Chi Wei CHIN
Curriculum Vitae

Personal Details:

Name: Chi Wei Chin
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Nationality: Malaysian (Singapore Permanent Resident)

Professional Experience:

Company:	**CARAT T (Malaysia)**
Period:	May 14 – August
Position:	CEO
Accomplishments:	• Provide initial concept and started a retail healthcare business in Kuala Lumpur. • Oversaw company's products strategy and development. • Implemented projects to improve effectiveness and operational efficiencies. • Lead the organization, involved in business development activities and put in place processes to prepare for the company's expansion plans. • Negotiated a successful exit with a local operator.

Company:	**Union Bancaire Privee SA (Singapore)**
Period:	Jul 12 – May 14
Position:	Client Advisor
Accomplishments:	• Managed and developed a portfolio of UHNW and HNW individuals in Malaysia, Singapore, Hong Kong and China. • Provided prudent financial advisory and investment solutions to meet client's financial planning needs and requirements. • Experienced in private banking products: Bonds, Equities, Funds, structured notes, Insurance, ULI and options. • Worked closely with external Asset Manager based in Switzerland and International Business Development Manager in UBP to drive referral opportunities with HNW clients. • Ensured proper advisory procedures and documentation adhering to compliance practices.

Company:	**Heritage Wealth Management (Singapore)**
Period	Oct 10 – Jun 12
Position:	Associate
Accomplishments:	• Started up and built the local presence of Heritage Wealth Management (Singapore) in Malaysia. • Acquired and grow the SEA high net worth individual customer base through effective relationship management as well as taking care of the existing port. • Provided advice and solutions to clients in Wealth accumulation, trust and estate planning, including helping clients in the creation of offshore companies. • Achieved sales targets to grow customer base, assets, and account profitability.

Company:	**Allen & Overy (London, UK)**
Period:	Aug 07 – Nov 07
Position:	Intern
Accomplishments:	• Setting up tax efficient vehicles for properties overseas. • Reviewed correspondence pertaining to a dispute between two mediums sized technology firms. • Attended advocacy and client interviewing courses in BPP Law School (London) • Worked with multinational clients in the UK and developed good negotiation skills.

Company:	**ING Group (ING Insurance BHD, Malaysia)**
Period:	May 05 – Jun 07
Position:	Business Sales Manager
Accomplishments:	• Specialized in Universal Life Insurance with particular emphasis on products specific to High Net-worth to Ultra High Net-worth market. • Secured one of the largest single premiums of universal life cases in 2005. • Million Dollar Round Table (MDRT), 2 years in a row (2005-2007) for achieving performance sales targets; MDRT membership is recognized internationally as the standard of sales excellence in the life insurance and financial services business. Based on commission/fee method, a minimum of USD90,000 of eligible commissions paid are required. • Star of the Year and Current Year New Recruit (2005) • Recognized as one of the youngest and most successful financial advisors at the age of 21.

Education:

2008 – 2009	**Legal Practice Course (LPC)** –BPP Law School (London, UK)
2004 – 2007	**LL.B (Hons) Bachelor of Laws** – University Of Reading (UK)

Professional Certificates:

• Rules and Regulations for Fund Management (CMFAS Module 3 – Singapore 2012)
• Legislations, Regulations & Industry Codes of Practice (CACS Paper 1 – Singapore 2013)
• Industry & Product Knowledge (CACS Paper 2 – Singapore 2013)
• Registered Financial Planner (RFP), Malaysian Institute Of Insurance – Malaysia 2005

Language Skills:

• Fluent in English, Mandarin, Cantonese and Malay
• Working knowledge of French

Interests:

• History & contemporary Arts, golf and boxing.