

REPORTE DE VENTA INCREMENTAL (Multiplicador)  
 MONTERREY  
 Periodo Febrero 2016  
 RIK RAMIRO RAMIREZ DE LEON

17/02/2016 22:45:19  
 Usuario:SIANWEB

Clave	Descripción	Present.	Vta.Nov 2015 \$	Vta. Dic 2015 \$	Vta Ene 2016 \$
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**Resumen:**

	Vta. Nov 2015	Vta. Dic 2015	Vta. Ene 2016	Total Promedio
Venta Inst. Incremental Acumulada:	25,641.20	35,617.03	33,538.56	31,598.93
Objetivo Mensual:	10,000	10,000	10,000	10,000.00
Objetivo Acumulado:	30,000	30,000	30,000	30,000.00

% Cumplimiento Venta Incrementa 105.33 % Multiplicador 100

**Territorio:30,301,012**

**Cliente :1029 CONDUCTORES MONTERREY, S.A. DE C.V.**

**Venta Instalada**  
**Linea Industrial**

160	KEY LIMPIAMANOS PASTA 4 KGS	4	3,600.00		
<b>Total:</b>			<b>3,600.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>3,600.00</b>	<b>0.00</b>	<b>0.00</b>

**Venta Instalada**  
**Venta Instalada Incremental**  
**Linea Industrial**

2494	KEY SUPER D	20.00	2,694.00		
<b>Total:</b>			<b>2,694.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>2,694.00</b>	<b>0.00</b>	<b>0.00</b>

**Total en Cliente:** 6,294.00      0.00      0.00

**Cliente :1039 ESAB MEXICO S.A. DE C.V.**

**Venta Instalada**  
**Linea Industrial**

2054	ECOSOLV 100 20 LTS	20.00	2,333.22	1,166.61	3,499.83
<b>Total:</b>			<b>2,333.22</b>	<b>1,166.61</b>	<b>3,499.83</b>
<b>Total de</b>			<b>2,333.22</b>	<b>1,166.61</b>	<b>3,499.83</b>

