

## Project's Motivation

Our project focuses on detecting potential customers without health insurance through predictive analysis of key factors. This enables us to develop targeted marketing campaigns and offer these individuals insurance plans tailored to their needs.

#### Work Plan

#### DATASET SIZE

This dataset contains approximately 72,000 instances and 15 features. Two of these features are unique identifiers and will not be used to train the model. The target variable is binary:

health\_ins

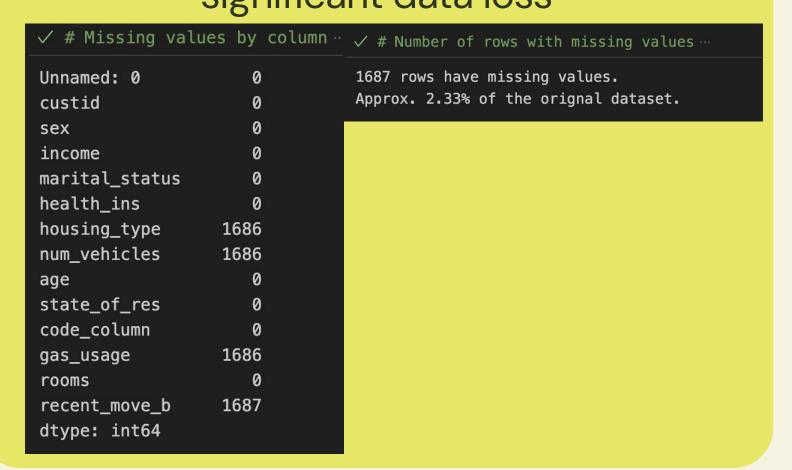
Feature	Data Type		
unnamed	Numeric		
$\operatorname{custid}$	Text		
age	Numeric		
sex	Categorical		
income	Numeric		
${\it health\_ins}$	Boolean		
$num\_vehicles$	Numeric		
$marital\_status$	Categorical		
$housing\_type$	Categorical		
$is\_employed$	Boolean		
$state\_of\_res$	$\operatorname{Text}$		
$code\_column$	Numeric		
$gas\_usage$	Numeric		
rooms	Numeric		
${ m recent\_move}$	Boolean		

# MISSING VALUES AND DUPLICATED ROWS

There are **no duplicated** rows in the dataset.

Approximately 2% of the data contains missing values, all of which occur within the same rows.

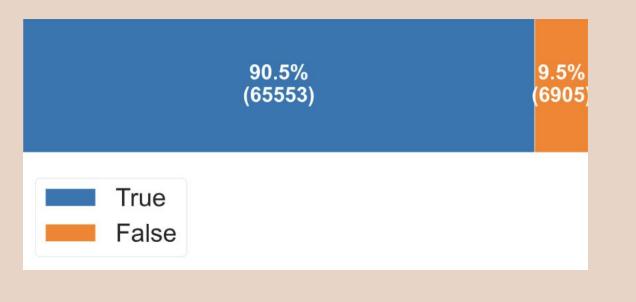
Therefore, we have determined that these rows can be removed without significant data loss



# IMBALANCE AND OUTLIERS

The target feature is considerably imbalanced: around 90% of the cases are positive. balancing techniques may be necessary

Some features like age, income and gas\_usage contain extreme values that can affect the model's performance: outliers must be handled



# Exploratory data analysis methods

• **Data profiling**: Process of examining, summarizing, and analyzing datasets to uncover key data characteristic and patterns often as a preliminary step to data cleaning and preparation

