

REPORTE DE VENTA INCREMENTAL (Multiplicador)  
 MONTERREY  
 Periodo Febrero 2016  
 RIK CARLOS ALBERTO GARCIA GARCIA

17/02/2016 22:32:25  
 Usuario:SIANWEB

Clave      Descripción      Present.      Vta.Nov 2015 \$      Vta. Dic 2015 \$      Vta Ene 2016 \$

**Resumen:**

	Vta. Nov 2015	Vta. Dic 2015	Vta. Ene 2016	Total Promedio
<b>Venta Inst. Incremental Acumulada:</b>	34,241.91	33,529.86	2,157.95	23,309.91
<b>Objetivo Mensual:</b>	10,000	10,000	10,000	10,000.00
<b>Objetivo Acumulado:</b>	30,000	30,000	30,000	30,000.00

% Cumplimiento Venta Incrementa      77.70      % Multiplicador      80

**Territorio:30,101,011**

**Cliente :1029 CONDUCTORES MONTERREY, S.A. DE C.V.**

**NO Venta Instalada**

**Otros Productos**

8619	JABONERA AITANA BLANCA	1	330.20	-330.20	
9132	TOALLA INTERDOBLADA PACIFIC BLUE 8/250 PZAS HS	1		285.00	
<b>Total:</b>			<b>330.20</b>	<b>-45.20</b>	<b>0.00</b>
<b>Total de</b>			<b>330.20</b>	<b>-45.20</b>	<b>0.00</b>

**NO Venta Instalada**

**Venta Instalada**

**A.B.C.**

1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113	1,395.80		1,196.40
1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1	1,781.00		1,507.00
2194	KEY JABÓN ESPUMA ALMENDRAS CARTUCHO 1	1.00		124.80	499.20
2195	KEY JABÓN ESPUMA ROCÍO CARTUCHO 1	1.00		499.20	
8903	KEY TOALLA EN ROLLO CORMATIC H/S 213 M.BLANCA C/	1		2,386.64	
<b>Total:</b>			<b>3,176.80</b>	<b>3,010.64</b>	<b>3,202.60</b>

**Alisan**

123	KEY LAVALOZA	4.00		207.00	
<b>Total:</b>			<b>0.00</b>	<b>207.00</b>	<b>0.00</b>

**Aseo General**

143	KEY LIMON 4 LTS	4		143.00	
<b>Total:</b>			<b>0.00</b>	<b>143.00</b>	<b>0.00</b>

**Jarcería**

926	BOTELLA DE PLASTICO 1 LT	1	400.00		400.00
1592	PISTOLA ATOMIZADORA BCO/AZUL	1	400.00		400.00
<b>Total:</b>			<b>800.00</b>	<b>0.00</b>	<b>800.00</b>

**Linea Industrial**

160	KEY LIMPIAMANOS PASTA 4 KGS	4	3,600.00		10,800.00
2494	KEY SUPER D	20.00	2,694.00		5,388.00
<b>Total:</b>			<b>6,294.00</b>	<b>0.00</b>	<b>16,188.00</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK CARLOS ALBERTO GARCIA GARCIA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>10,270.80</b>	<b>3,360.64</b>	<b>20,190.60</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
5259	CUBREASIENTOS SURPASS SCOTT D 125 PZ CAJA C/ 24	1.00			1,088.00
6128	KEY JABON ESPUMA ROCIO 4 LT	4.00			419.40
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,507.40</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>1,507.40</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>10,601.00</b>	<b>3,315.44</b>	<b>21,698.00</b>
<b>Cliente :10438 ZINC NACIONAL S.A.</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801) 1,113				4,320.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>4,320.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>4,320.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>4,320.00</b>
<b>Cliente :16324 ATLATEC,S.A DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
6383	KEY LIMP.ACERO INOXID. 3 KGS	3	362.72	181.36	
<b>Total:</b>			<b>362.72</b>	<b>181.36</b>	<b>0.00</b>
<b>Total de</b>			<b>362.72</b>	<b>181.36</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>362.72</b>	<b>181.36</b>	<b>0.00</b>
<b>Cliente :29740 ATECNO SERVICIOS CORPORATIVOS S A DE C V</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
188	KEY JABON CREMA ALMENDRAS	4.00		549.84	
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1		3,793.80	
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1		295.91	
<b>Total:</b>			<b>0.00</b>	<b>4,639.55</b>	<b>0.00</b>
<b>Aseo General</b>					
133	KEY LIMPIABAOS 4 LTS	4.00		640.68	
168	KEY LIMPIAVIDRIOS 4 LTS	4		1,009.02	
70003	VANG. MULTIUSOS LAVANDA 4 LT	4		1,570.64	
70052	VANG. AROM.MANZANA-CANELA 4 LT	4		510.00	
<b>Total:</b>			<b>0.00</b>	<b>3,730.34</b>	<b>0.00</b>
<b>Linea Industrial</b>					
160	KEY LIMPIAMANOS PASTA 4 KGS	4		876.00	
2098	KEY JABON ANTIPLOMO 4 LTS	4.00		6,392.00	
<b>Total:</b>			<b>0.00</b>	<b>7,268.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>15,637.89</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
3386	BOLSA BAJA DENS.90X120CM.P/25K	1		894.00	
6119	KEY PARAISO 20 LTS.	20		1,244.00	
<b>Total:</b>			<b>0.00</b>	<b>2,138.00</b>	<b>0.00</b>