**Total en Cliente:** 2,333.22      1,166.61      3,499.83

**Cliente :1859 INDUSTRIAS TUK S.A. DE C.V.**

**Venta Instalada Incremental**  
**Linea Industrial**

466	KEY DLP AEROSOL 0.4 KGS	0.4	9,600.00	4,800.00	4,800.00
<b>Total:</b>			<b>9,600.00</b>	<b>4,800.00</b>	<b>4,800.00</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>9,600.00</b>	<b>4,800.00</b>	<b>4,800.00</b>
<b>Venta Instalada Incremental</b>					
<b>Total en Cliente:</b>			<b>9,600.00</b>	<b>4,800.00</b>	<b>4,800.00</b>
<b>Cliente :2734 CERVECERIA CUAUHTEMOC MOCTEZUMA, S.A. DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
934	PRO SH-1 20 LTS	20			2,793.00
2054	ECOSOLV 100 20 LTS	20.00			5,452.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>8,245.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>8,245.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>8,245.00</b>
<b>Cliente :3793 VESUVIUS MEXICO S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110790	PORRON DE 20 LTS	1		200.00	
111739	VAR SOL	1		4,460.00	
<b>Total:</b>			<b>0.00</b>	<b>4,660.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>4,660.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Aseo General</b>					
29	KEY LD 20 LTS P.ORIGEN: MEXICO	20	6,390.00	3,826.00	8,307.00
<b>Total:</b>			<b>6,390.00</b>	<b>3,826.00</b>	<b>8,307.00</b>
<b>Linea Industrial</b>					
934	PRO SH-1 20 LTS	20		4,660.00	-4,660.00
<b>Total:</b>			<b>0.00</b>	<b>4,660.00</b>	<b>-4,660.00</b>
<b>Total de</b>			<b>6,390.00</b>	<b>8,486.00</b>	<b>3,647.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>6,390.00</b>	<b>13,146.00</b>	<b>3,647.00</b>
<b>Cliente :4789 VEGE DE MEXICO, S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
111703	ALCOHOL ISOPROPILICO	1		703.00	
111716	TAMBO VACIO LAMINA	1	660.00	220.00	660.00
111739	VAR SOL	1	5,280.00		5,280.00
111743	THINER	1	3,480.00	7,180.00	3,480.00
111744	PETROLEO	1	5,480.00		5,480.00
<b>Total:</b>			<b>14,900.00</b>	<b>8,103.00</b>	<b>14,900.00</b>
<b>Total de</b>			<b>14,900.00</b>	<b>8,103.00</b>	<b>14,900.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Jarcería</b>					
926	BOTELLA DE PLASTICO 1 LT	1		133.00	
<b>Total:</b>			<b>0.00</b>	<b>133.00</b>	<b>0.00</b>
<b>Linea Industrial</b>					
420	KEY AFLOJATODO 200 LTS	200		22,160.00	11,080.00
577	KEY LIMPIAMANOS PASTA 1 LT.	1	2,194.50	1,064.00	665.00
<b>Total:</b>			<b>2,194.50</b>	<b>23,224.00</b>	<b>11,745.00</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>2,194.50</b>	<b>23,357.00</b>	<b>11,745.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
70081	VANG. SARRICIDA 18 LTS	18			325.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>325.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>325.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>17,094.50</b>	<b>31,460.00</b>	<b>26,970.00</b>
<b>Cliente :5420 INOAC POLYTEC DE MEXICO S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
882	PRO EM-1	20.00			2,995.38
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>2,995.38</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>2,995.38</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>2,995.38</b>
<b>Cliente :6006 QUALTIA ALIMENTOS OPERACIONES S DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Alisan</b>					
6303	LAVALOZA PREVIO	4.00	1,310.00		
6369	DESENGRASANTE PLUS	20.00	828.00		
<b>Total:</b>			<b>2,138.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>2,138.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,138.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :7007 CERVECERIA CUAUHTEMOC MOCTEZUMA, S.A. DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>Alimentaria</b>					
6748	SANI 900 4 LT.	4	2,353.20		
<b>Total:</b>			<b>2,353.20</b>	<b>0.00</b>	<b>0.00</b>
<b>Linea Industrial</b>					
934	PRO SH-1 20 LTS	20			2,793.00
2054	ECOSOLV 100 20 LTS	20.00			5,452.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>8,245.00</b>
<b>Total de</b>			<b>2,353.20</b>	<b>0.00</b>	<b>8,245.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,353.20</b>	<b>0.00</b>	<b>8,245.00</b>
<b>Cliente :10438 ZINC NACIONAL S.A.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
958	ASPELOR P/ACIDOS ( 1 PZA	1		2,030.00	
<b>Total:</b>			<b>0.00</b>	<b>2,030.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>2,030.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
469	AIRE COMPRIMIDO (.350 KGS) 1 P	1	6,350.76	6,888.96	2,583.36

