

AO GUOLIANG, CHRISTOPHER

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Professional Experience

Phillip Capital Management

Jun 2014 - Present

Manager, Investment Solutions

- Client coverage includes wholesale distributors and institutional investors around the Asia region.
- Preparation of marketing and regulatory materials include (although not exhaustive) RFPs, factsheets, PHS, presentations and write-ups.
- Jointly implemented sales and marketing campaigns with our partners to drive firm's awareness and AUM.

iFAST Singapore - Fundsupermart.com

Oct 2011 - May 2014

Client Investment Specialist

- Client facing role which provides investment advisory to investors through various mode of communication.
- Designed and implemented spreadsheet model and template to assist the team with fund selection and portfolio analysis.
- Collaborated with various internal departments to increase client awareness and market share.

Standard Chartered Bank

May 2010 - Sept 2011

Relationship Manager, Preferred Banking

- Consumer facing role which aims to bring new business through direct sales in order to build, develop and maintain profitable clients base.
- Cross selling of product includes credit cards, personal accounts, insurance, mortgage loans, treasury related products, structured deposits and unit trust.

Education

Royal Melbourne Institute of Technology
Bachelor of Business (Economics and Finance)

Jan 2008 - Dec 2009

Singapore Institute of Management
Diploma in Management Studies

Jun 2006 - Sept 2007

Languages, Certifications and Proficiency

Certificates - CMFAS M1b, M3, M5, M9, M9A, CHI

Language - English, Mandarin, Cantonese, Hokkien

Proficiency - Microsoft Office -(Excel, Word, PowerPoint), Bloomberg

Referrals available upon request

Availability: Two Months