# PM 5.0 Week-2 Assignment: Duolingo

### **Problem Statement**

Imagine you are the founder of Duolingo and want to launch your MVP into the market, what steps would you take?

Perform a teardown of Duolingo to analyse all of its features and prioritize them for MVP using RICE and KANO models, then develop a GTM strategy for the MVP keeping in mind the current market scenarios and competition.

### Tasks:

#### 1. Product Teardown

• Document all the features of the app

#### 2. Feature Prioritization

- RICE Framework: Score features on Reach, Impact, Confidence, Effort
- KANO Model: Classify as Attractive, Performance and Must be with appropriate reasons
- Define MVP feature set (also keep in mind, things like budget expenses as your MVP is completely bootstrap and implementing some features might be heavy and expensive for your server)

## 3. GTM Strategy

• Then, develop a GTM strategy for the MVP, keeping in mind the current market scenarios and competition.

## 4. Key Success Metrics

 At the end, define success metrics to measure your overall success in the initial months of launch.

## **Deliverables**

- 1. List of all the current features in Duolingo
- 2. Prioritisation using RICE & KANO
- 3. Based on this, finalise which features you will keep in MVP
- 4. Develop a GTM strategy focused on viral growth and community building
- 5. Define success metrics

## **Submissions**

1. Submit a doc having all the above deliverables

All the best and keep learning 👍

