

REPORTE DE VENTA INCREMENTAL (Multiplicador)  
 MONTERREY  
 Periodo Febrero 2016  
 RIK MARIA MAGDALENA ACUÑA GONZALEZ

17/02/2016 22:38:27  
 Usuario:SIANWEB

Clave	Descripción	Present.	Vta.Nov 2015 \$	Vta. Dic 2015 \$	Vta Ene 2016 \$
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Resumen:

	Vta. Nov 2015	Vta. Dic 2015	Vta. Ene 2016	Total Promedio
Venta Inst. Incremental Acumulada:	117,726.80	72,564.51	71,188.68	87,160.00
Objetivo Mensual:	10,000	10,000	10,000	10,000.00
Objetivo Acumulado:	30,000	30,000	30,000	30,000.00

% Cumplimiento Venta Incrementa **290.53** % Multiplicador **120**

Territorio:30,301,011

Cliente :1094 QUIMOBASICOS, S.A. DE C.V.

NO Venta Instalada  
 Otros Productos

111440	JABONERA ACERO INOXIDABLE	1			1,753.40
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,753.40</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>1,753.40</b>

NO Venta Instala  
 Venta Instalada  
 Linea Industrial

89	KEY SOLV VDG 30 KGS	30	12,580.00	2,516.00	15,096.00
934	PRO SH-1 20 LTS	20		1,938.00	
<b>Total:</b>			<b>12,580.00</b>	<b>4,454.00</b>	<b>15,096.00</b>
<b>Total de</b>			<b>12,580.00</b>	<b>4,454.00</b>	<b>15,096.00</b>

Venta Instalada  
 Venta Instalada Incremental  
 Linea Industrial

2044	KEY LC-21 R 20 LTS.	20		662.70	
<b>Total:</b>			<b>0.00</b>	<b>662.70</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>662.70</b>	<b>0.00</b>
<b>Total en Cliente:</b>			<b>12,580.00</b>	<b>5,116.70</b>	<b>16,849.40</b>

Cliente :7932 VITRO AUTOMOTRIZ S.A. DE C.V.

Venta Instalada  
 Linea Industrial

472	KEY ECOSOLVETRON 0.3 KGS	0.3	660.00		660.00
<b>Total:</b>			<b>660.00</b>	<b>0.00</b>	<b>660.00</b>
<b>Total de</b>			<b>660.00</b>	<b>0.00</b>	<b>660.00</b>
<b>Total en Cliente:</b>			<b>660.00</b>	<b>0.00</b>	<b>660.00</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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## Cliente :21923 GAMA PAK, S.A. DE C.V.

### Venta Instalada Alimentaria

6643	CLG-400 4 LT	4.00	624.00		
<b>Total:</b>			<b>624.00</b>	<b>0.00</b>	<b>0.00</b>

### Alisan

2168	JABON ESPUMA ANTIBACTERIAL 4L	4.00	620.00	620.00	
2653	DERM-O-WIPE ESPUMA 4L	4.00		704.80	
<b>Total:</b>			<b>620.00</b>	<b>1,324.80</b>	<b>0.00</b>

### Linea Industrial

304	KEY BF 20 KGS	20	3,513.00		1,171.00
934	PRO SH-1 20 LTS	20	995.00	995.00	
<b>Total:</b>			<b>4,508.00</b>	<b>995.00</b>	<b>1,171.00</b>
<b>Total de</b>			<b>5,752.00</b>	<b>2,319.80</b>	<b>1,171.00</b>

### Venta Instalada

### Venta Instalada Incremental Linea Industrial

2044	KEY LC-21 R 20 LTS.	20	652.90		
<b>Total:</b>			<b>652.90</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>652.90</b>	<b>0.00</b>	<b>0.00</b>

### Venta Instalada

<b>Total en Cliente:</b>			<b>6,404.90</b>	<b>2,319.80</b>	<b>1,171.00</b>
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## Cliente :25137 PROTEINAS NATURALES,S.A. DE C.V.

### Venta Instalada Incremental Linea Industrial

2084	ECOSOLV 120 H	20.00	2,628.40	6,571.00	13,142.00
<b>Total:</b>			<b>2,628.40</b>	<b>6,571.00</b>	<b>13,142.00</b>
<b>Total de</b>			<b>2,628.40</b>	<b>6,571.00</b>	<b>13,142.00</b>

### Venta Instalada

<b>Total en Cliente:</b>			<b>2,628.40</b>	<b>6,571.00</b>	<b>13,142.00</b>
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## Cliente :29756 BLUE DIAMOND TRUCK,S DE R.L. DE C.V.

### Venta Instalada Linea Industrial

471	KEY ELECTROLUB AERO 0.3 KGS	0.3		2,383.20	1,588.80
472	KEY ECOSOLVETRON 0.3 KGS	0.3	5,302.80	3,535.20	10,605.60
934	PRO SH-1 20 LTS	20		2,926.00	
<b>Total:</b>			<b>5,302.80</b>	<b>8,844.40</b>	<b>12,194.40</b>

### Total de

### Venta Instalada

<b>Total en Cliente:</b>			<b>5,302.80</b>	<b>8,844.40</b>	<b>12,194.40</b>
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## Cliente :31331 IMSA PLASTICS SA DE CV

### Venta Instalada Incremental Linea Industrial

934	PRO SH-1 20 LTS	20		3,892.00	
2494	KEY SUPER D	20.00		2,040.80	
<b>Total:</b>			<b>0.00</b>	<b>5,932.80</b>	<b>0.00</b>

### Total de

### Venta Instalada

<b>Total en Cliente:</b>			<b>0.00</b>	<b>5,932.80</b>	<b>0.00</b>
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# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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## Cliente :31847 ENVASES UNIVERSALES DE MEXICO,S.A. PI DE C.V.

### NO Venta Instalada

#### Otros Productos

4004	BOTE PAPELERO NEGRO 14 LTS	1			188.20
110926	baston fibra de vidrio	1			545.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>733.20</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>733.20</b>

### NO Venta Instalada

#### Venta Instalada

#### Linea Industrial

934	PRO SH-1 20 LTS	20			8,384.80
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>8,384.80</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>8,384.80</b>

#### Venta Instalada

#### Venta Instalada Incremental

#### A.B.C.

5100	VANGUARD PAPEL MINIROLLO HD180	1			1,690.56
5214	T. INTERDOB. SANITAS 100 H.BCO CAJA C/20 (92231)	1			1,868.56
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>3,559.12</b>
<b>Alisan</b>					

2663	KEY DERM-O-WIPE 4 LTS	4			874.40
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>874.40</b>
<b>Jarcería</b>					

4833	BASTON FIB DE VIDRIO (1.50m) PUNTA ZINC VERDE	1.00			199.50
4835	BASTON FIB DE VIDRIO (1.50m) PUNTA ZINC AZUL	1.00			199.50
4843	REPUESTO TRAPEADOR ANTIBAC INTERCAMBIABLE ROJO	1.00			311.70
4851	REPUESTO ESCOBA TIPO ABANICO ROJA	1.00			93.92
4852	REPUESTO ESCOBA TIPO ABANICO VERDE	1.00			93.92
4854	REPUESTO ESCOBA TIPO ABANICO AZUL	1.00			117.06
9007	REPUESTO MOP ECONOMICO 90 CM.	1			526.80
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,542.40</b>

