## TIAH Nam Sin Dexter | (+65) 9777-4777 | dexter.tiah@u.nus.edu / dexter.tiah@gmail.com

SUMMARY: 4 years' experience in providing research and strategy consulting to companies ranging from non-profit organizations to startups, and investing in funds with a pan-Asian mandate. Passionate about entrepreneurship and helping companies grow. NUS Undergraduate. CFA Level III Candidate.

#### **EXPERIENCE**

# UOB ALTERNATIVE INVESTMENT MANAGEMENT, a subsidiary of UOB Asset Management Investment Analyst 2015 – Present

#### Main Responsibilities

- Monitored existing Private Equity ("PE") fund portfolio by attending advisory board meetings and calls, limited partner events and quarterly fund update calls for Fund of PE Funds clients and UOB Group (for its proprietary PE fund investments)
- Presented PE fund portfolio updates and proprietary PE fund update memos to UOB Investment Committee on a quarterly basis
- Performed research and investment due diligence on prospective Asian PE fund managers analyzing due diligence material provided in the data room, reviewing fund terms and legal documents and conducting reference checks
- Established relationships with >75 private equity and venture capital fund managers, tracking their fundraising progress and investment activities
- Managed secondary funds transaction process for UOB Group and 3<sup>rd</sup> party clients' proprietary PE fund investments
- Researched on growth capital, mezzanine / special situations, venture capital fund investment opportunities in India and Southeast Asia
- Created portfolio monitoring process from scratch, for UOB proprietary PE fund investment portfolio analytics

#### Other Responsibilities

- Performed research and investment due diligence for a Japanese market neutral hedge fund, which was eventually invested into UOBAIM's monthly liquidity Fund of Hedge Funds ("FoHF") in end November 2016; this hedge fund's performance has been accretive to UOBAIM's FoHF returns from December 2016 - May 2017
- Profiled Asian hedge fund managers with long-short, market neutral, relative value strategies via inperson manager meetings and calls
- Participated in monthly FoHF portfolio allocation discussions and portfolio updates
- Researched and prepared investment memos on co-investment opportunities in technology companies
- Constructed financial models for secondary fund transactions
- Involved with UOB Asset Management's digitization committee as a committee member, set up to launch a new direct sales business

### DE GLOBAL LIMITED, Shanghai-based management consulting firm

## **Marketing Coordinator**

2014

- Conducted primary and secondary market research on nutritional supplements and trading of freezedried food in China
- Represented DE Global as a quality control inspector, to determine if product dimensions comply with client's specifications
- Translated Chinese research and data to English for DE Global's clients
- Prepared marketing collaterals for the firm

#### THE BOSTON CONSULTING GROUP

Research Assistant 2013 – 2014

- Conducted research and benchmarking analysis across several countries, for a public sector project
- Refined data and created presentation slide decks for management consultants

#### **EDUCATION**

CFA INSTITUTE 2015 – Present

• Passed the CFA Level I and Level II examinations. Currently CFA Level III Candidate

#### NATIONAL UNIVERSITY OF SINGAPORE

2011 - 2015

- Graduated with Bachelor of Business Administration, CAP 4.17 / 5, Specializing in Finance
- Completed NUS Overseas College ("NOC") program, a full-time internship in a startup and part-time overseas exchange program in Shanghai (Fudan University's School of Economics, one year)
- Completed overseas exchange programs in the Netherlands (Maastricht University's School of Business and Economics, half year)

#### **ACTIVITIES**

**CONJUNCT CONSULTING**, organization providing pro-bono consulting to non-profits

**Volunteer Panelist & Project Scoper** 

**2015 - Present** 

Project Leader

2015

**Associate Consultant** 

2013

- Critiqued consultants' work as a panelist, prior to final presentation to non-profit clients
- Pitched paid consulting projects to organizations to generate fee income for the organization
- Led a team of 5 for a non-profit in a resource optimization project, with overall score of 4.75/5
- Contributed as part of a team of 5 for a non-profit in a financial sustainability project, with overall score of 4.95/5

## SHANGHAI HOUSE OF ENTREPRENEUR NUS, student association for NOC Shanghai students President 2014

- Served one term as the head of the student association, which comprised of 41 students
- Involved with planning committee for the inaugural Singapore Fiesta 2014 (a carnival supported by Singapore Consulate General that raised a total of 120,000 RMB for Yunnan Ludian Rebuilding Project) with overall responsibility of running 3 carnival booths
- Oversaw the execution and implementation of 4 student events

#### NUS MOUNTAINEERING CLUB

Director of Logistics 2012-2013
Trip Leader 2011-2012

- Authorized the issuance and distribution of mountaineering equipment, with store inventory value \$\$86,000
- Planned, coordinated and led a team of 19 people on a 14 day mountaineering expedition to Everest Base Camp in May 2012
- Organized a 2-day community rock climbing workshop for 50 underprivileged children from TOUCH Community in May 2012

#### **COMPETITIONS AND AWARDS**

- Semi-Finalist for Bain & Co Case Challenge 2015, organized by Singapore Management University
- Finalist for SOLVEit Case Competition 2012, a case competition organized by NUS Overseas College
- Awarded Young Talent Program Scholarship by IE Singapore

#### **SKILLS & OTHER INFORMATION**

- Proficient in Microsoft Office (Word, Excel, PowerPoint) and Bloomberg
- Bilingual in English and Mandarin Chinese
- Completed MIT Fintech Certification Course: Future Commerce (Sep 2016 Intake)
- Judge for Slush Singapore 2016 pitching competition (non-profit movement for entrepreneurs)
- Hobbies: Rock climbing (SNCS Level 2), Trekking (Climbed and trekked >10 mountains)
- Enjoys opining and reflecting on investing, human behavior & strategy (www.detinsights.com)