Useful for

Useful for

Class imbalance detection

Correlations and features relationships

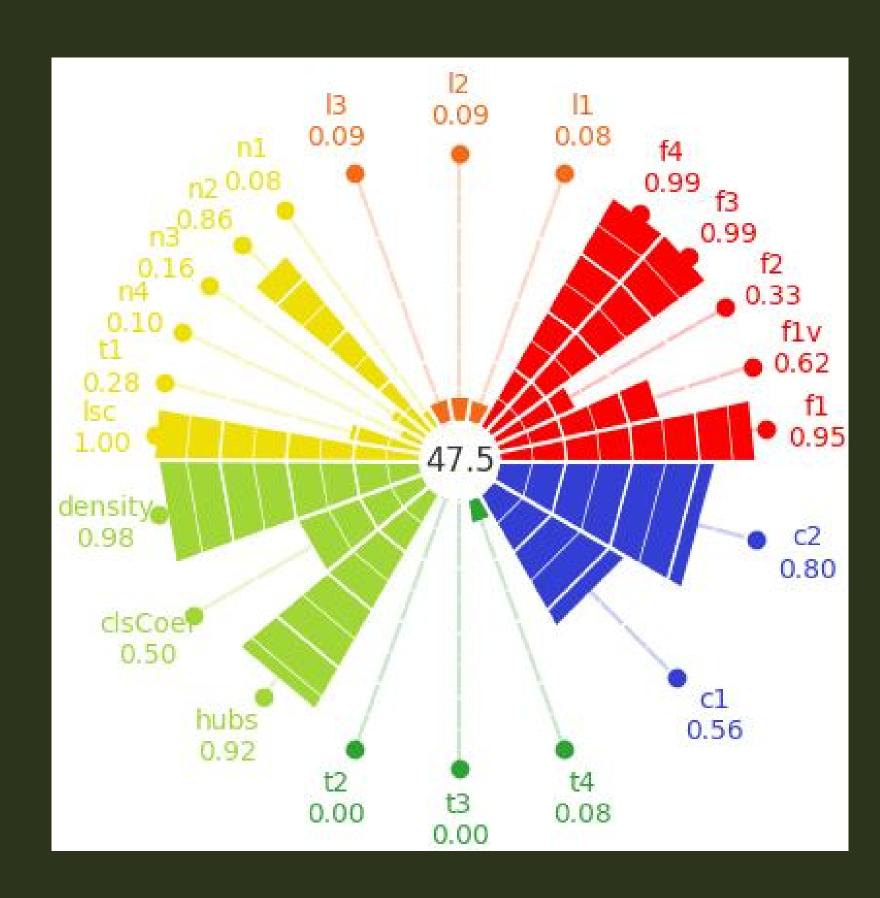
Find irrelevant features

• Data complexity analysis: Data complexity quantifies the characteristics of a dataset that impact the performance and effectiveness of machine learning algorithms, helping to identify potential challenges and guide model selection and optimization

Useful for

Class separability assessment
Identifying feature overlap
Dimensionality reduction potential
Linear separability check
Impact of class imbalance
Model selection guidance

#### Data Complexity Analysis



\*Data complexity metrics are presented in the paper: Lorena, A. C., Garcia, L. P., Lehmann, J., Souto, M. C., & Ho, T. K. (2019). How complex is your classification problem? A survey on measuring clas-sification complexity. ACM Computing Surveys (CSUR), 52(5), 1–34. ACM.

We've used the Python library **Problexity** to analyze the complexity of our data. This library provides a easy way to calculate a set of data complexity measures\*.

The complexity metrics revealed:

#### Feature overlapping measures(red):

- High class separabilty
- Moderate feature overlap
- Strong predictive potential

#### Linearity measures(orange):

- Good linear separability
- Stable decision boundaries

#### Network measures(green):

 Low dimensionality ratio (PCA revealed that one dimension captures 95% of the data variance

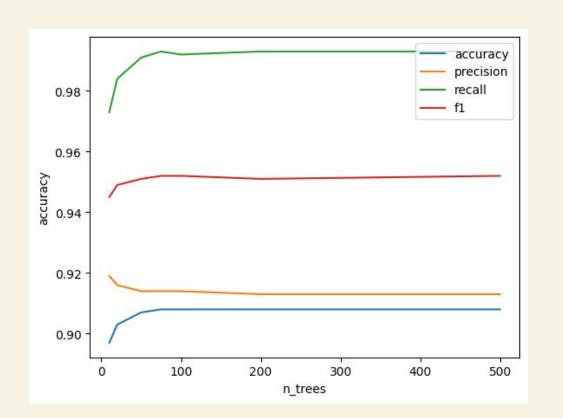
#### Class balance measures(blue):

Moderate class imbalance and entropy

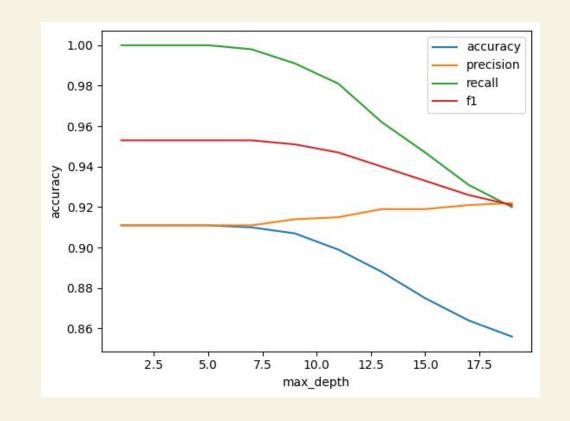
#### Neighborhood measures(yellow):