#### Linea Industrial

2098	KEY JABON ANTIPILOMO 4 LTS	4.00			1,725.44
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,725.44</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>7,701.36</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>16,819.36</b>

## Cliente :32645 METRIC SUPPLY, S.A. DE C.V.

### Venta Instalada

#### Linea Industrial

429	KEY ANTICONGELANTE ESP. 20 LTS	20		534.56	
473	KEY DETECTO LIMPIADOR 0.3 KGS	0.3		65.69	262.76
475	KEY DETECTO PENETRANTE 0.3 KGS	0.30	246.00		
<b>Total:</b>			<b>246.00</b>	<b>600.25</b>	<b>262.76</b>
<b>Total de</b>			<b>246.00</b>	<b>600.25</b>	<b>262.76</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>246.00</b>	<b>600.25</b>	<b>262.76</b>

## Cliente :32675 NAVISTAR MEXICO S. DE R.L. DE C.V.

### Venta Instalada

#### Linea Industrial

472	KEY ECOSOLVETRON 0.3 KGS	0.3	5,302.80	5,302.80	5,302.80
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# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
934	PRO SH-1 20 LTS	20	6,696.00		
<b>Total:</b>			<b>11,998.80</b>	<b>5,302.80</b>	<b>5,302.80</b>
<b>Total de</b>			<b>11,998.80</b>	<b>5,302.80</b>	<b>5,302.80</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>11,998.80</b>	<b>5,302.80</b>	<b>5,302.80</b>
<b>Cliente :34153 FORJA DE MONTERREY SA DE CV</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110200	BOLSA 90 X 120 NEGRA KG	1	360.00		
110203	BOLSA 70X90 NEGRA KG	1			900.00
110614	BOLSA 50 X 70 NEGRA	1	360.00		
110701	ESCOBA VERDE	1	708.00	708.00	259.60
110790	PORRON DE 20 LTS	1	680.00	480.00	384.00
111739	VAR SOL	1	5,760.00	2,900.00	9,020.00
<b>Total:</b>			<b>7,868.00</b>	<b>4,088.00</b>	<b>10,563.60</b>
<b>Total de</b>			<b>7,868.00</b>	<b>4,088.00</b>	<b>10,563.60</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1	3,528.00	1,848.00	5,040.00
5104	Key Toalla en Rollo Natural H/S 180m (caja c/6)	1.00	10,230.00	6,696.00	5,580.00
<b>Total:</b>			<b>13,758.00</b>	<b>8,544.00</b>	<b>10,620.00</b>
<b>Alisan</b>					
8680	VASO CONICO 104 (CAJA C/5000)	1	836.00	836.00	1,254.00
<b>Total:</b>			<b>836.00</b>	<b>836.00</b>	<b>1,254.00</b>
<b>Aseo General</b>					
3385	BOLSA BAJA DENS.70X90CM.P/25KG	1	450.00		
3386	BOLSA BAJA DENS.90X120CM.P/25K	1			900.00
<b>Total:</b>			<b>450.00</b>	<b>0.00</b>	<b>900.00</b>
<b>Linea Industrial</b>					
948	PRO BA-1 20 LTS	20	2,530.00	3,480.00	2,625.99
<b>Total:</b>			<b>2,530.00</b>	<b>3,480.00</b>	<b>2,625.99</b>
<b>Total de</b>			<b>17,574.00</b>	<b>12,860.00</b>	<b>15,399.99</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
934	PRO SH-1 20 LTS	20			3,060.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>3,060.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>3,060.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>25,442.00</b>	<b>16,948.00</b>	<b>29,023.59</b>
<b>Cliente :34261 COFLEX S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110790	PORRON DE 20 LTS	1			40.00
111703	ALCOHOL ISOPROPILICO	1			735.80
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>775.80</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>775.80</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Alisan</b>					

# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
6389	KEY LUBRICANTE GRADO ALIM. 20L	20	23,790.40	26,764.20	8,921.40
<b>Total:</b>			<b>23,790.40</b>	<b>26,764.20</b>	<b>8,921.40</b>
<b>Total de</b>			<b>23,790.40</b>	<b>26,764.20</b>	<b>8,921.40</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>23,790.40</b>	<b>26,764.20</b>	<b>9,697.20</b>
<b>Cliente :34271 COMPANIA TOPO CHICO S DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
2084	ECOSOLV 120 H	20.00		3,780.00	1,260.00
<b>Total:</b>			<b>0.00</b>	<b>3,780.00</b>	<b>1,260.00</b>
<b>Total de</b>			<b>0.00</b>	<b>3,780.00</b>	<b>1,260.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>3,780.00</b>	<b>1,260.00</b>
<b>Cliente :34342 MANUFACTURAS PETROLERAS S.A. DE C.V</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
882	PRO EM-1	20.00		1,142.00	
934	PRO SH-1 20 LTS	20		1,900.00	
<b>Total:</b>			<b>0.00</b>	<b>3,042.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>3,042.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>3,042.00</b>	<b>0.00</b>
<b>Cliente :34443 VITRO S A B DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
7653	KEY CITRA-D 4 KG.	4	6,572.00	8,215.00	4,929.00
<b>Total:</b>			<b>6,572.00</b>	<b>8,215.00</b>	<b>4,929.00</b>
<b>Total de</b>			<b>6,572.00</b>	<b>8,215.00</b>	<b>4,929.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>6,572.00</b>	<b>8,215.00</b>	<b>4,929.00</b>
<b>Cliente :34535 VIDMAR INGENIERIA S.A. DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
28	KEY LD 4 LTS	4.00			475.00
29	KEY LD 20 LTS P.ORIGEN: MEXICO	20			1,425.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,900.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>1,900.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,900.00</b>
<b>Cliente :34582 KATCON S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
2494	KEY SUPER D	20.00	2,391.00	2,391.00	4,782.00
<b>Total:</b>			<b>2,391.00</b>	<b>2,391.00</b>	<b>4,782.00</b>
<b>Total de</b>			<b>2,391.00</b>	<b>2,391.00</b>	<b>4,782.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,391.00</b>	<b>2,391.00</b>	<b>4,782.00</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

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Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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## Cliente :34645 Comercializadora de Alimentos Leal, S.A. de C.V.

