

₹414M

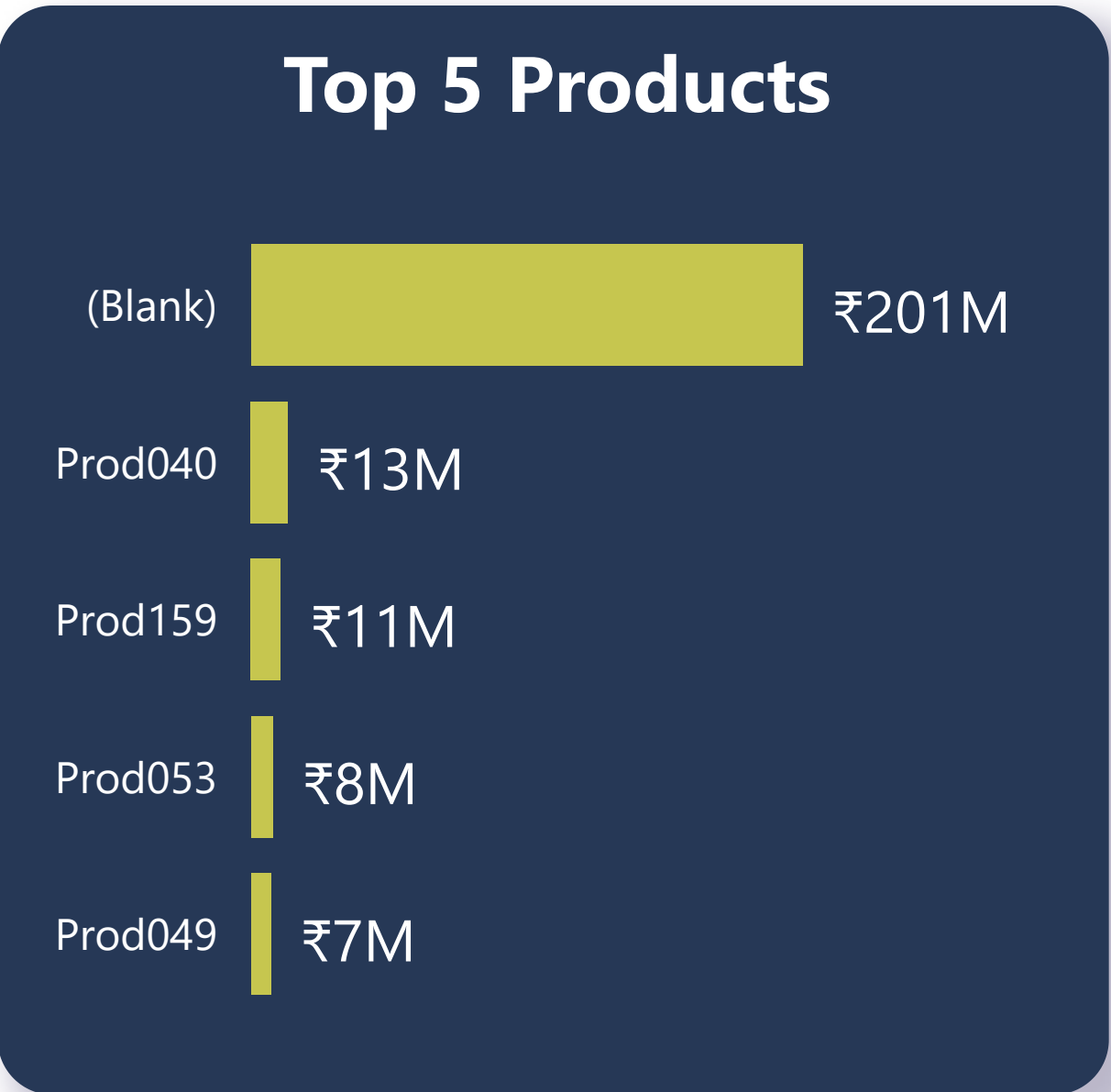