**KEY QUIMICA S.A DE C.V.**  
**REPORTE DE VENTA INSTALADA**  
**MONTERREY**  
 Periodo Febrero 2016  
 RIK CARLOS ALBERTO GARCIA GARCIA

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 17/02/2016 22:32:25  
 Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Jarcería</b>					
4847	REPUESTO TRAPEADOR INTERCAMBIABLE (mod. 500) 400g	1.00		121.04	
<b>Total:</b>			<b>0.00</b>	<b>121.04</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>2,259.04</b>	<b>0.00</b>
<b>Venta Instalada Incremental</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>17,896.93</b>	<b>0.00</b>
<b>Cliente :30948 HAMMOND POWER SOLUTIONS,S.A. DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
119	KEY IMAN 20 LTS	20		1,696.00	
<b>Total:</b>			<b>0.00</b>	<b>1,696.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>1,696.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>1,696.00</b>	<b>0.00</b>
<b>Cliente :31847 ENVASES UNIVERSALES DE MEXICO,S.A. PI DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
2130	NUEVA JABONERA NEGRA 1 PZA	1.00		1,125.00	
4004	BOTE PAPELERO NEGRO 14 LTS	1		188.20	-188.20
111707	CUBETA C/EXPRIMIDOR VERDE	1		920.51	
<b>Total:</b>			<b>0.00</b>	<b>2,233.71</b>	<b>-188.20</b>
<b>Total de</b>			<b>0.00</b>	<b>2,233.71</b>	<b>-188.20</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5214	T. INTERDOB. SANITAS 100 H.BCO CAJA C/20 (92231)	1		1,868.56	-700.46
<b>Total:</b>			<b>0.00</b>	<b>1,868.56</b>	<b>-700.46</b>
<b>Aseo General</b>					
70111	COLOR VANGUARD 20 LT. (AL 6%)	20.00		274.80	
<b>Total:</b>			<b>0.00</b>	<b>274.80</b>	<b>0.00</b>
<b>Jarcería</b>					
4844	REPUESTO TRAPEADOR ANTIBAC INTERCAMBIABLE VERDE	1.00	219.30		
<b>Total:</b>			<b>219.30</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>219.30</b>	<b>2,143.36</b>	<b>-700.46</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
148	KEY LIMPIAMANOS LIQ. 4 LT	4.00	230.00		
278	KEY JABON LIQ. NEUTROLIM 4 LTS	4		3,308.00	
5100	VANGUARD PAPEL MINIROLLO HD180	1		1,690.56	-1,690.56
<b>Total:</b>			<b>230.00</b>	<b>4,998.56</b>	<b>-1,690.56</b>
<b>Alisan</b>					
2143	KEY DERM-O-WIPE (NUEVO) 0.8 LT P.ORIGEN: MEXICO	0.8	482.40		
2663	KEY DERM-O-WIPE 4 LTS	4		874.40	-874.40
<b>Total:</b>			<b>482.40</b>	<b>874.40</b>	<b>-874.40</b>
<b>Aseo General</b>					
70219	MULTIUSOS PINO LPU 20 LT	20		274.80	
<b>Total:</b>			<b>0.00</b>	<b>274.80</b>	<b>0.00</b>
<b>Jarcería</b>					
4827	BASTON FIBRA VID PUNTA PL VERD 1906-FG	1	575.00	-575.00	