- Minimal borderline points
- A high ratio of intra/extra class NN distance

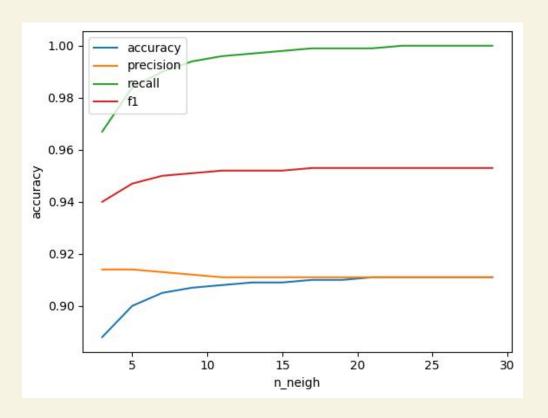
#### Model Development Methods



Performance Metrics of a **Random**Forest with Varying Numbers of Trees



Performance Metrics of a **Decision tree** with Varying Numbers of depth

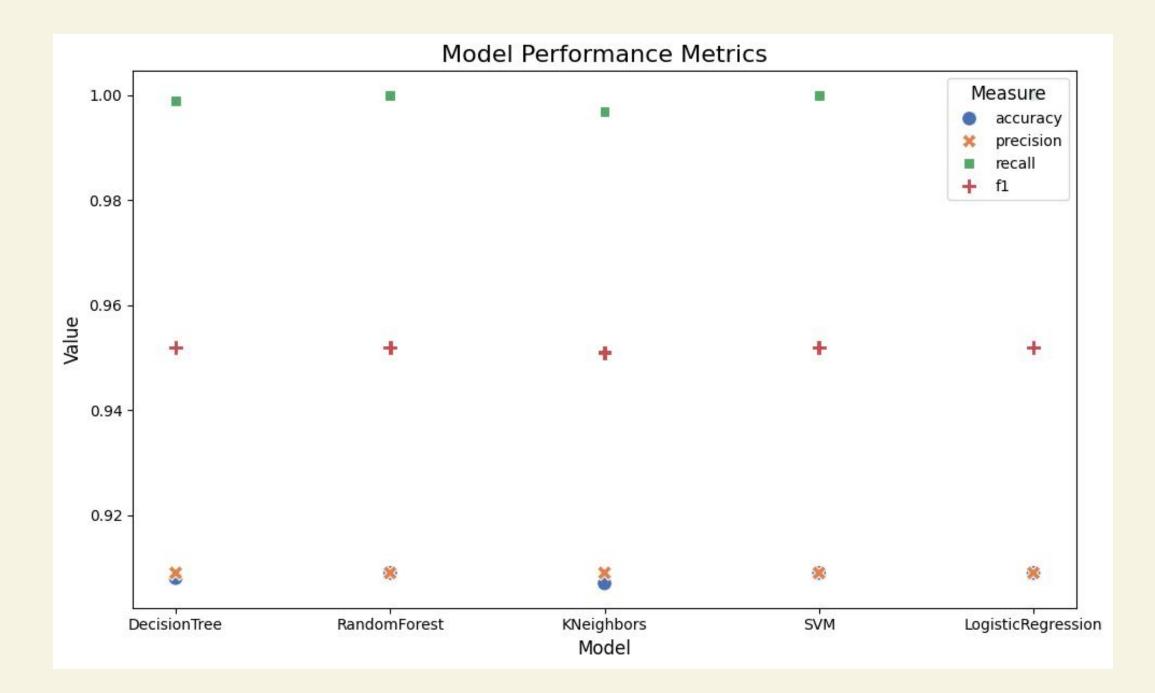


Performance Metrics of a **KNN** with Varying Numbers of Neighbors

Data Profiling and Data Complexity analysis revealed that, besides some evident issues that must be treated (missing values, outliers, ...), the dataset exhibits **strong linear characteristics**, **clear class separation**, and **well-clustered instances**.

We have already conducted a quick exploration of some classic ML algorithms from different paradigms to gain an early view of how these models behave when applied to this dataset. We also experimented the impact of certain hyperparameters for a set of models as you can see on the left.

#### Model Development Methods



model	accuracy	precision	recall	f1	time_s
DecisionTree	0.908	0.909	0.999	0.952	0.108
RandomForest	0.909	0.909	1.000	0.952	1.862
KNeighbors	0.907	0.909	0.997	0.951	3.535
SVM	0.909	0.909	1.000	0.952	66.068
LogisticRegression	0.909	0.909	1.000	0.952	0.348

The results demonstrate that **all models perform similarly** across key metrics. The DecisitionTrees and
LogisticRegression, however, are significantly more efficient
thus making them the optimal choices for this binary
classification task due to their strong balance of
performance and efficiency.

### Future work

In our upcoming work, we'll focus on two critical areas of improvement:

- Improve our Data Preprocessing
  - Compare our current approach of deleting missing values with alternative imputation techniques:
    - Statistical methods (mean/median imputation)
    - Advanced techniques like KNN or regression-based imputation
- Hyperparameter Optimization
- Experiment with ensemble methods