# ADRIANA VILLEGAS

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#### Skills

- Project Management
- Data Analysis
- Microsoft Office Suite
- Website Management
- Problem Solving
- Budget Tracking
- Customer Service
- **Vendor Communications**
- Salesforce

- Mailchimp
- Sprout Social
- Fluent in Spanish

#### Education

## **Bachelor of Science in Marketing** DePaul University

March 2017

**Certificate in Digital Marketing Strategy** DePaul University

Fall 2018

## **Professional Experience**

## **Project Coordinator**

The University of Chicago November 2018 - Present

- Organize the recruitment of faculty and directors
- Manage weekly Neuroscience Seminar Series by arranging speakers, travel and meetings
- Assist the Undergraduate Major Director with the Neuroscience Major and events
- Administer timely payments to vendors and reimbursements to students and guests
- Track budgets and manage payments for the Institute and Center departments
- Maintain the Neuroscience Institute website
- Create marketing and educational materials using Canva and InDesign
- Send daily and weekly reminders using Facebook and email campaigns in Mailchimp

#### **Marketing Associate**

Discover Financial Services December 2017 - August 2018

- Planned and executed projects to increase acceptance and awareness in North America
- Worked across cross-functional teams to manage day-to-day activities and campaigns
- Managed the creation, purchases and invoices for custom signage products from vendors
- Created social media posts for partners in the Caribbean and Latin America
- Maintained the Shop Hawaii offers and worked with an agency to update the Shop Hawaii website
- Analyzed campaign outcomes and worked on new strategies and recommendations

## **Customer Marketing Specialist Intern**

Road To Status April 2017 - December 2017

- Revised and translated press releases and articles in English and Spanish
- Helped drive customer service and marketing initiatives for B2C
- Analyzed data to propose solutions to customer experience issues and reduced refunds by 25%
- Managed marketing projects with an independent film company to organize user video interviews
- Created social media posts for Twitter and Facebook and managed postings through Sprout Social

## **Cause Marketing and** Corporate Partnership Intern

Make-A-Wish Illinois June 2016 - September 2016

- Worked with various local and national corporate partners who support wishes in Illinois
- Applied for numerous Walmart grants that were awarded to Make-A-Wish Illinois
- Helped spread awareness about local Panera Lemon-Aid stand events and Walk for Wishes
- Coordinated volunteers and assisted wish families on marketing campaigns
- Sent weekly updates on projects to management team