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Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
4843	REPUESTO TRAPEADOR ANTIBAC INTERCAMBIABLE ROJO	1.00		376.95	-376.95
4851	REPUESTO ESCOBA TIPO ABANICO ROJA	1.00		117.06	-117.06
4852	REPUESTO ESCOBA TIPO ABANICO VERDE	1.00	111.59	117.06	-117.06
4853	REPUESTO ESCOBA TIPO ABANICO AMARILLA	1.00	85.06		
4854	REPUESTO ESCOBA TIPO ABANICO AZUL	1.00	53.06	117.06	-117.06
4903	TRAPEADOR ANTIBAC INTERCAMBIA BLE 400 GR. AMARILL	1		219.30	
5056	RECOGEDOR DE PLASTICO VERDE	1		92.51	
5057	RECOGEDOR DE PLASTICO AMARILLO	1		92.51	
9007	REPUESTO MOP ECONOMICO 90 CM.	1		526.80	-526.80
<b>Total:</b>			<b>824.71</b>	<b>1,084.25</b>	<b>-1,254.93</b>
<b>Linea Industrial</b>					
2098	KEY JABON ANTILOMO 4 LTS	4.00		1,725.44	-1,725.44
<b>Total:</b>			<b>0.00</b>	<b>1,725.44</b>	<b>-1,725.44</b>
<b>Total de</b>			<b>1,537.11</b>	<b>8,957.45</b>	<b>-5,545.33</b>
<b>Venta Instalada Incremental</b>					
<b>Total en Cliente:</b>			<b>1,756.41</b>	<b>13,334.52</b>	<b>-6,433.99</b>
<b>Cliente :32532 VISKASE DEL NORTE S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
111336	ESPONJA LAVACOCHEs	1	144.00	176.00	
111679	DESINFECTANTE LYSOL	1	1,361.80		
<b>Total:</b>			<b>1,505.80</b>	<b>176.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,505.80</b>	<b>176.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Total en Cliente:</b>			<b>1,505.80</b>	<b>176.00</b>	<b>0.00</b>
<b>Cliente :32677 INDALUM S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Aseo General</b>					
70004	VANG. MULTIUSOS LAVANDA 18 L	18	2,970.00		
<b>Total:</b>			<b>2,970.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>2,970.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,970.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34217 PEPSICO INTERNACIONAL MEXICO S. DE R.L. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
50886	MECHA AFELPADA(NEW 1 PZA	1		0.16	
<b>Total:</b>			<b>0.00</b>	<b>0.16</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.16</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1		844.68	
1632	KEY ODOCONTROL MANANTIAL ALTA CONCENTRACION T/	1	2,856.00	4,263.68	
<b>Total:</b>			<b>2,856.00</b>	<b>5,108.36</b>	<b>0.00</b>
<b>Total de</b>			<b>2,856.00</b>	<b>5,108.36</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113		603.48	
<b>Total:</b>			<b>0.00</b>	<b>603.48</b>	<b>0.00</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK CARLOS ALBERTO GARCIA GARCIA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>0.00</b>	<b>603.48</b>	<b>0.00</b>
<b>Venta Instalada Incremental</b>					
<b>Total en Cliente:</b>			<b>2,856.00</b>	<b>5,712.00</b>	<b>0.00</b>
<b>Cliente :34274 BEBIDAS MUNDIALES S DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Alisan</b>					
2196	KEY ESPUMA ANTIBACTERIAL CARTU CHO 1 LT.	1		8,250.00	
<b>Total:</b>			<b>0.00</b>	<b>8,250.00</b>	<b>0.00</b>
<b>Linea Industrial</b>					
7653	KEY CITRA-D 4 KG.	4	2,952.00	2,952.00	6,642.00
<b>Total:</b>			<b>2,952.00</b>	<b>2,952.00</b>	<b>6,642.00</b>
<b>Total de</b>			<b>2,952.00</b>	<b>11,202.00</b>	<b>6,642.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,952.00</b>	<b>11,202.00</b>	<b>6,642.00</b>
<b>Cliente :34277 BEBIDAS MUNDIALES S DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
7653	KEY CITRA-D 4 KG.	4		984.00	
<b>Total:</b>			<b>0.00</b>	<b>984.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>984.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>984.00</b>	<b>0.00</b>
<b>Cliente :34322 JORGE SERNA GARZA</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
2136	KEY JABON CREMA ALMENDRAS	0.8	1,025.00		
<b>Total:</b>			<b>1,025.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,025.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,025.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34387 GRUPO INDUSTRIAL REYMA SA DE CV</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1633	KEY ODOCONTROL MANGO ALTA CONCENTRACION TAI	1		1,173.20	
6123	KEY JABON ESPUMA ALMENDRAS	4.00		1,220.00	
<b>Total:</b>			<b>0.00</b>	<b>2,393.20</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>2,393.20</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>2,393.20</b>	<b>0.00</b>
<b>Cliente :34391 PURIFICADORA SALBA S DE RL DE CV</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
8912	T. EN ROLLO SOFPULL DE FLUIDO CONCENTRICO H/S 6PAÇ	1.00	8,295.30		7,727.40
8927	SOFPULL TOALLA EN ROLLO MANUAL	1			7,727.40
<b>Total:</b>			<b>8,295.30</b>	<b>0.00</b>	<b>15,454.80</b>
<b>Total de</b>			<b>8,295.30</b>	<b>0.00</b>	<b>15,454.80</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					

**KEY QUIMICA S.A DE C.V.**  
**REPORTE DE VENTA INSTALADA**  
**MONTERREY**  
 Periodo Febrero 2016  
**RIK CARLOS ALBERTO GARCIA GARCIA**

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Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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**Aseo General**

4212	KEY REMOVEDOR ETIQUETA/GRAFITI 1L	1			696.64
4213	KEY REMOVEDOR DE ETIQUETAS Y GRAFITTI S/B	4.00			644.64

**Total:** **0.00** **0.00** **1,341.28**

**Jarcería**

926	BOTELLA DE PLASTICO 1 LT	1			52.00
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**Total:** **0.00** **0.00** **52.00**

**Total de** **0.00** **0.00** **1,393.28**

**Venta Instalada Incremental**

**Total en Cliente:** **8,295.30** **0.00** **16,848.08**

**Cliente :34396 COMERCIALIZADORA GONAC,S.A. DE C.V.**

**NO Venta Instalada**

**Otros Productos**

110804	FIBRA VERDE PZA.	1	312.00		
110909	FRANELA BLANCA 50 MTS X METRO (CAD)	1		150.00	

**Total:** **312.00** **150.00** **0.00**

**Total de** **312.00** **150.00** **0.00**

**NO Venta Instala**

**Venta Instalada**

**A.B.C.**

5102	Vanguard Papel Maxirollo H/D 500m (caja c/6)	1.00	1,751.82	5,005.20	
8657	PASTILLA SANITARIA 80 GR	1	150.00	150.00	

**Total:** **1,901.82** **5,155.20** **0.00**

**Aseo General**

8670	DETERGENTE POLVO 9 KG	1.00	634.77	634.77	
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**Total:** **634.77** **634.77** **0.00**

