# Part B: Data Models for Starbucks

## 3. Supplier Management System (SMS)

The Supplier Management System (SMS) is a vital operational system for Starbucks, designed to streamline the management of supplier relationships, procurement processes, and inventory sourcing. Given Starbucks' reliance on high-quality ingredients like coffee beans, tea, and other raw materials sourced globally, an efficient Supplier Management System ensures consistency in product quality, timely deliveries, and cost optimization.

## **Components of the SMS:**

#### a. Suppliers Table:

- This table serves as the master record for all suppliers working with Starbucks. It contains:
  - o **SupplierID** (**Primary Key**): A unique identifier for each supplier.
  - o **SupplierName:** The name of the supplier or company providing raw materials.
  - o ContactNumber and Email: Essential contact information for communication.
  - o **Address:** Physical location or headquarters of the supplier for logistical purposes.

#### **b.** Supplier Products Table:

- This table acts as a link between suppliers and the products they supply to Starbucks. Key fields include:
  - **SupplierProductID** (**Primary Key**): A unique identifier for the supplier-product relationship.
  - o **SupplierID** (Foreign Key): Links the supplier to the product they provide.
  - o **ProductID** (Foreign Key): Identifies the product supplied.
  - o **Price:** Tracks the price charged by the supplier for the specific product.

#### c. Products Table:

- This table stores details of all products sourced by Starbucks from suppliers, including:
  - o **ProductID** (**Primary Key**): A unique identifier for each product.
  - ProductName: The name of the product (e.g., Coffee Beans, Green Tea, Paper Cups).
  - ProductDescription: Additional details about the product, such as origin or quality specifications.

#### **How the SMS Works:**

The Supplier Management System integrates these three tables to manage supplier relationships and ensure the smooth flow of materials. For example:

- When Starbucks needs to order coffee beans, it retrieves information from the Products Table and identifies the corresponding suppliers using the Supplier Products Table.
- Contact details and pricing information are fetched from the Suppliers Table for procurement decisions.
- The system allows Starbucks to evaluate which supplier offers the best terms for a specific product, ensuring cost-efficiency and timely delivery.

#### **Use Cases of the SMS at Starbucks:**

#### 1. Supplier Relationship Management:

 Starbucks uses the SMS to maintain strong relationships with its global network of coffee farmers, tea growers, and other suppliers. The system ensures suppliers meet quality and sustainability standards.

### 2. Procurement Planning:

• The SMS enables Starbucks to plan procurement by tracking product demand and supplier performance. This helps avoid supply shortages or overstocking.

### 3. Cost Optimization:

• By analyzing the price data stored in the **Supplier Products Table**, Starbucks can identify cost-saving opportunities or negotiate better deals with suppliers.

### 4. Product Traceability:

• The system helps Starbucks trace raw materials back to their source, ensuring compliance with quality and sustainability certifications (e.g., Fair Trade or ethically sourced materials).

### 5. Risk Management:

• By maintaining detailed records of suppliers and their products, Starbucks can quickly identify alternative suppliers in case of disruptions, such as delays.

## **Relationships in the SMS:**

#### 1. One-to-Many Relationship:

 A single supplier can provide multiple products (one-to-many relationship between Suppliers Table and Supplier Products Table).

#### 2. Many-to-One Relationship:

• Multiple suppliers may provide the same product (many-to-one relationship between Supplier Products Table and Products Table).

### Why the SMS is Crucial for Starbucks:

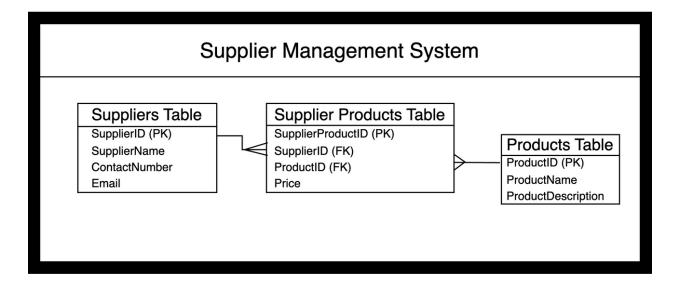
The Supplier Management System is essential for Starbucks' operations because it ensures:

- 1. **Consistency in Quality:** By maintaining detailed records of suppliers and their products, Starbucks can uphold its commitment to providing high-quality beverages and goods.
- 2. **Operational Efficiency:** The system streamlines procurement and inventory management, reducing delays and inefficiencies.
- 3. **Sustainability Goals:** Starbucks can use the SMS to ensure suppliers meet sustainability standards, supporting the company's corporate responsibility initiatives.
- 4. **Cost Control:** The SMS helps Starbucks manage procurement costs by tracking prices and supplier performance.

## **Challenges Without an Effective SMS:**

Without a robust Supplier Management System, Starbucks would face issues such as:

- Delays in raw material procurement, leading to stockouts or disruptions.
- Lack of visibility into supplier performance and product quality.
- Difficulty in tracking costs and negotiating better deals.
- Inability to meet sustainability or ethical sourcing goals.



#### **BIGQUERY**:

