

Theo Chan Yat Chun

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Working Experience

Hong Kong		Hopewell Holdings Limited	Corporate Finance & Planning
Feb 2017 – Present	Financial Analyst	A conglomerate focus in real estate and infrastructure businesses in Hong Kong and China	
		<ul style="list-style-type: none">Constructed and maintained financial models for all business units, industries covered from energy to real estateAssisted on fund raising strategic planning and execution, including both equity and debt marketsMonitored peers and market movements, including M&As, restructuring, IPO, etc	
Hong Kong / Nanjing / Shanghai		The Glorious Sun Holdings Limited	Chairman's office
Dec 2016 – Feb 2017	Assistant Manager		
Oct 2015 – Nov 2016	Senior Supervisor		
Aug 2013 – Sep 2015	Management Trainee		
Jan 2014 – Feb 2017		Chain apparel retail brand	
		A chain apparel retail brand currently managing over 600 shops in PRC	
		Strategic:	
		<ul style="list-style-type: none">Conducted market research and drafted strategies to accelerate the improvement in profitability, included capturing new markets, restructuring profit centers and channels optimizationResearched and analyzed market competitors, proposals were presented to the managementConducted sales and financial forecasts, provided insights on overall profitability and sustainability	
		Operational:	
		<ul style="list-style-type: none">Conducted qualitative research and drafted recommendations on various topics, including internal control procedures, organization structural design and human resources restructuringCoordinated with management of regional offices in order to ensure designed business plans were well executedConstructed dash-board financial reports to facilitate business decision makingStudied different part of the business including supply chain; pricing strategy; product mix, and analyzed against major competitors, drafted proposals which focus on effectiveness and efficiency optimizationReviewed proposals from regional management, studied on potential risk and benefits, presented to the management with recommendations	
Aug 2013 – Dec 2013		Real estate investment in North America	
		A real estate portfolio of over 1.5 million square feet across North America	
		Strategic:	
		<ul style="list-style-type: none">Researched and shortlisted potential acquisition targets, preliminary valuation was carried out on targets, income approach and sales comparison approach were widely used at this stageAssisted to provide analysis on tenant mix optimization	
		Operational:	
		<ul style="list-style-type: none">Constructed dynamic valuation models for potential acquisition targets, using income approach (DCF models) and sales comparison approach as the base cases, sensitivity was also testedAssisted in the pre-acquisition stage, conducted due-diligence on several targets, legal documents and valuation reports are reviewed, detailed comments and valuation adjustments were suggested	

Hong Kong The Nielsen Company Retail measurement
Feb 2013 – Jun 2013 Internship (Part-time RMS)

- Assisted to provide market data analysis and design business strategies for various categories in FMCG
- Prepared presentation material

Shanghai NIVEA (Shanghai) Co., Ltd. Marketing department (VISAGE)
Jul 2012 – Aug 2012 Summer Trainee

- Identified business opportunity by analyzing market research data, series of products were therefore developed and carried on to market study
- Led a time and budget-limited products improving project in react to several weaknesses suggested by the market researches, the whole project was finished in a month and result was encouraging

Education

2017 Passed Level III of the CFA program

Passed HKSI Licensing Examination for Securities and Futures Intermediaries Paper 1, 7, 8, 12;
Qualification requirement for Type 1, 4, 8, 9 representatives

Class of 2013 Hong Kong University of Hong Kong
Bachelor of Engineering (Civil Engineering) Second Honor

Achievements

2014 Hong Kong Hong Kong Lacrosse National Team 2014
Player

2011 Hong Kong University of Hong Kong
Chairperson, Starr Hall Students' Association

Skills

Cantonese (Native) | Mandarin (Fluent) | English (Fluent)