# KEY QUIMICA S.A DE C.V.

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
472	KEY ECOSOLVETRON 0.3 KGS	0.3	1,320.00	770.00	
2099	KEY JABON ANTIPLOMO 20 LTS	20.00	25,417.12	22,761.60	37,936.00
<b>Total:</b>			<b>33,087.88</b>	<b>30,420.56</b>	<b>40,519.36</b>
<b>Total de</b>			<b>33,087.88</b>	<b>30,420.56</b>	<b>40,519.36</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
948	PRO BA-1 20 LTS	20	1,170.00		
<b>Total:</b>			<b>1,170.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,170.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>34,257.88</b>	<b>32,450.56</b>	<b>40,519.36</b>
<b>Cliente :10703 KEMET DE MEXICO,S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Alisan</b>					
2143	KEY DERM-O-WIPE (NUEVO) 0.8 LT P.ORIGEN: MEXICO	0.8			1,728.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,728.00</b>
<b>Linea Industrial</b>					
417	KEY AFLOJATODO 1 LTO. (PET)	1.00	750.36		
472	KEY ECOSOLVETRON 0.3 KGS	0.3	5,506.50	16,519.50	17,841.06
2493	KEY SUPER D 4 LTS	4	340.00		340.00
<b>Total:</b>			<b>6,596.86</b>	<b>16,519.50</b>	<b>18,181.06</b>
<b>Total de</b>			<b>6,596.86</b>	<b>16,519.50</b>	<b>19,909.06</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>6,596.86</b>	<b>16,519.50</b>	<b>19,909.06</b>
<b>Cliente :15918 MAGNA MIRROR SYSTEMS SA DE CV</b>					
<b>Venta Instalada</b>					
<b>Aseo General</b>					
29	KEY LD 20 LTS P.ORIGEN: MEXICO	20			3,340.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>3,340.00</b>
<b>Linea Industrial</b>					
472	KEY ECOSOLVETRON 0.3 KGS	0.3	2,041.20	3,969.00	
934	PRO SH-1 20 LTS	20			1,867.30
<b>Total:</b>			<b>2,041.20</b>	<b>3,969.00</b>	<b>1,867.30</b>
<b>Total de</b>			<b>2,041.20</b>	<b>3,969.00</b>	<b>5,207.30</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,041.20</b>	<b>3,969.00</b>	<b>5,207.30</b>
<b>Cliente :18917 DISEÑO DE MAQUINAS INDUSTRIALES S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Jarcería</b>					
1591	PISTOLA ATOMIZADORA GRANDE ITEM 3333 B/W	1.00	3,811.20		
<b>Total:</b>			<b>3,811.20</b>	<b>0.00</b>	<b>0.00</b>
<b>Linea Industrial</b>					
1919	AR-100 20 LT	20	6,095.70		3,100.00
<b>Total:</b>			<b>6,095.70</b>	<b>0.00</b>	<b>3,100.00</b>
<b>Total de</b>			<b>9,906.90</b>	<b>0.00</b>	<b>3,100.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
44	SS	20.00		2,600.00	

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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**Total:**

