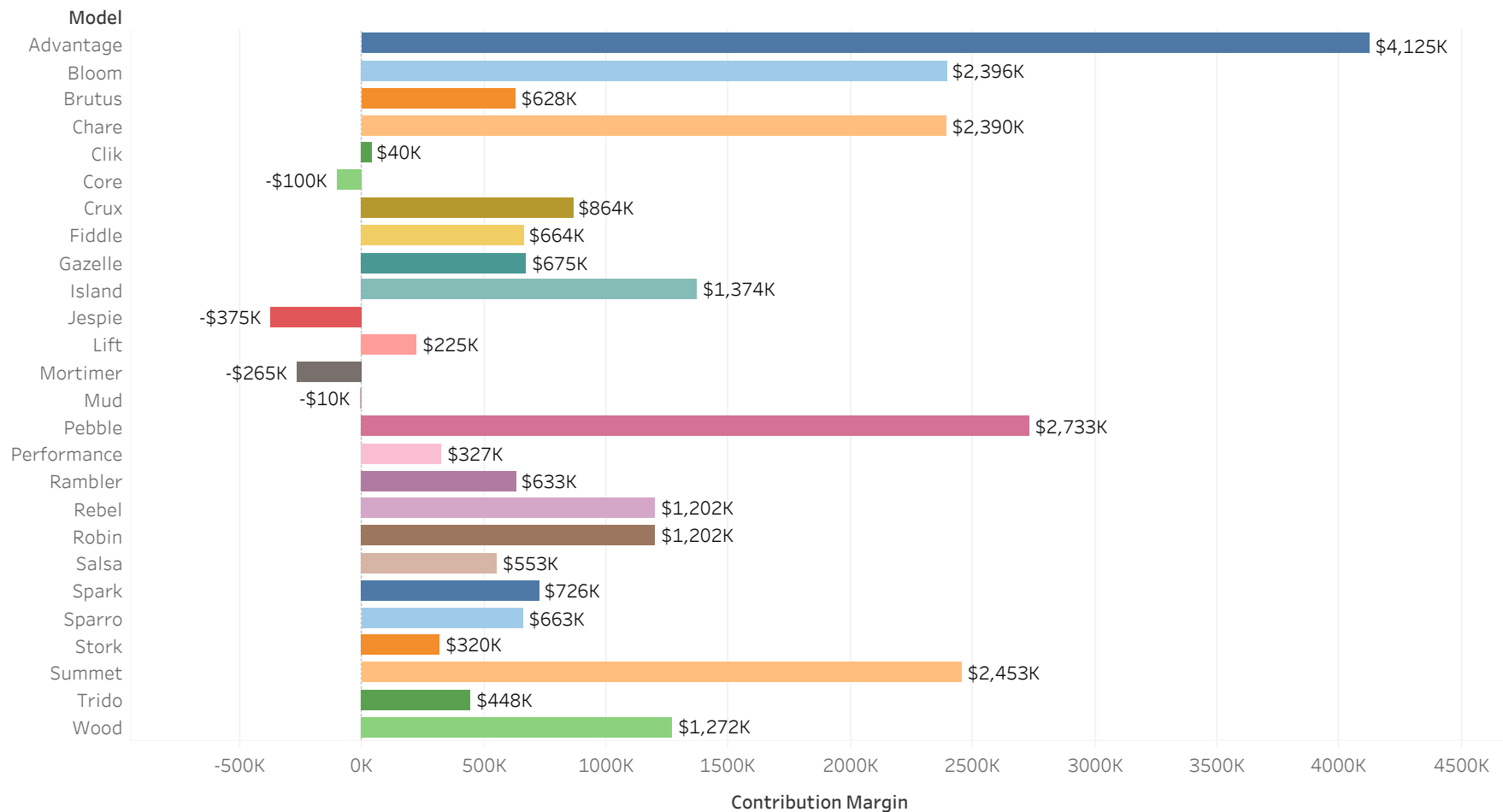
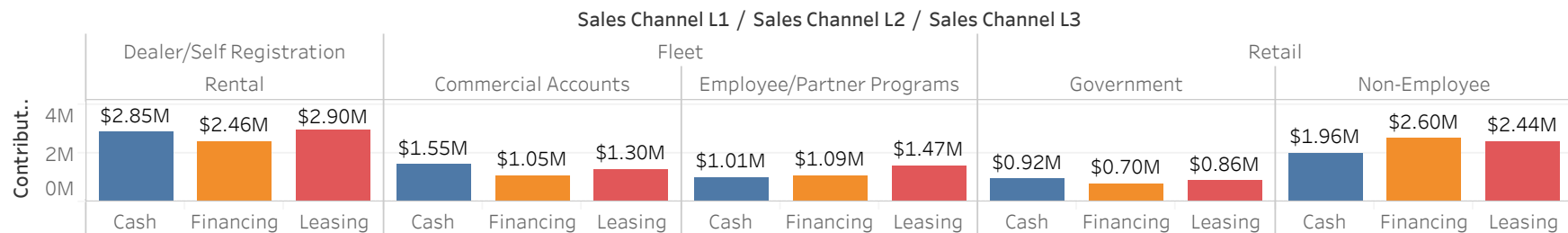


