

# HO KUN LIN

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## EXPERIENCE

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### **Bank of America Merrill Lynch**

**July 2014 – October 2016**

#### *Senior Analyst, Southeast Asia Equity and Debt Capital Markets*

- Third year Analyst involved in the execution and origination of Southeast Asian Equity and Debt Capital Markets deals
- Analysed capital structures and cash flows to identify funding alternatives and modelled cash flows to test credit metrics and debt covenants
- Took the lead in monitoring equity performance and positions so as to suggest potential monetization solutions for clients

#### *Debt Capital Markets*

- Involved in the execution of Investment Grade and High Yield bond offerings including the preparation of the kick-off process, documentation, marketing, and billing and delivery
- Assisted in the origination and coverage of clients through pitches and updates on credit markets, pricing involving bond comparables, credit and debt funding analysis, private placements, and liability management alternatives
- Notable Debt Capital Markets Transactions:
  - US\$5bn multi-tranche bond offering for Petroliaam Nasional Berhad
  - US\$3.5bn dual-tranche bond offering for the Republic of Indonesia
  - US\$500mm 9.375% 5-year bond offering for Trade and Development Bank of Mongolia
  - US\$350mm 5.250% 7NC4 bond offering for PT Tower Bersama Infrastructure Tbk
  - US\$320mm 3.450% 5.25-year bond offering for Rizal Commercial Banking Corporation
  - US\$300mm 6.750% Perpetual Non-call 5.5-year bond offering for SMC Global Power Holdings
  - US\$260mm Re-opening of PT Lippo Karawaci Tbk's 7.000% Notes due 2022

#### *Equity Capital Markets*

- Involved in the execution of IPOs including the cornerstone process, pre-marketing, offer structuring to identify an optimal deal size and valuation based on an AVP analysis, and bookbuilding
- Involved in placement situations, including the review of placement agreements, settlement mechanics, and collaborating with other bookrunners to align on all aspects of the placement
- Prepared pitches and response to RFPs to provide capital raising solutions
- Strong working relationship within and outside of investment banking to drive and facilitate trades, and ensure the smooth execution of deals
- Notable Equity Capital Markets Transactions:
  - US\$769mm Bursa Malaysia IPO for Malakoff Corporation Berhad
  - US\$365mm SET IPO for Star Petroleum Refining PCL
  - US\$126mm SGX Rights Offering for KrisEnergy Ltd

### **Standard Chartered Bank**

**August 2013 – October 2013**

#### *Investment Banking Intern, Financial Institutions Group*

- Participated in a RFP to be a buy-side advisor for a bank seeking to diversify its business
- Assisted in the preparation of pitches, and internal decks on Southeast Asia's banking landscape

### **Citi Private Bank**

**May 2013 – July 2013**

#### *Summer Intern, Real Estate Investments*

- Performed research on Sydney's commercial real estate market to analyse the feasibility of a project
- Assisted in the launch of a Hong Kong-centric fund by preparing roadshow presentations and sales memorandum and coordinating with the Real Estate Team, Private Bankers and Fund House

## EDUCATION

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### **National University of Singapore**

**June 2014**

#### *Bachelor of Business Administration*

- Major in Business Administration (Finance) and Economics: Second Class Honours (Upper)
- Awarded Distinction for a final year project in collaboration with SGX, titled "Growing Singapore's ETF Market: Strategies and Survey Evidence"

## OTHERS

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- Highly proficient in the usage of Bloomberg and MS Word, MS PowerPoint, MS Excel
- References – Available upon request