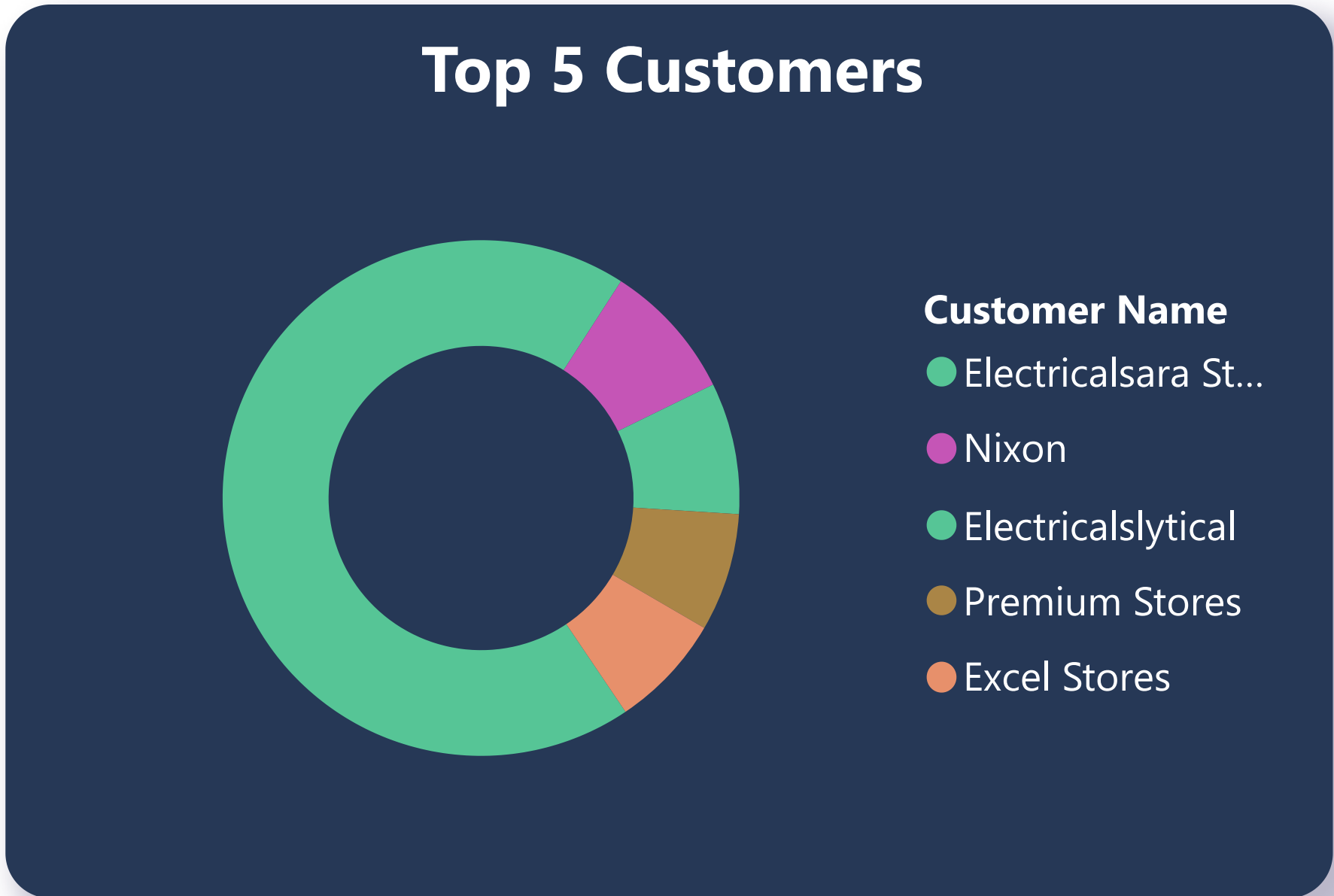
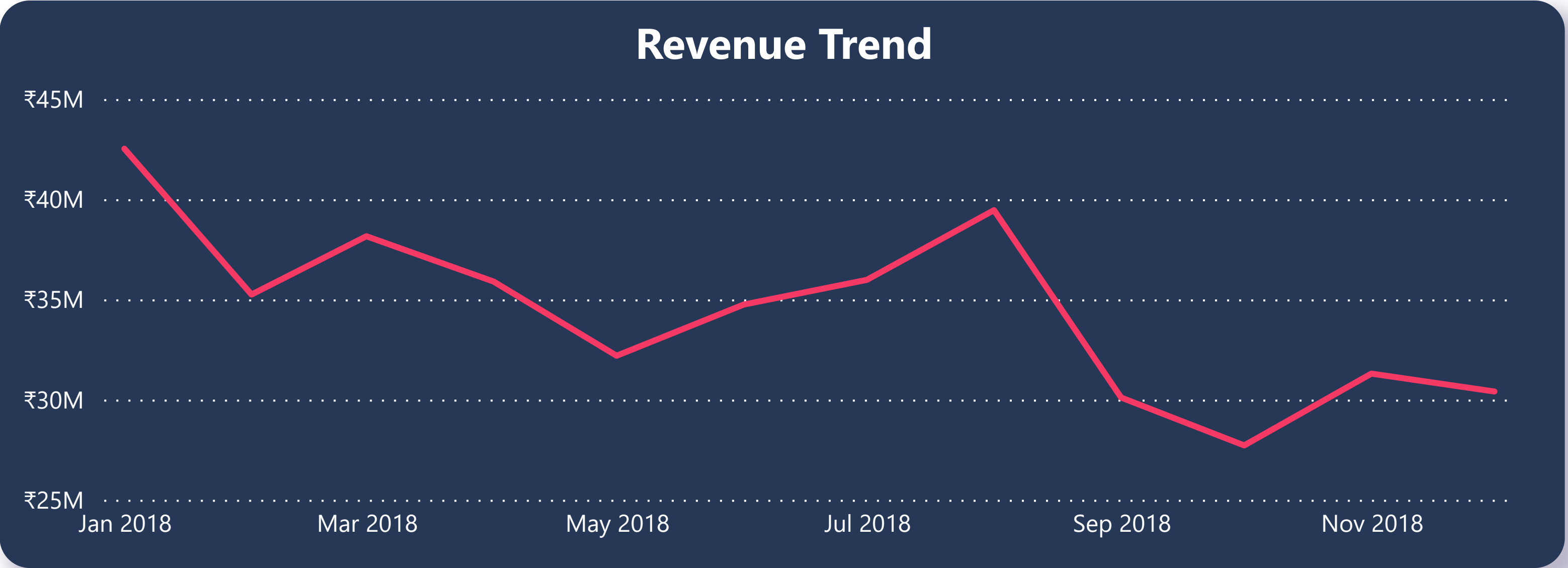
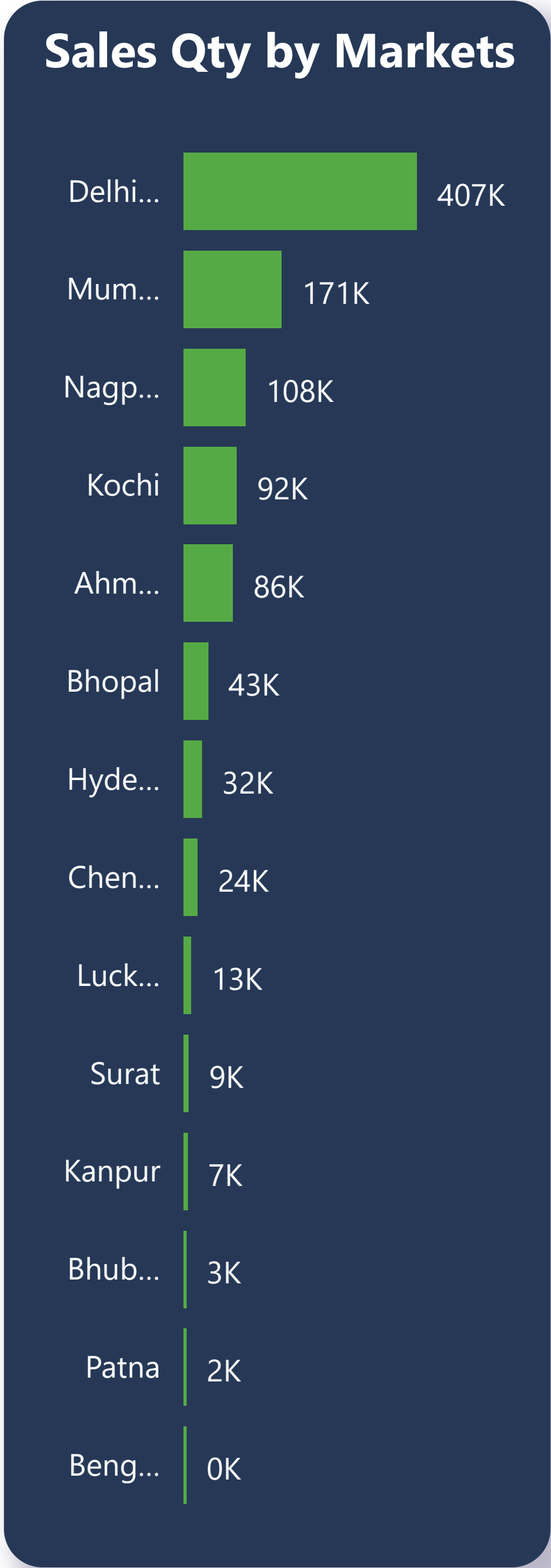
Revenue