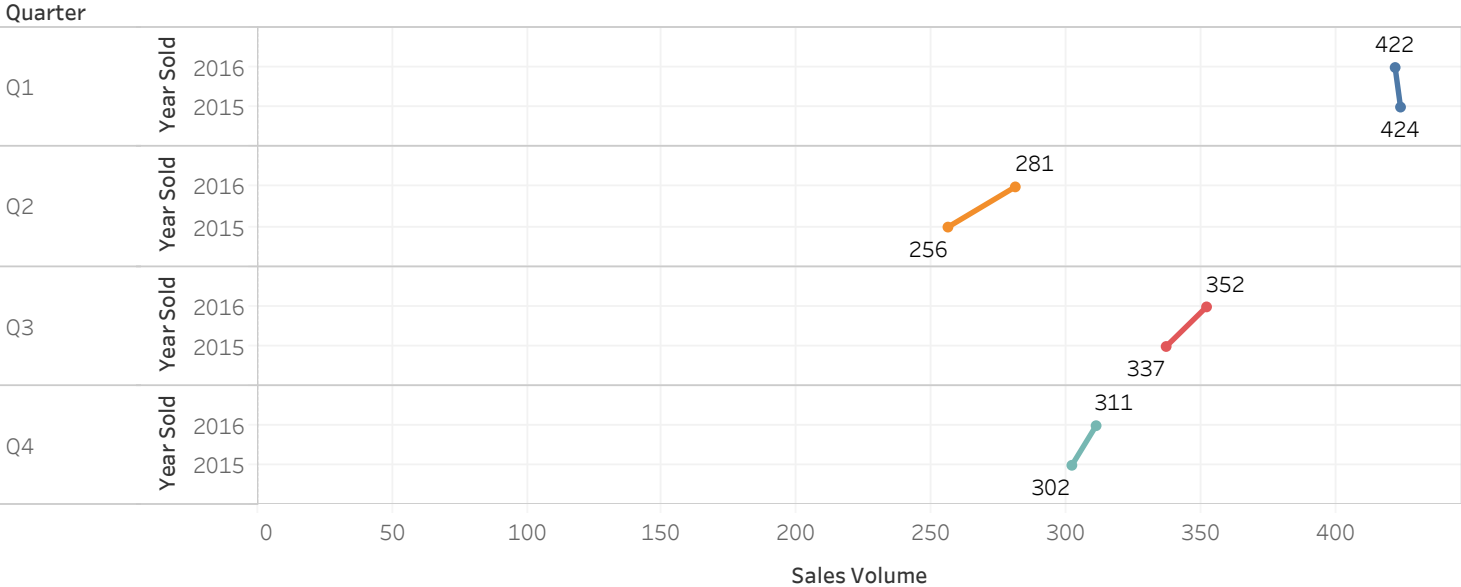
## Current CM per Model



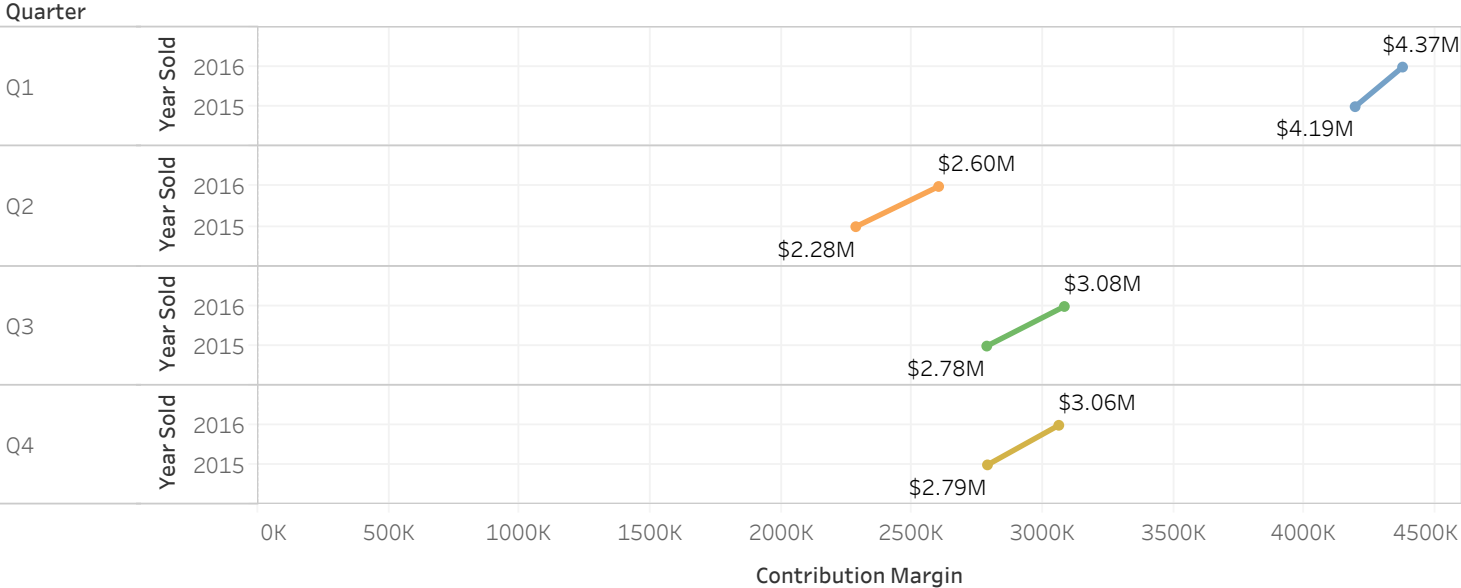
Current CM per Channel



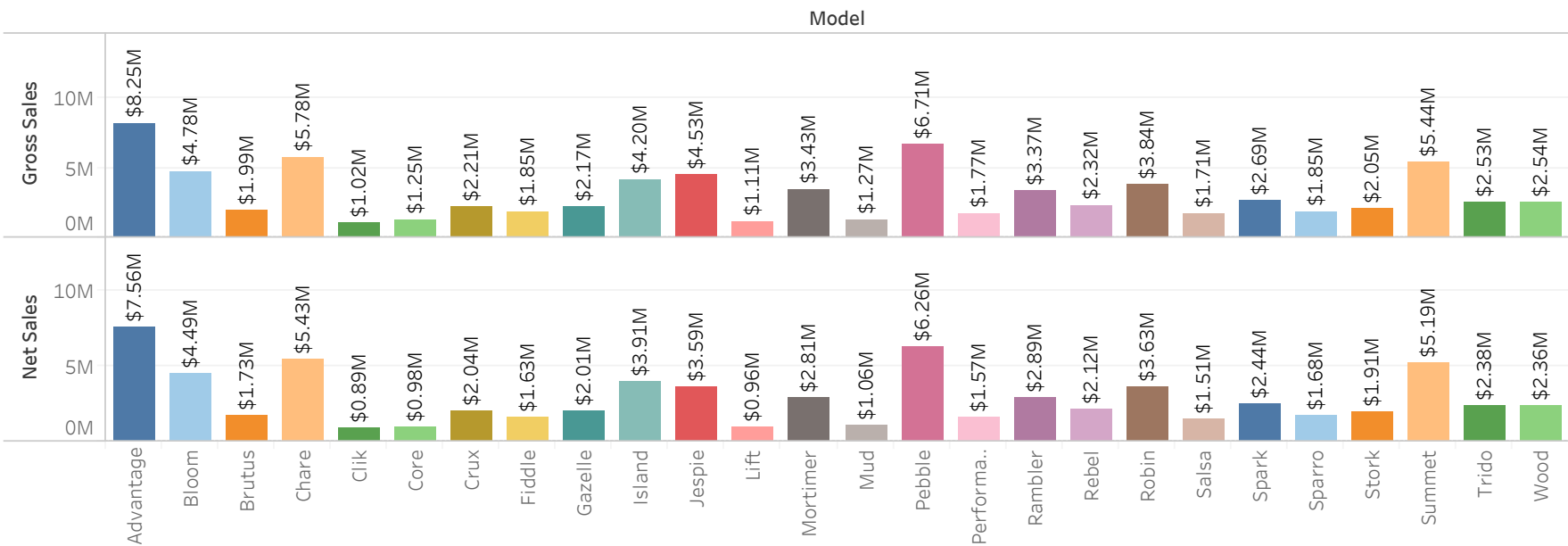
Sales Volume



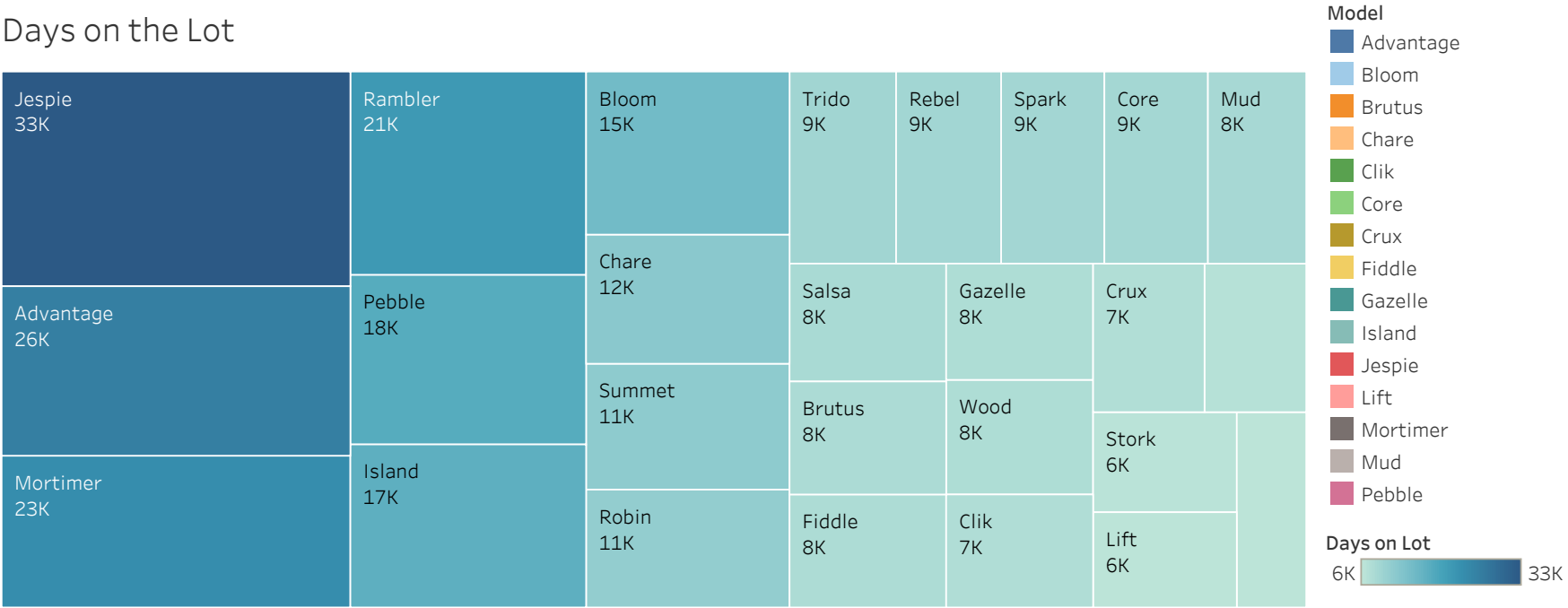
Contribution Margin



Top & Bottom Sellers by Model



Days on the Lot



**Gross Sales**

Brand	Gross Sales
Apechete	\$32M
Jackson	\$17M
Special	\$7M
Tatra	\$24M

**Net Sales**

Brand	Net Sales
Apechete	\$30M
Jackson	\$15M
Special	\$6M
Tatra	\$21M

A world map visualization showing the number of people with a first name starting with 'A' by country. The data is as follows:

