

# Isaac Lee

Well rounded professional with over 9 years' experience in Mergers & Acquisition, Corporate Finance, Restructuring, Advisory and Assurance services. Possess strong analytical and problem solving skills with good understanding of M&A transaction process from both buy-side and sell-side perspective, as well as financial reporting framework, business controls and processes

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## EXPERIENCE

<b>Nov 2015 - Present</b>	<b>Manager</b> <b><u>Borrelli Walsh Pte Ltd, Corporate Advisory</u></b> <b>[Singapore]</b> <ul style="list-style-type: none"><li>▪ Mergers &amp; Acquisition, divestment of non-core assets, fund raising, develop and implement turn-around strategies as well as financial and operational restructuring</li><li>▪ Lead turn-around of an Indonesia-based oil &amp; gas equipment manufacturer and service provider, including divestment of certain equity stakes</li><li>▪ Completed USD524.7m debt restructuring and thereafter, involved in the turn-around of an Indonesia-based distributor of mobile phone and operator products. Scope include identifying and closing non-performing stores, identifying and implementing improvements to IT and ERP system, managing audit process to ensure compliance with local regulations and work towards lifting suspension of trading in its shares</li><li>▪ Involved in USD300m restructuring of a project finance debt for a Malaysian smelter, USD100m debt restructuring of its trading arm based in Singapore and restart of its mine in Australia</li></ul>
<b>Nov 2014 - Oct 2015</b>	<b>Senior Associate</b> <b><u>PricewaterhouseCoopers LP, Deals / Merger &amp; Acquisition</u></b> <b>[Singapore]</b> <ul style="list-style-type: none"><li>▪ Completed sell-side advisory for a Myanmar-based manufacturer and distributor of spirits-based products to a private equity</li><li>▪ Completed numerous financial due diligence review on investment targets involved in industry, including but not limited to real estate portfolios, pharmaceutical and healthcare, luxury car dealership and manufacturer/distributor of semiconductor products</li><li>▪ Involved in origination, fund raising and sourcing for investment targets</li></ul>
<b>May 2012 - Oct 2014</b>	<b>Assistant Manager</b> <b><u>Deloitte SEA, Corporate Finance and M&amp;A Transaction Services</u></b> <b>[Malaysia]</b> <ul style="list-style-type: none"><li>▪ Completed buy-side advisory for a Chinese industrial glass provider's acquisition of a Malaysia-based specialty PV bare glass manufacturing facility from an American-Korean JV</li><li>▪ Completed sell-side advisory for a Malaysia-based manufacturer of precision engineered components serving the oil &amp; gas and aerospace industry to a UK-listed MNC</li><li>▪ Completed sell-side advisory for a Malaysia-based manufacturer and distributor of security seals to a UK-listed MNC</li><li>▪ Led and completed numerous financial due diligence review engagements, valuation of businesses and identification of investment targets</li><li>▪ Involved in origination, execution of M&amp;A and financial due diligence projects</li></ul>
<b>Mar 2009 - Apr 2014</b>	<b>Senior Associate</b> <b><u>Ernst &amp; Young, Assurance &amp; Advisory Business Services</u></b> <b>[Malaysia]</b> <ul style="list-style-type: none"><li>▪ Led numerous assurance engagement (audit) for clients involved in industry, including but not limited to construction, shipbuilding and ship repair, software development, pharmaceutical and healthcare, oil &amp; gas services and manufacturing</li></ul>

## PERSONAL INFORMATION

**Address**  
97A Lorong H Telok Kurau, #03-05,  
Singapore 426118  
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+65 8150 6669  
**Email**  
Isaaclee87@gmail.com  
**Date of Birth**  
17 March 1987

## EDUCATION

**Associate of Chartered Certified Accountants**  
Member  
**Oxford Brookes University**  
Bsc (Hons) Applied Accounting

## LANGUAGE

**English:** written; spoken  
**Bahasa:** written; spoken  
**Chinese:** spoken

## EDUCATION

**Corporate Finance & Advisory**

- Fund raising
- Debt restructuring
- Financial modelling
- 13-weeks short term cash flow forecast
- Review of cash receipts and payments
- Working capital optimization
- Debt standstill and restructuring
- Turnaround management
- Portfolio monitoring
- Operational restructuring / performance improvement

**M&A Transaction Services**

- Financial Due Diligence
- Quality of Earnings & Net Assets
- Completion Review
- Valuation

**Mergers & Acquisition: Sell-side**

- Prepare teaser, process letter, information memorandum, management presentation,
- Facilitate vendor DD and Q&A,
- Negotiate SPA
- Ensure CPs satisfaction and completion

**Mergers & Acquisition: Buy-side**

- Manage buyer due diligence processes,
- Assess acquisition options and deal structure, devise bidding strategy,
- Negotiate SPA,
- Ensure satisfaction of CPs
- Completion review