0.00

2,600.00

0.00

**Total de**

0.00

2,600.00

0.00

**Venta Instalada Incremental**

**Total en Cliente:**

9,906.90

2,600.00

3,100.00

**Cliente :28248 REGIONMONTANA INDUSTRIAL FERRETERA,S.A. DE C.V.**

**Venta Instalada Incremental**

**Linea Industrial**

472 KEY ECOSOLVETRON 0.3 KGS 0.3

1,740.00

**Total:**

0.00

1,740.00

0.00

**Total de**

0.00

1,740.00

0.00

**Venta Instalada**

**Total en Cliente:**

0.00

1,740.00

0.00

**Cliente :29342 NEMAK MEXICO S.A.**

**Venta Instalada**

**Linea Industrial**

538 KEY LUBOL 500 AEROS 1 PZA 1

4,440.00

8,880.00

**Total:**

4,440.00

0.00

8,880.00

**Total de**

4,440.00

0.00

8,880.00

**Venta Instalada**

**Total en Cliente:**

4,440.00

0.00

8,880.00

**Cliente :31381 ABINSA,S.A. DE C.V.**

**Venta Instalada Incremental**

**Linea Industrial**

44 SS 20.00

1,273.00

224 KEY BIOACTIV 100 20.00

494.22

225 KEY BIOACTIV 100 :00.00

3,884.00

472 KEY ECOSOLVETRON 0.3 KGS 0.3

146.35

2054 ECOSOLV 100 20 LTS 20.00

1,364.00

4703 KEY TERMINOX 4 LT 4

1,440.00

**Total:**

0.00

8,601.57

0.00

**Total de**

0.00

8,601.57

0.00

**Venta Instalada**

**Total en Cliente:**

0.00

8,601.57

0.00

**Cliente :32781 SERVICIOS HISPANIC TELESERVICES, SC**

**Venta Instalada Incremental**

**Aseo General**

2103 KEY LUMEN SELLADOR ACABADO 4 L 4

981.00

327.00

1,308.00

**Total:**

981.00

327.00

1,308.00

**Linea Industrial**

304 KEY BF 20 KGS 20

1,029.00

314 KEY BM 20 KGS 20

519.00

519.00

**Total:**

1,548.00

0.00

519.00

**Total de**

2,529.00

327.00

1,827.00

**Venta Instalada**

**Total en Cliente:**

2,529.00

327.00

1,827.00

**Cliente :34238 CUPRUM S.A. DE C.V.**

**Venta Instalada**

**Linea Industrial**

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

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RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
7653	KEY CITRA-D 4 KG.	4	662.55	397.53	927.57
<b>Total:</b>			<b>662.55</b>	<b>397.53</b>	<b>927.57</b>
<b>Total de</b>			<b>662.55</b>	<b>397.53</b>	<b>927.57</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>662.55</b>	<b>397.53</b>	<b>927.57</b>
<b>Cliente :34279 CONTITECH FLUID MEXICANA S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110790	PORRON DE 20 LTS	1	544.00	544.00	544.00
111745	ALCOHOL ETILICO	1	4,000.00	4,000.00	6,272.00
<b>Total:</b>			<b>4,544.00</b>	<b>4,544.00</b>	<b>6,816.00</b>
<b>Total de</b>			<b>4,544.00</b>	<b>4,544.00</b>	<b>6,816.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
2054	ECOSOLV 100 20 LTS	20.00		1,363.00	
<b>Total:</b>			<b>0.00</b>	<b>1,363.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>1,363.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>4,544.00</b>	<b>5,907.00</b>	<b>6,816.00</b>
<b>Cliente :34334 MERKAFON DE MEXICO S.A DE C.V</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
6492	KEY LUSTRADOR DE ACERO INOX.1L	1			604.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>604.00</b>
<b>Aseo General</b>					
388	KEY BRILLO 4 LTS	4			184.56
4213	KEY REMOVEDOR DE ETIQUETAS Y GRAFITTI S/B	4.00			286.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>470.56</b>
<b>Jarcería</b>					
926	BOTELLA DE PLASTICO 1 LT	1			26.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>26.00</b>
<b>Linea Industrial</b>					
314	KEY BM 20 KGS	20		519.00	1,038.00
<b>Total:</b>			<b>0.00</b>	<b>519.00</b>	<b>1,038.00</b>
<b>Total de</b>			<b>0.00</b>	<b>519.00</b>	<b>2,138.56</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>519.00</b>	<b>2,138.56</b>
<b>Cliente :34526 MONDELEZ MEXICO S. DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
934	PRO SH-1 20 LTS	20	1,005.00		
<b>Total:</b>			<b>1,005.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,005.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,005.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34552 CATERPILLAR INDUSTRIAS MEXICO S DE R.L. DE C.V.</b>					
<b>NO Venta Instalada</b>					

