

JEANETTE TAI JIN YING

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JOB EXPERIENCE

J.P. MORGAN Equity Capital Markets, Associate

Feb 2015 – Present

- Work directly with senior team members to analyze strategic options and create pitch books for deals origination including IPOs and follow-ons in Southeast Asia across all sectors
- Prepare sales memos, investor trackers, management update materials and case studies
- Engage with institutional investors as well as Sales & Research teams to obtain up-to-date market and sector insights, sentiment and appetite
- Involve in entire spectrum of deal cycle from pitch phase to final legs of execution, collaborating closely with multiple teams including Corporate Finance, Syndicate, Sales & Research, Legal, Compliance etc
- Attend client meetings and formal pitches with senior team members
- Screen stocks based on share price performance, lock-up expiry, research ratings and other metrics to identify candidates for primary raise or block trades
- Coach and guide juniors from the support team and interns

STANDARD CHARTERED Equity Capital Markets, Analyst

Sept 2013 – Feb 2015

- Created pitch books and marketing / execution materials for equity and equity-linked deals including market outlook, fundraising alternatives, marketing strategy, credentials, precedent transactions analysis, investor targeting, etc
- Prepared daily and weekly market commentary for internal circulation and for clients
- Built Bloomberg data pull templates; compiled and analyzed comprehensive databases on markets and precedent transactions
- Worked closely with clients, Corporate Access and Sales on global management roadshows including creating investor profiles and logistics planning

RHB|OSK-DMG Institutional Equity Sales, Asst Vice President

Jan 2013 – Sept 2013

- Analyzed markets and companies in Hong Kong/China, Singapore, Malaysia, Indonesia & Thailand and provided daily stock recommendations for institutional clients
- Monitored, compiled and summarized macro and stock-specific news for investors
- Worked closely with research, investors and corporates to generate ideas to increase secondary trading flows

UOB KAYHIAN Institutional Equity Sales/Salestrading, Associate

Jun 2010 – Dec 2012

- Underwent a two-year Institutional Sales Trainee Program with rotation to Sales, Salestrading and Research desks in the regional offices (Shanghai, HK and SG)
- Provided daily email and phone updates to institutional clients on Buy/Sell ideas
- Prepared daily market previews and wraps to summarize key stock highlights

EDUCATION

National University of Singapore, Business School

Jun 2006 – Jun 2010

- Bachelor of Business Administration (First Class Honors), Finance Major
- Elected as Reserve Valedictorian (Salutatorian) for Class of 2010
- Placed on Dean's List for 5 out of 7 semesters in NUS
- Passed Chartered Financial Analyst Level I and II on first attempt
- Scholarships and Awards: 1) CFA Student Scholarship; 2) Institute of Finance & Banking Scholarship 2007; 3) NUS Business School Study Award 2008; 4) NUS Business School Study Award 2009; 5) Mr & Mrs Wu Jieh Yee Memorial Scholarship 2010

Fudan University, Shanghai, School of Management

Jul 2008 – Dec 2008

- Overseas Student Scholar Exchange Program
- Awards: 1) Fudan Exchange Students' Award; 2) NASA Award (NUS Awards for Study Abroad)

Anglo-Chinese Junior College

Jan 2004 – Dec 2005

- Straight distinctions (Mathematics, Economics, Chemistry)
- Awarded the Scholastic Merit Award for academic excellence

SKILLS / OTHER INFORMATION

- Proficient in Bloomberg, Dealogic, Factset, Thomson One, Microsoft PowerPoint, Word, and Excel