997K

Sales Qty

2017	2019
2018	2020

Jan 18	Mar 18	May 18	Jul 18	Sep 18	Nov 18
Feb 18	Apr 18	Jun 18	Aug 18	Oct 18	Dec 18



₹414M

Revenue

997K

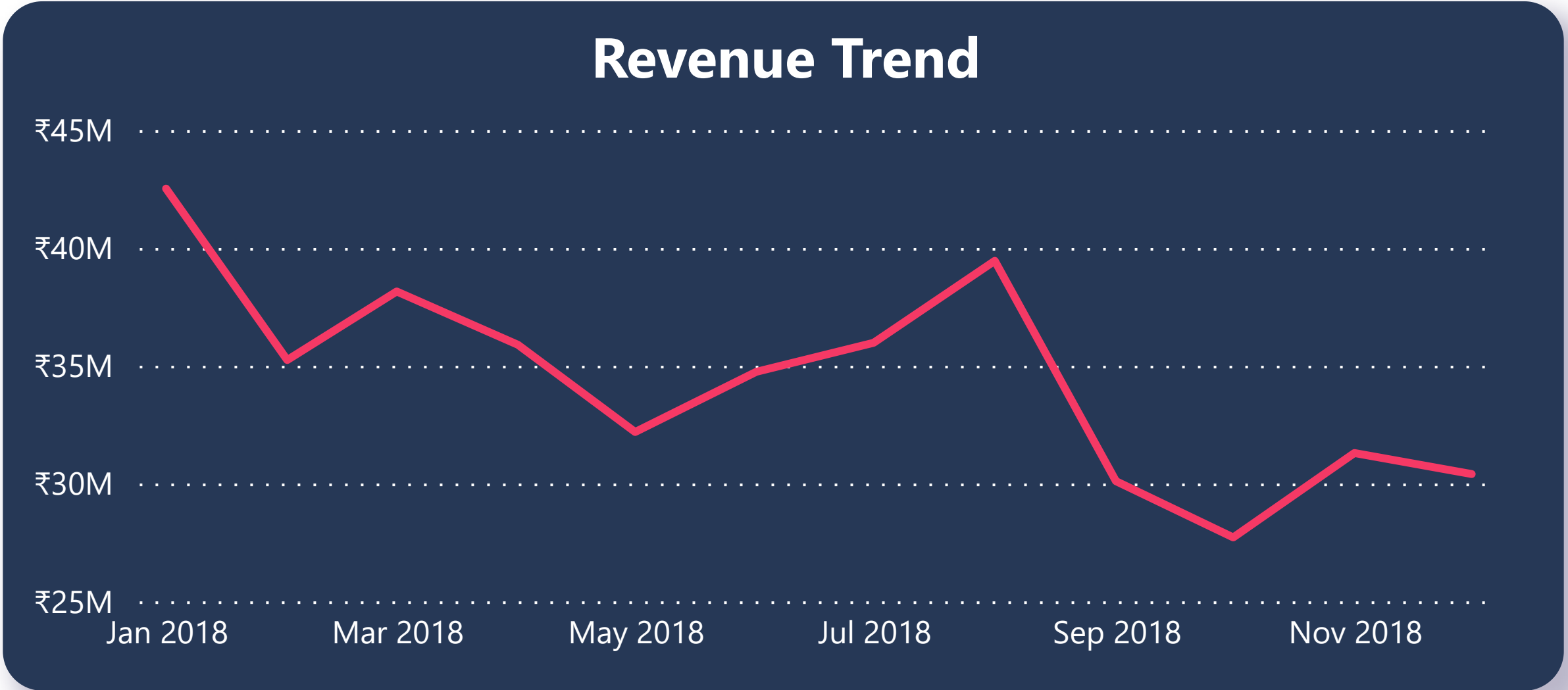
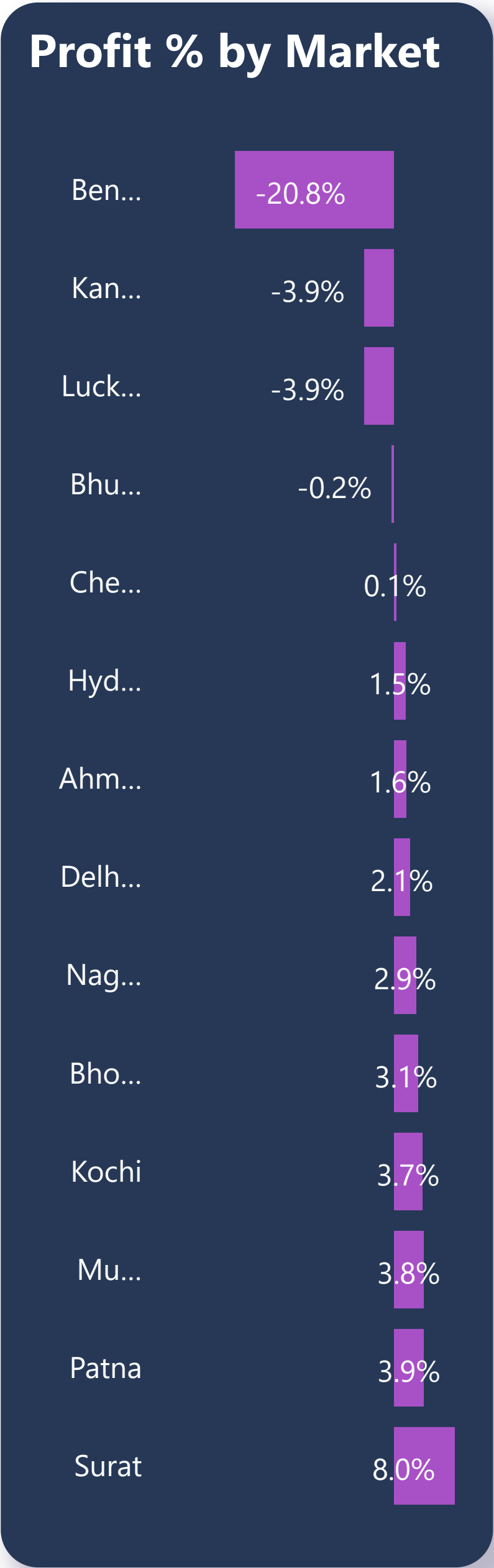