**Jarcería**

9006	BASE PARA MOP ECONOMICO 90 CM.	1	91.80		
9007	REPUESTO MOP ECONOMICO 90 CM.	1	644.00	515.20	

**Total:** **735.80** **515.20** **0.00**

**Total de** **3,272.39** **6,305.17** **0.00**

**Venta Instalada**

**Venta Instalada Incremental**

**Alisan**

2196	KEY ESPUMA ANTIBACTERIAL CARTU CHO 1 LT.	1		435.00	
2197	KEY DERM-O-WIPE ESPUMA CARTUCH 1 LT.	1		1,047.00	

**Total:** **0.00** **1,482.00** **0.00**

**Jarcería**

9004	BASE PARA MOP ECONOMICO 60 CM	1	105.00		
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**Total:** **105.00** **0.00** **0.00**

**Total de** **105.00** **1,482.00** **0.00**

**Venta Instalada**

**Total en Cliente:** **3,689.39** **7,937.17** **0.00**

**Cliente :34555 ATECNO SERVICIOS CORPORATIVOS SA DE CV**

**NO Venta Instalada**

**Otros Productos**

110203	BOLSA 70X90 NEGRA KG	1			894.00
110702	ESCOBA TIPO INDUSTRIAL AZUL	1	539.50		
110803	FIBRA VERDE/AMARILLA 1 PZS.	1	2,107.90		

**Total:** **2,647.40** **0.00** **894.00**

**KEY QUIMICA S.A DE C.V.**  
**REPORTE DE VENTA INSTALADA**  
**MONTERREY**  
 Periodo Febrero 2016  
**RIK CARLOS ALBERTO GARCIA GARCIA**

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 Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>2,647.40</b>	<b>0.00</b>	<b>894.00</b>
<b>NO Venta Instalada</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
188	KEY JABON CREMA ALMENDRAS	4.00			962.38
1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1		1,210.00	-1,210.00
1632	KEY ODOCONTROL MANANTIAL ALTA CONCENTRACION T/	1		1,210.00	1,210.00
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1			5,311.40
5106	VAGUARD TOALLA EN ROLLO BLANCA H/S 180M (CAJA C/6)	1			519.00
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1			1,183.64
<b>Total:</b>			<b>0.00</b>	<b>2,420.00</b>	<b>7,976.42</b>
<b>Aseo General</b>					
133	KEY LIMPIABAOs 4 LTS	4.00			2,722.89
1308	KEY MULTIUSOS S/B	4.00	1,493.73		
35901	TELA CHIX FRESH GUY C/150 PZAS	1			1,954.00
70003	VANG. MULTIUSOS LAVANDA 4 LT	4	6,675.22		6,282.56
70052	VANG. AROM.MANZANA-CANELA 4 LT	4	255.00		2,380.00
<b>Total:</b>			<b>8,423.95</b>	<b>0.00</b>	<b>13,339.45</b>
<b>Jarcería</b>					
4847	REPUESTO TRAPEADOR INTERCAMBIABLE (mod. 500) 400g	1.00			181.56
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>181.56</b>
<b>Total de</b>			<b>8,423.95</b>	<b>2,420.00</b>	<b>21,497.43</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Jarcería</b>					
1749	ESCOBA PEÑOLERA MIXTA (AZUL)	1	83.00		
<b>Total:</b>			<b>83.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>83.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>11,154.35</b>	<b>2,420.00</b>	<b>22,391.43</b>
<b>Cliente :34647 RITO ESPINO DUQUE</b>					
<b>Venta Instalada</b>					
<b>Jarcería</b>					
1287	MOP SECO 36 (NAC) 1 PZA ARTS. 6103 Y 6203	1.00	2,091.90		
1288	REPUESTO MOP SECO 36" NAC ART. 6203	1	427.05		
<b>Total:</b>			<b>2,518.95</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>2,518.95</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,518.95</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34718 TRAVERS TOOLS, S.A. DE C.V</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801) 1,113		951.00		951.00
<b>Total:</b>			<b>951.00</b>	<b>0.00</b>	<b>951.00</b>
<b>Total de</b>			<b>951.00</b>	<b>0.00</b>	<b>951.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>951.00</b>	<b>0.00</b>	<b>951.00</b>
<b>Cliente :34719 PRIMETALS TECHNOLOGIES MEXICO S de RL de CV</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					

**KEY QUIMICA S.A DE C.V.**  
**REPORTE DE VENTA INSTALADA**  
**MONTERREY**  
 Periodo Febrero 2016  
**RIK CARLOS ALBERTO GARCIA GARCIA**

