

HUSSEIN SELIM

CONTACTS:

2 Aisha El Taymorya, Garden City, Cairo, Egypt
(+201) 00 910 87 26 | (+971) 52 782 15 44
Hussein_selim@hotmail.com

PROFILE

An experienced **Head of Sales and Trading**, with deep business awareness in Institutional Sales and Trading, Asset Management Products, Wealth Management Products, Treasury Products, Online Trading, HNW and Gulf Sales.

A **Certified and Registered Portfolio Manager** from Egyptian Investment Management Association (**EIMA**) with decision making abilities about investment mix and policy, matching investments to objectives, asset allocation for individuals and institutions and balancing risk against performance.

A **Certified Investment Specialist** from American University in Cairo (**AUC**), with depth knowledge of working on a consultative investment basis with intermediaries and institutions, and client; in addition to demonstrated knowledge of financial planning and excellent communication skills.

A **Certified and Registered Sales Trader (Account Manger)** from Egyptian Financial Supervisory Authority (**EFSA**).

A member in **The Egyptian Investment Management Association (EIMA)** and **The Egyptian Society of Technical Analyst (ESTA)**.

A **Certified & registered Real Estate Broker in the Real Estate Regulatory Agency, Land Department Government of Dubai (RERA)**.

COMPETENCIES

- Well-Organized.
- Analytical Abilities.
- MS Office Proficiency.
- Team Management.
- Solution Oriented.
- English Fluency.
- Decision Making.
- Communication Skills.
- Customer Service Oriented.

EMPLOYEMENT HISTORY

Sales & Trading Director <i>Pyramids Capital Securities, Cairo, Egypt.</i>	Nov. 15 – Present
AVP Equity & Future Trading (VIP Desk) <i>EFG-Hermes UAE (A subsidiary of EFG-Hermes Holding), Dubai, United Arab Emirates.</i>	Feb. 15 – Feb. 16
Director Sales & Brokerage <i>Chic House Real Estate Brokers Dubai, United Arab Emirates.</i>	Jun. 13 – Jan. 15
Head of Institutional Sales & Trading Desk <i>AAISecurities (A subsidiary of Arab African International Bank), Cairo, Egypt.</i>	Jan 08 – Dec. 12
Chief Online Trading Officer <i>Pioneers Securities (A subsidiary of Pioneers Holding), Cairo, Egypt.</i>	Jan.07 – Dec. 07
Sales Trader (Account Manager) <i>Pyramids Capital Securities, Cairo, Egypt.</i>	Jan. 06 – Dec. 06
Account Officer <i>Arab Finance – EFG-Hermes Electronic Service, Cairo, Egypt.</i>	Jul. 04 – Dec. 05

CERTIFICATION

Certified Real Estate Broker Dec. 13 - Jan. 14
Real Estate Regulatory Agency, Land Department Government of Dubai (RERA).

Certified Portfolio Manager (CPM) Jan. 07 - Sep. 07
Egyptian Investment Management Association (EIMA).

Certified Investment Specialist (CIS) Nov. 06 - Jun. 07
The American University in Cairo (AUC) – Management Center - Institute of Banking and Finance.

EDUCATION

Bachelor of Commerce - Accounting & Finance Section Sep. 96 – Nov. 01
Faculty of Commerce – Ain Shams University.