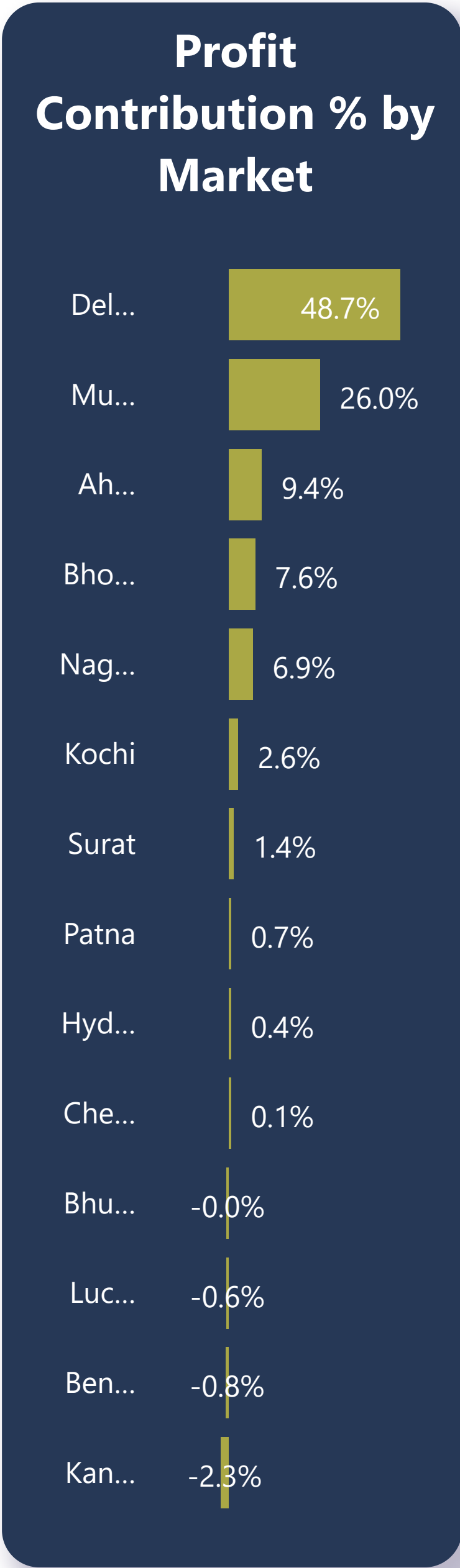
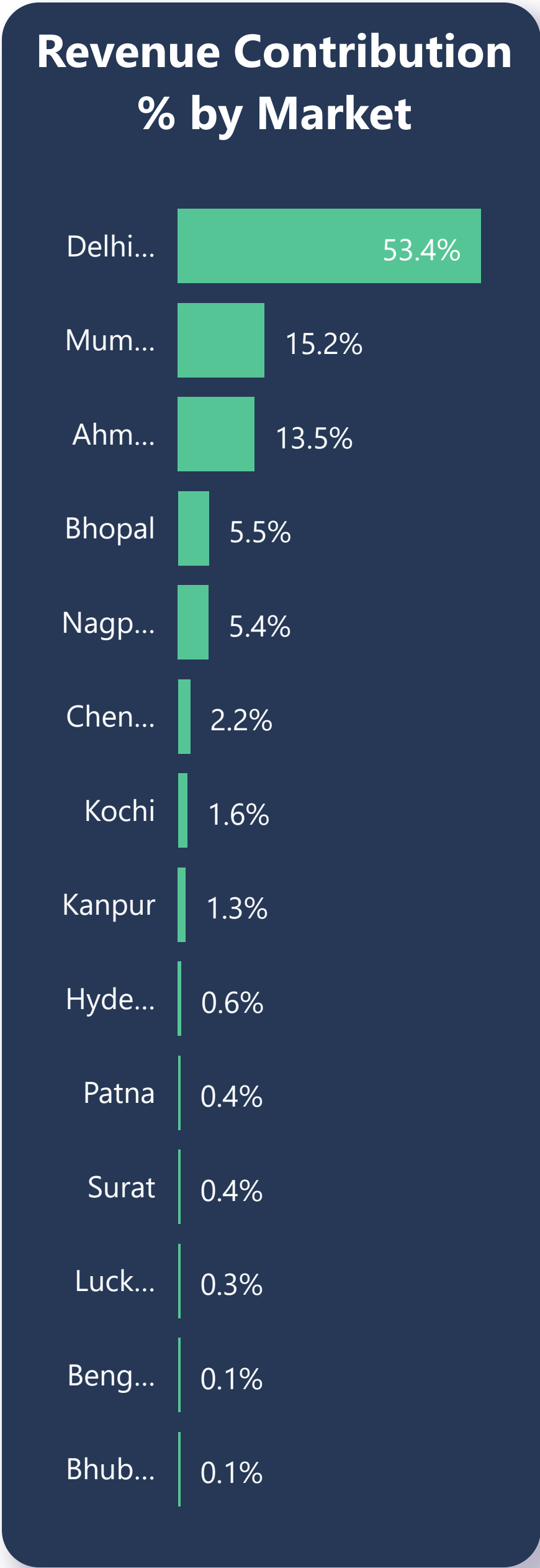
Sales Qty

