Report

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Customer Segmentation Report

This report provides an analysis of customer segmentation based on transactional and profile data. The clustering was performed using the K-Means algorithm, and evaluation metrics such as the Davies-Bouldin Index (DB Index) and Silhouette Score were used to assess the quality of the clusters.

Optimal Number of Clusters: 4 (determined using a combination of the Elbow Method, DB Index, and Silhouette Score).

DB Index value.

Davies-Bouldin Index: 1.0127

Silhouette Score.

Silhouette Score: 0.3080

Cluster Characteristics

Cluster Summary (mean features per cluster):

| cluster | total_transactions | unique_products | recency | tenure |
|---------|--------------------|-----------------|-----------|-----------|
| 0 | 1.311940 | 1.286818 | -0.296484 | 0.169723 |
| 1 | -0.460139 | -0.454801 | 0.038463 | 0.939217 |
| 2 | -1.554964 | -1.555109 | 2.796759 | -0.522766 |
| 3 | -0.248847 | -0.235803 | -0.323588 | -0.823170 |