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Otros Productos</b>					
110036	ACETONA	1	8,940.00		8,298.00
110790	PORRON DE 20 LTS	1	840.00	840.00	288.00
111703	ALCOHOL ISOPROPILICO	1	5,216.00	8,708.00	
111723	HIPOCLORITO DE CALCIO TABLETA 22.7 Kg	1		6,256.32	
<b>Total:</b>			<b>14,996.00</b>	<b>15,804.32</b>	<b>8,586.00</b>
<b>Total de</b>			<b>14,996.00</b>	<b>15,804.32</b>	<b>8,586.00</b>
<b>NO Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
6368	DESENGRASANTE PLUS	4.00		356.00	
6423	KEY LIMP.PARRILLAS (PASO 1) 4L	4		695.20	
<b>Total:</b>			<b>0.00</b>	<b>1,051.20</b>	<b>0.00</b>
<b>Aseo General</b>					
1333	KEY TRIPLE ACCION LIMON S/B	4.00		615.88	
8670	DETERGENTE POLVO 9 KG	1.00		376.22	
<b>Total:</b>			<b>0.00</b>	<b>992.10</b>	<b>0.00</b>
<b>Linea Industrial</b>					
2054	ECOSOLV 100 20 LTS	20.00			2,100.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>2,100.00</b>
<b>Total de</b>			<b>0.00</b>	<b>2,043.30</b>	<b>2,100.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>14,996.00</b>	<b>17,847.62</b>	<b>10,686.00</b>
<b>Cliente :34786 BLANCA MONTZERRAT LOPEZ RANGEL</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
1975	DISCO BLANCO EXTRAGRUESO 19 4119 WHITE	1.00		236.22	
<b>Total:</b>			<b>0.00</b>	<b>236.22</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>236.22</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>236.22</b>	<b>0.00</b>
<b>Total en Territorio:</b>			<b>127,182.31</b>	<b>141,687.61</b>	<b>158,413.06</b>
<b>Territorio:30,301,013</b>					
<b>Cliente :1437 TUBACERO, S.R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
304	KEY BF 20 KGS	20		1,170.00	
<b>Total:</b>			<b>0.00</b>	<b>1,170.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>1,170.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>1,170.00</b>	<b>0.00</b>
<b>Cliente :7189 COPAMEX INDUSTRIAS, S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
100	SSK	100.00	10,650.00	21,300.00	21,300.00
314	KEY BM 20 KGS	20	1,207.86	8,052.40	4,026.20
472	KEY ECOSOLVETRON 0.3 KGS	0.3		620.00	
7653	KEY CITRA-D 4 KG.	4	1,643.00		1,643.00
<b>Total:</b>			<b>13,500.86</b>	<b>29,972.40</b>	<b>26,969.20</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

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RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>13,500.86</b>	<b>29,972.40</b>	<b>26,969.20</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>13,500.86</b>	<b>29,972.40</b>	<b>26,969.20</b>
<b>Cliente :13062 INDS AUTOMOTRICES LODI SA DE CV</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
188	KEY JABON CREMA ALMENDRAS	4.00		129.00	
5214	T. INTERDOB. SANITAS 100 H.BCO CAJA C/20 (92231)	1		312.00	
5545	TORK ADVANCED HIGIENICO CONVEN BCO.176H/D C/96(24	1		230.00	
70148	VANGUARD JABON DE MANOS CREMA	4.00	192.00	197.94	
70149	VANGUARD JABON DE MANOS CREMA	18.00			848.00
<b>Total:</b>			<b>192.00</b>	<b>868.94</b>	<b>848.00</b>
<b>Aseo General</b>					
70108	COLOR VANGUARD 3.75 LTS P.ORIGEN: MEXICO	3.75		80.00	
<b>Total:</b>			<b>0.00</b>	<b>80.00</b>	<b>0.00</b>
<b>Total de</b>			<b>192.00</b>	<b>948.94</b>	<b>848.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>192.00</b>	<b>948.94</b>	<b>848.00</b>
<b>Cliente :15154 CATERPILLAR MEXICO S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110721	Coagulante inorganico	1			3,087.00
111723	HIPOCLORITO DE CALCIO TABLETA 22.7 Kg	1	4,170.88	8,341.76	4,170.88
<b>Total:</b>			<b>4,170.88</b>	<b>8,341.76</b>	<b>7,257.88</b>
<b>Total de</b>			<b>4,170.88</b>	<b>8,341.76</b>	<b>7,257.88</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
2054	ECOSOLV 100 20 LTS	20.00	5,250.00	7,350.00	15,750.00
<b>Total:</b>			<b>5,250.00</b>	<b>7,350.00</b>	<b>15,750.00</b>
<b>Total de</b>			<b>5,250.00</b>	<b>7,350.00</b>	<b>15,750.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>9,420.88</b>	<b>15,691.76</b>	<b>23,007.88</b>
<b>Cliente :29779 ADS MEXICANA,S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
304	KEY BF 20 KGS	20		2,010.00	
<b>Total:</b>			<b>0.00</b>	<b>2,010.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>2,010.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>2,010.00</b>	<b>0.00</b>
<b>Cliente :30961 NOVOCAS S. DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
477	ECOSOLVETRON II 0.3 KGS	0.3	4,428.00	8,692.00	8,200.00
2054	ECOSOLV 100 20 LTS	20.00	16,848.00	7,776.00	
<b>Total:</b>			<b>21,276.00</b>	<b>16,468.00</b>	<b>8,200.00</b>
<b>Total de</b>			<b>21,276.00</b>	<b>16,468.00</b>	<b>8,200.00</b>
<b>Venta Instalada</b>					



# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

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RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total en Cliente:</b>			<b>21,276.00</b>	<b>16,468.00</b>	<b>8,200.00</b>
<b>Cliente :32541 HERSMEX S. DE R.L. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
111737	Acido sulfurico	1	1,800.00	1,800.00	
<b>Total:</b>			<b>1,800.00</b>	<b>1,800.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,800.00</b>	<b>1,800.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
471	KEY ELECTROLUB AERO 0.3 KGS	0.3		823.20	823.20
<b>Total:</b>			<b>0.00</b>	<b>823.20</b>	<b>823.20</b>
<b>Total de</b>			<b>0.00</b>	<b>823.20</b>	<b>823.20</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,800.00</b>	<b>2,623.20</b>	<b>823.20</b>
<b>Cliente :32547 ABASTECEDORA INDUSTRIAL DE LIMPIEZA S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
188	KEY JABON CREMA ALMENDRAS	4.00		1,533.15	
<b>Total:</b>			<b>0.00</b>	<b>1,533.15</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>1,533.15</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>1,533.15</b>	<b>0.00</b>
<b>Cliente :32603 CRISA LIBBEY MEXICO S. DE R.L. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
111743	THINER	1	3,300.00	3,300.00	3,300.00
111745	ALCOHOL ETILICO	1	1,400.00	600.00	800.00
<b>Total:</b>			<b>4,700.00</b>	<b>3,900.00</b>	<b>4,100.00</b>
<b>Total de</b>			<b>4,700.00</b>	<b>3,900.00</b>	<b>4,100.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Jarcería</b>					
926	BOTELLA DE PLASTICO 1 LT	1	1,050.00	450.00	600.00
<b>Total:</b>			<b>1,050.00</b>	<b>450.00</b>	<b>600.00</b>
<b>Linea Industrial</b>					
225	KEY BIOACTIV 100	100.00	13,563.32		16,954.15
<b>Total:</b>			<b>13,563.32</b>	<b>0.00</b>	<b>16,954.15</b>
<b>Total de</b>			<b>14,613.32</b>	<b>450.00</b>	<b>17,554.15</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
1732	TELA REMOVEDORA DE GRAFFITI (C/40)	1.00			255.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>255.00</b>
<b>Linea Industrial</b>					
7653	KEY CITRA-D 4 KG.	4	925.00		925.00
<b>Total:</b>			<b>925.00</b>	<b>0.00</b>	<b>925.00</b>
<b>Total de</b>			<b>925.00</b>	<b>0.00</b>	<b>1,180.00</b>
<b>Venta Instalada</b>					

