policy launch with Conjoint and Cluster analysis Università Cattolica Sacro Cuore, Milano www.unicatt.it <u>Grade:</u> 102/110 ➤ <u>ERASMUS Exchange study:</u> (01/2011-07/2011) MSc Économie et Management Université Lumière Lyon Deux, Lyon, France www.univ-lyon2.fr
University degree	October 2005- July 2009 • <u>BSc, Management and Business Administration</u> <u>Dissertation:</u> Geomarketing and new product implementation on territory, Map & Market. Università Cattolica Sacro Cuore, Milano www.unicatt.it ➤ <u>INTENSIVE ENGLISH COURSE:</u> (07/2009 - 09/2009), UCLA, Los Angeles, USA Upper Intermediate
Articles and publishing	
Title	• <u>Italy: new advance agreement guidelines for companies operating internationally</u> July 2016, TMF Group news and learning articles http://bit.ly/2acNCet
Title	• <u>2016 Italian Stability Law: payable VAT ahead of insolvency proceedings</u> April 2016, Bloomberg BNA international tax (Volume 14, n.4) http://www.bna.com/tax March 2016, TMF Group news and learning articles, http://bit.ly/1UIZFhL
Title	• <u>University dissertation</u> <u>Marketing metrics & corporate performances – the conjoint analysis</u> April 2016, EAI Academic Publishing, (https://www.edizioni-ai.com)
Other information	
Other languages	<u>English:</u> full professional proficiency <u>French:</u> good speaking level, basic writing level
Computer skills and competences	- Ms Office Packages (Word, Excel, Power Point), - Accounting software (Zucchetti, Profis sistemi Sql, ViaLibera24ore).
Artistic, sport and competences	Agonistic member of PWKA federation of Sanda Kick Boxing Light Contact, www.pwka.com Summer Voluntary at Fratelli San Francesco d'Assisi ONLUS, Milan, 2 months 2007, front office reception. www.fratellisanfrancesco.it Skiing, swimming and mountain trekking.