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 Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113	1,773.12		1,773.12
1632	KEY ODOCONTROL MANANTIAL ALTA CONCENTRACION T/	1		586.55	
1664	KEY AEROSOL BRISA ALTA CONC. TAILANDIA	1	1,407.72		1,407.72
1900	KEY AEROSOL VAINILLA 2 OZ (7615)	1			586.55
<b>Total:</b>			<b>3,180.84</b>	<b>586.55</b>	<b>3,767.39</b>
<b>Total de</b>			<b>3,180.84</b>	<b>586.55</b>	<b>3,767.39</b>
<b>Venta Instalada Incremental</b>					
<b>Total en Cliente:</b>			<b>3,180.84</b>	<b>586.55</b>	<b>3,767.39</b>
<b>Cliente :34722 MEREMEX S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110803	FIBRA VERDE/AMARILLA 1 PZS.	1	171.30		
<b>Total:</b>			<b>171.30</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>171.30</b>	<b>0.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113			720.00
5100	VANGUARD PAPEL MINIROLLO HD180	1	2,011.70		
<b>Total:</b>			<b>2,011.70</b>	<b>0.00</b>	<b>720.00</b>
<b>Linea Industrial</b>					
2098	KEY JABON ANTIPLOMO 4 LTS	4.00		383.00	
<b>Total:</b>			<b>0.00</b>	<b>383.00</b>	<b>0.00</b>
<b>Total de</b>			<b>2,011.70</b>	<b>383.00</b>	<b>720.00</b>
<b>Venta Instalada</b> □□□□					
<b>Total en Cliente:</b>			<b>2,183.00</b>	<b>383.00</b>	<b>720.00</b>
<b>Cliente :34742 DMTC TECHNOLOGY SERVICES S DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
8950	ENMOTION 21 T.ROLLO BCA.HS 213 M. (C/6 R) (89422)	1			15,120.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>15,120.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>15,120.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
1633	KEY ODOCONTROL MANGO ALTA CONCENTRACION TAI	1	1,997.50		
8950	ENMOTION 21 T.ROLLO BCA.HS 213 M. (C/6 R) (89422)	1	15,120.00	7,560.00	
<b>Total:</b>			<b>17,117.50</b>	<b>7,560.00</b>	<b>0.00</b>
<b>Total de</b>			<b>17,117.50</b>	<b>7,560.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>17,117.50</b>	<b>7,560.00</b>	<b>15,120.00</b>
<b>Cliente :34776 JORGE HERNANDEZ CAMARENA</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
35335	SEÑAL DE PISO 2 CARAS C/ ADVER TENCIA "CUIDADO" VA	1	520.00		
<b>Total:</b>			<b>520.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>520.00</b>	<b>0.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Total en Cliente:</b>			<b>520.00</b>	<b>0.00</b>	<b>0.00</b>



**KEY QUIMICA S.A DE C.V.**  
**REPORTE DE VENTA INSTALADA**  
**MONTERREY**  
 Periodo Febrero 2016  
 RIK CARLOS ALBERTO GARCIA GARCIA

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 Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total en Territorio:</b>			<b>73,639.26</b>	<b>75,778.17</b>	<b>86,023.91</b>

**Territorio:30,102,012**

**Cliente :25249 ENERTEC EXPORTS S. DE R.L. DE C.V.**

**Venta Instalada**

**A.B.C.**

1351	SERV. LGS PRIMAVERA CONC.1064 45 GR. P.ORIGEN:	1	3,420.00	4,617.00	
8903	KEY TOALLA EN ROLLO CORMATIC H/S 213 M.BLANCA C/	1	35,712.00	17,856.00	23,808.00
8908	Compact papel higiénico 1000H/D de 9.8 x 10.3 (caja c/36)	1.00	9,060.00	18,120.00	12,080.00

**Total:**

**48,192.00      40,593.00      35,888.00**

**Total de**

**48,192.00      40,593.00      35,888.00**

**Venta Instalada**

**Venta Instalada Incremental**

**Linea Industrial**

2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00		5,672.00	
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**Total:**

**0.00      5,672.00      0.00**

**Total de**

**0.00      5,672.00      0.00**

**Venta Instalada**

**Total en Cliente:      48,192.00      46,265.00      35,888.00**

**Cliente :29704 CALIDAD EN LIMPIEZAS S. DE R.L. DE C.V**

**NO Venta Instalada**

**Otros Productos**

110612	DETERGENTE EN POLVO ARCOIRIS 900 GRM	1	70.40		
110620	CAJA BOLSA 43 X 48 NEGRA (C434814K)	1	411.70		
110624	CAJA BOLSA 76 X 94 CMS C/500 PZAS (303710K)	1			386.56
110804	FIBRA VERDE PZA.	1	73.08		
110901	FRANELA BLANCA DE 1 MTO.	1		18.36	
110908	FRANELA GRIS I MTO.	1	18.36		
110909	FRANELA BLANCA 50 MTS X METRO (CAD)	1			41.74
111106	JALADOR PARA PISO 18 ROJO	1	230.50		
111297	FIBRA NEGRA ECONOMICA	1	22.32		
111303	TRAPEADOR 1 kg. MANGO MADERA	1			101.16
111307	TRAPEADOR DE PABILO MANGO MADERA	1	53.20	79.80	

**Total:**

**879.56      98.16      529.46**

**Total de**

**879.56      98.16      529.46**

**NO Venta Instala**

**Venta Instalada**

**A.B.C.**

5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1	3,529.36	2,840.00	2,485.00
5105	Vanguard Toalla en Rollo Natural H/S 165m (caja c/6)	1		861.70	
5106	VAGUARD TOALLA EN ROLLO BLANCA H/S 180M (CAJA C/6)	1	4,450.40	4,672.92	2,670.24
5214	T. INTERDOB. SANITAS 100 H.BCO CAJA C/20 (92231)	1	938.40		
70133	VANGUARD JABON DE MANOS FRESCO	18.00	499.30	998.68	749.01