**KEY QUIMICA S.A DE C.V.**

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total en Cliente:</b>			<b>20,238.32</b>	<b>4,350.00</b>	<b>22,834.15</b>
<b>Cliente :32614 BARRY CALLEBAUT MEXICO S. DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
2494	KEY SUPER D	20.00		1,826.76	5,480.28
<b>Total:</b>			<b>0.00</b>	<b>1,826.76</b>	<b>5,480.28</b>
<b>Total de</b>			<b>0.00</b>	<b>1,826.76</b>	<b>5,480.28</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>1,826.76</b>	<b>5,480.28</b>
<b>Cliente :32681 AQUA MEX, S.A. DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
6492	KEY LUSTRADOR DE ACERO INOX.1L	1	825.00		
<b>Total:</b>			<b>825.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>825.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>825.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :33674 RED RECOLECTOR S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Alimentaria</b>					
6634	CLG-200 20 LTS	20.00		648.00	
6635	CLG-200 200 LTS	100.00		12,372.00	
<b>Total:</b>			<b>0.00</b>	<b>13,020.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>13,020.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
874	PRO AUTOSHAMPOO 20 LTS	20		5,068.00	
<b>Total:</b>			<b>0.00</b>	<b>5,068.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>5,068.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>18,088.00</b>	<b>0.00</b>
<b>Cliente :34451 MARTIN MARTINEZ GARZA</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
314	KEY BM 20 KGS	20			566.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>566.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>566.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>566.00</b>
<b>Cliente :34639 EK AMBIENTAL S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
948	PRO BA-1 20 LTS	20		693.00	
<b>Total:</b>			<b>0.00</b>	<b>693.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>693.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total en Cliente:</b>			<b>0.00</b>	<b>693.00</b>	<b>0.00</b>
<b>Cliente :34660 LINE PRINT</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1	440.00		440.00
<b>Total:</b>			<b>440.00</b>	<b>0.00</b>	<b>440.00</b>
<b>Aseo General</b>					
118	KEY IMAN 4 LTS	4	372.00		
<b>Total:</b>			<b>372.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Jarcería</b>					
1370	MOP SECO COMPLETO DE 48	1.00	155.00		
<b>Total:</b>			<b>155.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>967.00</b>	<b>0.00</b>	<b>440.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>967.00</b>	<b>0.00</b>	<b>440.00</b>
<b>Cliente :34677 MAQUINARIA MK S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
417	KEY AFLOJATODO 1 LTO. (PET)	1.00	400.00		
<b>Total:</b>			<b>400.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>400.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
2179	KEY DEODORIZANTE 20 LT.	20	1,453.00		
<b>Total:</b>			<b>1,453.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,453.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,853.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34681 STARMATIC DE MEXICO S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
7653	KEY CITRA-D 4 KG.	4	170.00		
<b>Total:</b>			<b>170.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>170.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>170.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34705 PEDRO FUNES MARTINEZ</b>					
<b>Venta Instalada</b>					
<b>Aseo General</b>					
29	KEY LD 20 LTS P.ORIGEN: MEXICO	20	518.00		518.00
<b>Total:</b>			<b>518.00</b>	<b>0.00</b>	<b>518.00</b>
<b>Linea Industrial</b>					
7653	KEY CITRA-D 4 KG.	4	170.00		170.00
<b>Total:</b>			<b>170.00</b>	<b>0.00</b>	<b>170.00</b>
<b>Total de</b>			<b>688.00</b>	<b>0.00</b>	<b>688.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>688.00</b>	<b>0.00</b>	<b>688.00</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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## Cliente :34719 PRIMETALS TECHNOLOGIES MEXICO S de RL de CV

### Venta Instalada Incremental

#### Línea Industrial

2054	ECOSOLV 100 20 LTS	20.00	1,190.00		
<b>Total:</b>			<b>1,190.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,190.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,190.00</b>	<b>0.00</b>	<b>0.00</b>

## Cliente :34720 FRISA SERVICIOS, S.A. DE C.V.

### Venta Instalada

#### A.B.C.

2195	KEY JABÓN ESPUMA ROCÍO CARTUCHO 1	1.00	945.00		
<b>Total:</b>			<b>945.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>945.00</b>	<b>0.00</b>	<b>0.00</b>

### Venta Instalada

#### Venta Instalada Incremental

#### A.B.C.

1661	NUEVO DOSIFICADOR ODOCONTROL .	1.00	195.00		
<b>Total:</b>			<b>195.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>195.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,140.00</b>	<b>0.00</b>	<b>0.00</b>

## Cliente :34722 MEREMEX S.A. DE C.V.

### Venta Instalada

#### Línea Industrial

2099	KEY JABON ANTIPILOMO 20 LTS	20.00	3,036.80		2,276.16
<b>Total:</b>			<b>3,036.80</b>	<b>0.00</b>	<b>2,276.16</b>
<b>Total de</b>			<b>3,036.80</b>	<b>0.00</b>	<b>2,276.16</b>

