

# SUBHASHINI GURUMURTY

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Address: 32 Tanah Merah Kechil Road, East Meadows, Tower 1C #08-14, Singapore 465559

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Over 9 years of industry research and analyst experience.

Adept at industry and company analysis, financial modelling, valuation, client communication, creating insightful reports and stakeholder management.

MBA Finance and Chartered Financial Analyst (Level II).

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## PROFESSIONAL EXPERIENCE

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### **AGLAIA INVESTMENT MANAGEMENT PTE LTD**

**April 2012 – To Date, Singapore**

#### **Senior Analyst, Investments**

*Aglai Investment Management, manages Jebson & Jessen family's personal wealth and has a AUM of US\$300mn. I work directly with the Managing Partner to decide sector bets, analyse companies, investment feasibility combining primary and secondary research and present these ideas to clients.*

*Highlight – Analysed over 40 companies across various sectors in last 4 years*

- Provided investment advice on multi-asset class solutions to clients with a focus on Asian equities
- Focused on generating profitable investment ideas by identifying high quality companies with strong growth potential and solid business models. This mainly involves independent primary and secondary research, meeting company managements and broad channel checks
- Thorough understanding of valuation methodologies such as Discounted Cash Flow, Dividend Discount Model and relative valuation technique on the basis of ratios such as P/E, EV/EBITDA, P/B etc.
- Actively keeping abreast of financial markets latest developments and products trends
- Formulated actionable views and produced data driven reports
- Developed and made presentations to clients and prospective clients to discuss investment ideas and market trends
- Networked with investors and industry participants such as rating agencies, sell side analysts, industry subject matter experts to generate new ideas and keep abreast with updates
- Proficient in using third party databases such as Bloomberg, Thomson Reuters and Factiva

### **AMBIT CAPITAL PVT LTD**

**Dec 2009 – Sep 2011, India**

#### **AVP Research**

- Examined contemporary themes to determine industry trends and various impacts e.g. Analysed the investment opportunities in the Indian education sector and eroding competitive advantages for the listed players
- Analysed business models, built financial models, conducted valuation, wrote reports and made recommendations to global fund managers on listed companies (Infosys, TCS, Wipro, HCL Tech, Polaris, Persistent, eClerx, Redington, Educomp, Everonn amongst others)
- Advised global institutional clients on companies' comprehensive risk profile by investigating critical factors such as corporate governance, quality of accounts, inter-company transactions, insider trading activities and regulatory risks

### **JM FINANCIAL LTD**

**Jul 2006 – Oct 2009, India**

#### **Investment Research Analyst**

- Initiated and maintained the existing coverage – Infosys, TCS, Wipro, HCL Tech, Mahindra Satyam, Educomp, Everonn amongst others
- Worked on several IPO and QIP deals such as HCL Infosystems, eClerx, Persistent amongst others
- Built relationship with clients and influenced investors' portfolio positions through discussions on company specific recommendations and sector trends

**POLARIS SOFTWARE LTD**  
**Associate, Investor Relations and MIS**

**Aug 2005 - Jul 2006, India**

- Developed and maintained financial models of the company and its peer group
- Interacted with the analysts and investor community on queries relating to the firm and IT sector
- Tracked the IT industry for latest developments and wrote research reports for the top management
- Member of the core team involved in the Business plan activity (consolidated level) for FY 06-07
- Member of the core treasury management team

**NETSCRIBES PVT LTD**  
**Associate, Research**

**June 2003 - Jul 2005, India**

- Performed independent research on global companies including financial modeling, valuation and report writing with specific investment recommendations
- Covered companies included - Vodafone, BT group, Cognos, Accenture etc
- Responsible for delivery of reports by the team and interacting with global clients

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**EDUCATIONAL QUALIFICATIONS**

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<b>MBA from Alliance Business Academy, Bangalore University</b> (1st Division) Electives: Finance and Marketing	<b>2001 – 2003, India</b>
<b>Bachelor of Commerce, Mumbai University</b> (1st Division)	<b>1997 – 2000, India</b>
<b>Completed Level II of Chartered Financial Analyst (CFA)</b> , CFA Institute	<b>2013, USA</b>

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**OTHER INFORMATION**

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**Hobbies:** Gardening, Reading (fiction and non-fiction), Adventure sports

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