

JIN WU, CFA

Mobile: +86 188.1105.2166 | wujin50@hotmail.com | Beijing, China

PROFESSIONAL EXPERIENCE

Vice President / Sr. Credit Officer Moody's Investors Service

03/2012 – now
Beijing, China

Vice President / Sr. Credit Officer, Corporate Finance Group

01/2016 – now

- Lead analyst covering a portfolio of high-profile Chinese Central State-owned Enterprises. Sector coverage includes Chinese metal and mining, trading, construction, and general industrials.
- Closely monitor China's corporate sector leverage and update Moody's credit views; communicate with debt-issuing companies and led a series of decisive rating actions in 2016. Sample names include China Minmetals, Sinochem, PowerChina, China National Gold etc.
- Contributed to Moody's China Strategy in advising on emerging trends in onshore bond market and strengthening Moody's franchise in China.

Seconded: Vice President, China Chengxin Int'l Credit Ratings CO. (CCXI)

03/2012 – 12/2015

(CCXI is a Moody's JV and the largest domestic rating agency in China with ~1/3 of onshore market share.)

- Carried dual responsibilities of businesses development and risk management.
- Spearheaded CCXI's securitization business in onshore bond market: formulated strategies for reviving CCXI's securitization business, developed a top team in industry, systemically liaised with market participants through different channels, and took #1 and more than 70% of market share.
- Served as one of four rotating Chairs of CCXI Rating Committee, reviewed rating projects across LOBs to ensure rating quality; co-led Credit Policy Committee to evaluate innovative credit products.
- Guided the analyst team on timely and relevant credit researches, topics including onshore corporate default trend, sector outlooks, innovative fixed-income products, and macro credit conditions etc.
- **4/2014-12/2015:** Managed CCXI's Corporate Finance Group with 60 analysts covering a corporate portfolio of more than 400 names; strengthened industry #1 position with ~30% market share; led the team to navigate through multiple high-profile onshore defaults including ErZhong Group(二重), SinoSteel(中钢), Zhuhai Zhongfu(珠海中富); managed all aspects of the team including business development and risks, research, compliance, recruiting & training etc.
- **2/2013-4/2014:** Managed CCXI's Financial Institution Group and Structured Finance Group with 35 analysts. Recruited and developed the analyst team, developed rating methodologies, took industry #1 & dominant positions, and increased FIG revenue by 22% and SFG revenue by 80% YOY in 2013.
- **3/2012-1/2013:** Credit leader of CCXI: assisted CCXI President to manage the credit risk of rated portfolio; served as the only standing member of rating committee to review and approve all rating projects across LOBs.

Sr. Corporate Bond Analyst, Investment Group Genworth Financial

03/2008 – 03/2012
Stamford, CT, USA

- Key member of research team managing \$24 billion investment grade and high yield corporate bond, CDS, CDO portfolio. Primary research coverage experiences including MLP, basic industries, utilities and insurance.
- Directly managed \$1.6 billion positions with about 50 names. Monitored news and tradings, maintained relative value ranking for issuer and cusip, conveyed relative value buy/sell/hold recommendations to portfolio managers.

- Adopted fundamental analysis and market timing techniques to facilitate CDS trading. Responsible for the coverage of 40 CDS from both financial and industrial sectors as part of the \$350 million synthetic CDO portfolio.
- Member of the distressed credit group focusing on deep-dive covenant and recovery analysis; recommended trading strategy across capital structure. Example research projects including AIG, ING, WaMu, and Wachovia.

Sr. Investment Research Analyst, Investment Portfolio, Treasury

05/2006 – 02/2008

JP Morgan Chase – WaMu

Seattle, WA, USA

- Member of research team for \$3 billion total return corporate bond portfolio. Senior analyst covering investment grade and high yield Telecom, Media & Technology sectors. Back-up analyst covering general industrials.
- Independently conducted fundamental research and presented buy/hold/sell recommendations to portfolio managers. Initiated coverage of >30 names resulting \$410 million accumulative investments.
- Interacted with sales coverage, sell-side research analysts and rating agencies; monitored cash bonds and CDS tradings for more than 60 TMT names on daily basis; generated total return trade ideas for portfolio managers.
- Conducted credit analysis for synthetic CDO investments made up of >140 corporate CDS.

Finance Manager, Subprime Credit Card Division

08/2002 – 04/2006

Capital One Financial Corp.

Washington DC, USA

- Led the quarterly and yearly P&L forecast and financial control function for the US Card Subprime Business Segment with over \$10 billion credit card outstanding balance. Cooperated with business managers to develop business plans, managed business reviews, and evaluated the performance of new credit card products.
- Designed and built US Credit Card competitive matrix with over 30 benchmark criteria to assess business performance. Findings supported Capital One Card business re-org from 4 divisions to 2 segments in 2004.
- Worked in a 3-analyst team to develop the US Card Strategic Gaming Model; contributed in 2004 and 2005 annual target-setting for US Card's >\$1.5 billion net income; gamed hypothetical interest-rate scenarios to achieve optimal risk adjusted return for the \$75 billion US Credit Card portfolio.

Credit Analyst (intern) – Bank Loan Underwriting

06/2001 – 11/2001

Bank of America Corp.

Seattle, WA, USA

Monitored the credit quality of bank loan portfolio. Analyzed and projected financial statements to decide risk ratings; completed the financial analysis reports for >30 strategy corporate clients in Northwest US.

Principal Staff Member

1996 – 1998

Office of Overseas Chinese Affairs of State Council of China

Beijing, China

Researched on policy issues to promote and manage foreign direct investments into China.

EDUCATION

MBA, Michael G. Foster School of Business, University of Washington, Seattle, WA

2000-2002

MA, International Political Economy, University of Iowa

1998-2000

BA International Relations, Foreign Affairs University, Beijing, China

1992-1996

Affiliate and Membership

CFA Charter Holder since 2005

Hong Kong SFC Licensed Representative

Member of AmCham China