

Darius Ang Wee Theng

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Summary

- More than six years of asset and wealth management experience with exposure across Southeast Asia
- Significant expertise in tailoring investment solutions to meet clients' requirements
- Extensive experience (primarily in funds distribution) with a proven track record of closed deals

Work Experience

Invesco Asset Management Singapore Limited, Manager, Intermediary Sales Feb 2015 to present

- Acquiring and managing relationships with Singapore-based private banks and wealth management firms
- Promoting capabilities in traditional long-only strategies, passive strategies and alternatives such as Real Estate, Private Equity and Venture Capital
- Championed idea, managed the production of marketing collaterals, successfully raised US\$950 million for a senior loan fixed maturity portfolio with a Singapore private bank in 2017
- Expanded AUM from US\$615 million in February 2015 to US\$2.5 billion in April 2017
- Leading sales efforts with asset management firms and banks in Thailand, Malaysia and Indonesia

Deutsche Asset & Wealth Management, Associate, Intermediary Sales (South East Asia) Jul 2010 – Jan 2015

- Pitched and distributed fund solutions (active, passive and alternatives) to Singapore-based private banks, retail banks, platform providers, independent financial advisors and insurance firms
- Managed relationships and distributed passive products to discretionary portfolio managers of top global private banks
- Led relationships with asset management firms in Malaysia and raised about US\$150 million in a Sharia compliant strategy
- Serviced asset management and insurance companies in Thailand and raised about US\$100 million in trigger funds with a Thai asset management firm

Academic Credentials

Nanyang Business School, Nanyang Technological University, Singapore

Bachelor of Accountancy, First Class Honours, Jun 2010

Overseas Exchange Programme, University of Illinois at Urbana-Champaign, the United States of America, Jan – May 2009

- Awarded Dean's List, Spring 2009

Leadership Experience / Activities

Young NTUC Youth Career Network, Career Guide (Volunteer) Feb 2017 to present

- Completed training on the basics of career mentoring
- Participating and engaging youth in Young NTUC organized events to share experience and industry knowhow

Deutsche Asset & Wealth Management MindStorm Challenge, Winning Team Oct – Dec 2014

- One of the three winning ideas in the first Deutsche AWM MindStorm Challenge – idea was sponsored by Deutsche AWM Global Chief Investment Officer, Asoka Woehrmann, a member of the Deutsche AWM Executive Committee
- Partnered with senior portfolio managers from Germany in the development of the idea

Singapore Armed Forces, Tank Commander Jan 2005 – Nov 2006

- Led, commanded and motivated the men under my charge through effective communication and leadership skills
- Named the Best Crew in Battalion Evaluation Test as measured by the number of grade one passes

Additional Information

- Fluent in English and Chinese (Mandarin and Hokkien)
- Certificate in CMFAS Modules 1B, 3, 5, 6A and 8A (CMS Licensed Representative)
- Proficient in MS Office Applications, Bloomberg and Morningstar
- Certificate in the basics of career mentoring
- Interests include running, team sports (soccer and volleyball), strategic card games and personal investing