**Total:**

**9,417.46      9,373.30      5,904.25**

**Aseo General**

29	KEY LD 20 LTS P.ORIGEN: MEXICO	20		322.01	
174	KEY 1000 20 LTS	20		1,554.00	-1,165.57
183	KEY PINO 4 LTS	4	522.96	457.87	523.28
1839	KEY LUMEN REMOVEDOR 20 LTS	20		1,241.80	
1945	19 DISCO CANELA (A.V.) 1 PZA	1.00		282.35	
1950	DISCO NEGRO EXTRA GRUESO 19	1.00		314.10	
1956	DISCO PORKO NATURAL 19 1 PZA 14819 UHS 19 NATURA	1.00		146.46	
2104	KEY LUMEN SELLADOR ACABADO 20L	20		4,304.00	
3312	BOLSA HR404812N (CAJA C/250)	1			401.44

**KEY QUIMICA S.A DE C.V.**  
**REPORTE DE VENTA INSTALADA**  
**MONTERREY**  
 Periodo Febrero 2016  
**RIK CARLOS ALBERTO GARCIA GARCIA**

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 Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
3313	BOLSA HR404812B (CAJA C/250)	1		489.16	
3329	BOLSA HR24246B (CAJA C/1000)	1.00			248.00
70004	VANG. MULTIUSOS LAVANDA 18 L	18	488.16		244.08
70018	VANG. MULTIUSOS FRUTA CIT.18L	18	431.78	863.64	215.91
70080	VANG. SARRICIDA 4 LTS	4		259.62	346.16
70102	VANG. IMPREGNADOR B/A 18 LT	18	279.91	1,119.64	
70108	COLOR VANGUARD 3.75 LTS P.ORIGEN: MEXICO	3.75	244.40	275.04	183.36
<b>Total:</b>			<b>1,967.21</b>	<b>11,629.69</b>	<b>996.66</b>
<b>Jarcería</b>					
926	BOTELLA DE PLASTICO 1 LT	1		29.28	
1284	REPUESTO MOP SECO 18 (NAC) ART. 6201	1.00		115.50	87.87
1592	PISTOLA ATOMIZADORA BCO/AZUL	1		56.00	
<b>Total:</b>			<b>0.00</b>	<b>200.78</b>	<b>87.87</b>
<b>Total de</b>			<b>11,384.67</b>	<b>21,203.77</b>	<b>6,988.78</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
5264	SERVILLETA LYS BLANCO C/500 HS CJA C/12 PAQ.	1.00			315.21
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>315.21</b>
<b>Jarcería</b>					
1283	MOP SECO 18 NACIONAL 1 PZA ARTS.6101 Y 6201	1.00		323.28	
9007	REPUESTO MOP ECONOMICO 90 CM.	1	59.24		
<b>Total:</b>			<b>59.24</b>	<b>323.28</b>	<b>0.00</b>
<b>Total de</b>			<b>59.24</b>	<b>323.28</b>	<b>315.21</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>12,323.47</b>	<b>21,625.21</b>	<b>7,833.45</b>
<b>Cliente :32686 DISTRIBUIDORA KROMA S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
35024	BASURERO PERSONAL NEGRO RB (2955 BLA)	1		1,008.93	
35026	BASURERO P/ESCRITORIO NEGRO RB (2956 BLA)	1			589.33
96005	HIGIENICO JUMBO MARLI SR 400MT S X 9 CM PIEZA	1		2,579.76	
110636	CAJA BOLSA 102 X 122 C/250 PZAS. (C404812N)	1			429.65
<b>Total:</b>			<b>0.00</b>	<b>3,588.69</b>	<b>1,018.98</b>
<b>Total de</b>			<b>0.00</b>	<b>3,588.69</b>	<b>1,018.98</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113			3,960.00
1632	KEY ODOCONTROL MANANTIAL ALTA CONCENTRACION T/	1	-985.46		
1633	KEY ODOCONTROL MANGO ALTA CONCENTRACION TAI	1	985.46	703.55	984.97
5106	VAGUARD TOALLA EN ROLLO BLANCA H/S 180M (CAJA C/6)	1	795.00	4,770.00	
70133	VANGUARD JABON DE MANOS FRESCO	18.00		269.00	
<b>Total:</b>			<b>795.00</b>	<b>5,742.55</b>	<b>4,944.97</b>
<b>Total de</b>			<b>795.00</b>	<b>5,742.55</b>	<b>4,944.97</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1		2,580.00	
<b>Total:</b>			<b>0.00</b>	<b>2,580.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>2,580.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>795.00</b>	<b>11,911.24</b>	<b>5,963.95</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK CARLOS ALBERTO GARCIA GARCIA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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## Cliente :32781 SERVICIOS HISPANIC TELESERVICES, SC

### Venta Instalada Incremental

#### A.B.C.

1408	SERVICIO BIM.LGS DURAZNO 141.2 GR CONCENTRADO (51	1	1,902.40		
1412	SERV. BIMESTRAL LGS PRIMAVERA CONCENTRADO (51801	1,113	1,902.40		
<b>Total:</b>			<b>3,804.80</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>3,804.80</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada Incremental</b>					
<b>Total en Cliente:</b>			<b>3,804.80</b>	<b>0.00</b>	<b>0.00</b>