### Venta Instalada Incremental

#### Jarcería

1286	REPUESTO MOP SECO 24" (NAC) ART. 6202	1	834.40		
1288	REPUESTO MOP SECO 36" NAC ART. 6203	1	1,212.00		
1591	PISTOLA ATOMIZADORA GRANDE ITEM 3333 B/W	1.00	1,220.00		
<b>Total:</b>			<b>3,266.40</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>3,266.40</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>3,266.40</b>	<b>0.00</b>	<b>0.00</b>

## Cliente :34658 PROYECTO TERRA PRIMA S.A. DE C.V.

### Venta Instalada Incremental

#### Aseo General

174	KEY 1000 20 LTS	20		2,975.00	
<b>Total:</b>			<b>0.00</b>	<b>2,975.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>2,975.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>2,975.00</b>	<b>0.00</b>

## Cliente :34703 RODAMIENTOS Y ACCESORIOS S.A DE C.V.

### Venta Instalada

#### Alimentaria

6643	CLG-400 4 LT	4.00	1,500.00	2,124.90	1,275.00
6644	CLG-400 20 LTS	20.00	1,688.40	5,065.20	1,688.40
<b>Total:</b>			<b>3,188.40</b>	<b>7,190.10</b>	<b>2,963.40</b>

#### Jarcería

926	BOTELLA DE PLASTICO 1 LT	1	1,200.00	1,700.00	2,040.00
1592	PISTOLA ATOMIZADORA BCO/AZUL	1	840.00	1,190.00	1,700.00
<b>Total:</b>			<b>2,040.00</b>	<b>2,890.00</b>	<b>3,740.00</b>

#### Linea Industrial

2054	ECOSOLV 100 20 LTS	20.00			12,480.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>12,480.00</b>
<b>Total de</b>			<b>5,228.40</b>	<b>10,080.10</b>	<b>19,183.40</b>

### Venta Instalada

<b>Total en Cliente:</b>			<b>5,228.40</b>	<b>10,080.10</b>	<b>19,183.40</b>
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## Cliente :34706 FLETES MACH S.A DE C.V.

### Venta Instalada

#### A.B.C.

5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1	-502.94		
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1	-632.30	632.30	
<b>Total:</b>			<b>-1,135.24</b>	<b>632.30</b>	<b>0.00</b>

### Total de

#### Venta Instalada

<b>Total en Cliente:</b>			<b>-1,135.24</b>	<b>632.30</b>	<b>0.00</b>
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## Cliente :34730 VITRO AMERICA S. R.L DE C.V.

### NO Venta Instalada

#### Otros Productos

50886	MECHA AFELPADA(NEW 1 PZA	1	0.40	-0.04	
110083	PLATAFORMA RODANTE (R2640/NE)	1		3,415.80	

# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
110158	BRUTE LID REC BOTTLE/CAN 32G/121L BLUE	1		1,472.00	
110159	CONTENEDOR BRUTE R2620-06	1		2,960.40	
<b>Total:</b>			<b>0.40</b>	<b>7,848.16</b>	<b>0.00</b>
<b>Total de</b>			<b>0.40</b>	<b>7,848.16</b>	<b>0.00</b>
<b>NO Venta Instalada</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
224	KEY BIOACTIV 100	20.00		-263.10	13,747.50
472	KEY ECOSOLVETRON 0.3 KGS	0.3	3,402.04		
484	KEY DLP A GRANEL 20 LTS	20			65,127.60
2054	ECOSOLV 100 20 LTS	20.00		1,356.04	6,600.00
<b>Total:</b>			<b>3,402.04</b>	<b>1,092.94</b>	<b>85,475.10</b>
<b>Total de</b>			<b>3,402.04</b>	<b>1,092.94</b>	<b>85,475.10</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Alisan</b>					
2143	KEY DERM-O-WIPE (NUEVO) 0.8 LT P.ORIGEN: MEXICO	0.8	1,254.00	1,254.00	
<b>Total:</b>			<b>1,254.00</b>	<b>1,254.00</b>	<b>0.00</b>
<b>Linea Industrial</b>					
224	KEY BIOACTIV 100	20.00	4,540.10		
472	KEY ECOSOLVETRON 0.3 KGS	0.3		2,427.10	3,190.00
484	KEY DLP A GRANEL 20 LTS	20		43,418.40	
2054	ECOSOLV 100 20 LTS	20.00	16,243.96		
<b>Total:</b>			<b>20,784.06</b>	<b>45,845.50</b>	<b>3,190.00</b>
<b>Total de</b>			<b>22,038.06</b>	<b>47,099.50</b>	<b>3,190.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>25,440.50</b>	<b>56,040.60</b>	<b>88,665.10</b>
<b>Total en Territorio:</b>			<b>130,816.36</b>	<b>165,555.95</b>	<b>225,842.01</b>
<b>Territorio:30,302,011</b>					
<b>Cliente :3718 TRANSPORTES TAMAULIPAS, S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
2311	DESPACHADOR DE TOALLA INTERDOBLADA BLANCO	1	2,329.40		
2924	DESPACHADOR MINIROLLO 3.25"HUM P.ORIGEN: MEXICO (	1		1,185.10	
2925	DESPACHADOR MINIROLLO 3.25 BLANCO	1		2,200.90	4,232.50
5229	DESPACHADOR TOALLA INTERDOBLADA MINI BLANCO	1.00			931.76
5510	DESPACHADOR TORK TOALLA INTERDOBLADA BLANCO	1.00		1,164.70	
8619	JABONERA AITANA BLANCA	1	5,157.65	3,557.00	3,557.00
<b>Total:</b>			<b>7,487.05</b>	<b>8,107.70</b>	<b>8,721.26</b>
<b>Total de</b>			<b>7,487.05</b>	<b>8,107.70</b>	<b>8,721.26</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5100	VANGUARD PAPEL MINIROLLO HD180	1	43,512.00	45,843.00	32,634.00
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1	30,316.00	40,651.00	24,115.00
5503	TORK UNIVERSAL TOALLA ROLLO BCA.H/S 180 M.(C/6)	1	12,441.60	9,504.00	3,801.60
70239	JABON DE MANOS LPU 20 LTS	20.00	12,220.00	12,220.00	6,580.00
<b>Total:</b>			<b>98,489.60</b>	<b>108,218.00</b>	<b>67,130.60</b>
<b>Alisan</b>					
2663	KEY DERM-O-WIPE 4 LTS	4	1,920.60	3,201.00	2,560.80
<b>Total:</b>			<b>1,920.60</b>	<b>3,201.00</b>	<b>2,560.80</b>
<b>Total de</b>			<b>100,410.20</b>	<b>111,419.00</b>	<b>69,691.40</b>
<b>Venta Instalada</b>					

# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

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RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total en Cliente:</b>			<b>107,897.25</b>	<b>119,526.70</b>	<b>78,412.66</b>
<b>Cliente :19638 SERVICIOS DE TRANSPORTES CAD S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110084	192240 TUBO DE EXTENSION 2.4 MTS P/TRABAJO RUDO	1		234.05	
110315	CEPILLO P/CAMIONES PAREDES Y VENTANAS	1			618.00
110701	ESCOBA VERDE	1	630.00		
111307	TRAPEADOR DE PABILO MANGO MADERA	1	534.15		
<b>Total:</b>			<b>1,164.15</b>	<b>234.05</b>	<b>618.00</b>
<b>Total de</b>			<b>1,164.15</b>	<b>234.05</b>	<b>618.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
278	KEY JABON LIQ. NEUTROLIM 4 LTS	4	1,264.34	1,354.65	903.10
1040	KEY PANTALLA SANIT. MANZANA 1 PZA.	1.00		224.60	
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1	2,582.32	1,986.40	1,986.40
5210	TOALLA ECOLOGICA EN ROLLO 180 MTSX19.5 CM 6 PZAS/	1.00	2,028.13	1,560.10	1,560.10
8657	PASTILLA SANITARIA 80 GR	1	193.20	193.20	
<b>Total:</b>			<b>6,067.99</b>	<b>5,318.95</b>	<b>4,449.60</b>
<b>Alimentaria</b>					
6644	CLG-400 20 LTS	20.00		3,700.00	1,850.00
6679	SANI 100 20 LTS	20.00		3,630.80	2,723.10
<b>Total:</b>			<b>0.00</b>	<b>7,330.80</b>	<b>4,573.10</b>
<b>Aseo General</b>					
28	KEY LD 4 LTS	4.00		3,158.80	4,895.00
574	KEY LIMPIABAÑOS (NUEVO) 20 LTS	20.00		790.38	1,784.60
3386	BOLSA BAJA DENS.90X120CM.P/25K	1	745.00	745.00	
8670	DETERGENTE POLVO 9 KG	1.00	754.62	754.62	754.62
70108	CLORO VANGUARD 3.75 LTS P.ORIGEN: MEXICO	3.75	378.50	189.25	340.65
<b>Total:</b>			<b>1,878.12</b>	<b>5,638.05</b>	<b>7,774.87</b>
<b>Jarcería</b>					
3923	GUANTE ROJO CLASICO TALLA 9 (1 PAR)	1.00	181.50		
5065	CEPILLO P/CARROCERIA 10"	1		480.00	618.00
<b>Total:</b>			<b>181.50</b>	<b>480.00</b>	<b>618.00</b>
<b>Linea Industrial</b>					
874	PRO AUTOSHAMPOO 20 LTS	20		1,050.80	6,262.40
<b>Total:</b>			<b>0.00</b>	<b>1,050.80</b>	<b>6,262.40</b>
<b>Total de</b>			<b>8,127.61</b>	<b>19,818.60</b>	<b>23,677.97</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
70039	VANG. AROMAT.FIESTA FRUTAL 18L	18		292.77	878.31
70046	VANG. AROMAT. FRESCURA 18 LTS	18		585.54	
70053	VANG. AROM.MANZANA-CANELA 18 L	18		-8.62	
<b>Total:</b>			<b>0.00</b>	<b>869.69</b>	<b>878.31</b>
<b>Linea Industrial</b>					
2098	KEY JABON ANTIPILOMO 4 LTS	4.00	90.31		
<b>Total:</b>			<b>90.31</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>90.31</b>	<b>869.69</b>	<b>878.31</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>9,382.07</b>	<b>20,922.34</b>	<b>25,174.28</b>
<b>Cliente :25249 ENERTEC EXPORTS S. DE R.L. DE C.V.</b>					



# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110089	4901-W CEPILLO P/MANOS	1		936.00	
<b>Total:</b>			<b>0.00</b>	<b>936.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>936.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Jarcería</b>					
1130	CEPILLO P/CIRUGIA 1 PZA ITEM 40020-02	1.00			234.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>234.00</b>
<b>Linea Industrial</b>					
2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00	11,344.00		5,672.00
<b>Total:</b>			<b>11,344.00</b>	<b>0.00</b>	<b>5,672.00</b>
<b>Total de</b>			<b>11,344.00</b>	<b>0.00</b>	<b>5,906.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>11,344.00</b>	<b>936.00</b>	<b>5,906.00</b>
<b>Cliente :31383 COPPEL,S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110790	PORRON DE 20 LTS	1	128.00		
111739	VAR SOL	1	2,776.00		
<b>Total:</b>			<b>2,904.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>2,904.00</b>	<b>0.00</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Total en Cliente:</b>			<b>2,904.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :31852 ALSTOM MEXICANA,S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1		352.20	528.30
5106	VAGUARD TOALLA EN ROLLO BLANCA H/S 180M (CAJA C/6)	1		504.60	756.90
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1		505.84	
70148	VANGUARD JABON DE MANOS CREMA	4.00		184.00	368.00
<b>Total:</b>			<b>0.00</b>	<b>1,546.64</b>	<b>1,653.20</b>
<b>Alisan</b>					
8680	VASO CONICO 104 (CAJA C/5000)	1			1,594.20
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,594.20</b>
<b>Total de</b>			<b>0.00</b>	<b>1,546.64</b>	<b>3,247.40</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>1,546.64</b>	<b>3,247.40</b>
<b>Cliente :32543 OMNIBUS DE MEXICO, S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110077	GLICERINA USP	1	3,499.28		
110701	ESCOBA VERDE	1	1,050.24		525.12
110703	Escoba de mijo 8 hilos	1	151.60	151.60	151.60
110790	PORRON DE 20 LTS	1	688.00	200.00	40.00
110901	FRANELA BLANCA DE 1 MTO.	1	375.00		187.50
110908	FRANELA GRIS I MTO.	1	1,104.00		544.00
110909	FRANELA BLANCA 50 MTS X METRO (CAD)	1			187.50
111739	VAR SOL	1	10,486.00		
<b>Total:</b>			<b>17,354.12</b>	<b>351.60</b>	<b>1,635.72</b>

