

## Tan Cher Aik

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### Academic Qualifications

**Singapore Management University (SMU)**

**Aug 2009 – May 2013**

*Bachelor of Accountancy with a 2nd major in Finance*

### Professional Experience

**DBS Bank Ltd**

**Jan 2014 – Current**

*Associate - Enterprise Banking*

- Prospected and acquired new corporate customers; enhancing revenue and fee income to the bank through cross selling of product offerings (working capital, trade and asset based financing) while meeting customers' business needs
- Liaised with product partners from cash management and treasury to ensure further product penetration and usage
- Assessment of risk exposure to the bank through timely reviews and quality credit underwriting recommendations in line with credit policies established
- Exceeded sales target by 13.3% in FY15 and 15.0% in FY16

**KPMG Services Pte Ltd**

**Jul 2013 – Dec 2013**

*Associate - Risk Consulting & Advisory*

- Provided J-SOX advisory, corporate governance review and internal audit services to both multinational and small-medium sized companies
- Industry specialisation includes oil & gas, construction, hospitality and Institutes of Public Character in both China and Singapore
- Assisted clients in addressing key risk areas, understanding and testing internal controls to provide sound solutions and improvement opportunities for business processes

**Citibank Singapore Ltd**

**May 2012 – Sep 2012**

*Summer Intern - Global Consumer Group*

- Enhanced branch transactional activities and systemised portfolio changes
- Assisted in daily operations and customer relationship services; improved branch rankings in the quarterly conducted customer banking satisfaction survey

**Ernst & Young**

**May 2011 – Aug 2011**

*Summer Analyst - Performance Improvement (Financial Services) Advisory*

- Supported the team on existing wealth management projects to develop client proposals and reports
- Analysed and researched on various sustainability models; contributed to the development of a new target operating model for Malayan Banking Berhad to improve their operating efficiency

### Co – Curricular & Community Involvement Activities

**SMU Dragonboat Team**

**Aug 2010 – May 2012**

*Member*

- Represented SMU in both local and overseas competitions, attaining 3 Gold and 2 Silver Medals

**Project Hope 3 – Community Involvement Expedition**

**Jan 2012 – Aug 2012**

*Leader*

- Partnered with charitable organisation Gawad Kalinga and guided a group of 17 students to the Philippines; facilitated the construction of 6 additional houses with the locals and the execution of English and Financial Literacy programs
- Led fund-raising efforts with collections totaling more than S\$5,000

### Skills & Hobbies

- Competent in both written and spoken English and Mandarin
- Proficient in the use of Microsoft Office (Word, Excel, PowerPoint, Visio)
- Team sports like dragonboat and kayaking, endurance events like marathons and kayak marathons