## Cliente :33716 ENERTEC EXPORTS, S. DE R.L. DE C.V.

### Venta Instalada

#### A.B.C.

8656	PASTILLA SANITARIA 70 GR	1	3,000.00	1,800.00	2,400.00
<b>Total:</b>			<b>3,000.00</b>	<b>1,800.00</b>	<b>2,400.00</b>
<b>Alisan</b>					
8680	VASO CONICO 104 (CAJA C/5000)	1	6,018.00	2,832.00	1,770.00
<b>Total:</b>			<b>6,018.00</b>	<b>2,832.00</b>	<b>1,770.00</b>
<b>Total de</b>			<b>9,018.00</b>	<b>4,632.00</b>	<b>4,170.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
6428	KEY LIMP.PARRILLAS (PASO 2) 4L	4	480.00		
<b>Total:</b>			<b>480.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Aseo General</b>					
35220	MICROFIBRA 40x40 AMARILLA RB	1		112.76	
<b>Total:</b>			<b>0.00</b>	<b>112.76</b>	<b>0.00</b>
<b>Total de</b>			<b>480.00</b>	<b>112.76</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>9,498.00</b>	<b>4,744.76</b>	<b>4,170.00</b>

## Cliente :33731 ENERTEC EXPORTS S. DE R.L. DE C.V.

### Venta Instalada

#### Línea Industrial

2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00	1,134.40		
<b>Total:</b>			<b>1,134.40</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,134.40</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,134.40</b>	<b>0.00</b>	<b>0.00</b>

## Cliente :34144 ENERTEC EXPORTS S DE R.L. DE C.V.

### Venta Instalada

#### A.B.C.

1663	KEY AEROSOL PRIMAVERA 2 OZ (7638)	1			214.66
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>214.66</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>214.66</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>214.66</b>

## Cliente :34264 ENERTEC EXPORTS S. DE R.L. DE C.V.

### Venta Instalada

**KEY QUIMICA S.A DE C.V.**  
**REPORTE DE VENTA INSTALADA**  
**MONTERREY**  
 Periodo Febrero 2016  
**RIK CARLOS ALBERTO GARCIA GARCIA**

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 Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>A.B.C.</b>					
8927	SOFPULL TOALLA EN ROLLO MANUAL	1		10,665.96	10,664.76
9115	HIGIENICO SOFPULL 1000 H/D (13.3x21.3CM) 213M	1	2,278.32	4,556.64	4,556.64
<b>Total:</b>			<b>2,278.32</b>	<b>15,222.60</b>	<b>15,221.40</b>
<b>Total de</b>			<b>2,278.32</b>	<b>15,222.60</b>	<b>15,221.40</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,278.32</b>	<b>15,222.60</b>	<b>15,221.40</b>
<b>Cliente :34301 PROEZA S.A DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110203	BOLSA 70X90 NEGRA KG	1	62.00	98.00	
110614	BOLSA 50 X 70 NEGRA	1		73.50	62.00
110639	AXION PARA TRASTES LIQUIDO 750 ML	1	93.99	57.00	94.02
<b>Total:</b>			<b>155.99</b>	<b>228.50</b>	<b>156.02</b>
<b>Total de</b>			<b>155.99</b>	<b>228.50</b>	<b>156.02</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1412	SERV. BIMESTRAL LGS PRIMAVERA CONCENTRADO (51801)	1,113		1,377.00	
1416	SERV. BIMESTRAL LGS MORA CONCENTRADO (51801)	3,121		1,377.00	
1637	KEY ODOCONTROL BRISA MARINA H2 BLUE SPLASH	1		750.00	
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1	316.00	420.00	316.00
5256	FACIALES KLEENEX DE 90 HD CAJA C/72 CAJILLAS (8933)	1.00	809.00		809.00
6128	KEY JABON ESPUMA ROCIO 4 LT	4.00	468.00	441.00	624.00
8908	Compact papel higiénico 1000H/D de 9.8 x 10.3 (caja c/36)	1.00	5,639.00	6,370.00	5,075.10
8927	SOFPULL TOALLA EN ROLLO MANUAL	1	6,480.00	7,410.00	6,480.00
16371	KEY ODOCONTROL BRISA MARINA H2 BLUE SPLASH TCELL	1		157.00	
<b>Total:</b>			<b>13,712.00</b>	<b>18,302.00</b>	<b>13,304.10</b>
<b>Alisan</b>					
2199	KEY DERM-O-WIPE GEL CARTUCHO 1 LT.	1	529.98	286.20	
<b>Total:</b>			<b>529.98</b>	<b>286.20</b>	<b>0.00</b>
<b>Aseo General</b>					
2895	KEY AEROSAN AEROSOL 300 GR	0.30	483.36	40.28	563.92
3303	BOLSA HR334011K (CAJA C/500)	1.00	624.00	450.00	
3329	BOLSA HR24246B (CAJA C/1000)	1.00		220.00	327.00
<b>Total:</b>			<b>1,107.36</b>	<b>710.28</b>	<b>890.92</b>
<b>Total de</b>			<b>15,349.34</b>	<b>19,298.48</b>	<b>14,195.02</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>15,505.33</b>	<b>19,526.98</b>	<b>14,351.04</b>
<b>Cliente :34334 MERKAFON DE MEXICO S.A DE C.V</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1408	SERVICIO BIM.LGS DURAZNO 141.2 GR CONCENTRADO (51801)	1	1,189.00		
1412	SERV. BIMESTRAL LGS PRIMAVERA CONCENTRADO (51801)	1,113		2,259.10	
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113	1,189.00	-2,259.10	5,469.40
1416	SERV. BIMESTRAL LGS MORA CONCENTRADO (51801)	3,121	3,091.40		
5201	T.EN ROLLO PETALO 180 M.BLANCO CAJA C/6 (92221)	1	26,392.84		21,042.94
5233	PETALO 250 MT. HD CAJA C/6 ROL CAJA C/6 ROLLOS (90	1	46,939.68		63,432.00
6123	KEY JABON ESPUMA ALMENDRAS	4.00	13,701.12		13,701.12
<b>Total:</b>			<b>92,503.04</b>	<b>0.00</b>	<b>103,645.46</b>
<b>Aseo General</b>					
1717	KEY PLOMERO 1 LTS	1.00	723.96		
<b>Total:</b>			<b>723.96</b>	<b>0.00</b>	<b>0.00</b>