# KEY QUIMICA S.A DE C.V.

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>17,354.12</b>	<b>351.60</b>	<b>1,635.72</b>
<b>NO Venta Instalada</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5100	VANGUARD PAPEL MINIROLLO HD180	1	819.00		
<b>Total:</b>			<b>819.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Aseo General</b>					
548	KEY MULTIBIO	4.00		178.40	249.76
1084	KEY AMBIENTADOR AMANECEER 20 LT	20	4,290.00	4,695.00	4,410.00
70004	VANG. MULTIUSOS LAVANDA 18 L	18	2,968.02	3,237.84	2,428.38
<b>Total:</b>			<b>7,258.02</b>	<b>8,111.24</b>	<b>7,088.14</b>
<b>Linea Industrial</b>					
948	PRO BA-1 20 LTS	20	16,691.20	4,433.60	24,515.20
5269	WIPER SCOTT SHOP TOWEL DE 55PZ CAJA C/6 (1501)	1			190.56
<b>Total:</b>			<b>16,691.20</b>	<b>4,433.60</b>	<b>24,705.76</b>
<b>Total de</b>			<b>24,768.22</b>	<b>12,544.84</b>	<b>31,793.90</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
6128	KEY JABON ESPUMA ROCIO 4 LT	4.00	96.80	193.60	
<b>Total:</b>			<b>96.80</b>	<b>193.60</b>	<b>0.00</b>
<b>Aseo General</b>					
133	KEY LIMPIABAOS 4 LTS	4.00			924.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>924.00</b>
<b>Linea Industrial</b>					
2616	KEY TRANS 300 20 LT.	20	8,000.00		1,600.00
<b>Total:</b>			<b>8,000.00</b>	<b>0.00</b>	<b>1,600.00</b>
<b>Total de</b>			<b>8,096.80</b>	<b>193.60</b>	<b>2,524.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>50,219.14</b>	<b>13,090.04</b>	<b>35,953.62</b>
<b>Cliente :32702 POLOMEX, S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110790	PORRON DE 20 LTS	1	310.00		62.00
111716	TAMBO VACIO LAMINA	1	200.00		200.00
111739	VAR SOL	1	4,792.00		4,792.00
<b>Total:</b>			<b>5,302.00</b>	<b>0.00</b>	<b>5,054.00</b>
<b>Total de</b>			<b>5,302.00</b>	<b>0.00</b>	<b>5,054.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>Aseo General</b>					
70060	VANGUARD LIMPIAVIDRIOS 18 LT	18	1,052.59		619.29
70095	VANG. IMPREGNADOR B/S 18 LT	18	10,319.40		17,199.00
<b>Total:</b>			<b>11,371.99</b>	<b>0.00</b>	<b>17,818.29</b>
<b>Linea Industrial</b>					
829	PRO DN 20 LTS	20	1,600.00		1,600.00
<b>Total:</b>			<b>1,600.00</b>	<b>0.00</b>	<b>1,600.00</b>
<b>Total de</b>			<b>12,971.99</b>	<b>0.00</b>	<b>19,418.29</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>18,273.99</b>	<b>0.00</b>	<b>24,472.29</b>
<b>Cliente :32870 CEMEX TRANSPORTE S.A. DE C.V.</b>					

# KEY QUIMICA S.A DE C.V.

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5100	VANGUARD PAPEL MINIROLLO HD180	1		676.20	-676.20
8903	KEY TOALLA EN ROLLO CORMATIC H/S 213 M.BLANCA C/	1		1,369.00	-1,369.00
70148	VANGUARD JABON DE MANOS CREMA	4.00		92.90	
<b>Total:</b>			<b>0.00</b>	<b>2,138.10</b>	<b>-2,045.20</b>
<b>Linea Industrial</b>					
874	PRO AUTOSHAMPOO 20 LTS	20		286.80	-286.80
1929	KEY BM MARMOL 20 LT.	20		17,618.70	-1,743.90
1930	KEY BM MARMOL 200 LT.	200		13,377.40	348.70
<b>Total:</b>			<b>0.00</b>	<b>31,282.90</b>	<b>-1,682.00</b>
<b>Total de</b>			<b>0.00</b>	<b>33,421.00</b>	<b>-3,727.20</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>33,421.00</b>	<b>-3,727.20</b>
<b>Cliente :33716 ENERTEC EXPORTS, S. DE R.L. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
110089	4901-W CEPILLO P/MANOS	1		4,699.20	
<b>Total:</b>			<b>0.00</b>	<b>4,699.20</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>4,699.20</b>	<b>0.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
70148	VANGUARD JABON DE MANOS CREMA	4.00	9,120.00	25,308.00	20,292.00
<b>Total:</b>			<b>9,120.00</b>	<b>25,308.00</b>	<b>20,292.00</b>
<b>Aseo General</b>					
29	KEY LD 20 LTS P.ORIGEN: MEXICO	20		13,800.00	2,760.00
<b>Total:</b>			<b>0.00</b>	<b>13,800.00</b>	<b>2,760.00</b>
<b>Linea Industrial</b>					
2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00	4,821.20	1,985.20	6,806.40
6944	KEY CICE 200 20 LT.	20	3,462.00	3,808.20	5,539.20
<b>Total:</b>			<b>8,283.20</b>	<b>5,793.40</b>	<b>12,345.60</b>
<b>Total de</b>			<b>17,403.20</b>	<b>44,901.40</b>	<b>35,397.60</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>17,403.20</b>	<b>49,600.60</b>	<b>35,397.60</b>
<b>Cliente :33731 ENERTEC EXPORTS S. DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00		3,890.40	-1,054.40
<b>Total:</b>			<b>0.00</b>	<b>3,890.40</b>	<b>-1,054.40</b>
<b>Total de</b>			<b>0.00</b>	<b>3,890.40</b>	<b>-1,054.40</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>3,890.40</b>	<b>-1,054.40</b>
<b>Cliente :34144 ENERTEC EXPORTS S DE R.L. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00		1,418.00	
<b>Total:</b>			<b>0.00</b>	<b>1,418.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>1,418.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
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## Venta Instalada Incremental

### A.B.C.

1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1			4,293.20
1632	KEY ODOCONTROL MANANTIAL ALTA CONCENTRACION T/	1			1,073.30
1663	KEY AEROSOL PRIMAVERA 2 OZ (7638)	1			2,146.60

**Total:**

**0.00**

**0.00**

**7,513.10**

**Total de**

**0.00**

**0.00**

**7,513.10**

**Venta Instalada**

**Total en Cliente:**

**0.00**

**1,418.00**

**7,513.10**

**Cliente :34262 ENERTEC EXPORTS S. DE R.L. DE C.V.**

## Venta Instalada

### Linea Industrial

2098	KEY JABON ANTIPILOMO 4 LTS	4.00	9,120.00		9,120.00
2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00	1,134.40		3,403.20

**Total:**

**10,254.40**

**0.00**

**12,523.20**

**Total de**

**10,254.40**

**0.00**

**12,523.20**

**Venta Instalada**

**Venta Instalada Incremental**

### A.B.C.

1663	KEY AEROSOL PRIMAVERA 2 OZ (7638)	1	1,312.00		
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**Total:**

**1,312.00**

**0.00**

**0.00**

**Total de**

**1,312.00**

**0.00**

**0.00**

**Venta Instalada**

**Total en Cliente:**

**11,566.40**

**0.00**

**12,523.20**

**Cliente :34264 ENERTEC EXPORTS S. DE R.L. DE C.V.**

## NO Venta Instalada

### Otros Productos

110089	4901-W CEPILLO P/MANOS	1		3,916.00	
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**Total:**

