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Personal Profile

I have successfully completed a funded Software Development Training course with Just IT Training. An intensive bootcamp covering the fundamentals of Web and Software development. Skilled in creating seamless, user-friendly designs, my knowledge in JavaScript and Python have enabled me to contribute to a variety of successful projects. I am always eager to take on new challenges and expand my knowledge. My professional interests is to explore new technologies and continuously improving my coding skills. I am writing clean, efficient code and contributing to impactful projects. I thrive to work in a challenging environment to push my skills and limit.

IT Skills

Software Development Skills: JavaScript, Python, SQLite and MySQL

Web Technology: HTML5, CSS3 & JavaScript

Core Programming Languages: JavaScript and Python

Framework: React, TypeScript

Projects:

- ☐ Created a functional magic 8 ball – fortune teller, that spins and it gives a different answer every time you click on the ball. I've created it with HTML, CSS3 and JavaScript and I experienced more how to work with animations and shadows in a more efficient way. This project can be accessed here: **<https://adrianaa911.github.io/FortuneTeller/>**
- ☐ Created a weather app that tells you the current forecast information in the country you choose to type in. In this project I've been using HTML, CSS3, API and the challenge I came across was how to work with API. It was an enjoyable journey, and I'm happy for my achievement. This project can be accessed here: **<https://poetic-madeleine-173731.netlify.app>**
- ☐ Using Python, I've created this funny game where you'll come across with various obstacles and you'll have to choose a mysterious way to make it to the end. Which way would you pick? This project can be access here:
<https://replit.com/@adrianamistodi/chooseyouradventuregamepy-1>

Education and IT Training

November 2023 /February 2024	Just IT Training Ltd, London Digital Skills Bootcamp: Software Development An intensive bootcamp covering the fundamentals of Web and Software development.
Languages:	HTML, CSS, JavaScript, Python and MySQL

2021-2023	CompTIA A+ studying, install, patching, troubleshooting and Hardware replacement:
2010-2013 Bachelor's Degree	University of "Vasile Alecsandri," Bacau – Romania Communication and Public Relations
2010-2013 Diploma in Education Level 5	University of "Vasile Alecsandri," Bacau – Romania Teaching Department
2004-2010	National College of Art "George Apostu," Bacau – Romania High School in Choreography - Classical BALLET

Employment History

2017-2021 Beauty Sales Representative

- Generated sales by prospecting leads, cold calling and closing deals.
- Addressed customer questions, problems and complaints in person and via phone to maintain positive relationships and support smooth communications.
- Cold-called prospective customers to build relationships.
- Maintained productive relationships with existing customers through exceptional follow-up after sales.
- Created sales and revenue-generating opportunities in new markets to improve profit margins.
- Cultivated long-term relationships with clients to accurately quote prices and terms, achieving customer objectives.
- Grew customer base by acquiring new customers and identifying needs to deliver relevant products.
- Demonstrated strong communication and time management skills to meet and exceed sales targets.
- Handled customer returns, refunds and exchanges at customer service desk.

Nov.2017-Jan.2018 **PMP Recruitment Ltd, Oriel House 55-57 Sheep Street**
Temporary role **Northampton NN1 2NE Warehouse Operative**

Nov.2014-Feb.2015 **House of Fraser, PMP Recruitment**
Temporary role **Milton Keynes, Warehouse Operative**

Driving license: Yes, Cat B.