

Classification		Content
Course scope & objective	Course objective & content	- Learning automatic classification model to forecast customers' satisfaction
		with financial products for a month in a bank
		- Learning automatic classification algorithm search and application including
		various types of data
		- Learning system evaluation method (e.g., cross validation) and evaluation
		index (e.g., MAP, Precision@K, Recall@K, nDCG, Kendal's tau)
		- Recommending financial products based on forecast model
	Hands-on context	Learners study automatic classification algorithm and creative improvement:
		- To develop an algorithm recommended by bank and online shopping mall
		- To select proper algorithm according to the types encoded in stats and data
		mining solution, such as SPSS and SAS
		- To search the optimal algorithm after evaluating various algorithms - Which factor has a high correlation with a financial product in a month: such
Idea of hands-on problems		
		as age, employment, residential district, deposit in account, mortgage, credit
		card etc.?
		- How can we finally forecast the financial product based on the correlation
		above?
		- How can we do machine perception learning if we have a big data?
Learner's role in hands-on context		a Software College student who has a cousin working in a bank
		To forecast a future financial product from the data Santandar bank customers
		Mr. B, a person in charge of managing customer data in the bank, has been
Scena	ario of	directed to forecast a future financial product. Although the bank has a license
hands-on problems		of SPSS and SAS, the big data for sex, age, and amount of deposit were not
		identified; moreover, there were no algorithm to forecast them correctly.
		Therefore, Mr. B wants to seek advice from his cousin who is studying software
		at Hanyang University.



Item		Description
Problem Formulation	Given data and our goal	<ul> <li>We are given 6 files of customer data of a bank; each file is customer data recorded at every 28<sup>th</sup> day from 2015-01-28 to 2015-06-28.</li> <li>In each data file (in csv format), each row include customer's attributes (e.g., gender, age, etc.) and the financial product he/she is using at the day when data is recorded.</li> <li>There is four financial product (e.g., saving_account, fund, mortgage, credit_card) and the field of each item is 0 or 1, which represents if he/she is using the product.</li> <li>Our goal is to for each product, predict the chance that a customer newly purchases it at 2015-07-28 based on the given data and select the top-100 customers who is expected to NEWLY buy it.</li> <li>In the test data file 2015-07-28.csv, those four columns on financial products are empty.</li> </ul>
Output		• test data set: 2015-07-28.csv  1. result1.txt ~ result4.txt: each file includes 50 lines  result1.txt => about saving_account  result2.txt => about fund  result3.txt => about mortgage  result4.txt => about credit_card  output in each line: <the customer="" id="">  IMPORTANT: list 50 customers in each file in the order of decreasing probability that they buy the product</the>
Evaluation		2. source files  Mean Average Precision:  the mean of AP@50 of 4 products where $AP@50 = \frac{1}{\min(m, 50)} \sum_{k=1}^{\min(m, 50)} P(k)R(k)$ • m: the number of new buyer of each product  • P(k): Precision@k - the ratio of new buyer out of k  • R(k): indicator function returning 0 or 1 according to whether or not the customer in the k-th line newly purchased the product



It em	Description		
Attributes	Column Name id employee gender age since_first_date cust_type res_index for_idx sp_index channel res_code active income cate saving_account fund mortgage credit_card	Customer code Employee index: A active, B ex employed, F filial, N not employee, P pasive Customer's sex Age  Months since the customer became a contract holder  Customer type at the beginning of the month, 1 (First/Primary customer), 2 (co-owner),P (Potential), 3 (former primary), 4(former co-owner) Residence index (S (Yes) or N (No) if the residence country is the same than the bank country) Foreigner index (S (Yes) or N (No) if the customer's birth country is different to the bank country) Spouse index. 1 if the customer is a spouse of an employee channel used by the customer to join Province code (customer's address) Activity index (1, active customer; 0, inactive customer) Gross income of the household Category: 01 - VIP, 02 - Individuals 03 - college graduated Saving Account Funds Mortgage	