Country	Number of People (Millions)
United States	24M
Canada	4M
Mexico	5M
Brazil	2M
Argentina	1M
Chile	1M
Colombia	1M
Costa Rica	1M
Cuba	1M
Denmark	1M
Ecuador	1M
Finland	1M
France	2M
Germany	2M
Greece	1M
India	1M
Indonesia	1M
Italy	2M
Japan	2M
Kenya	1M
Malaysia	2M
Netherlands	2M
Norway	1M
Poland	2M
Portugal	1M
Romania	1M
Spain	2M
Sweden	1M
Switzerland	1M
Taiwan	2M
Thailand	1M
Turkey	2M
Ukraine	1M
United Kingdom	2M
United States	24M
Vietnam	1M
Yemen	1M

Region	Net Sales
North America	\$33M
South America	\$10M
Asia	\$9M
Europe	\$8M
Africa	\$7M
Middle East	\$6M

The chart displays two data series over a five-year period from 2012 to 2016. The top series, 'Net Sales', is represented by a blue line with circular markers. It begins at \$6M in 2012, increases to \$12M in 2013, \$15M in 2014, reaches a peak of \$23M in 2015, and then declines to \$16M in 2016. The bottom series, 'Net Revenue', is represented by an orange line with circular markers. It starts at \$1M in 2012, rises to \$2.5M in 2013, peaks at \$3M in 2014, drops to \$2M in 2015, and ends at \$1M in 2016. The y-axis for Net Sales ranges from 0M to 20M, while the y-axis for Net Revenue ranges from 0M to 3M. The x-axis is labeled 'Model Year' and includes markers for 2011, 2012, 2013, 2014, 2015, 2016, and 2017.

Model Year	Net Sales (\$M)	Net Revenue (\$M)
2012	6	1
2013	12	2.5
2014	15	3
2015	23	2
2016	16	1

	Sales Channel L1 / Sales Channel L2 / Sales Channel L3								
	Dealer/Self Registration			Fleet			Retail		
	Rental	Commercial Accounts	Employee/ Partner Prog..	Government	Non-Employee				
Net Sales	\$7M	\$6M	\$7M						
Cash		\$5M	\$5M	\$4M	\$5M				
Financing		\$3M	\$4M	\$3M	\$6M				
Leasing		\$4M	\$5M	\$4M	\$5M				