**0.00**

**3,916.00**

**0.00**

**Total de**

**0.00**

**3,916.00**

**0.00**

**NO Venta Instala**

**Venta Instalada**

### Linea Industrial

2098	KEY JABON ANTIPILOMO 4 LTS	4.00		760.00	760.00
2418	KEY JABON ANTIPILOMO ESPUMA 4LT	4.00		567.20	567.20

**Total:**

**0.00**

**1,327.20**

**1,327.20**

**Total de**

**0.00**

**1,327.20**

**1,327.20**

**Venta Instalada**

**Venta Instalada Incremental**

### A.B.C.

8927	SOFPULL TOALLA EN ROLLO MANUAL	1			10,664.76
9115	HIGIENICO SOFPULL 1000 H/D (13.3x21.3CM) 213M	1			4,556.64

**Total:**

**0.00**

**0.00**

**15,221.40**

**Total de**

**0.00**

**0.00**

**15,221.40**

**Venta Instalada**

**Total en Cliente:**

**0.00**

**5,243.20**

**16,548.60**

**Cliente :34343 ROBLED0 CONSTRUCTORA S.A. DE C.V.**

## Venta Instalada

### Linea Industrial

2098	KEY JABON ANTIPILOMO 4 LTS	4.00	363.00		
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# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

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RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

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**Total:**

**363.00**

**0.00**

**0.00**

**Total de**

**363.00**

**0.00**

**0.00**

**Venta Instalada**

**Total en Cliente:**

**363.00**

**0.00**

**0.00**

**Cliente :34376 BULKMATIC DE MEXICO S DE RL DE CV**

**Venta Instalada**

**Linea Industrial**

934 PRO SH-1 20 LTS 20 4,256.00

**Total:**

**0.00**

**4,256.00**

**0.00**

**Total de**

**0.00**

**4,256.00**

**0.00**

**Venta Instalada**

**Total en Cliente:**

**0.00**

**4,256.00**

**0.00**

**Cliente :34453 SERVICIOS ESPECIALIZADOS SENDA S.A. DE C.V.**

**NO Venta Instalada**

**Otros Productos**

2924 DESPACHADOR MINIROLLO 3.25"HUM P.ORIGEN: MEXICO ( 1 677.20

2925 DESPACHADOR MINIROLLO 3.25 BLANCO 1 507.90 3,386.00

5229 DESPACHADOR TOALLA INTERDOBLADA MINI BLANCO 1.00 931.76

8619 JABONERA AITANA BLANCA 1 7,291.85

110090 valvula porron chica 1 845.75

110154 ENVASE 125 MLS.PUSH C/ATOM. 1 217.50

110790 PORRON DE 20 LTS 1 295.50

999005459 DESPACHADOR HIGIENICO JUMBO JR HUMO 94202 1.00 169.30

**Total:**

**386.80**

**2,326.35**

**11,609.61**

**Total de**

**386.80**

**2,326.35**

**11,609.61**

**NO Venta Instala**

**Venta Instalada**

**A.B.C.**

5100 VANGUARD PAPEL MINIROLLO HD180 1 10,878.00 24,864.00 24,864.00

5211 TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20 1 8,268.00 27,560.00 30,316.00

5503 TORK UNIVERSAL TOALLA ROLLO BCA.H/S 180 M.(C/6) 1 6,048.00 2,592.00 8,640.00

70239 JABON DE MANOS LPU 20 LTS 20.00 940.00 1,880.00 2,820.00

**Total:**

**26,134.00**

**56,896.00**

**66,640.00**

**Total de**

**26,134.00**

**56,896.00**

**66,640.00**

**Venta Instalada**

**Venta Instalada Incremental**

**Alisan**

2664 KEY DERM-O-WIPE 20 LTS 20 640.20

**Total:**

**0.00**

**0.00**

**640.20**

**Total de**

**0.00**

**0.00**

**640.20**

**Venta Instalada**

**Total en Cliente:**

**26,520.80**

**59,222.35**

**78,889.81**

**Cliente :34468 EXPRESS Y TANQUES ESPECIALIZADOS S.A. DE C.V.**

**Venta Instalada**

**A.B.C.**

5101 VANGUARD PAPEL MAXIROLLO HD360 90538 1 410.00 450.84 1,025.00

5104 Key Toalla en Rollo Natural H/S 180m (caja c/6) 1.00 416.00

5106 VAGUARD TOALLA EN ROLLO BLANCA H/S 180M (CAJA C/6) 1 868.20 1,100.00

6123 KEY JABON ESPUMA ALMENDRAS 4.00 109.20

**Total:**

**826.00**

**1,319.04**

**2,234.20**

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>826.00</b>	<b>1,319.04</b>	<b>2,234.20</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>826.00</b>	<b>1,319.04</b>	<b>2,234.20</b>
<b>Cliente :34473 ETN TURISTAR LUJO S.A. DE C.V.</b>					
<b>Venta Instalada</b>					
<b>Aseo General</b>					
1839	KEY LUMEN REMOVEDOR 20 LTS	20			3,900.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>3,900.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>3,900.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>3,900.00</b>
<b>Cliente :34509 CONCRETOS APASCO S.A. DE C.V</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5100	VANGUARD PAPEL MINIROLLO HD180	1	1,224.00	2,040.00	
5104	Key Toalla en Rollo Natural H/S 180m (caja c/6)	1.00		2,254.56	
70132	VANGUARD JABON DE MANOS FRESCO	4.00			859.20
<b>Total:</b>			<b>1,224.00</b>	<b>4,294.56</b>	<b>859.20</b>
<b>Aseo General</b>					
1088	KEY AMBIENTADOR MANZANA 4 LTS.	4			1,561.60
1089	KEY AMBIENTADOR MANZANA 20 LTS	20		4,684.80	3,123.20
<b>Total:</b>			<b>0.00</b>	<b>4,684.80</b>	<b>4,684.80</b>
<b>Jarcería</b>					
5037	CEPILLO PVC SERIE 18 DE 18" AMARILLO	1			1,185.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,185.00</b>
<b>Linea Industrial</b>					
417	KEY AFLOJATODO 1 LTO. (PET)	1.00			1,620.00
873	PRO AUTOSHAMPOO 4 LT	4		238.40	381.44
2494	KEY SUPER D	20.00	1,248.00	1,248.00	2,496.00
6476	PRO LUB (AEROSOL) 0.3 KG.	0.3			480.00
<b>Total:</b>			<b>1,248.00</b>	<b>1,486.40</b>	<b>4,977.44</b>
<b>Total de</b>			<b>2,472.00</b>	<b>10,465.76</b>	<b>11,706.44</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
8656	PASTILLA SANITARIA 70 GR	1			700.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>700.00</b>
<b>Jarcería</b>					
1592	PISTOLA ATOMIZADORA BCO/AZUL	1		180.00	
<b>Total:</b>			<b>0.00</b>	<b>180.00</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>180.00</b>	<b>700.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>2,472.00</b>	<b>10,645.76</b>	<b>12,406.44</b>
<b>Cliente :34566 CEMEX S.A.B. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
50886	MECHA AFELPADA(NEW 1 PZA	1			0.05
110200	BOLSA 90 X 120 NEGRA KG	1		150.00	
111303	TRAPEADOR 1 kg. MANGO MADERA	1		96.46	
<b>Total:</b>			<b>0.00</b>	<b>246.46</b>	<b>0.05</b>

# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>0.00</b>	<b>246.46</b>	<b>0.05</b>
<b>NO Venta Instalada</b>					
<b>Venta Instalada</b>					
<b>Linea Industrial</b>					
1929	KEY BM MARMOL 20 LT.	20			57,002.94
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>57,002.94</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>57,002.94</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1		260.00	
<b>Total:</b>			<b>0.00</b>	<b>260.00</b>	<b>0.00</b>
<b>Alisan</b>					
2196	KEY ESPUMA ANTIBACTERIAL CARTU CHO 1 LT.	1			1,579.95
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,579.95</b>
<b>Aseo General</b>					
119	KEY IMAN 20 LTS	20		1,580.00	
6390	KEY AIRE LIMPIO LIMA 220 GR.	1		163.08	
<b>Total:</b>			<b>0.00</b>	<b>1,743.08</b>	<b>0.00</b>
<b>Jarcería</b>					
1749	ESCOBA PEÑOLERA MIXTA (AZUL)	1		150.00	
<b>Total:</b>			<b>0.00</b>	<b>150.00</b>	<b>0.00</b>
<b>Linea Industrial</b>					
1929	KEY BM MARMOL 20 LT.	20	75,652.05		
<b>Total:</b>			<b>75,652.05</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>75,652.05</b>	<b>2,153.08</b>	<b>1,579.95</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>75,652.05</b>	<b>2,399.54</b>	<b>58,582.94</b>
<b>Cliente :34575 SOLUCIONES INTEGRADAS EN MANEJO DE MATERIALES Y ALMACENAJE S.A. DE C.V</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5100	VANGUARD PAPEL MINIROLLO HD180	1	1,062.72	1,239.84	1,239.84
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1	2,034.00		2,373.00
<b>Total:</b>			<b>3,096.72</b>	<b>1,239.84</b>	<b>3,612.84</b>
<b>Aseo General</b>					
133	KEY LIMPIABAOS 4 LTS	4.00	165.50	165.50	
<b>Total:</b>			<b>165.50</b>	<b>165.50</b>	<b>0.00</b>
<b>Jarcería</b>					
926	BOTELLA DE PLASTICO 1 LT	1	172.80		86.40
1592	PISTOLA ATOMIZADORA BCO/AZUL	1	297.40		148.70
<b>Total:</b>			<b>470.20</b>	<b>0.00</b>	<b>235.10</b>
<b>Total de</b>			<b>3,732.42</b>	<b>1,405.34</b>	<b>3,847.94</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
117	KEY IMAN 1 LTS	1		647.52	
118	KEY IMAN 4 LTS	4		429.62	
<b>Total:</b>			<b>0.00</b>	<b>1,077.14</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>1,077.14</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>3,732.42</b>	<b>2,482.48</b>	<b>3,847.94</b>

# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

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Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

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### Cliente :34674 GREYHOUND LINES MEXICO S. DE R.L. DE C.V.

#### NO Venta Instalada

#### Otros Productos

110021	CUBETA PLASTICO BLANCA 19 LTS.	1			72.00
110144	Pistola riego metal flujo ajustable	1	282.80		
110147	Contenedor Brute (R2632/GR)	1			542.79
110153	Guante latex tipo cirujano C/100	1	693.73	364.68	821.50
110203	BOLSA 70X90 NEGRA KG	1			233.17
110904	FRANELA ROJA 1MT	1		263.00	
110909	FRANELA BLANCA 50 MTS X METRO (CAD)	1			20.40
111302	TRAPEADOR DE GAS	1			210.40
111303	TRAPEADOR 1 kg. MANGO MADERA	1		59.40	29.70
111336	ESPONJA LAVACOCHE	1	75.00	75.00	75.00
111605	CESTO PARA BASURA	1			85.00
111671	TAPA TIPO EMBUDO P/BRUTE 32	1			106.81
111680	Bolsa negra 1.20*1.20	1		355.60	248.92
111701	PISTOLA ATOMIZADOR REFORZADO CANYON ROJO	1	192.00		
111706	CUBETA CON EXPRIMIDOR ROJO 3800300	1	1,281.05		
999008962	DESPACHADOR HIGIÉNICO COMPACT HUMO	1.00			394.00

#### Total:

2,524.58

1,117.68

2,839.69

#### Total de

2,524.58

1,117.68

2,839.69

#### NO Venta Instala

#### Venta Instalada

#### A.B.C.

1412	SERV. BIMESTRAL LGS PRIMAVERA CONCENTRADO (51801	1.113		2,080.00	
1900	KEY AEROSOL VAINILLA 2 OZ (7615)	1		469.60	
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1	420.00		
5104	Key Toalla en Rollo Natural H/S 180m (caja c/6)	1.00	453.60		
5105	Vanguard Toalla en Rollo Natural H/S 165m (caja c/6)	1	453.60	420.00	
5106	VAGUARD TOALLA EN ROLLO BLANCA H/S 180M (CAJA C/6)	1		1,096.00	1,370.00
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1			711.60
8908	Compact papel higiénico 1000H/D de 9.8 x 10.3 (caja c/36)	1.00	1,795.80	1,197.20	598.60

#### Total:

3,123.00

5,262.80

2,680.20

#### Aseo General

8670	DETERGENTE POLVO 9 KG	1.00		570.00	190.00
35220	MICROFIBRA 40x40 AMARILLA RB	1	116.50		466.00
70003	VANG. MULTIUSOS LAVANDA 4 LT	4			75.92
70004	VANG. MULTIUSOS LAVANDA 18 L	18	960.00		640.00
70011	VANG. MULTIUSOS PINO 18 LTS	18	750.00	1,250.00	1,000.00
70038	VANG. AROMAT.FIESTA FRUTAL 4 L	4	254.00		
70039	VANG. AROMAT.FIESTA FRUTAL 18L	18	254.00	1,778.00	1,016.00
70060	VANGUARD LIMPIAVIDRIOS 18 LT	18	729.36	729.36	364.68
70108	COLOR VANGUARD 3.75 LTS P.ORIGEN: MEXICO	3.75	224.00	64.00	32.00
70111	COLOR VANGUARD 20 LT. (AL 6%)	20.00			160.00

#### Total:

3,287.86

4,391.36

3,944.60

#### Jarcería

926	BOTELLA DE PLASTICO 1 LT	1	43.20		86.40
1142	MANGOS DE MADERA 1 PZA ITEM 45267	1.00		450.00	
1257	JALADOR HULE ESP NEGRO MTAL 45 HD45-B	24	295.50		
1592	PISTOLA ATOMIZADORA BCO/AZUL	1	55.00	110.00	
3923	GUANTE ROJO CLASICO TALLA 9 (1 PAR)	1.00			84.05

#### Total:

393.70

560.00

170.45

#### Linea Industrial

874	PRO AUTOSHAMPOO 20 LTS	20	1,664.50	2,330.30	2,330.30
948	PRO BA-1 20 LTS	20			326.59
1141	CEPILLO P/CARROCERIAS 1 PZA ITEM 40050-02	1.00	860.00	2,847.60	
2254	KEY ABRILLANTADOR 20 LTS.	20		3,708.00	3,708.00



