

SHI Fangze, Elaine

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PROFESSIONAL EXPERIENCE

Deutsche Bank AG

Investment Banking Analyst, Mergers & Acquisitions

Hong Kong

Jul 2016 – present

- Participated in the execution of multiple sell-side & buy-side cross-border M&A transactions as well as preparation of various client marketing materials; performed valuation analysis including DCF, LBO, merger analysis and SOTP
- Selected experiences:
 - Potential US\$800m cross-border sale of a leading Chinese medical device manufacturer
 - Directly worked with client's senior management to prepare financial projections and DCF valuation
 - Contributed major effort in the drafting of teaser, Information Memorandum and Management Presentation
 - Assisted in the preparation of various client materials including valuation overview and NBO analysis
 - Supported process facilitation including maintenance of buyer interactions, Q&A process management and advisors coordination
 - Participated in on-site due diligence sessions as well as management interviews
 - Chinese water treatment company's potential US\$1.5bn acquisition of an Israeli micro-irrigation solutions provider
 - Prepared valuation model including DCF and LBO analysis
 - Formulated various client presentations including valuation deck and transaction structure analysis
 - Assisted in project facilitation including transaction documents drafting and Q&A coordination
 - Potential US\$300m sale of a leading German financial institution's commercial banking & wealth management business in India
 - Involved in the preparation of Management Presentation and detailed financial projections for the company
 - Supported process facilitation including data room maintenance, Q&A process management and buyer communication
 - Worked directly with Regional Head on producing various marketing materials mainly within consumer sector; prepared discussion materials with merger analysis, LBO analysis and other valuation considerations

Deutsche Bank AG

Investment Banking Summer Analyst, Financial Institutions Group

Hong Kong

Jun 2015 – Aug 2015

- Directly reported to VP & Director on a rating advisory for a listed securities firm's first rating, focusing on company presentation covering industry overview, credit highlight & financial analysis
- Completed 2 RFPs consecutively within 1 week, focusing on investment highlights and preliminary valuation for a US\$300m HK IPO of a Taiwanese securities firm and a RMB90bn HK IPO for a Chinese reinsurance company
- Conducted extensive industry research on China P2P lending platform for a Chinese P2P platform's US IPO
- Proposed a domestic merger in Thailand banking industry, completed in 24 hours & ranked 2nd out of 7 intern projects

BDA Partners

M&A Summer Analyst

Hong Kong

Jun 2014 – Aug 2014

- Supported live transaction execution and various sell-side & buy-side pitches covering consumer / logistics industries
- Assisted on live deals including drafting Information Memorandum, conducting comparable analysis and updating valuation model
- Successfully set up an introductory call between director and a potential SEA healthcare M&A target via cold calling

EDUCATION

Hong Kong University of Science and Technology

Bachelor of Science in Economics and Finance

Hong Kong

Sep 2012 – Jun 2016

- **GPA:** 3.6; First Class Honor

Columbia University

Visiting Student at Columbia College

New York, the United States

Jan 2015 – May 2015

SKILLS, CERTIFICATIONS & INTERESTS

Languages: Mandarin (Native), English (Proficient), Cantonese (Conversational)

Technical Skills: Microsoft Office, VBA, FactSet, Bloomberg Terminal, Thomson Reuters Eikon

Interests: Piano (Level 10 certificate), Music, Traveling, Movies, Ballet