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 Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>93,227.00</b>	<b>0.00</b>	<b>103,645.46</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>93,227.00</b>	<b>0.00</b>	<b>103,645.46</b>
<b>Cliente :34470 ARCA CONTINENTAL CORPORATIVA S DE RL DE CV</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1401	SERVICIO BIM. LGS UVA 154.4 GR CONCENTRADO (51801)	1	3,268.00		
1408	SERVICIO BIM.LGS DURAZNO 141.2 GR CONCENTRADO (51801)	1	1,720.00		
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113		7,396.00	7,396.00
1416	SERV. BIMESTRAL LGS MORA CONCENTRADO (51801)	3,121	2,408.00		
1632	KEY ODOCONTROL MANANTIAL ALTA CONCENTRACION T/	1			4,940.00
1900	KEY AEROSOL VAINILLA 2 OZ (7615)	1	4,940.00	4,940.00	4,940.00
<b>Total:</b>			<b>12,336.00</b>	<b>12,336.00</b>	<b>17,276.00</b>
<b>Aseo General</b>					
133	KEY LIMPIABAOS 4 LTS	4.00	3,313.20		
168	KEY LIMPIAVIDRIOS 4 LTS	4	1,350.00		1,035.00
6118	KEY PARAISO 4 LTS.	4	2,220.00		1,710.00
<b>Total:</b>			<b>6,883.20</b>	<b>0.00</b>	<b>2,745.00</b>
<b>Total de</b>			<b>19,219.20</b>	<b>12,336.00</b>	<b>20,021.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
2196	KEY ESPUMA ANTIBACTERIAL CARTU CHO 1 LT.	1	5,500.00		
<b>Total:</b>			<b>5,500.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>5,500.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>24,719.20</b>	<b>12,336.00</b>	<b>20,021.00</b>
<b>Cliente :34545 F1 MANAGEMENT SC</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5523	TORK UNIVERSAL H. BOBINA MULTI MAX BLANCO H/D 500P	1.00	9,260.00	9,028.50	6,945.00
6128	KEY JABON ESPUMA ROCIO 4 LT	4.00	1,554.00	1,110.00	666.00
<b>Total:</b>			<b>10,814.00</b>	<b>10,138.50</b>	<b>7,611.00</b>
<b>Aseo General</b>					
3303	BOLSA HR334011K (CAJA C/500)	1.00	15,171.40		
<b>Total:</b>			<b>15,171.40</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>25,985.40</b>	<b>10,138.50</b>	<b>7,611.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>25,985.40</b>	<b>10,138.50</b>	<b>7,611.00</b>
<b>Cliente :34603 JORGE LUIS COBOS CRUZ</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
70133	VANGUARD JABON DE MANOS FRESCO	18.00		3,480.00	
<b>Total:</b>			<b>0.00</b>	<b>3,480.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>3,480.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
8927	SOPPULL TOALLA EN ROLLO MANUAL	1		1,132.94	
<b>Total:</b>			<b>0.00</b>	<b>1,132.94</b>	<b>0.00</b>

**KEY QUIMICA S.A DE C.V.**

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK CARLOS ALBERTO GARCIA GARCIA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>0.00</b>	<b>1,132.94</b>	<b>0.00</b>
<b>Venta Instalada Incremental</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>4,612.94</b>	<b>0.00</b>
<b>Cliente :34624 INVERSORA Y DESARROLLADORA SA DE CV</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1412	SERV. BIMESTRAL LGS PRIMAVERA CONCENTRADO (51801 )	113		256.00	
1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1			140.78
1632	KEY ODOCONTROL MANANTIAL ALTA CONCENTRACION T/	1		1,407.80	1,407.80
<b>Total:</b>			<b>0.00</b>	<b>1,663.80</b>	<b>1,548.58</b>
<b>Total de</b>			<b>0.00</b>	<b>1,663.80</b>	<b>1,548.58</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>1,663.80</b>	<b>1,548.58</b>
<b>Total en Territorio:</b>			<b>237,462.92</b>	<b>148,047.03</b>	<b>216,468.54</b>
<b>Total Venta Instalada:</b>			<b>270,338.02</b>	<b>183,865.32</b>	<b>297,924.24</b>
<b>Total Venta Instalada Incremental:</b>			<b>34,241.91</b>	<b>33,529.86</b>	<b>2,157.95</b>
<b>Total NO Venta Instalada:</b>			<b>6,522.25</b>	<b>6,430.02</b>	<b>2,410.26</b>
<b>Gran Total:</b>			<b>311,102.18</b>	<b>223,825.20</b>	<b>302,492.45</b>