# KEY QUIMICA S.A DE C.V.

## REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total:</b>			<b>2,524.50</b>	<b>8,885.90</b>	<b>6,364.89</b>
<b>Total de</b>			<b>9,329.06</b>	<b>19,100.06</b>	<b>13,160.14</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>Jarcería</b>					
1591	PISTOLA ATOMIZADORA GRANDE ITEM 3333 B/W	1.00			610.00
1749	ESCOBA PEÑOLERA MIXTA (AZUL)	1		102.86	51.43
<b>Total:</b>			<b>0.00</b>	<b>102.86</b>	<b>661.43</b>
<b>Linea Industrial</b>					
2254	KEY ABRILLANTADOR 20 LTS.	20	1,236.00		
<b>Total:</b>			<b>1,236.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,236.00</b>	<b>102.86</b>	<b>661.43</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>13,089.64</b>	<b>20,320.60</b>	<b>16,661.26</b>
<b>Cliente :34725 AUTOTANQUES NIETO S.A. DE C,V</b>					
<b>Venta Instalada Incremental</b>					
<b>Linea Industrial</b>					
473	KEY DETECTO LIMPIADOR 0.3 KGS	0.3	130.96		
5269	WIPER SCOTT SHOP TOWEL DE 55PZ CAJA C/6 (1501)	1	571.68		
<b>Total:</b>			<b>702.64</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>702.64</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>702.64</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34733 TRANSPORTACION Y LOGISTICA DE LA CRUZ, S.A DE C.V.</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
1416	SERV. BIMESTRAL LGS MORA CONCENTRADO (51801)	0.121			416.00
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>416.00</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>416.00</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
1416	SERV. BIMESTRAL LGS MORA CONCENTRADO (51801)	0.121		832.00	
1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1		469.60	
<b>Total:</b>			<b>0.00</b>	<b>1,301.60</b>	<b>0.00</b>
<b>Total de</b>			<b>0.00</b>	<b>1,301.60</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>1,301.60</b>	<b>416.00</b>
<b>Cliente :34744 CLIMATE SYSTEMS MEXICANA S.A. DE C.V.</b>					
<b>NO Venta Instalada</b>					
<b>Otros Productos</b>					
8620	JABONERA ALTANA GRIS (DJ70020)	1	2,502.00		
110200	BOLSA 90 X 120 NEGRA KG	1			432.00
<b>Total:</b>			<b>2,502.00</b>	<b>0.00</b>	<b>432.00</b>
<b>Total de</b>			<b>2,502.00</b>	<b>0.00</b>	<b>432.00</b>
<b>NO Venta Instala</b>					
<b>Venta Instalada</b>					
<b>A.B.C.</b>					
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1	410.42	615.63	615.63
<b>Total:</b>			<b>410.42</b>	<b>615.63</b>	<b>615.63</b>

# KEY QUIMICA S.A DE C.V.

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total de</b>			<b>410.42</b>	<b>615.63</b>	<b>615.63</b>
<b>Venta Instalada</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
278	KEY JABON LIQ. NEUTROLIM 4 LTS	4	216.00		432.00
5100	VANGUARD PAPEL MINIROLLO HD180	1			845.28
70148	VANGUARD JABON DE MANOS CREMA	4.00	268.00		268.00
<b>Total:</b>			<b>484.00</b>	<b>0.00</b>	<b>1,545.28</b>
<b>Alisan</b>					
2663	KEY DERM-O-WIPE 4 LTS	4		403.54	
<b>Total:</b>			<b>0.00</b>	<b>403.54</b>	<b>0.00</b>
<b>Aseo General</b>					
3334	BOLSA HR24336N (CAJA C/1000)	1.00	432.00		
<b>Total:</b>			<b>432.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>916.00</b>	<b>403.54</b>	<b>1,545.28</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>3,828.42</b>	<b>1,019.17</b>	<b>2,592.91</b>
<b>Cliente :34770 LC CONCRETOS NACIONALES, S.A.DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
5101	VANGUARD PAPEL MAXIROLLO HD360 90538	1	502.94		
5211	TOALLA INTERDOBLADA PÉTALO 150H BCO CAJA C/20	1	632.30		
<b>Total:</b>			<b>1,135.24</b>	<b>0.00</b>	<b>0.00</b>
<b>Total de</b>			<b>1,135.24</b>	<b>0.00</b>	<b>0.00</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>1,135.24</b>	<b>0.00</b>	<b>0.00</b>
<b>Cliente :34794 HYUNDAI DYMOS MEXICO, S. DE R.L. DE C.V.</b>					
<b>Venta Instalada Incremental</b>					
<b>A.B.C.</b>					
1413	SERV. BIMESTRAL LGS CITRUS CONCENTRADO (51801)	1,113			3,985.20
1631	KEY ODOCONTROL NATURALEZA ALTA CONCENTRACION T	1			3,287.20
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>7,272.40</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>7,272.40</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>7,272.40</b>
<b>Cliente :34798 AWRS SA DE CV</b>					
<b>Venta Instalada Incremental</b>					
<b>Aseo General</b>					
1839	KEY LUMEN REMOVEDOR 20 LTS	20			2,288.80
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>2,288.80</b>
<b>Linea Industrial</b>					
472	KEY ECOSOLVETRON 0.3 KGS	0.3			439.05
934	PRO SH-1 20 LTS	20			931.40
<b>Total:</b>			<b>0.00</b>	<b>0.00</b>	<b>1,370.45</b>
<b>Total de</b>			<b>0.00</b>	<b>0.00</b>	<b>3,659.25</b>
<b>Venta Instalada</b>					
<b>Total en Cliente:</b>			<b>0.00</b>	<b>0.00</b>	<b>3,659.25</b>
<b>Total en Territorio:</b>			<b>357,312.26</b>	<b>352,561.46</b>	<b>430,830.30</b>

**KEY QUIMICA S.A DE C.V.**

REPORTE DE VENTA INSTALADA

MONTERREY

Periodo Febrero 2016

RIK MARIA MAGDALENA ACUÑA GONZALEZ

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Usuario:SIANWEB

Clave	Descripción	Present.	Vta. Nov 2015 \$	Vta. Dic 2015 \$	Vta. Ene 2016 \$
<b>Total Venta Instalada:</b>			<b>322,908.72</b>	<b>411,681.70</b>	<b>540,747.30</b>
<b>Total Venta Instalada Incremental:</b>			<b>117,726.80</b>	<b>72,564.51</b>	<b>71,188.68</b>
<b>Total NO Venta Instalada:</b>			<b>47,493.10</b>	<b>33,871.20</b>	<b>44,736.33</b>
<b>Gran Total:</b>			<b>488,128.62</b>	<b>518,117.41</b>	<b>656,672.31</b>