### Venta Instalada

#### Venta Instalada Incremental

#### Aseo General

8670	DETERGENTE POLVO 9 KG	1.00			440.00
70053	VANG. AROM.MANZANA-CANELA 18 L	18			350.00
70087	VANG. MURIATICO 4 L	4			240.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,030.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>1,030.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>3,036.80</b>	<b>0.00</b>	<b>3,306.16</b>

## Cliente :34775 INTERNACIONAL DE METALES COMERCIALES S.A. DE C.V.

### Venta Instalada Incremental

#### Línea Industrial

2054	ECOSOLV 100 20 LTS	20.00	1,363.00		
7653	KEY CITRA-D 4 KG.	4	185.00		
<b>Total:</b>			<b>1,548.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,548.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,548.00</b>	<b>0.00</b>	<b>0.00</b>

## Cliente :34793 MMEXC SA DE CV

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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## Venta Instalada Incremental

### Aseo General

2104	KEY LUMEN SELLADOR ACABADO 20L	20		6,420.00	
<b>Total:</b>			<b>0.00</b>	<b>6,420.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>6,420.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>6,420.00</b>	<b>0.00</b>

**Cliente :34796 WORKHOLDING ENGINEERING DE MEXICO SA DE CV**

## NO Venta Instalada

### Otros Productos

110813	FIBRA BLANCA 1 PZA	1			96.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>96.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>96.00</b>

## NO Venta Instala

## Venta Instalada Incremental

### Linea Industrial

948	PRO BA-1 20 LTS	20			680.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>680.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>680.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>776.00</b>

**Cliente :34802 ASISTENCIA EN MANTENIMIENTO REY S.A DE C.V.**

## Venta Instalada Incremental

### Alisan

6383	KEY LIMP.ACERO INOXID. 3 KGS	3			127.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>127.00</b>

### Aseo General

1733	TELAS LIMPIADORAS P/ACERO INOX (BOTES C/40)	1.00			287.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>287.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>414.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>414.00</b>

**Cliente :34808 ANDRADE CRANES AND GENERAL INDUSTRIAL SERVICE S.A DE C.V**

## Venta Instalada Incremental

### Aseo General

144	KEY LIMON 20 LTS	20			600.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>600.00</b>

### Jarcería

926	BOTELLA DE PLASTICO 1 LT	1			40.00
1592	PISTOLA ATOMIZADORA BCO/AZUL	1			60.00

<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>100.00</b>
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<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>700.00</b>
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## Venta Instalada

<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>700.00</b>
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**Cliente :83305347 Gabriela del Carmen de la Garza de Luna**

## Venta Instalada Incremental

### Linea Industrial

934	PRO SH-1 20 LTS	20		950.00	
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**KEY QUIMICA S.A DE C.V.**

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK RAMIRO RAMIREZ DE LEON

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
	<b>Total:</b>		<b>0.00</b>	<b>950.00</b>	<b>0.00</b>
	<b>Total de</b>		<b>0.00</b>	<b>950.00</b>	<b>0.00</b>
	<b>Venta Instalada Incremental</b>				
	<b>Total en Cliente:</b>		<b>0.00</b>	<b>950.00</b>	<b>0.00</b>
	<b>Total en Territorio:</b>		<b>77,845.86</b>	<b>102,745.21</b>	<b>95,052.87</b>
	<b>Total Venta Instalada:</b>		<b>134,276.09</b>	<b>159,632.71</b>	<b>178,171.49</b>
	<b>Total Venta Instalada Incremental:</b>		<b>25,641.20</b>	<b>35,617.03</b>	<b>33,538.56</b>
	<b>Total NO Venta Instalada:</b>		<b>45,110.88</b>	<b>49,183.08</b>	<b>41,755.88</b>
	<b>Gran Total:</b>		<b>205,028.17</b>	<b>244,432.82</b>	<b>253,465.93</b>