₹9.3M

Total Profit Margin

2017	2019
2018	2020

Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	>
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Customer Name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Insight	₹14,66,078	0.4%	-0.6%	-3.7%
Sage	₹14,09,859	0.3%	-0.4%	-2.4%
Unity Stores	₹50,79,842	1.2%	-0.5%	-0.9%
Info Stores	₹1,50,41,478	3.6%	0.5%	0.3%
Excel Stores	₹1,80,51,333	4.4%	1.4%	0.7%
Path	₹52,21,503	1.3%	0.5%	0.9%
Surge Stores	₹1,26,22,707	3.1%	1.5%	1.1%
Mumbai	₹60,00,000	1.5%	1.0%	1.4%
Total	₹41,36,87,163	100.0%	100.0%	2.3%

₹414M

Revenue

997K

Sales Qty

₹9.3M

Total Profit Margin

Profit Target

2%

2017

2019

2018

2020

Jan 18

Mar 18

May 18

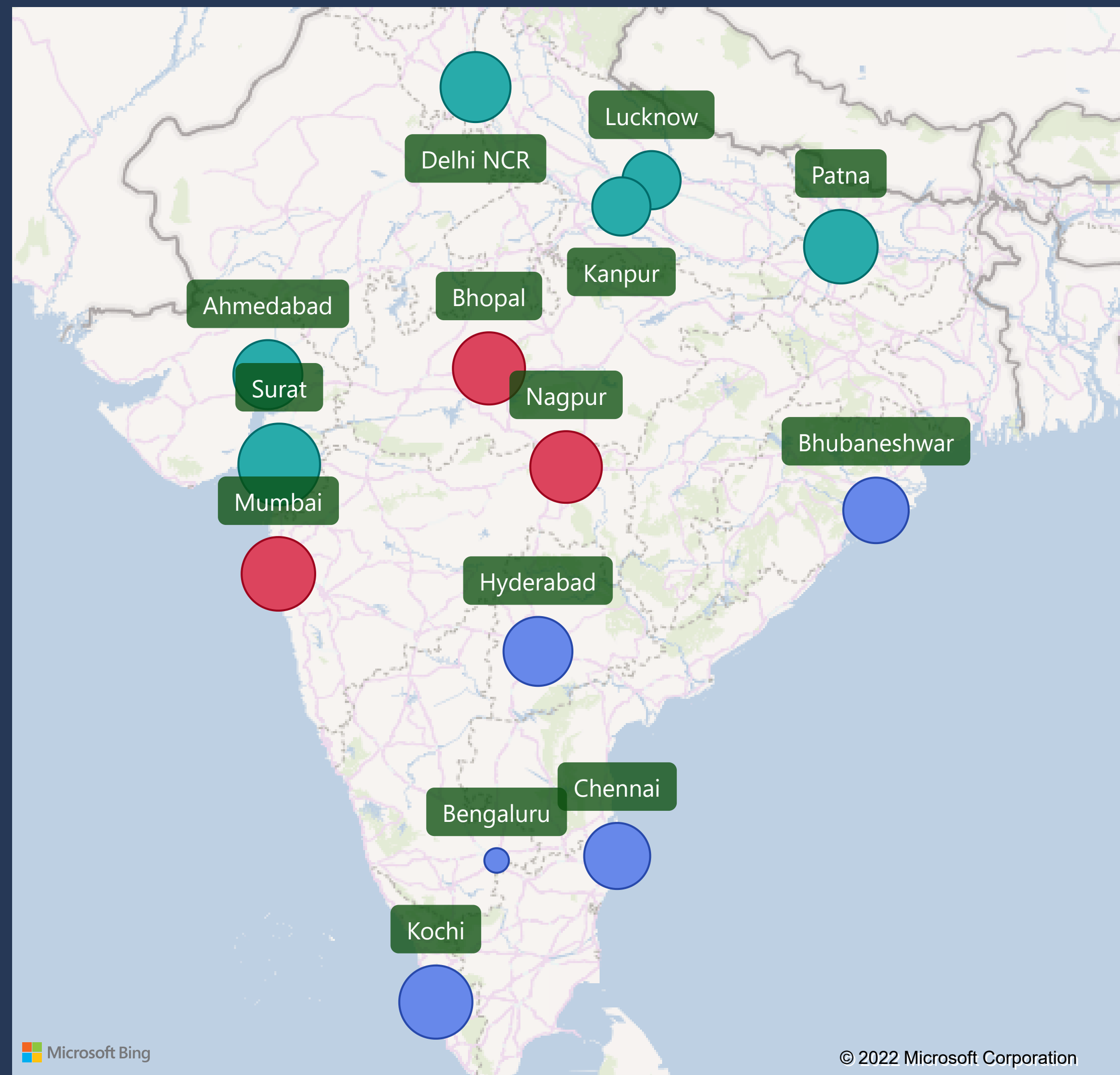
Feb 18

Apr 18

Jun 18

Revenue Contribution % by Market

Central North South

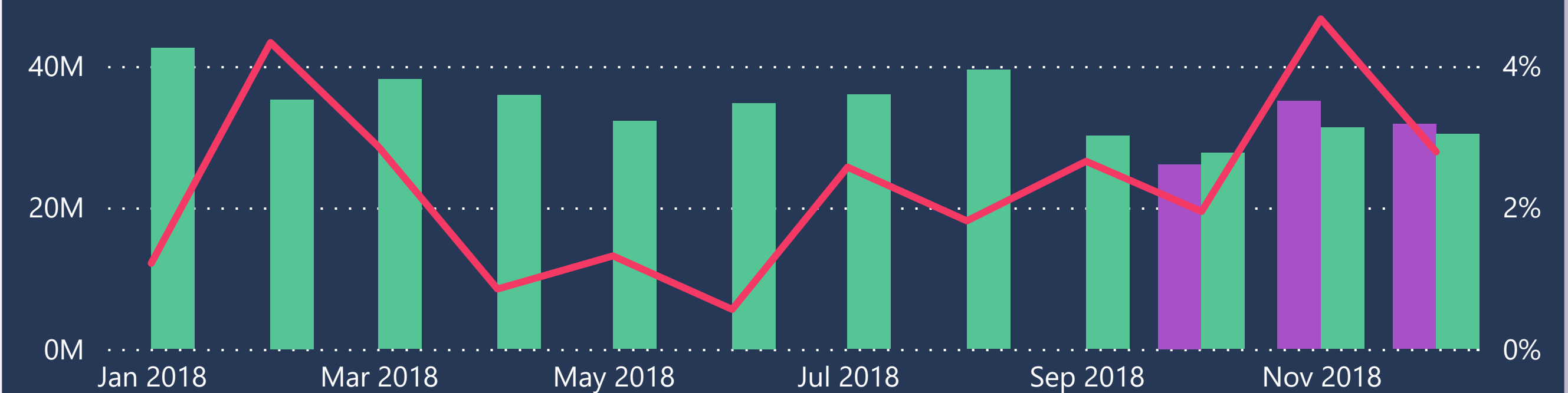


Microsoft Bing

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Revenue Trend

Revenue LY Revenue Profit Margin %



Customer Name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹17,30,50,977	41.8%	35.1%	1.9%
Nixon	₹2,18,09,554	5.3%	10.1%	4.3%
Electricalslytical	₹2,08,25,800	5.0%	7.8%	3.5%
Premium Stores	₹1,86,93,181	4.5%	6.9%	3.5%
Excel Stores	₹1,80,51,333	4.4%	1.4%	0.7%
Info Stores	₹1,50,41,478	3.6%	0.5%	0.3%
Control	₹1,50,03,105	3.6%	2.7%	1.7%
Total	₹41,36,87,163	100.0%	100.0%	2.3%